

State of New York Executive Department
Office Of General Services
Procurement Services Group
Corning Tower Building - 38th Floor
Empire State Plaza
Albany, New York 12242
<http://www.ogs.state.ny.us>

CONTRACT AWARD NOTIFICATION

Title	:	Group 38713 - SCIENTIFIC EQUIPMENT - CHROMATOGRAPHS, RELATED EQUIPMENT AND ACCESSORIES	
Award Number	:	4389-G	(Replaces Award 2701-G)
Contract Period	:	June 1, 2000 to May 31, 2004	
Bid Opening Date	:	January 31, 2000	
Date of Issue	:	May 10, 2000	
Specification Reference:		As Incorporated in the Invitation for Bid	

Address Inquiries To:

All State Agencies	Non-State Agencies
Name : Susan Wolslegel	Name : Judy Gibbons
Title : Purchasing Officer I	Title : Purchase Coordinator
Phone : 518-473-9441	Phone : 518-474-6717
Fax : 518-474-1563	Fax : 518-474-2437
E-mail : susan.wolslegel@ogs.state.ny.us	E-mail : customer.services@ogs.state.ny.us

Description

<p>This award covers several manufacturer's lines of chromatographic equipment, sample prep equipment, and accessories. See also Award PGB 4390 and PGB 4351 for Agilent and additional Varian chromatographic products.</p>
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PR # 11160-T

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC56331	BECKMAN COULTER, INC. 4300 N. Harbor Blvd. E-28-C Fullerton, CA 92834-3100	800-742-2345 ext. 8926 714-773-8926 Gerald Reynolds Fax: 800-643-4366 714-773-6652 E-mail: GS Reynolds@Beckman.Com Web Site: www.beckman.com	951040600
PC56332	DIONEX CORPORATION 1228 Titan Way Sunnyvale, CA 94088-3603 Disc. 2% 30 days	408-481-4141 Jeri Boechler Fax: 408-737-2470 Jeri_Boechler@Dionex.com	942647429
PC56333	OI ANALYTICAL PO Box 9010 College Station, TX 77842-9010	800-653-1711 409-690-1711 Mark Whiteman/Hank Hahn Fax: 409-690-7952 E-mail: sales@oico.com Web Site: www.oico.com	730728053
PC56334	PERKIN ELMER, LLC 761 Main Ave. Norwalk, CT 06859-0010	800-762-4000 ext. 4906 203-762-4906 Judith Albrecht Fax: 203-762-6098 E-mail: drewje@perkin-elmer.com Web Site: www.perkin-elmer.com	043465240
PC56335	SHIMADZU SCIENTIFIC INSTRUMENTS 7102 Riverwood Drive Columbia, MD 21076	800-477-1227 ext. 1429 410-381-1227 ext. 1429 Chris Gaylor Fax: 410-381-9531 E-mail: Gaylor@Shimadzu.com Web Site: www.shimadzu.com	521035956
PC56336	TEKMAR/TEKMAR DOHRMANN 7145 E. Kemper Rd. Cincinnati, OH 45249	800-543-4461 513- 247-7000 Laney Misleh Fax: 513-247-7050 E-mail: lanmis@tekmar.com Web Site: www.tekmar.com	310812092
P56337	THERMOQUEST CORPORATION/ FINNIGAN 255 Old New Brunswick Road Suite N-40 Piscataway, NJ 08854	800-631-5693 732-981-0390 Ed Vecchione Fax: 732-981-0029 E-mail: 73443.3320@compuserve.com Web Site: www.thermoquest.com	770407461

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<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC56338	VARIAN INC. 2700 Mitchell Drive Walnut Creek, CA 94598	800-926-3000 ext. 4748 925-942-4748 Cathie Walsh Fax 925-945-2322 Web Site: www.varianinc.com	770501995
PC56339	WATERS CORP. 34 Maple Street Milford, MA 01757	800-252-4752 ext. 8509 508-482-8509 Joanne Costanza Fax: 508-482-8532 E-mail: joanne_costanza@waters.com Web Site: www.waters.com	04-3234558
PC56340	ZELLWEGER ANALYTICS/ LACHAT DIVISION 6645 West Mill Road Milwaukee, WI 53218	800-247-7613 414-358-4200 Greg Hirt Fax: 414-358-4206 E-mail: lachat.sales@zelama.com Web Site: www.zelana.com	760204563

Cash Discount, If Shown, Should be Given Special Attention.

INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. PRODUCT WHICH DOES NOT COMPLY WITH THE SPECIFICATIONS OR IS OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

NOTE TO AGENCY:

The letters SB listed under the Contract Number indicate the contractor is a small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

NOTE TO ALL CONTRACT USERS:

The terms and conditions of the solicitation, which apply to the award, appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

PRICE:

Price includes all customs duties and charges and is net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery.

In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

Note:

- Educational discounts stand alone unless otherwise stated.
- Check with Contractors before ordering for short term promotional discounts.

NOTE TO CONTRACT USERS:

Contact contractor for specific warranty information on any equipment you wish to purchase. Please pay particular attention to Y-2-K sensitivity; obtain in writing any clarification required.

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LOT I:

CHROMATOGRAPHS, GAS (GC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

AWARD PAGE NUMBER:	CONTRACTOR:
See PGB # 4390	Agilent (GSA Pricing)
7	O I Analytical
8	Perkin Elmer
9	Shimadzu Scientific
10	Thermoquest Corporation (Finnigan)
11	Varian <i>Note: See also PGB #4351 (GSA Pricing)</i>

LOT II:

CHROMATOGRAPHS, LIQUID (LC,HPLC,LC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

AWARD PAGE NUMBER:	CONTRACTOR:
See PGB # 4390	Agilent (GSA Pricing)
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13	Dionex
14	Perkin Elmer
15	Shimadzu
16	Thermoquest Corporation (Finnigan)
17	Varian <i>Note: See also PGB #4351 (GSA Pricing)</i>
18	Waters Corporation

LOT III

CHROMATOGRAPHS (OTHERS), INCLUDING THIN LAYER (TLC), ION CHROMATOGRAPHS, ETC. INCLUDING DATA PROCESSING EQUIPMENT

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20	Waters Corporation
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LOT IV

DETECTORS (ALL TYPES) FOR CHROMATOGRAPHY

AWARD PAGE NUMBER:	CONTRACTOR:
See PGB # 4390	Agilent (GSA Pricing)
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23	Dionex
24	O I Analytical
25	Shimadzu
26	Thermoquest Corporation (Finnigan)
27	Varian <i>Note: See also PGB #4351 (GSA Pricing)</i>
28	Waters Corporation

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*LOT V
PUMPS, SOLVENT DELIVERY SYSTEMS FOR CHROMATOGRAPHY*

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32	Shimadzu
33	Thermoquest Corporation (Finnigan)
34	<i>Varian Note: See also PGB #4351 (GSA Pricing)</i>
35	Waters Corporation

*LOT VI
AMINO ACID ANALYZERS, PROTEIN/PEPETIDE SEQUENCERS, DNA ANALYSIS SYSTEMS*

AWARD PAGE NUMBER:	CONTRACTOR:
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36	Beckman Coulter
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*LOT VII
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AWARD PAGE NUMBER:	CONTRACTOR:
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38	Beckman Coulter
39	Waters Corporation

*LOT VIII
SUPER CRITICAL FLUID SYSTEMS (SFC/SFE)- No offers were received on this Lot*

