

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
http://www.ogs.state.ny.us

SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

Page 34

| | | |
|--------------------------------|----------|---|
| Title | : | Group 12601 - Electronic Heart Resuscitation Equipment, Defibrillators (incl. AED), Pacemakers (incl. ICD), Heart Valves, Vascular Grafts Classification Code(s): 42 |
| Award Number | : | Supplemental 02612 |
| Contract Period | : | April 1, 2003 through March 31, 2005 |
| Bid Opening Date | : | October 1, 2002 |
| Date of Issue | : | September 12, 2003 |
| Specification Reference | : | As Incorporated In The Invitation for Bids |
| Contractor Information | : | Appears on Page 2 of this Award |

Address Inquiries To:

| State Agencies & Vendors | Political Subdivisions & Others |
|---|---|
| Name : James A. Gelston Title : Purchasing Officer I Phone : 518-474-6705 Fax : 518-486-6867 E-mail : james.gelston@ogs.state.ny.us | Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us |

**The Procurement Services Group values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

Guidant product line of Implantable Pacemakers, Implantable Defibrillators, leads, Cardiac Surgical Products.

PR # 02612

(continued)

NOTE: See individual contract items to determine actual awardees.

| <u>CONTRACT #</u> | <u>CONTRACTOR & ADDRESS</u> | <u>TELEPHONE #</u> | <u>FED.IDENT.#</u> |
|--------------------------|--|--|---------------------------|
| PC60597 | GUIDANT SALES CORPORATION 111 Monument Circle 28th Floor Indianapolis, IN 46204 | 800-516-6581 678-441-8081 Anthony J. Adams Fax: 678-441-8041 E-mail: adams@guidant.com | 351987080 |

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

| | |
|----------|---------------------------|
| RS,RP,RA | Recycled |
| RM | Remanufactured |
| SW | Solid Waste Impact |
| EE | Energy Efficient |
| E* | EPA Energy Star |
| ES | Environmentally Sensitive |

NOTE TO ALL CONTRACT USERS:

The terms and conditions of Award 02612, issued April 17, 2003 shall apply to this Supplemental Award. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

PRICE:

Price includes all customs duties and charges and is net FOB destination any point in New York State as designated by the ordering agency including tailgate delivery (see distribution schedule, page 3).

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

(continued)

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

ELECTRONIC PAYMENTS:

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. Contact OSC to obtain an information packet at 518-474-4032 or e-mail to epunit@osc.state.ny.us or visit their website at www.osc.state.ny.us.

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

OVERLAPPING CONTRACT ITEMS:

Products available in this contract may also be available from other State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for this selection.

DISTRIBUTION SCHEDULE:

The following State University of New York (SUNY) University Hospitals may participate in this contract award.

| | |
|---|--------------|
| SUNY Stony Brook University Hospital | Acct.# 27478 |
| SUNY Health Science Center Syracuse, Upstate Medical Center | Acct.# 28337 |
| SUNY Health Science Center Brooklyn, Downstate Medical Center | Acct.# 29729 |

For other agencies, please contact contractor to arrange for account number, ordering and delivery arrangements.

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**LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES
GUIDANT
CARDIAC RHYTHM MANAGEMENT GROUP (CRM)
IMPLANTABLE PACEMAKER LINE ITEM PRICING**

