



Contract Award Notification Update

Subject: Pharmaceuticals Contract Expiration & Replacement

DATE: April 28, 2015

AWARD #: [PGB-22000](#)

GROUP #: 10200

AWARD DESCRIPTION: Group 10200 – Pharmaceutical Prime Vendor Contract(Cardinal Health 411, Inc)
(Statewide)

CONTRACT PERIOD: June 26, 2010 – April 28, 2015

CONTACT: John Normile | 518-408-2557 | john.normile@ogs.ny.gov

CONTRACT NO.: PC65140 **CONTRACTOR:** Cardinal Health 411, Inc.

Contract PC65140 has expired effective April 28, 2015.

New York State Office of General Services, Procurement Services has executed a new contract with Cardinal Health 411, Inc. for the purchase of generic and brand name pharmaceutical products. See Award: 22881; Group: 10200; contract: PC66755.



Contract Award Notification Update

Subject: Short Term Extension of Cardinal Health 411, Inc.
Contract

DATE: March 24, 2015

AWARD #: [PGB-22000](#)

GROUP #: 10200

AWARD DESCRIPTION: Group 10200 – Pharmaceutical Prime Vendor Contract(Cardinal Health 411, Inc)
(Statewide)

CONTRACT PERIOD: June 26, 2010 – April 28, 2015

CONTACT: John Normile | 518-408-2557 | john.normile@ogs.ny.gov

CONTRACT NO.: PC65140

CONTRACTOR: Cardinal Health 411, Inc.

New York State Office of General Services, Procurement Services has extended our contract with Cardinal Health 411, Inc. through April 28, 2015 or until a replacement contract has been executed, whichever occurs first.

All terms and conditions of the current contract remain unchanged.



Contract Award Notification Update

Subject: Short Term Extension of Cardinal Health 411, Inc.
Contract

DATE: March 13, 2015

AWARD #: [PGB-22000](#)

GROUP #: 10200

AWARD DESCRIPTION: Group 10200 – Pharmaceutical Prime Vendor Contract(Cardinal Health 411, Inc)
(Statewide)

CONTRACT PERIOD: June 26, 2010 – March 28, 2015

CONTACT: John Normile | 518-408-2557 | john.normile@ogs.ny.gov

CONTRACT NO.: PC65140

CONTRACTOR: Cardinal Health 411, Inc.

New York State Office of General Services, Procurement Services has extended our contract with Cardinal Health 411, Inc. through March 28, 2015 or until a replacement contract has been executed, whichever occurs first.

All terms and conditions of the current contract remain unchanged.



Contract Award Notification Update

Subject: Expiration of Cardinal Health 411, Inc. Contract

DATE: February 26, 2015

AWARD #: [PGB-22000](#)

GROUP #: 10200

AWARD DESCRIPTION: Group 10200 Pharmaceutical Prime Vendor Contract (Cardinal Health 411, Inc.)
(Statewide)

CONTRACT PERIOD: June 26, 2010 through February 28, 2015

CONTACT: John Normile

| 518-408-2557 |

John.Normile@ogs.ny.gov

CONTRACT NO.: PC65140

CONTRACTOR: Cardinal Health 411, Inc.

New York State Contract PC65140 with Cardinal Health 411, Inc. will expire on February 28, 2015.

The Office of General Services, Procurement Services, has been working to put a new contract for distribution of pharmaceutical products in place through a piggyback process with the Minnesota Multistate Contract Alliance for Pharmacy. We expect that the new contract will be in place within days. OGS will post the new contract as soon as it is approved by OGS. The Purchaser Notification System (PNS) will advise authorized users when the new contract is in place.

New York State Office of General Services
New York State Procurement (NYSPRO)
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://nyspro.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-22000](#)

DATE: October 31, 2014

GROUP: 10200 – Pharmaceutical Prime Vendor Contract,
Cardinal Health 411, Inc. (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Shrilata Nath
Contract Management Specialist
(518) 474-4680
shrilata.nath@ogs.ny.gov

CONTRACT PERIOD: June 25, 2010 -
February 28, 2015

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Cardinal Health 411, Inc.