*LOT IX
CHROMATOGRAPHIC ACCESSORIES NOT OFFERED IN PREVIOUS LOTS- COLUMNS,PACKING MATERIAL,
INJECTION DEVICES, ETC.*

AWARD PAGE NUMBER:	CONTRACTOR:
<i>See PGB # 4390</i>	<i>Agilent (GSA Pricing)</i>
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42	<i>Varian Note: See also PGB #4351 (GSA Pricing)</i>
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AWARD PAGE NUMBER:	CONTRACTOR:
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46	Varian Note: See also PGB #4351 (GSA Pricing)
47	Waters Corporation

LOT XI

DEDICATED EQUIPMENT, ETC. THIS LOT COVERS EQUIPMENT THAT USES CHROMATOGRAPHIC ANALYSIS/TECHNIQUES NOT COVERED IN PREVIOUS LOTS

AWARD PAGE NUMBER:	CONTRACTOR:
48	Dionex
49	Perkin Elmer
50	Waters Corporation

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LOT 1 - CHROMATOGRAPHS, GAS (GC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

PRODUCT LINE: OI Analytical

MANUFACTURER: OI Analytical

CONTRACTOR: OI Analytical

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Hank Hahn
Phone: (800) 653-1711 ext 201
Fax: (409) 690-7952
E-mail: hhahn@oico.com

EQUIPMENT OFFERED: VOC System, BTEX System, Pesticide System, HF Analysis System, GC/MS Bundles

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
OI Analytical NYS Quick Reference Price List, Lot I/ dated Jan. 2000	1-6	5% equipment 5% accessories	10% equipment 10% accessories

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100 min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI.
- Person or persons to contact in the event of an emergency occurring after business hours or on weekend/holidays:

Normal Business Hours:

Telephone Number:

Fax Number:

E-mail:

Monday-Friday 7:30 a.m. - 5:30 p.m. CST

Jeff Seely

800-653-1711 ext. 420

409-690-0440

jseeley@oico.com

(continued)

LOT 1 CHROMATOGRAPHS, GAS (GC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

PRODUCT LINE: Perkin Elmer

MANUFACTUER: Perkin Elmer

CONTRACTOR: Perkin Elmer

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Janet Drew

Phone: 800-762-4000 X4906

203-762-4906

Fax: 203-762-6098

E-mail: DrewJE@perkin-elmer.com

EQUIPMENT OFFERED: GC/CHD

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
Perkin Elmer State of New York/ dated 01/00	1-48	5% equipment 5% accessories	** See note

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

Read Contractor's Y2K statement before purchasing

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- In emergencies outside of normal business hours (M-F 8:30-5PM) call (800) 762-8288

**Note: Special discounts are available to qualifying colleges, universities, and educational institutions. Contact Perkin Elmer for details.

(continued)

LOT 1 - CHROMATOGRAPHS, GAS (GC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

PRODUCT LINE: Shimadzu Scientific Instruments

MANUFACTURER: Shimadzu Scientific Instruments

CONTRACTOR: Shimadzu Scientific Instruments

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Kathy Dent
 Phone: 800-477-1227 ext 1300
 410-381-1227 ext 1300
 Fax: 410-381-6781
 E-mail: dent@shimadzu.com

EQUIPMENT OFFERED: Gas Chromatographs and GC/MS
 GC-17 series QP-5000A, GC/14 series QP 5050A,
 GC-8 Series, CR-5A

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
State of New York Contract Commodity Group 38713/ dated Jan 1, 2000 - Dec 31, 2000 Price book edition 2000	All	5% equipment 5% accessories	10% equipment 5% accessories

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. No additional charge for shipping.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours: 8:30 - 5:00 Mon-Fri
 Ken Hellstern
 Sales Representative
 Telephone Number: 716-359-9591
 Fax Number: 716-359-9591
 Cellular Telephone Number: 716-820-1028
 E-Mail Address: hellstern@shimadzu.com

LOT 1 - CHROMATOGRAPHS, GAS (GC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

PRODUCT LINE: Thermoquest Corporation (Finnigan)

MANUFACTURER: Thermoquest Corporation (Finnigan)

CONTRACTOR: Thermoquest Corporation (Finnigan)

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Ed Vecchione

Phone: 800-631-5693

732-981-0390

Fax: 732-981-0029

E-mail: 73443.3320@compuserv.com

EQUIPMENT OFFERED: Trace GC, Polaris, Trace MS

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Polaris US Price list/ dated Oct. '99	All	Equipment: Polaris/Trace MS (2.5%) Trace GC 7%	none
1999 Trace MS Reference Price list V1.2/ dated 11/28/99	All	Accessories: Polaris & Trace MS 2.5% Trace GC 7%	none

ADDITIONAL DISCOUNTS OFFERED:

Volume discount: 3+ units add 1% additional discount

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours:

Monday - Friday

Ed Vecchione

Regional Sales Manager

Telephone Number:

732-981-0390

Fax Number:

732-981-0029

E-Mail Address:

73443.3320@compuserve.com

(continued)

LOT 1 - CHROMATOGRAPHS, GAS (GC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

PRODUCT LINE: Varian

MANUFACTURER: Varian

CONTRACTOR: Varian

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Orclia Marroquin

Phone: 800-926-3000

925-945-4723

Fax 925-945-2360

EQUIPMENT OFFERED: GC systems and accessories as listed in price list. See SPECIAL NOTES below.

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Gas Chromatography Price List/ dated 7/21/99	All	Equipment 5% Accessories 0%	Varian evaluates on individual basis

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 60 days A/R/O,
configured add 1-2 weeks

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Additional Varian equipment is offered on PGB-4351 which lists and offers equipment at GSA pricing.
Please check that contract for other equipment as well.

(continued)

**LOT II - CHROMATOGRAPHS, LIQUID (LC, HPLC, LC/MS, ETC.) INCLUDING DATA PROCESSING
EQUIPMENT**

PRODUCT LINE: Beckman Coulter

MANUFACTURER: Beckman Coulter

CONTRACTOR: Beckman Coulter

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Raquel Muglia

Phone: 800-742-2345

Fax: 800-643-4366

E-mail: rmuglia@beckman.com

EQUIPMENT OFFERED: HPLC Systems

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
PL-8464E/ dated Jan. 2000	All	10% equipment 10% accessories	none

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

Read Contractor's Y2K statement before purchasing

- Accept NYS credit card for purchases less than \$2500
- Offers EDI
- Excluded from contract: consumables, service parts and manuals, training and certification

(continued)

**LOT II - CHROMATOGRAPHS, LIQUID (LC, HPLC, LC/MS, ETC.) INCLUDING DATA PROCESSING
EQUIPMENT**

PRODUCT LINE: Dionex/Dionex Softron Gm bH

MANUFACTURER: Dionex/Dionex Softron Gm bH

CONTRACTOR: Dionex

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:
John Crutchfield/Mariane Bonsall
Phone: 856-596-0600
Fax: 856-596-5358

EQUIPMENT OFFERED: Summit HPLC (additional components under Lots IV, V, XI); Chromeleon
Software*, Interface Cards & Cables, Chromeleon Software Options

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN 1101- 04/ dated 12/99	11-15	Equipment 10% Accessories 10%	none

STANDARD WARRANTY: 90 days
*Chromeleon software 365 days if purchased with system, 90 days if purchased
alone.