| Generator Pricing | Model | N.Y. State Price |
|-------------------------------|---------------------|-------------------------|
| Dual Chamber, Adaptive Rate | | |
| INSIGNIA PLUS DR | 1297/98 | \$8895.00 |
| INSIGNIA ENTRA DR | 12394/95/96 | \$8395.00 |
| PULSAR MAX II DR | 1280 | \$8395.00 |
| DISCOVERY II DR | 1283/84/86 | \$7595.00 |
| DISCOVERY DR | 1275 | \$7395.00 |
| MERIDIAN DR | 1276 | \$7095.00 |
| Dual Chamber, Conventional | | |
| DISCOVERY II DDD | 981 | \$7195.00 |
| MERIDIAN DDD | 976 | \$6695.00 |
| Single Chamber, Adaptive Rate | | |
| INSIGNIA PLUS SR | 1194 | \$7895.00 |
| INSIGNIA ENTRA SR | 1195/98 | \$7395.00 |
| PULSAR MAX II SR | 1180/81 | \$7395.00 |
| DISCOVERY II SR | 1184/86/87 | \$6595.00 |
| DISCOVERY SR | 1175 | \$6395.00 |
| MERIDIAN SR | 1176 | \$6095.00 |
| Single Chamber, Conventional | | |
| DISCOVERY II SSI | 481 | \$5495.00 |
| MERIDIAN SSI | 476 | \$5395.00 |
| Lead Pricing | | |
| MYOCARDIAL | 4045/46/47/58 | \$950.00 |
| FLEXION | 4015/16/17/18 | \$925.00 |
| SELUTE | 4285 | \$875.00 |
| SELUTE PICOTIP | 4033/34/35/63/64 | \$975.00 |
| SWEET TIP RX | 4243/44/45 | \$795.00 |
| SWEET PICOTIP RX | 4053/54/55 | \$925.00 |
| FINELINE II | 4452/53/54/55/77/78 | \$950.00 |
| FINELINE II EZ | 4463/64/65/66/668 | \$950.00 |
| FINELINE II STEROX | 4456/57/58/59/79/80 | \$1000.00 |
| FINELINE II STEROX EZ | 4469/70/71/72/73/74 | \$1000.00 |
| FLEXTEND | 4086/87/88 | \$1050.00 |

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**LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)
GUIDANT
CARDIAC RHYTHM MANAGEMENT GROUP (CRM)
IMPLANTABLE DEFIBRILLATOR LINE ITEM PRICING**

| System Pricing | Model | N.Y. State Price |
|--|--------------|-------------------------|
| <i>The following systems utilize the Endurance RX lead:</i> | | |
| Dual Chamber | | |
| VITALITY AVT (2 ld) | 8414 | \$34510.00 |
| VITALITY AVT (1 ld) | 8415 | \$34130.00 |
| PRIZM 2 DR (2 ld) | 8354 | \$33260.00 |
| PRIZM 2 DR (1 ld) | 8355 | \$32880.00 |
| PRIZM HE DR (2 ld) | 8332 | \$34260.00 |
| PRIZM HE DR (1 ld) | 8333 | \$33880.00 |
| PRIZM DR (2 ld) | 8312 | \$32260.00 |
| PRIZM DR (1 ld) | 8313 | \$31880.00 |
| Single Chamber | | |
| PRIZM 2 VR | 8364 | \$31760.00 |
| PRIZM HE VR | 8342 | \$31900.00 |
| PRIZM VR | 8322 | \$30760.00 |
| MINI IV+ | 8292 | \$29260.00 |
| MINI IV | 8282 | \$28785.00 |
| <i>The following systems utilize the Endurance EZ lead:</i> | | |
| Dual Chamber | | |
| VITALITY AVT (2 ld) | 8414 | \$34510.00 |
| VITALITY AVT (1 ld) | 8415 | \$34130.00 |
| PRIZM 2 DR (2 ld) | 8354 | \$33260.00 |
| PRIZM 2 DR (1 ld) | 8355 | \$32880.00 |
| PRIZM HE DR (2 ld) | 8334 | \$34450.00 |
| PRIZM HE DR (1 ld) | 8335 | \$34070.00 |
| PRIZM DR (2 ld) | 8314 | \$32450.00 |
| PRIZM DR (1 ld) | 8315 | \$32070.00 |
| Single Chamber | | |
| PRIZM 2 VR | 8364 | \$31760.00 |
| PRIZM HE VR | 8344 | \$32100.00 |
| PRIZM VR | 8324 | \$30950.00 |
| MINI IV+ | 8294 | \$29450.00 |
| MINI IV | 8284 | \$28975.00 |
| <i>The following systems utilize the Reliance Passive Fix lead:</i> | | |
| Dual Chamber | | |
| VITALITY AVT (2 ld) | 8416 | \$35010.00 |
| VITALITY AVT (1 ld) | 8417 | \$34630.00 |
| PRIZM 2 DR (2 ld) | 8356 | \$33760.00 |
| PRIZM 2 DR (1 ld) | 8357 | \$33380.00 |
| PRIZM HE DR (2 ld) | 8336 | \$34760.00 |
| PRIZM HE DR (1 ld) | 8337 | \$34380.00 |
| PRIZM DR (2 ld) | 8316 | \$32760.00 |
| PRIZM DR (1 ld) | 8317 | \$32380.00 |
| Single Chamber | | |
| PRIZM 2 VR | 8366 | \$35510.00 |
| PRIZM HE VR | 8346 | \$32400.00 |
| PRIZM VR | 8326 | \$31260.00 |
| MINI IV+ | 8296 | \$29760.00 |
| MINI IV | 8286 | \$29285.00 |

