

10-12-04

State of New York: OGS Pricing Sheet-Amendment:

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Re: Group 12601 Contract PC60008

Equipment and Supplies Pricing

Item	Description	NY State Contract Price
Reviver AED package 1470010	Includes the AED, one set of defibrillation electrodes and one 5-year battery pack (3 yr unconditional guarantee on battery) (5 yr guarantee on AED)	\$895.00 (-40%)
Defibrillation pads 1470050	One set of replacement or extra Adult defibrillation pads	\$31.00 (-28%)
Pediatric Pads 1470330	Defibrillation pads for patients less than 8 years of age	\$ 79 (-21%)
5-year battery pack 1470020	Replacement standard 5-year battery pack with 125 shocks and 8 hours of continuous operation (Unconditional 3 yr Guarantee)	\$117.00 (-27%)
Data card 1470220	Records up to 6 hours of event and ECG data during a rescue and is Used to download data after an incident	\$ 50.00 (-27%)
Soft Carrying Case (Black) 1470120	Water Resistant case with strap and Additional compartments for extra Battery, adult and pediatric pads and instructions	\$92.00 (-34%)
Soft Carrying Case (orange) 02185	Light weight water resistant soft case with compartments for battery and additional pads	\$39.00 (-43%)

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Item	Description	NY State Contract Price
AED Heartstation Wall Cabinet-Deluxe	Wall-mounted with alarm, clear acrylic front for monitoring AED presence and status, and optional connection to security/911 response Systems, 100db alarm	\$217.00
RC5000W	Wall Mounted RescueCase With Electronics Cover 16" x 14" x 6.25"	\$209.00
RC5000R	Recessed (same as Above)	\$216.00
RC5000WS	Security Connect Option for 911 and electronics over	\$237.00
RC5000RS	Recessed (same as above) Security Connect Option for 911 And electronics cover	\$262.00
RC2000W	Wall Mounted RescueCase Large: 22"x16"x 6¼"	\$325.00
RC2000R	Recessed (same as above)	\$325.00
RC2000WS	Same as above but with Security Option for 911	\$350.00
RC2000RS	Recessed (same as above)	\$350.00

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RC2000WL	Same as RC 2000W, but with door locking handle	\$320.00
RC2000RL	Same as RC 2000R But with door locking handle	\$320.00
RC2000WSL	Same as RC2000WS But with door lock handle	\$335.00
RC2000RSL	Same as RC2000RS But with door locking handle	\$335.00
Economy Wall Mount Cabinet 01912	Acrylic plastic front without alarm	\$59.00

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Grab and Run AED and Oxygen Bag 02181(w/o supplies)	Water resistant case for transport of AED, 45 min O2 tank plus many first responder supplies and blanket	\$129.00
Hard Carrying Case	Water-proof Pelican type "Storm Case" with molded foam for travel Provided protection from environment and temperature changes.	\$90-\$250 (size dependent)
Event review software 1470320	Used to review the data from a rescue event	Free of charge
Basic overview video 9999146	10-minute video covering a introduction to the operation of the AED and basic maintenance. Available in either VHS or CD-ROM Format	Free of charge
Event Card Reader	Allows end user to download any Event from data card	Free of Charge (1 per location)
Fast response kit 02185N	Contains silicone pocket face mask in hard plastic case, guided surgical razor, Trauma scissors (for cutting thick garments and even metal zippers), (3) towels, laminated rescue instruction card, (2) sets of non-latex gloves, and sundry first aid items all in a water-resistant case	\$29.00
AED sign 34181	V-shaped for high visibility at all angles	\$ 15.00
AED locator signs 34182	Signage for floors without an AED to indicate that an AED is on the floor below Hi-vis, plastic sign	\$ 15.00

TRAINING AND MEDICAL DIRECTION

New York State Price List

AED/CPR training and Medical Direction	Provided by NICE, inc (Annual-renewal)	\$1000.00 per location
AED/CPR training	2-year American Heart Association or 1-year American Red Cross Certifications for Adult and/or Child AED certifications, up to 15 students (additional allowed for \$45/certification)	Included
Site survey	Field placement and site evaluation for each building	Included
Quality Control	Will set up electronic computer based internet tracking system to follow certifications, battery, and pads expirations for on-site and at our facility to notifications as well as any updates or changes in protocols	Included
Refresher/Update	All NICE, inc certified students can audit any pre-existing courses offered at no charge for that Certification period.	Included
Quick-reference cards	Laminated AED operation and CPR Reference cards for each student	Included
Student materials	Course book, CPR mask, latex-free gloves and wallet reference card for each student	Included
Ratios	1:1 student to manikin and 8:1 Student to instructor ratio	Included
24 hour equipment replacement	In the event that an AED has to be service for any reason, a replacement AED will be provided within 24 hrs at our expense	Included

TRAINING AND MEDICAL DIRECTION (CONTINUED) Page 2

New York State Price List

Code review	In the event of a sudden cardiac arrest incident, the event data will be reviewed by our medical director immediately following the incident	Included
Medical Direction	For ALL of the AEDs located within Single building	Included
NY State documentation	Notice of Intent, EMS Collaborative Agreement, and other forms required by NY State will be submitted to the appropriate agency	Included
Additional AED/CPR Training	For each additional student (to include training, student materials, Quick-reference cards, and Refresher/course-updates) (This applies to already scheduled Courses above 15 students)	\$ 45.00 each
Additional Travel (Greater than 30 miles from NYC and Long Island)		\$50.00/hr

There is an additional travel allowance of \$50.00/hour per certification courses that are more than 30 miles outside of New York City and Long Island. This only applies for arrival-one way and not the return trip. This fee applies for all instructors, inclusive.