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Honors orders between \$100 and \$50, with shipping costs added as per "minimum order" clause. Minimum order is \$50.
- Accepts NYS credit card for purchases less than \$2500.

(continued)

**LOT II - CHROMATOGRAPHS, LIQUID (LC, HPLC, LC/MS, ETC.) INCLUDING DATA PROCESSING
EQUIPMENT**

PRODUCT LINE: Perkin Elmer

MANUFACTURER: Perkin Elmer

CONTRACTOR: Perkin Elmer

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Janet Drew

Phone: 800-762-4000 x 4906

203-762-4906

Fax: 203-762-6098

E-mail: DrewJE@perkin-elmer.com

EQUIPMENT OFFERED: LC/CHD

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
Perkin Elmer State Of New York/ dated 01/00	48-67	5% equipment 5% accessories	** See note

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

Read Contractor's Y2K statement before purchasing.

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- In emergencies occurring outside of normal business hours (M-F: 8:30-5PM) call (800) 762-8288

**Note: Special discounts are available to qualifying colleges, universities and educational institutions. Contact Perkin Elmer for details

(continued)

LOT II - CHROMATOGRAPHS, LIQUID (LC, HPLC, LC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

PRODUCT LINE: Shimadzu Scientific Instruments

MANUFACTURER: Shimadzu Scientific Instruments

CONTRACTOR: Shimadzu Scientific Instruments

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Kathy Dent
 Phone: 800-477-1227 ext 1300
 410-381-1227 ext 1300
 Fax: 410-381-6781
 E-mail: dent@shimadzu.com

EQUIPMENT OFFERED: Liquid Chromatographs
 LC10 Series, LC8 series, CR-5A Data Processor, QP-8000

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
State of New York Contract Commodity Group 38713/ dated Jan 1, 2000 - Dec 31, 2000 Price Book edition 2000	All	5% equipment 5% accessories	10% equipment 5% accessories

STANDARD WARRANTY: 356 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. No additional charge for shipping.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours:	8:30 - 5:00 Mon-Fri
	Ken Hellstern
Telephone Number:	716-359-9591
Fax Number	716-359-9591
Cellular Telephone Number:	716-820-1028
E-Mail Address:	hellstern@shimadzu.com

LOT II - CHROMATOGRAPHS, LIQUID (LC, HPLC, LC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

PRODUCT LINE: Thermoquest Corp. (Finnigan)

MANUFACTURER: Thermoquest Corp. (Finnigan)

CONTRACTOR: Thermoquest Corp. (Finnigan)

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Ed Vecchione
 Phone: 800-631-5693
 732-981-0390
 Fax: 732-981-0029
 E-mail: 73443.3320@compaserve.com

EQUIPMENT OFFERED: HPLC, AQUA, DUO, DECA, TSQ

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
San Jose Factory US Price list - 1999/ dated March 1, 1999 1999 AQUA LC/MS- TMQ US Price list/ dated 11/29/99	All	Equipment: HPLC 7% AQUA, DUO, DECA, TSQ 2.5% Accessories: HPLC 7% AQUA, DUO, DECA, TSQ 2.5%	No additional

ADDITIONALS DISCOUNTS OFFERED:

Volume discount: 3+ units add 1% additional

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays

Normal Business Hours	Monday-Friday
Telephone Number:	Ed Vecchione
Fax Number:	732-981-0390
E-Mail Address:	732-981-0029
	73443,3320@compuserve.com

(continued)

**LOT II - CHROMATOGRAPHS, LIQUID (LC, HPLC, LC/MS, ETC.) INCLUDING DATA PROCESSING
EQUIPMENT**

PRODUCT LINE: Varian

MANUFACTURER: Varian

CONTRACTOR: Varian

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Orclia Marroquin

Phone: 800-926-3000

925-945-4723

Fax: 925-945-2360

EQUIPMENT OFFERED: LC systems and accessories listed in price list. See SPECIAL NOTES below.

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LC Price list/ dated Nov. 1998	All	Equipment 5% Accessories 0%	Varian evaluates on individual basis

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 60 days A/R/O,
configured add 1-2 weeks

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Additional Varian equipment is offered on PGB-4351 which lists and offers equipment at GSA pricing.
Please check that contract for other equipment as well.

(continued)

LOT II - CHROMATOGRAPHS, LIQUID (LC, HPLC, LC/MS, ETC.) INCLUDING DATA PROCESSING EQUIPMENT

PRODUCT LINE: Waters Corporation

MANUFACTURER: Waters Corporation

CONTRACTOR: Waters Corporation

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Joanne Costanza
 Phone: 800-252-4752 ext. 8509
 508-482-8509
 Fax: 508-482-8532
 E-mail: Joanne_Costanza@Waters.com

EQUIPMENT OFFERED: 2690, 2790 Separations module, Dissolution systems, LC/MS systems, integrated systems, controller, options, system accessories, WFC II accessories, LC/MS accessories, Millenium 32 chromatography Manager, add on kits, work station, client server add ons, users license, client kits, client server options, LAC/E32 & SAT/IN modules

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Attachment #2 -NY State Price list/ dated 1/21/00	All	Equipment 5% Accessories 5%	*Note

STANDARD WARRANTY: 365 days instruments, 90 days maintenance parts

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

Read the Contractor's Warranty statement before purchasing.

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI.
- In emergency occurring after business hours or on weekend holidays call: (800-252-4752)

*Note: Special educational discounts available call (800) 252-4752 X8023 for Time Limited Educational program.

(continued)

**LOT III - CHROMATOGRAPHS (OTHERS), INCLUDING THIN LAYER (TLC) ION CHROMATOGRAPHS,
ETC. INCLUDING DATA PROCESSING EQUIPMENT**

PRODUCT LINE: Dionex

MANUFACTURER: Dionex

CONTRACTOR: Dionex

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:
John Crutchfield/Mariane Bonsall
Phone: 856-596-0600
Fax: (856) 596-5358

EQUIPMENT OFFERED: DX320 System, DX120 system
Peaknet Software/Workstations, Peaknet software & components, Peaknet 6
Software, Peaknet 5.1 Upgrade

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN0737-10 dated 12/99	23,25, 27-29, 33-36	Equipment 2% Accessories 2%	Equipment 8% Accessories 8%

STANDARD WARRANTY: DX320 Systems 365 days
Components 90 days
All others: 90 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Honors orders between \$100 and \$50, with shipping costs added as per "minimum order" clause. Minimum order is \$50.
- Accepts NYS credit card for purchases less than \$2500.

(continued)

**LOT III - CHROMATOGRAPHS (OTHERS), INCLUDING THIN LAYER (TLC) ION CHROMATOGRAPHS,
ETC. INCLUDING DATA PROCESSING EQUIPMENT**

PRODUCT LINE: Waters Corporation

MANUFACTURER: Waters Corporation

CONTRACTOR: Waters Corporation

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Joanne Costanza

Phone: 800-252-4752 ext. 8509

508-482-8590

Fax: 508-482-8532

E-mail: Joanne_Costanza@Waters.com

EQUIPMENT OFFERED: Recorders and data modules

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Attachment #2 -NY State Price List/ dated 1/21/00	All	Equipment 5% Accessories 5%	* Note

STANDARD WARRANTY: 365 days instruments, maintenance parts 90 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. Min order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI.
- In emergency occurring after business hours or on weekend holidays call: 800-252-4752

*Note: Special educational discounts available call 800-252-4752 X 8023 for Time Limited Educational program.