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**LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)
GUIDANT
CARDIAC RHYTHM MANAGEMENT GROUP (CRM)
IMPLANTABLE DEFIBRILLATOR LINE ITEM PRICING (cont'd)**

*The following systems utilize the **Reliance Active Fix** lead:*

| | | |
|---------------------|------|------------|
| Dual Chamber | | |
| VITALITY AVT (2 ld) | 8418 | \$35510.00 |
| VITALITY AVT (1 ld) | 8419 | \$35130.00 |
| PRIZM 2 DR (2 ld) | 8358 | \$34260.00 |
| PRIZM 2 DR (1 ld) | 8359 | \$33880.00 |
| PRIZM HE DR (2 ld) | 8338 | \$35260.00 |
| PRIZM HE DR (1 ld) | 8339 | \$34880.00 |
| PRIZM DR (2 ld) | 8318 | \$33260.00 |
| PRIZM DR (1 ld) | 8319 | \$32880.00 |
| Single Chamber | | |
| PRIZM 2 VR | 8368 | \$32760.00 |
| PRIZM HE VR | 8348 | \$32900.00 |
| PRIZM VR | 8328 | \$31760.00 |
| MINI IV+ | 8298 | \$30260.00 |
| MINI IV | 8288 | \$29785.00 |

Generator Pricing

| Product | Model | N.Y. State Price |
|----------------|--------------|-------------------------|
| Dual Chamber | | |
| VITALITY AVT | A135 | \$27955.00 |
| PRIZM 2 DR | 1861 | \$26705.00 |
| PRIZM HE DR | 1853,8 | \$27500.00 |
| PRIZM DR | 1851 | \$25705.00 |
| Single Chamber | | |
| PRIZM 2 VR | 1860 | \$23750.00 |
| PRIZM HE VR | 1852,7 | \$25000.00 |
| PRIZM VR | 1850 | \$24205.00 |
| MINI IV+ | 1793,6 | \$22705.00 |
| MINI IV | 1790 | \$22230.00 |

Lead Pricing

| | | |
|-------------------------|---------------|-----------|
| RELIANCE (S) ACTIVE FIX | 137-8 | \$9000.00 |
| RELIANCE ACTIVE FIX | 157-9 | \$9000.00 |
| RELIANCE PASSIVE FIX | 127-9, 147-9 | \$8500.00 |
| ENDURANCE RX | 144,145,146 | \$8500.00 |
| ENDURANCE EZ | 154, 155, 156 | \$8500.00 |

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**LOT II PACEMAKERS, ELECTRONIC IMPLANTS & ACCESSORIES (cont'd)
GUIDANT
CARDIAC RHYTHM MANAGEMENT GROUP (CRM)
HEART FAILURE LINE ITEM PRICING**

Generator Pricing

| Product | Model | N.Y. State Price |
|----------------|--------------|-------------------------|
| CONTAK CD | 1823 | \$25555.00 |
| CONTAK CD 2 | H115 | \$25840.00 |
| CONTAK CD 2 HE | H119 | \$26315.00 |
| CONTAK RENEWAL | H135 | \$27740.00 |

Lead Pricing

| | | |
|----------------------------|---------------|-----------|
| EASYTRAK LEAD | 4510/11/12/13 | \$6555.00 |
| LEAD DELIVERY SYSTEM (LDS) | DSYS | \$900.00 |