CONTRACT NO.: PC65140

SUBJECT: CONTRACT EXTENSION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The piggyback agreement for the purchase of pharmaceuticals with Cardinal Health 411, Inc., through the Minnesota Multistate Contracting Alliance for Pharmaceuticals (MMCAP), has been extended through February 28, 2015, or until a new contract is awarded.

All terms and conditions remain unchanged.

If you have any questions please contact the contract administrator at shrilata.nath@ogs.ny.gov

New York State Office Of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-22000](#)

DATE: November 1, 2013

GROUP: 10200 – Pharmaceutical Prime Vendor Contract,
Cardinal Health 411, Inc. (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Todd Kayser
Contract Management Specialist
(518) 474-4501
todd.kayser@ogs.ny.gov

CONTRACT PERIOD: June 25, 2010 -
October 31, 2014

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Cardinal Health 411, Inc.

CONTRACT NO.: PC65140

**SUBJECT: CONTRACT EXTENSION/COG DISCOUNT INCREASE/ACCESS TO CARDINAL SOURCE
GENERIC DRUG PROGRAM**

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract for the purchase of pharmaceuticals with Cardinal Health 411, Inc. through the piggyback agreement between New York State Procurement and Minnesota Multistate Contracting Alliance for Pharmaceuticals (MMCAP) has been extended through October 31, 2014.

As part of the New York State Procurement Transformation project, OGS's Strategic Sourcing team renegotiated aspects of the Statewide Pharmaceutical Prime Vendor Contract with Cardinal Health (Prime Vendor Contract) which offers generic and brand name pharmaceutical products. As a result of these negotiations, all contract users will now have access to improved pricing for many generic pharmaceuticals.

In addition to the current MMCAP and Cardinal Access pricing available through the State's Prime Vendor Contract, pharmaceutical purchasers will now have access to Cardinal Health's Generic Source Program portfolio (Generic Source Program). The Generic Source Program is a comprehensive program that consists of nearly 2,000 single-sourced generic pharmaceutical products that are competitively priced. An analysis of historical purchases shows that New York would have spent 13% less annually on average if the Generic Source Program were available.

Purchasers will have access to both the Generic Source Program and the traditional Prime Vendor Contract and the process for ordering pharmaceuticals will stay the same. The only difference is that Generic Source Program pricing will appear on the Cardinal website along with the current contract and non-contract pricing. The new contracts will appear on your account as (GOVSRC, LTCBAC or LTCINJ). This will provide users the ability to compare prices side by side and allow users to select the most cost effective item that meets their needs.

For those purchasers who already have a Cardinal Health account, the Generic Source Program contract pricing was loaded November 1, 2013 and is available on your accounts.

Continued

In addition, the Cost of Goods discounts (COGS) have increased to the rates shown on the chart below. Although the percentage of increase is small the savings statewide are substantial.

Cardinal will invoice users based on an average of their last three months payments. For example, if your average payment cycle for the past 90 days is 30 days then you will be invoiced at the 30 day discounted rate for the next 90 days.

Payment Term	Base COGs	Amgen, Centocor, Genentech COGs
Next Day	-4.14	-3.89
7 Day	-4.05	-3.80
15 Day	-3.92	-3.67
30 Day	-3.68	-3.43

If you have any questions or for first time users interested in utilizing the Cardinal Health contract contact the contract administrator, Todd Kayser (todd.kayser@ogs.ny.gov).

All other terms and conditions remain unchanged.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-22000](#)

DATE: April 19, 2012

GROUP: 10200 – Pharmaceutical Prime Vendor Contract,
Cardinal Health 411, Inc. (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Todd Kayser
Purchasing Officer I
(518) 474-4501
todd.kayser@ogs.ny.gov

CONTRACT PERIOD: June 25, 2010 -
October 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Cardinal Health 411, Inc.

CONTRACT NO.: PC65140

SUBJECT: CHANGE IN CONTACT INFORMATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contact information has changed for Cardinal Health service and order expediting. The contract award document has been updated with the new information.

<u>CONTRACT #</u>	<u>CONTRACTOR & ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>	<u>NYS VENDOR #</u>
PC65140	Cardinal Health 411, Inc 7000 Cardinal Place Dublin, OH 43017	(614) 757-7680 Todd Hudnall Fax No. (614) 652-8648 Email: Todd.Hudnall@cardinalhealth.com Website: www.cardinalhealth.com	311470544	1000041364

Contractor offers Electronic Access Ordering (EDI).