(continued)

**LOT III - CHROMATOGRAPHS (OTHERS), INCLUDING THIN LAYER (TLC) ION CHROMATOGRAPHS,
ETC. INCLUDING DATA PROCESSING EQUIPMENT**

PRODUCT LINE: Zellweger Analytics, Lachat Division

MANUFACTURER: Zellweger Analytics, Lachat Division

CONTRACTOR: Zellweger Analytics, Lachat Division

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Greg Hirt
Phone: 800-247-7613
414-358-4200
Fax: 414-358-4206
E-mail: lachat.sales@zelana.com

EQUIPMENT OFFERED: IC5000/IC+

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Domestic Sales Pricing Guide IC5000/IC+/- dated January 1, 2000	All	Equipment 6% Accessories 5%	none

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours:	7 a.m. - 5 p.m. CST, M-F
Telephone Number:	Gregory W. Hirt
Fax Number:	National Sales Manager
Pager Number:	414-358-4200
E-Mail Address:	800-247-7613
	414-358-4206
	lachat.sales@zelana.com

LOT IV: DETECTORS (ALL TYPES) FOR CHROMATOGRAPHY

PRODUCT LINE: Beckman Coulter

MANUFACTURER: Beckman Coulter

CONTRACTOR: Beckman Coulter

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Raquel Muglia

Phone: 800-742-2345

Fax: 800-643-4366

E-mail: Rmuglia@Beckman.com

EQUIPMENT OFFERED: HPLC detectors

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
PL8464E/ dated Jan. 2000	All	10% equipment 10% accessories	none

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

Read Contractor's Y2K statement before purchasing.

- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- Excluded from contract: consumables, service parts, and manuals, training and certification

(continued)

LOT IV-DETECTORS (ALL TYPES) FOR CHROMATOGRAPHY

PRODUCT LINE: Dionex/Dionex Softron Gm bH

MANUFACTURER: Dionex/Dionex Softron Gm bH

CONTRACTOR: Dionex

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

John Crutchfield/Mariane Bonsall

Phone: 856-596-0600

Fax: 856-596-5358

EQUIPMENT OFFERED: HPLC Detectors & component #'s 5025.0010, 5065.1800, 5068.0000, 5060.0010, 56101

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN1101-04/ dated 12/99	7	Equipment 10% Accessories 10%	none

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

EQUIPMENT OFFERED:

IC Detector & components #'s 44094, 44130, 44132, 55290, 55826
55291-3, 52556, 55827, 52557-8,
52555, 44108, 55828, 44109-11, 44112-5*, 55832*,
44095, 44300, 54106, 56485, 55900,
55901

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN0737-10/dated 12/99	15-17	Equipment 2% Accessories 2%	Equipment 8% Accessories 8%

STANDARD WARRANTY: 365 days
* 90 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Honor orders \$100 and \$50, with shipping costs added as per "minimum order" clause. Minimum order is \$50.
- Accepts NYS credit card for purchases less than \$2500.

(continued)

LOT IV - DETECTORS (ALL TYPES) FOR CHROMATOGRAPHY

PRODUCT LINE: OI Analytical

MANUFACTURER: OI Analytical

CONTRACTOR: OI Analytical

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Hank Hahn
Phone: (800) 653-1711 ext 201
Fax: (409) 690-7952
E-mail: hhahn@oico.com

EQUIPMENT OFFERED: Models: 4430 PID, 5320 ELCD, 4450 PID/FID,
5350 PID/ELCD, 5360XSD, 5390 PID/XSD, 5380 PFPD

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
OI Analytical NYS Quick Reference Price List, Lot IV/ dated Jan. 2000	1-3	5% equipment 5% accessories	10% equipment 10% accessories

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours: Monday - Friday 7:30 a.m. - 5:30 p.m. CST
Jeff Seely
Telephone Number: 800-653-1711 ext. 420
Fax Number: 409-690-0440
E-Mail Address: jseely@oico.com

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LOT IV - DETECTORS (ALL TYPES) FOR CHROMATOGRAPHY

PRODUCT LINE: Shimadzu Scientific Instruments

MANUFACTURER: Shimadzu Scientific Instruments

CONTRACTOR: Shimadzu Scientific Instruments

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Kathy Dent
 Phone: 800-477-1227 ext 1300
 410-381-1227 ext 1300
 Fax: 410-381-6781
 E-mail: dent@shimadzu.com

EQUIPMENT OFFERED: HPLC detectors
 SPD-10 AV SPD-M10AVP CCD-6A
 SPD-10AVVP RF-10AXL
 SPD-10AI RID-10A
 SPD-10AVI LECD-6A

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
State of New York Contract Commodity Group 38713/dated Jan 1, 2000 - Dec 31, 2000 Price book edition 2000	All	Equipment 5% Accessories 5%	Equipment 10% Accessories 5%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. No additional charge for shipping.
- Accepts NYS credit card for purchases less than \$25000.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours : 8:30 - 5:00 Mon-Fri
 Ken Hellstern
 Telephone Number: 716-359-9591
 Fax Number: 716-359-9591
 Cellular Telephone Number: 716-820-1028
 E-Mail Address: hellstern@shimadzu.com

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LOT IV - DETECTORS (ALL TYPES) FOR CHROMATOGRAPHY

PRODUCT LINE: Thermoquest Corp. (Finnigan)

MANUFACTURER: Thermoquest Corp. (Finnigan)

CONTRACTOR: Thermoquest Corp. (Finnigan)

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Ed Vecchione

Phone: 800-631-5693

732-981-0390

Fax: 732-981-0029

E-Mail: 73443.3320@compuserve.com

EQUIPMENT OFFERED: UV100, 150, 1000, 2000, 3000, 6000, FL 3000

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Thermo Separation Products US Price List/ dated Aug 1998	All	Equipment 7% Accessories 7%	none

ADDITIONAL DISCOUNTS OFFERED:

Volume discount: 3+ units add 1% additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours

Monday - Friday

Ed Vecchione

Telephone Number:

732-981-0390

Fax Number:

732-981-0029

E-Mail Address:

73443,3320@compuserve.com

(continued)

LOT IV - DETECTORS (ALL TYPES) FOR CHROMATOGRAPHY

PRODUCT LINE: Varian

MANUFACTURER: Varian

CONTRACTOR: Varian

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Orclia Marroquin

Phone: 800-926-3000

925-945-4723

Fax: 925-945-2360

EQUIPMENT OFFERED: Detectors as listed in price list. *See SPECIAL NOTES below.

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Gas Chromatography/ dated July 21, 1999	All	Equipment 5% Accessories 0%	Varian evaluates on individual basis

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 60 days A/R/O,
configured add 1-2 weeks

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Additional Varian equipment is offered on PGB-4351 which lists and offers equipment at GSA pricing. Please check that contract for other equipment as well.

(continued)

LOT IV - DETECTORS (ALL TYPES) FOR CHROMATOGRAPHY

PRODUCT LINE: Waters Corporation

MANUFACTURER: Waters Corporation

CONTRACTOR: Waters Corporation

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Joanne Costanza

Phone: 800-252-4752 ext. 8509

508-482-8509

Fax: 508-482-8532

E-Mail: Joanne_Costanza@Waters.com

EQUIPMENT OFFERED: Detectors and Detector Accessories

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Attachment #2 -NY State Price list/ dated 1/21/00	All	Equipment 5% Accessories 5%	*Note

STANDARD WARRANTY: 365 days instruments, maintenance parts 90 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. Min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI.
- In emergency occurring after business hours or on weekend holidays call: (800) 252-4752

*Note: Special educational discounts available call (800) 252-4752 X8023 for Time Limited Educational program.

