



Contract Award Notification

Title	:	Group 10201 – PHARMACEUTICALS (Individual Prescriptions), (Statewide & Regional) Classification Code(s): 51, 85
Award Number	:	22884 (Replaces Award 21755)
Contract Period	:	October 01, 2015- September 30, 2020 (with an Optional 1 year extension)
Bid Opening Date	:	June 2, 2015
Date of Issue	:	September 25, 2015
Specification Reference	:	As Incorporated In The Invitation for Bids and Purchasing Memorandum dated April 30. 2015
Contractor Information	:	Appears on Pages 2 thru 7 of this Award

Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Vivian Basile Title : Contract Management Specialist Phone : 518-474-0912 E-mail : Vivian.basile@ogs.ny.gov	Procurement Services Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.ny.gov

**Procurement Services values your input.
Complete and return "Contract Performance Report" at end of document.**

Description

The award establishes statewide and regional contracts with multiple contractors to provide New York State authorized users with pharmacists' services and delivery of individual prescriptions and/or limited over the counter pharmaceutical products.

PR22884

This Award has five Lots/Region and each Lot/Region has two contractors. Authorized Users are encouraged to select the contractor that best meets their needs for each purchase. There is no primary/secondary contractor and no exclusivity beyond Lot/Region. The discounts and costs shown in the following pages should be given close attention to obtain the lowest cost for each purchase.

CONTRACTORS BY LOT / REGION:

LOT 1 / REGION 1			
COUNTIES	CONTRACTOR: Med World Acquisition Corp		
	Item #	Description	% Discount off of AWP or Dollar Amount
Allegany Cattaraugus Chautauqua Chemung Erie Genesee Livingston Monroe Niagara Ontario Orleans Schuyler Seneca Steuben Wayne Wyoming Yates	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	25.5%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	80.75%
	3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	17.5%
	4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	0%
	5.	Dispensing Fee	\$3.99
	CONTRACTOR: HealthDirect Institutional Pharmacy Services, Inc.		
	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	26%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	73%
	3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	19%
	4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	10%
	5.	Dispensing Fee	\$2.49

LOT 2 / REGION 2			
COUNTIES	CONTRACTOR: Med World Acquisition Corp		
Broome Cayuga Chenago Cortland Delaware Fulton Hamilton Herkimer Jefferson Lewis Madison Montgomery Oneida Onondaga Oswego Otsego St. Lawrence Schoharie Tioga Tompkins	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	25.5%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	80.75%
	3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	17.5%
	4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	0%
	5.	Dispensing Fee	\$3.99
CONTRACTOR: Harbor Pharmacy, LLC			
	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	25%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	72%
	3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	19.8%
	4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	30%
	5.	Dispensing Fee	\$2.24

LOT 3 / REGION 3			
COUNTIES	CONTRACTOR: Med World Acquisition Corp		
Albany Clinton Columbia Essex Franklin Greene Rensselaer Saratoga Schenectady Warren Washington	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	25.5%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	80.75%
	3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	17.5%
	4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	0%
	5.	Dispensing Fee	\$3.99
CONTRACTOR: HealthDirect Institutional Pharmacy Services, Inc.			
	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	26%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	73%
	3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	19%
	4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	10%
	5.	Dispensing Fee	\$2.49

LOT 4 / REGION 4			
COUNTIES	CONTRACTOR: Med World Acquisition Corp		
Bronx Dutchess Kings Nassau New York Orange Putnam Queens Richmond Rockland Suffolk Sullivan Ulster Westchester	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	25.5%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	80.75%
	3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	17.5%
	4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	0%
	5.	Dispensing Fee	\$3.99
	CONTRACTOR: HealthDirect Institutional Pharmacy Services, Inc.		
	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	26%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	73%
3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	19%	
4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	10%	
5.	Dispensing Fee	\$2.49	

LOT 5 / REGION 5			
COUNTIES	CONTRACTOR: Med World Acquisition Corp		
All Counties All Regions	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	25.5%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	80.75%
	3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	17.5%
	4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	0%
	5.	Dispensing Fee	\$3.99
	CONTRACTOR: HealthDirect Institutional Pharmacy Services, Inc.		
	Item #	Description	% Discount off of AWP or Dollar Amount
	1.	Brand Name Drugs (Discount from Medi-Span Average Wholesale Price)	26%
	2.	Generic Drugs (Discount from Medi-Span Average Wholesale Price)	73%
3.	High Cost Tier (Discount from Medi-Span Average Wholesale Price)	19%	
4.	Over-the-Counter (Discount from Medi-Span Average Wholesale Price)	10%	
5.	Dispensing Fee	\$2.49	