Contractor has catalog prices on the internet.

Contractor has the ability to make NYS pricing available along with catalog pricing online.

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Person or persons to contact for expediting New York State contract orders:

Kathleen Anderson
Cardinal Health, State Government Customer Service
Phone: (866) 641-1199 x 5409
Fax: (866) 551-0530
Email: Government-Pharma@cardinalhealth.com
Attn: Kathleen Anderson (in email subject line)

Customer Service
Phone: 866-641-1199
Fax: 866-551-0530
Email: Government-Pharma@cardinalhealth.com
Business Hours: 7:30 A.M. – 5:00 P.M EST, Monday-Friday

Person or persons to contact in the event of an emergency occurring after business hours or on weekend/holidays:

Todd Hudnall
Cardinal Health, Director of Sales
Phone: (614) 757-7680
Fax: (614) 652-8648
Cell: (304) 395-4004
Email: Todd.Hudnall@cardinalhealth.com
Business Hours: 8:30 A.M. – 5:00 P.M EST, Monday-Friday

All other terms and conditions remain unchanged.

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
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Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-22000](#)

DATE: November 1, 2011

GROUP: 10200 – Pharmaceutical Prime Vendor Contract,
Cardinal Health 411, Inc. (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Todd Kayser
Purchasing Officer I
(518) 474-4501
todd.kayser@ogs.ny.gov

CONTRACT PERIOD: June 25, 2010 -
October 31, 2013

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Cardinal Health 411, Inc.

CONTRACT NO.: PC65140

SUBJECT: CONTRACT EXTENSION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract with Cardinal Health 411, Inc. has been extended through October 31, 2013.

All other terms and conditions remain unchanged.

If there are any questions please contact the Purchasing Officer listed above

New York State Office Of General Services
Procurement Services Group
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-22000](#)

DATE: October 31, 2011

GROUP: 10200 – Pharmaceutical Prime Vendor Contract,
Cardinal Health 411, Inc. (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Todd Kayser
Purchasing Officer I
(518) 474-4501
todd.kayser@ogs.ny.gov

CONTRACT PERIOD: June 25, 2010 -
October 31, 2011

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.ny.gov

CONTRACTOR: Cardinal Health 411, Inc.

CONTRACT NO.: PC65140

SUBJECT: CONTRACT EXPIRATION

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

This contract will expire as of midnight October 31, 2011. OGS Procurement Services Group is in the process of extending the Prime Vendor Pharmaceutical contract with Cardinal Health 411, Inc. for a two year period.

Agencies are reminded that purchases made during the lapse period should be completed in accordance with applicable statutory requirements and guidelines.

A purchasing memorandum will be issued as soon as the contract extension is approved.

All other terms and conditions remain unchanged.

If there are any questions please contact the Purchasing Officer listed above

New York State Office Of General Services
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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-22000](#)

DATE: January 31, 2011

GROUP: 10200 – Pharmaceutical Prime Vendor Contract,
Cardinal Health 411, Inc. (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Todd Kayser
Purchasing Officer I
(518) 474-4501
todd.kayser@ogs.state.ny.us

CONTRACT PERIOD: June 25, 2010 -
October 31, 2011

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Cardinal Health 411, Inc.

CONTRACT NO.: PC65140

SUBJECT: REVISED AWARD, Contact change at OGS

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Todd Kayser, Purchasing Officer 1 with OGS Procurement Services Group has assumed contract administration for the Pharmaceutical Prime Vendor contract with Cardinal Health. Todd can be reached at the contact information identified above.

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Albany, New York 12242
<http://www.ogs.state.ny.us>

PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-22000](#)

DATE: July 14, 2010

GROUP: 10200 – Pharmaceutical Prime Vendor Contract,
Cardinal Health 411, Inc. (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

James R. Essman
Purchasing Officer I
(518) 474-4501
james.essman@ogs.state.ny.us

CONTRACT PERIOD: June 25, 2010 -
October 31, 2011

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR: Cardinal Health 411, Inc.

CONTRACT NO.: PC65140

SUBJECT: REVISED AWARD

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract award document has been revised in order to clarify the contract pricing clause.

All other terms and conditions remain unchanged.

Please adjust your records accordingly.