(continued)

LOT V: PUMPS, SOLVENT DELIVERY SYSTEMS FOR CHROMATOGRAPHY

PRODUCT LINE: Beckman Coulter

MANUFACTURER: Beckman Coulter

CONTRACTOR: Beckman Coulter

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Raquel Muglia

Phone: 800-742-2345

Fax: 800-643-4366

E-mail: rmuglia@Beckman.com

EQUIPMENT OFFERED: HPLC Systems w/pumps, Solvent Delivery Systems

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
PL8464E/ dated Jan. 2000	All	Equipment 10% Accessories 10%	none

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

Read Contractor's Y2K statement before purchasing

- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- Excluded from contract: consumables, service parts, and manuals, training and certification

(continued)

LOT V - PUMPS, SOLVENT DELIVERY SYSTEMS FOR CHROMATOGRAPHY

PRODUCT LINE: Dionex

MANUFACTURER: Dionex

CONTRACTOR: Dionex

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:
John Crutchfield/Mariane Bonsall
Phone: 856-596-0600
Fax: 856-596-5358

EQUIPMENT OFFERED: DX-500 IC, HPLC pumps & components
*DXP-1 Pump & Components *DX 500 IC/HPLC Pump Components
*DQP, * Reagent Pump

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN0737-10/ dated 12/99	8-10,18	Equipment 2% Accessories 2%	Equipment 8% Accessories 8 %

EQUIPMENT OFFERED: Summit HPLC Pumps, Components

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN0737-10/ dated12/99	7-8	Equipment 10% Accessories 10%	no additional

STANDARD WARRANTY: 365 days

* 90 days
DXP1 pumps, components, DQP, Reagent,
DX500 IC/HPLC pump components
(Except #'s 44125-29, 44131, 51997, 54468, 54469 warranty 30 days)

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Honors orders between \$100 and \$50, with shipping costs added as per "minimum order" clause. Minimum order is \$50.
- Accepts NYS credit card for purchases less than \$2500.

(continued)

LOT V - PUMPS, SOLVENT DELIVERY SYSTEMS FOR CHROMATOGRAPHY

PRODUCT LINE: OI Analytical

MANUFACTURER: OI Analytical

CONTRACTOR: OI Analytical

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Hank Hahn
 Phone: 800-653-1711 ext. 201
 Fax: 409-690-7952
 E-mail: hhahn@0100.com

EQUIPMENT OFFERED: Model 4560 Sample Concentrator, 4451A Vial Autosampler, SAM, 4552 Water/Soil Autosampler, DPM-16, 4632 Headspace A/S, 4105 Liquid ALS

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
OI Analytical NYS Quick Reference Price List Lot V/ dated Jan. 2000	1-3	Equipment 5% Accessories 5%	Equipment 10% Accessories 10%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours :

Monday-Friday 7:30 a.m. - 5:30 p.m. CST

Telephone Number:

Jeff Seely

Fax Number:

800-653-1711 ext. 420

E-Mail Address:

409-690-0440

jseely@oico.com

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LOT V - PUMPS, SOLVENT DELIVERY SYSTEMS FOR CHROMATOGRAPHY

PRODUCT LINE: Shimadzu Scientific Instruments

MANUFACTURER: Shimadzu Scientific Instruments

CONTRACTOR: Shimadzu Scientific Instruments

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Kathy Dent
 Phone: 800-744-1227 ext 1300
 410-381-1227 ext 1300
 Fax: 410-381-6781
 E-Mail: dent@shimadzu.com

EQUIPMENT OFFERED: HPLC pumps
 LC-10ATVP, LC10AI, LC8A, LC-610
 LC-10ADVP

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
State of New York Contract Commodity Group 38713/ dated Jan. 1, 2000 - Dec 31, 2000 Price book edition 2000	All	Equipment 5% Accessories 5%	Equipment 10% Accessories 5%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. No additional charge for shipping.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours:	8:30 - 5:00 Monday - Friday
Telephone Number:	Ken Hellstern 716-9591
Fax Number:	716-359-9591
Cellular Telephone Number:	716-820-1028
E-Mail Address:	hellstern@shimadzu.com

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LOT V - PUMPS, SOLVENT DELIVERY SYSTEMS FOR CHROMATOGRAPHY

PRODUCT LINE: Thermoquest Corp. (Finnigan)

MANUFACTURER: Thermoquest Corp. (Finnigan)

CONTRACTOR: Thermoquest Corp. (Finnigan)

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Ed Vecchione

Phone: 800-631-5693

732-981-0390

Fax: 732-981-0029

E-mail: 73443.3320@compuserve.com

EQUIPMENT OFFERED: P100, 1000, 1500, 200, 2000, 4000

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Thermo Separation Products US Price List/ dated August 1998	All	Equipment 7% Accessories 7%	none

ADDITIONAL DISCOUNTS OFFERED:

Volume discount: 3+ units add 1% additional

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours:

Monday - Friday

Ed Vecchione

Telephone Number:

732-981-0390

Fax Number:

732-981-0029

E-Mail Address:

73443.3320@compuserve.com

(continued)

LOT V - PUMPS, SOLVENT DELIVERY SYSTEMS FOR CHROMATOGRAPHY

PRODUCT LINE: Varian

MANUFACTURER: Varian

CONTRACTOR: Varian

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Orclia Marroquin

Phone: 800-926-3000

925-945-4723

Fax: 925-945-2360

EQUIPMENT OFFERED: Pumps & solvent delivery systems as listed in price list. *See SPECIAL NOTES below.

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Gas Chromatography/ dated 7/21/99	All	Equipment 5% Accessories 0%	Varian evaluates on individual basis

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 60 days A/R/O,
configured add 1-2 weeks

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Additional Varian equipment is offered on PGB-4351 which lists and offers equipment at GSA pricing. Please check that contract for other equipment as well.

(continued)

LOT V - PUMPS, SOLVENT DELIVERY SYSTEMS FOR CHROMATOGRAPHY

PRODUCT LINE: Waters Corporation

MANUFACTURER: Waters Corporation

CONTRACTOR: Waters Corporation

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Joanne Costanza

Phone: 800-252-4752 ext. 8509

508-482-8509

Fax: 508-482-8532

E-mail: Joanne_Costanza@Waters.com

EQUIPMENT OFFERED: Solvent delivery modules

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Attachment #2 -NY State Price List/ dated 1/21/00	All	Equipment 5% Accessories 5%	* Note

STANDARD WARRANTY: 365 days instruments, maintenance parts 90 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI.
- In emergency occurring after business hours or on weekend holidays call: 800-252-4752

*Note: Special educational discounts available call 800-252-4752 X 8023 for Time Limited Educational program.