CONTRACTOR INFORMATION:

Contract #	Contractor and Address	Contractor Information	Federal ID # NYS Vendor ID#
PC67016	Harbor Pharmacy, LLC 918 James Street, Suite B1 Syracuse, NY 13203	James Branshaw Managing Member Toll Free Phone: 866-305-7624 Phone: 315-342-6822 Fax: 315-342-5951 E-Mail: Harborrx@verizon.net	14-1864243 1100052026

Normal Business Hours: M-F, 9:00 am - Midnight Sat.-Sun, 9:00 am - 1:00 pm

Person or persons to contact in the event of an emergency occurring after business hours or on holidays:

Tim Card
Telephone/Cellular: 315-409-9080
Toll Free Number: 866-305-7624
Fax: 315-342-5951
Toll Free Fax: 866-305-7822
E-mail: tcrx.harbor@gmail.com

Person or persons to contact for sales/billing:

Heidi Viti
Billing Manager
Telephone: 315-342-6822
Toll Free Number: 866-305-7624
Fax: 315-342-5951
E-Mail: hviti@verizon.net

Contract #	Contractor and Address	Contractor Information	Federal ID # NYS Vendor ID#
PC67017	HealthDirect Institutional Pharmacy Services, Inc. 29 East Main Street Gouverneur, NY 13642	Brian J. Scott Toll Free Phone: 800-552-8663 Phone: 315-287-3600 Ext. 2650 Fax: 315-287-7099 E-mail: brianscott@kinneydrugs.com Website: www.healthdirectipsrx.com	26-2269880 1100113120

Normal Business Hours: M-F, 8:00 am - 8:00 pm Sat.-Sun, 9:00 am - 5:00 pm

Person or persons to contact in the event of an emergency occurring after business hours or on holidays:

Gretchen Hoffman
Telephone/Cellular: 866-220-7383
Fax: 866-220-7384
E-mail: gretchenhoffman@kinneydrugs.com

Person or persons to contact for sales/billing:

Stacey Kruth
Manager Financial Services
Telephone: 888-331-3883 Ext 5600
Fax: 315-728-2431
E-Mail: staceykruth@kinneydrugs.com

Person or persons to contact for emergencies:

Gretchen Hoffman
Toll Free Phone: 1866-220-7383
Fax Number: 866-220-7384
Email: gretchenhoffman@kinneydrugs.com

CONTRACTOR INFORMATION (cont'd):

HEALTHDIRECT INSTITUTIONAL PHARMACY SERVICES, INC SUBCONTRACTOR PHARMACY:

The Subcontractor listed below:

- Takes Orders
- Ships Direct

Subcontractor & Address	Contact Information	Federal ID NYS Vendor ID
Medford Chemists, Inc. 2608 Route 112 Medford, NY 11763	Rajan Vohora Phone: 631-475-4288 Fax: 631-475-4911 E-Mail: rvohora@medfordchemist.com	11-2111713 1000011491

Contract #	Contractor and Address	Contractor Information	Federal ID # NYS Vendor ID#
PC67018	Med World Acquisition Corp. d/b/a Omnicare of Chestnut Ridge 80 Red School House Road Suite 226 Chestnut Ridge, NY 10977	Anthony Russo General Manager Toll Free: 800-221-6564 Fax: 877-900-5566 E-Mail: Anthony.Russo@omnicare.com Website: www.omnicare.com	61-1322120 1000018397

Normal Business Hours: M-F, 9:00 am - 8:00 pm Sat.-Sun, 9:00 am - 5:00 pm

Person or persons to contact in the event of an emergency occurring after business hours or on holidays:

Heidi Brown
Telephone/Cellular: 518-391-3601
Toll Free Phone: 800-345-5665
Fax: 518-899-8145
E-mail: heidi.brown@omnicare.com

Person or persons to contact for sales/billing:

Anthony Russo
General Manager
Telephone: 800-221-6564
Fax: 877-900-5566
E-Mail: anthony.russo@omnicare.com

MED WORLD ACQUISITION CORP. D/B/A OMNICARE OF CHESTNUT RIDGE SUBCONTRACTOR PHARMACIES:

The Subcontractors listed below:

- Take Orders
- Ship Direct
- Receive Payments

Subcontractor & Address	Contact Information	Federal ID NYS Vendor ID
Pharmacy Associates of Glens Falls, Inc. d/b/a Omnicare of Ballston Spa 14 Commerce Drive Ballston Spa, NY 12020	Scott Nokes General Manager Phone: 800-345-5665 Fax: 888-912-1668 E-Mail: scott.nokes@omnicare.com	14-1554120 1000054970

Subcontractor & Address	Contact Information	Federal ID NYS Vendor ID
Shore Pharmaceutical Providers, LLC d/b/a Omnicare of Plainview 55 W. Ames Court, Suite 200 Plainview, NY 11803	Ivan Gordon Pharmacy Manager Phone: 800-355-3858 Fax: 866-979-2455 E-Mail: ivan.gordon@omnicare.com	31-1425144 1100032655
BPNY Acquisition Corp. d/b/a d/b/a Omnicare of Western New York 2410 North America Drive West Seneca, NY 14224	Bob Wojton Pharmacy Manager Phone: 888-388-4136 Fax: 800-317-5595 E-Mail: Robert.wojton@omnicare.com	31-1563804 1000031226
NeighborCare Pharmacy Services, Inc. (Omnicare of New York, LLC d/b/a Omnicare of New Hartford) 8411 Seneca Turnpike, Suite 104 New Hartford, NY 11803	Julie Helmer Pharmacy Manager Phone: 800-627-4455 Fax: 800-273-6379 E-Mail: Julie.helmer@omnicare.com	23-2963282 1000019037
NeighborCare Pharmacy Services, Inc. (Omnicare of New York, LLC d/b/a Omnicare of Syracuse) 342 Northern Lights Drive North Syracuse, NY 13212	Laura Nickerson Pharmacy Manager Phone: 800-964-0064 Fax: 800-365-4076 E-Mail: laura.nickerson@omnicare.com	23-2963282 1000019037
NeighborCare Pharmacy Services, Inc. (Omnicare of New York, LLC d/b/a Omnicare of Rochester) 175 Humboldt Street Suite 225 Rochester, NY 14610	Christopher Palen Pharmacy Manager Phone: 800-213-6683 Fax: 800-203-6683 E-Mail: christopher.palen@omnicare.com	23-2963282 1000019037

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY OGS PROCUREMENT SERVICES PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO NEW YORK STATE PROCUREMENT SERVICES.

OVERLAPPING CONTRACT ITEMS:

Products-services available in this contract may also be available from other New York State contracts. Agencies should select the most cost effective procurement alternative that meets their program requirements and maintain a procurement record documenting the basis for the selection.

NOTE TO AUTHORIZED USERS:

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)-service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

NOTE TO CONTRACTOR:

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

PREFERRED SOURCE PRODUCTS AND SERVICES:

Some products-services in this contract may be available from one or more preferred source suppliers such as Correctional Industries (Corcraft), Industries for the Blind of NYS, and NYS Industries for the Disabled. Agencies are reminded to comply with the statutory requirements under Section 162 of the State Finance Law and the guidelines issued by the State Procurement Council to afford first priority to products and services available from preferred sources which meet your form, function and utility. Contractors are required to include this notice in all price lists and contract updates.

THE REMAINDER OF THIS PAGE HAS BEEN INTENTIONALLY LEFT BLANK

**State of New York
Office of General Services
PROCUREMENT SERVICES
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

Contract No.: _____ **Contractor:** _____

Describe Product* Provided (Include Item No., if available): _____

***Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

CONTRACTOR

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: _____

Agency: _____ **Prepared by:** _____

Address: _____ **Title:** _____

_____ **Date:** _____

_____ **Phone:** _____

_____ **E-mail:** _____

Please detach or photocopy this form & return by FAX to 518-474-2437 or mail to:

OGS PROCUREMENT SERVICES
Customer Services, 38th Floor
Corning Tower - Empire State Plaza
Albany, New York 12242