**GUIDANT
CARDIAC SURGERY PRODUCTS**

OPCAB

| Product Code | Description | N.Y. State Price |
|-----------------------|----------------------------------|-------------------------|
| OM-2001 Series | Ultima Stabilizer | \$1095.00 |
| OM-6000 Series | Acrobat Mechanical II Stabilizer | \$1095.00 |
| OM-7000 Series | Axius II Vacuum Stabilizer | \$1095.00 |
| OM-9100 Series | Acrobat V Vacuum Stabilizer | \$1095.00 |
| XO3 & XO4-2000 Series | Ultima Off Pump-Ultima | \$1395.00 |
| XO3 & XO4 6000 Series | Acrobat Off Pump System-Mechan | \$1395.00 |
| XO3 & XO4-7000 Series | Axius II Off Pump System-Vacuum | \$1395.00 |
| XO3 & XO4-9100 Series | Acrobat V Off Pump System-Vacm | \$1395.00 |
| XP-3000 | Axius Xpose Device | \$550.00 |
| XP-4000 | Axius Xpose Device 4 | \$550.00 |
| UA-5001 | Activator Drive | \$550.00 |
| CMS-175 | MIDCAB Stabilizer | \$1295.00 |
| CMS-161 | LIMA Lift | \$795.00 |
| CB-1000 | Axius CO2 Blower | \$45.00 |
| OF-Series | Axius Shunt | \$75.00 |

EVH

| Product Code | Description | N.Y. State Price |
|---------------------|----------------------------|-------------------------|
| USB10242 & USB10243 | VasoView 4 Kits | \$650.00* |
| USB10914 & USB10916 | VasoView 4 Kits w/CDC | \$850.00 |
| VH-1000 | VasoView 5 Kit | \$695.00 |
| 13005 & 13495 | Short Port | \$550.00 |
| 12381 | Uniport Plus | \$2150.00 |
| 9331 | Conical Dissection Cannula | \$1250.00 |
| 9985 | Bipolar Scissors | \$575.00 |
| 9246 | Bisector | \$575.00 |
| 1838 | Banana Plug | \$55.00 |
| 1837 | Wolf Plug | \$85.00 |
| 11333 | 5mm Endoscope | \$3200.00 |
| VH-1111 | 7mm Endoscope | \$3200.00 |
| 7325 | Scope Tray | \$250.00 |

* Volume Discount Price, Product USB10243, \$525.00 each for purchase of 300 or more kits per year.

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**GUIDANT
CARDIAC SURGERY PRODUCTS (cont'd)**

| | Proximal Seal | |
|---------------------|-----------------------------------|-------------------------|
| Product Code | Description | N.Y. State Price |
| HSK-1045 | Heartstring System (Seal & Punch) | \$425.00 |
| HS-1045 | Heartstring Seal | \$350.00 |

| | POST OP AFIB | |
|---------------------|---------------------|-------------------------|
| Product Code | Description | N.Y. State Price |
| TX-3000 | Heart Wires | \$550.00 |
| TX-5000 | EDIM | \$15000.00 |

Manufacturer: Guidant Sales Corp.

Guaranteed Delivery: 2 Days A/R/O

Electronic Access Ordering (EDI): Contractor offers Electronic Access Ordering

New York State Procurement Card: Contractor accepts the New York State Procurement Card for orders up to \$2,500.00. No further discount is offered for using the New York State Procurement Card.

Person to contact for expediting New York State contract orders:

TJ Manfuso
877-263-9963
800-227-3422
Fax: 631-249-5582
E-mail: tmanfuso@guidant.com

Person to contact in the event of an emergency occurring after business hours or on weekends/holidays:

Normal Business Hours: Monday - Friday 8:00 AM - 5:00 PM (EST)
Sean Dumas
Pager: 800-227-3422
E-mail: sean.duman@guidant.com

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**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

| | Excellent | Good | Acceptable | Unacceptable |
|---|-----------|------|------------|--------------|
| • Product meets your needs | | | | |
| • Product meets contract specifications | | | | |
| • Pricing | | | | |

CONTRACTOR

| | Excellent | Good | Acceptable | Unacceptable |
|-------------------------------------|-----------|------|------------|--------------|
| • Timeliness of delivery | | | | |
| • Completeness of order (fill rate) | | | | |
| • Responsiveness to inquiries | | | | |
| • Employee courtesy | | | | |
| • Problem resolution | | | | |

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____
 Address: _____ Title: _____
 _____ Date: _____
 _____ Phone: _____
 _____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, Room 3711
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
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