(continued)

LOT VI- AMINO ACID ANALYZERS, PROTEIN/PEPTIDE SEQUENCERS, DNA ANALYSIS SYSTEMS

PRODUCT LINE: Beckman Coulter

MANUFACTURER: Beckman Coulter

CONTRACTOR: Beckman Coulter

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Raquel Muglia

Phone: 800-742-2345

Fax: 800-643-4366

E-mail: rmuglia@beckman.com

EQUIPMENT OFFERED: CEQ DNA Analysis System

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
DL8455C/ dated 12/99	All	Equipment 2% Accessories 2%	None additional

*Price does not include shipping: Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days for equipment purchased with system

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

Read Contractor's Y2K statement before purchasing

- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- Excluded from contract: consumables, service parts and manuals, training and certification

(continued)

LOT VI- AMINO ACID ANALYZERS, PROTEIN/PEPTIDE SEQUENCERS, DNA ANALYSIS SYSTEMS

PRODUCT LINE: Dionex

MANUFACTURER: Dionex

CONTRACTOR: Dionex

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

John Crutchfield/Mariane Bonsall

Phone: 856-596-0600

Fax: 856-596-5358

E-mail: rmuglia@beckman.com

EQUIPMENT OFFERED: AAA-Direct Amino Acid System & Components

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN0737-10/dated 12/99	20	Equipment 2% Accessories 2%	Equipment 8% Accessories 8%

STANDARD WARRANTY: 365 days for equipment purchased with system

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Honors orders between \$50 and \$100.00 with shipping costs added as per "minimum order" clause. Minimum order is \$50.
- Accepts NYS credit card for purchases less than \$2500.

(continued)

LOT VII: ELECTROPHORESIS SYSTEM

PRODUCT LINE: Beckman Coulter

MANUFACTURER: Beckman Coulter

CONTRACTOR: Beckman Coulter

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Raquel Muglia

Phone: 800-742-2345

Fax: 800-643-4366

E-mail: rmuglia@Beckman.com

EQUIPMENT OFFERED: P/ACE 500 and MDQ Series

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
PL8472C / dated Dec. 1999	All	Equipment 5% Accessories 5%	none

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

Read Contractor's Y2K statement before purchasing

- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- Excluded from contract: consumables, service parts, and manuals, training and certification

(continued)

LOT VII - ELECTROPHORESIS SYSTEM

PRODUCT LINE: Waters Corporation

MANUFACTURER: Waters Corporation

CONTRACTOR: Waters Corporation

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Joanne Costanza

Phone: 800-252-4752 ext. 8509

508-482-8509

Fax: 508-482-8532

E-mail: Joanne_Costanza@Waters.com

EQUIPMENT OFFERED: Capillary systems

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Attachment #2 -NY State Price List/ dated 1/21/00	All	Equipment 5% Accessories 5%	*Note

STANDARD WARRANTY: 365 days instruments, maintenance parts 90 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI.
- In emergency occurring after business hours or on weekend holidays call: 800-252-4752

*Note: Special educational discounts available call (800) 252-4752 X 8023 for Time Limited Educational program.

LOT VIII - SUPERCRITICAL FLUID (SFC/SFE) SYSTEMS

No bids on this Lot were received.

(continued)

**LOT IX: CHROMATOGRAPHIC ACCESSORIES NOT OFFERED IN PREVIOUS LOTS - COLUMNS,
PACKING MATERIAL, INJECTION DEVICES, ETC.**

PRODUCT LINE: Dionex

MANUFACTURER: Dionex

CONTRACTOR: Dionex

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:
John Crutchfield/Mariane Bonsall
Phone: 856-596-0600
Fax: 856-596-5356

EQUIPMENT OFFERED: Dionex Columns
Vydac Columns

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN0737-10/ dated 12/99	46-56	Equipment 2%	Equipment 8%
LPN1089-02/ dated 3/1/99	1-10	Accessories 2%	Accessories 8%

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 30 days A/R/O

SPECIAL NOTES:

- Honors orders between \$100 and \$50, with shipping costs added as per "minimum order" clause. Minimum order is \$50.
- Accepts NYS credit card for purchases less than \$2500.

(continued)

**LOX IX - CHROMATOGRAPHIC ACCESSORIES NOT OFFERED IN PREVIOUS LOTS - COLUMNS,
PACKING MATERIAL, INJECTION DEVICES, ETC.**

PRODUCT LINE: ES Industries

MANUFACTURER: ES Industries

CONTRACTOR: Shimadzu

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Kathy Dent
 Phone: 800-477-1227 ext 1300
 410-381-1227 ext. 1300
 Fax: 410-381-5781
 E-mail: dent@shimadzu.com

EQUIPMENT OFFERED: HPLC Columns

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
State of New York Contract Commodity Group 38713/dated Jan 1, 2000 - Dec 31, 2000 Price book edition 2000	All	Equipment 5% Accessories 5%	Equipment 10% Accessories 5%

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 60 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. No additional charge for shipping.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend/holidays:

Normal Business Hours:	8:30 - 5:00 Monday - Friday
Telephone Number:	Ken Hellstern 716-359-9591
Fax Number:	716-359-9591
Cellular Telephone Number:	716-820-1028
E-Mail Address:	hellstern@shimadzu.com

**LOT IX: CHROMATOGRAPHIC ACCESSORIES NOT OFFERED IN PREVIOUS LOTS - COLUMNS,
PACKING MATERIAL, INJECTION DEVICES, ETC.**

PRODUCT LINE: Varian

MANUFACTURER: Varian

CONTRACTOR: Varian

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Orclia Marroquin

Phone: 800-926-3000

925-945-4723

Fax: 925-945-2360

EQUIPMENT OFFERED: Varian Consumables

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
State of New York Bid 1-23-00, Group 38713 price list-disk	All	15% Class 1 only * 5% Class 2 only *	None

*Anything not designated Class 1 or 2 is excluded from contract.

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 7 days A/R/O

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Additional Varian equipment is offered on PGB-4351 which lists and offers equipment at GSA pricing. Please check that contract for other equipment as well.

(continued)

LOT IX: CHROMATOGRAPHIC ACCESSORIES NOT OFFERED IN PREVIOUS LOTS - COLUMNS, PACKING MATERIAL, INJECTION DEVICES, ETC.

PRODUCT LINE: Waters Corporation

MANUFACTURER: Waters Corporation

CONTRACTOR: Waters Corporation

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Joanne Costanza
 Phone: 800-252-4752 ext. 8509
 508-482-8509
 Fax: 508-482-8532
 E-mail: Joanne_Costanza@Waters.com

EQUIPMENT OFFERED: Injectors

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Attachment #2 -NY State Price List/ dated 1/21/00	All	Equipment 5% Accessories 5%	*Note

STANDARD WARRANTY: 365 days instruments, maintenance parts 90 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI.
- In emergency occurring after business hours or on weekend holidays call: 800-252-4752

*Note: Special educational discounts available call 800-252-4752 X8023 for Time Limited Educational program.