LIST PRICE 10-12-04

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Item	Description	<u>LIST Price</u>
Reviver AED package 1470010	Includes the AED, one set of defibrillation electrodes, and one 5-year battery pack (3 yr unconditional guarantee on battery) (5 yr guarantee on AED)	\$1495.00
Defibrillation pads 1470050	One set of replacement or extra Adult defibrillation pads	\$ 46.95
Pediatric Pads 1470330	Defibrillation pads for patients less than 8 years of age	\$ 99
5-year battery pack 1470020	Replacement standard 5-year battery pack with 125 shocks and 8 hours of continuous operation (Unconditional 3 yr Guarantee)	\$ 184.95
Data card 1470220	Records up to 6 hours of event and ECG data during a rescue and is Used to download data after an incident	\$ 79.00
Soft Carrying Case (Black)	Water Resistant case with strap and Additional compartments for extra Battery, adult and pediatric pads and instructions	\$140.00
Soft Carrying Case (orange)	Light weight water resistant soft case with compartments for battery and additional pads	\$ 69.00

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Item	Description	<u>LIST PRICE</u>
AED Heartstation Wall Cabinet-Deluxe	Wall-mounted with alarm, clear acrylic front for monitoring AED presence and status, and optional connection to security/911 response Systems, 100db alarm, Flashing light	\$370.00
RC5000W	Wall Mounted RescueCase With Electronics Cover 16" x 14" x 6.25"	\$359.00
RC5000R	Recessed (same as Above)	\$367.00
RC5000WS	Security Connect Option for 911 and electronics over	\$387.00
RC5000RS	Recessed (same as above) Security Connect Option for 911 And electronics cover	\$412.00
RC2000W	Wall Mounted RescueCase Large: 22"x16"x 6¼"	\$475.00
RC2000R	Recessed (same as above)	\$475.00
RC2000WS	Same as above but with Security Option for 911	\$475.00
RC2000RS	Recessed (same as above)	\$475.00

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		<u>List Price</u>
RC2000WL	Same as RC 2000W, but with door locking handle	\$470.00
RC2000RL	Same as RC 2000R But with door locking handle	\$470.00
RC20000WSL	Same as RC2000WS But with door lock handle	\$485.00
RC2000RSL	Same as RC2000RS But with door locking handle	\$485.00
Economy Wall Mount Cabinet 01912	Acrylic plastic front without alarm	\$89.00

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Grab and Run Bag AED and Oxygen 02181	Water resistant case for transport of AED, 45 min O2 tank plus many first responder supplies and blanket	\$249.95
Hard Carrying Case	Water-proof Pelican type "Storm Case" with molded foam for travel Provided protection from environment and temperature changes.	\$140-\$395.00 (size dependent)
Event review software 1470320	Used to review the data from a rescue event	\$150.00
Basic overview video 9999146	10-minute video covering an introduction to the operation of the AED and basic maintenance. Available in either VHS or CD-ROM Format	\$39.00
Event Card Reader	Allows end user to download any Event from data card	\$79.00 (1 per location)
Fast response kit 02185N	Contains silicone pocket face mask in hard plastic case, guided surgical razor, Trauma scissors (for cutting thick garments and even metal zippers), (3) towels, laminated rescue instruction card, (2) sets of non-latex gloves, and sundry first aid items all in a water-resistant case	\$59.00
AED sign 34181	V-shaped for high visibility at all angles	\$ 17.95
AED locator signs 34182	Signage for floors without an AED to indicate that an AED is on the floor below Hi-vis, plastic sign	\$ 29.00

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AED/CPR training	2-year American Heart Association or 1-year American Red Cross Certifications for Adult and/or Child AED certifications, up to 15 students (additional allowed for \$45/certification)	Included Child AED + \$25/ cert
Site survey	Field placement and site evaluation for each building	Included
Quality Control	Will set up electronic computer based internet tracking system to follow certifications, battery, and pads expirations for on-site and at our facility to notifications as well as any updates or changes in protocols	Included
Refresher/Update	All NICE, inc certified students can audit any pre-existing courses offered at no charge for that Certification period.	Included
Quick-reference cards	Laminated AED operation and CPR Reference cards for each student	Included
Student materials	Course book, CPR mask, latex-free gloves and wallet reference card for each student	Included
Ratios	1:1 student to manikin and 8:1 Student to instructor ratio	Included
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TRAINING AND MEDICAL DIRECTION (CONTINUED) **Page 2**

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Additional AED/CPR Training	For each additional student (to include training, student materials, Quick-reference cards, and Refresher/course-updates) (This applies to already scheduled Courses above 15 students)	\$ 45.00 each \$ 55.00 with child
Additional Travel	(Greater then 30 miles from NYC and Long Island)	\$ 50.00/hr

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