LOT X - AUTOMATED CHROMATOGRAPHIC SAMPLE PREPARATION EQUIPMENT

PRODUCT LINE: Tekmar-Dohrmann

MANUFACTURER: Tekmar-Dohrmann

CONTRACTOR: Tekmar-Dohrmann

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Laney Misleh
 Phone: 800-543-4461
 513-247-7000
 Fax: 513-247-7050
 E-mail: lanmis@tekmar.com

EQUIPMENT OFFERED: 3100, 6000, 7000/7050, 7000/7050HT, 2016, 2032, Precept II, Aquatek 70,
 Autotrace, Autocan Vector CHNS/O Analyzer

CHROMATOGRAPHIC ACCESSORIES AND RELATED EQUIPMENT

PRICE LIST/DATE	Pages Applicable	DISCOUNT/ # OF UNITS*	SPECIAL EDUCATIONAL DISCOUNT
Tekmar 3100 Systems/June '99 Tekmar 3100 Spare Parts/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none
Aquatek 70 Systems/June '99 Aquatek 70 Spare Parts/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none
Percept II Systems/June '99 Percept II Parts/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none
Aerotrap 6000 Series System/June '99 Aerotrap 6000 Spare Parts/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none
Aerotrap 6016/6032 Spare Parts/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none
Tekmar 7000/7050 Systems/June '99 Tekmar 7000/7050 Spare Parts/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none
Tekmar 7000/7050HT Systems/June '99 Tekmar 7000/7050HT Spare Parts/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none
Autocan Canister Auto sampler /June '99 Autocan Canister Auto sampler spare parts/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none

(continued)

LOT X - AUTOMATED CHROMATOGRAPHIC SAMPLE PREPARATION EQUIPMENT (Cont'd)

TEKMAR-DOHRMAN PRODUCT LINE (Cont'd)

PRICE LIST/DATE	Pages Applicable	DISCOUNT/ # OF UNITS*	SPECIAL EDUCATIONAL DISCOUNT
CHNS/O Vector Analyzer System/June '99 CHNS/O Vector Analyzer consumables/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none
Tekmar 2016/2032 spare parts/June '99	All	1 unit 5% 2-4 units 8% 5 or more 10%	none
Autotrace Systems/June '99	All	1 unit 6% 2-4 units 8% 5 or more 10%	none

***Note: Accessories/parts are to be discounted at the same level as the units of major equipment on the initial purchase order. Accessories purchased later are discounted at 6%.**

A unit is described as any major analytical instrument or autosampler that can be identified with a serial number (eg. Autosampler +Purge & Trap=2 units)

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 15 days A/R/O

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2,500.00.
- Honors orders for less than \$100 minimum order and will ship at no additional charge.

(continued)

LOT X - AUTOMATED CHROMATOGRAPHIC SAMPLE PREPARATION EQUIPMENT

PRODUCT LINE: Varian

MANUFACTURER: Varian

CONTRACTOR: Varian

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Orclia Marroquin

Phone: 800-926-3000

925-945-4723

Fax: 925-945-2360

EQUIPMENT OFFERED: Prospekt System

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Prospekt LC price list/ dated January 1997 Catalog Jan. 2000	All 110-112	Equipment 10% Accessories 10%	none

STANDARD WARRANTY: 90 days

GUARANTEED DELIVERY: 21 days A/R/O

SPECIAL NOTES:

- Accepts NYS credit card for purchases less than \$2500.
- Additional Varian equipment is offered on PGB-4351 which lists and offers equipment at GSA pricing. Please check that contract for other equipment as well.

(continued)

LOT X - AUTOMATED CHROMATOGRAPHIC SAMPLE PREPARATION EQUIPMENT

PRODUCT LINE: Waters Corporation

MANUFACTURER: Waters Corporation

CONTRACTOR: Waters Corporation

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Joanne Costanza

Phone: 800-252-4752 ext. 8509

508-482-8509

Fax: 508-482-8532

E-mail: Joanne_Costanza@Waters.com

EQUIPMENT OFFERED: Prep LC systems and accessories

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Attachment #2 -NY State Price list/ dated 1/21/00	All	Equipment 5% Accessories 5%	*Note

STANDARD WARRANTY: 365 days instruments, maintenance parts 90 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI.
- In emergency occurring after business hours or on weekend holidays call: 800-252-4752

*Note: Special educational discounts available call 800-252-4752 X8023 for Time Limited Educational program.

(continued)

**LOT XI - DEDICATED EQUIPMENT, ETC. - THIS LOT COVERS EQUIPMENT THAT USES
CHROMATOGRAPHIC ANALYSIS/TECHNIQUES NOT COVERED IN PREVIOUS LOTS**

PRODUCT LINE: Dionex

MANUFACTURER: Dionex

CONTRACTOR: Dionex

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:
John Crutchfield/Mariane Bonsall
Phone: 856-596-0600
Fax: 856-596-5358

EQUIPMENT OFFERED: Chromatography modules and components, microbore tubing kit, EG40 Eluent generator, post column reaction systems & components, SP10 Auto neutralization module*, AS50 Auto select auto sampler & components*, AS40 Automated autosampler & components*, ASE 200 system, ASE200 components*, ASE solvent controller, ASE components**, Autoase software* & component*

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN0737-10/ dated 12/99	12-14 18-19, 41-43 62-64	Equipment 2% Accessories 2%	Equipment 8% Accessories 8%

STANDARD WARRANTY: 365 days
*Warranty 90 days
** Warranty 30 days

GUARANTEED DELIVERY: 90 days A/R/O

EQUIPMENT OFFERED: HPLC Autosamplers & Components

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
LPN1101-04/ dated 12/99	8-10	Equipment 10% Accessories 10%	none

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

- Honors orders between \$100 and \$50, with shipping costs added as per "minimum order" clause. Minimum order is \$50.
- Accepts NYS credit card for purchases less than \$2500.

(continued)

**LOT XI - DEDICATED EQUIPMENT, ETC. - THIS LOT COVERS EQUIPMENT THAT USES
CHROMATOGRAPHIC ANALYSIS/TECHNIQUES NOT COVERED IN PREVIOUS LOTS**

PRODUCT LINE: Perkin Elmer

MANUFACTURER: Perkin Elmer

CONTRACTOR: Perkin Elmer

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Janet Drew

Phone: 800-762-4000 X4906

203-762-4906

Fax: 203-762-6098

E-mail: DrewJE@perkin-elmer.com

EQUIPMENT OFFERED: TEA

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT*	SPECIAL EDUCATIONAL DISCOUNT
Perkin Elmer State of New York/ dated 01/00	67-93	Equipment 5% Accessories 5%	**See note

*Price does not include shipping. Shipment will be FOB destination, freight prepaid and added.

STANDARD WARRANTY: 365 days

GUARANTEED DELIVERY: 90 days A/R/O

SPECIAL NOTES:

Read Contractor's Y2K statement before purchasing.

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- In emergency outside of normal business hours (M-F 8:30-5PM) call 800-762-8288

** Note: Special discounts are available to qualifying colleges, universities and educational institutions. Contact Perkin Elmer for details.

(continued)

**LOT XI - DEDICATED EQUIPMENT, ETC. - THIS LOT COVERS EQUIPMENT THAT USES
CHROMATOGRAPHIC ANALYSIS/TECHNIQUES NOT COVERED IN PREVIOUS LOTS**

PRODUCT LINE: Waters Corporation

MANUFACTURER: Waters Corporation

CONTRACTOR: Waters Corporation

NOTE:

Request for price lists, catalogs, information and ordering should be directed to:

Joanne Costanza
 Phone: 800-252-4752 ext. 8509
 508-482-8509
 Fax: 508-482-8532
 E-mail: Joanne_Costanza@Waters.com

EQUIPMENT OFFERED: Polymer Characterization systems, carbamate analysis system, sugar analyzers,
 GPC clean up and reagent manager

PRICE LIST/DATE	PAGES APPLICABLE	DISCOUNT	SPECIAL EDUCATIONAL DISCOUNT
Attachment #2 -NY State Price List/ dated 1/21/00	All	Equipment 5% Accessories 5%	*Note

STANDARD WARRANTY: 365 days instruments, maintenance parts 90 days

GUARANTEED DELIVERY: 45 days A/R/O

SPECIAL NOTES:

- Honors orders for less than the \$100. min. order. Shipping costs will be added as per "minimum order" clause.
- Accepts NYS credit card for purchases less than \$2500.
- Offers EDI
- In emergency occurring after business hours or on weekend holidays call: 800-252-4752

*Note: Special educational discounts available call 800-252-4752 X8023 for Time Limited Educational program.

NON-STATE AGENCIES PARTICIPATION IN CENTRALIZED CONTRACTS:

Political subdivisions and others authorized by law may participate in contracts. These include, but are not limited to local governments, public school and fire districts and certain nonpublic/nonprofit organizations. See "Participation in Centralized Contracts" in Appendix B, OGS General Specifications for Procurement Contracts.

Upon request, all eligible non-State agencies must furnish contractors with the proper tax exemption certificates.

EXTENSION OF USE:

Any contract resulting from this bid solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State (the lead contracting State) and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

MINIMUM ORDER:

Minimum order is \$100.

Contractor may elect to honor orders for less than the minimum order. For such orders, at the contractor's option, shipping costs from the contractor's address (as stated in bid) may be added to invoice with a copy of the freight bill. Shipping costs are to be prepaid by contractor and such orders are to be shipped on an F.O.B. destination basis. All such orders must be shipped by the most economical method for the proper delivery of the product unless special instructions are stated on the order by the agency.

TOXIC SUBSTANCES:

Each contractor furnishing a toxic substance as defined by Section 875 of the State Labor Law to an ordering agency, is to provide such agency with not less than two copies of a material safety data sheet, which sheet shall include for each such substance the information outlined in Section 876 of the State Labor Law.

DELIVERY:

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

PERIODIC RECRUITMENT:

The State reserves the right to consider additional vendors (for award on manufacturer's lines that are not covered on the awards resulting from this bid opening) starting one year from the contract award beginning date and at yearly intervals during the course of the contract or at any time determined by the State to be in its best interest. Vendors may submit offers any time after award for consideration for contract beginning on the specified dates or at times determined to be in the State's best interest. Vendors shall be required to submit the original bid document, which may include an addendum containing additional applicable statutory requirements currently in effect at the time of the new bid solicitation. Bids shall be evaluated under the same terms and conditions, with an additional requirement that the vendor provide invoices from sales to eligible contract users totaling \$30,000 (or \$10,000 for accessories, Lot IX) over the most recent one year contract period and evidence that they are the sole source for this equipment offered. Once awarded a contract, a vendor may not resubmit a bid for future consideration until the new Invitation for bids is issued.

(continued)

CONTRACT PERIOD AND RENEWAL:

It is the intention of the State to enter into a contract for the term as stated on the Award.

Either the contractor or the State may unilaterally cancel the contract on a monthly basis any time after the initial twelve (12) months by providing written notification to the other party. The minimum term of the contract shall be twelve (12) months.

Notification of cancellation must be received by the intended recipient at least three (3) months prior to the requested date of cancellation. Cancellation will become effective the first of the month following the 3-month notification.

Discounts quoted are to be firm for the entire period of the contract. Discount reduction will not be allowed and is specifically excluded from the terms and conditions of the Invitation for Bid, its specifications and subsequent contract award. Price list updates are allowed as in Price Change Clause. Price decreases or discount increases are permitted at any time.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for an additional period not to exceed twenty-four (24) months.

SHORT TERM EXTENSION:

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

WARRANTIES AND GUARANTEES:

See "Warranties and Guarantees" and "Year 2000 Warranty" in Appendix B, OGS General Specifications for Procurement Contracts.

Where accessories are to be supplied, they must be compatible with the rest of the product.

(continued)

PRICE SHEETS AND CATALOGS:

Contractor shall be required to furnish without charge, to authorized users who request them, the catalogs and price lists identical to those accepted with their bid (or those price lists and catalogs approved during the course of the contract). Catalogs and price lists provided must reflect all products excluded from the resultant contract either through the omission of those portions or by obvious indications within the catalogs and price lists.

Upon request the contractor shall assist authorized users in the use of catalogs and price lists.

INSTRUCTION MANUALS:

Simultaneous with delivery of the first component of the product specified, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplied. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, preventive and corrective maintenance procedures, and parts lists, manufacturer's catalog numbers, and ordering information.

REPORT OF CONTRACT PURCHASES:

Contractor shall furnish report of purchases made from contract the fifteenth of the month following the end of each six month period. The reports shall be in the following format:

<u>Item/ SubItem Number</u>	<u>Product Description</u> (Size, Stock No., etc.)	<u>Total Quantity Shipped</u> (To be in Units listed in the Invitation for Bids)	<u>Total \$ Value</u>
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The report is to be submitted to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of Purchasing Officer - Group 38713 and shall reference the commodity group number, the Invitation for Bids number, contract number, sales period, and contractor's name.

Failure to submit the required report may be cause for disqualification of contractor for future contracts.

EMERGENCY PURCHASING:

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of commodities or services, the Commissioner reserves the right to obtain such commodities or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for commodities or services procured from other sources pursuant to this paragraph.

(continued)

**IMPORTANT NOTICE TO BIDDERS/RESULTANT CONTRACTORS AND STATE AGENCIES -
"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:**

Purchases of the product(s) included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase product(s) from sources other than the contractor provided that such product(s) are substantially similar in function, form or utility to the product(s) herein and are:

1. lower in price
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office (currently for transactions in excess of \$10,000) and competitive bidding of requirements exceeding the discretionary bid limit (currently at \$15,000). State agencies should refer to CL-135 dated October 7, 1994 for complete procedural and reporting requirements under the "OGS or Less" Guidelines.

PRICE CHANGE:

The contract prices may be subject to increase or decrease during the contract period in accordance with changes which may be made by the manufacturer in their established, nationally distributed price list or published catalog. Catalog or price lists may indicate increases or decreases in pricing, but the percentage discount originally accepted for award shall not be decreased during the contract period.

New products will be considered for inclusion provided they are pertinent to the award lot description and offered to the State at the same Lot discount, terms and conditions as in the original bid.

The price revisions, new lists or supplements to an original list shall be submitted to the Office of General Services, Procurement Services Group, Attention: Group 38713 Purchasing Officer, in triplicate, for approval before ordering agencies will be bound to any such revisions. Price increases or decreases as accepted shall become binding under any contract five (5) days following written notification to the contractor from the Office of General Services, Procurement Services Group that the price revision(s) as submitted for approval has been accepted.

SOFTWARE:

It shall be the responsibility of each individual agency to sign any required licensing agreements for the use of software.

REQUEST FOR CHANGE:

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

CONTRACT PAYMENTS:

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to Contract No., description of product, quantity, unit and price per unit as well as Federal Identification Number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts.

(continued)

CONTRACT PAYMENTS: (Cont'd)

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, they are required to make payments directly to the contractor. Prior to processing such payment the contractor may be required to complete the ordering non-State agency's own voucher form.

OVERLAPPING CONTRACT ITEMS:

Products available in this contract may also be available from other State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for this selection.

(continued)

**State of New York
Office of General Services
PROCUREMENT SERVICES GROUP
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

 _____ (over)

Agency: _____ Prepared by: _____

Address: _____ Title: _____

_____ Date: _____

_____ Phone: _____

_____ E-mail: _____

Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:

OGS PROCUREMENT SERVICES GROUP
 Customer Services, Room 3711
 Corning 2nd Tower - Empire State Plaza
 Albany, New York 12242
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