

New York State Office Of General Services
 Procurement Services Group
 Corning Tower Building
 Empire State Plaza
 Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-21359](#)

DATE: August 8, 2012

GROUP: 10200 – MN Multistate (MMCAP)
 Influenza Vaccine (2012-2013)
 Novartis Vaccines (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS
 Todd Kayser
 Purchasing Officer I
 (518) 474-4501
todd.kayser@ogs.ny.gov

CONTRACT PERIOD: May 19, 2008 -
 April 1, 2013

OTHER AUTHORIZED USERS
 Customer Services
 (518) 474-6717

CONTRACTOR/ Novartis Vaccines and Diagnostics, Inc. customer.services@ogs.ny.gov
CONTRACT NO.: PC63928

SUBJECT: CONTRACT EXTENSION / 2012-2013 SEASONAL INFLUENZA VACCINE PRICING

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract award has been revised to reflect 2012-2013 seasonal influenza vaccine prices offered by Novartis Vaccines and Diagnostics, Inc. through the MMAP master contract to all eligible New York State contract participants. The revised award can be viewed by utilizing the OGS website at www.ogs.ny.gov In addition, please review the updated terms and conditions of sales information beginning on page 3 of the revised award.

The **2012-2013 influenza vaccine pricing** offered by Novartis Vaccines and Diagnostics, Inc. is as follows:

Novartis Fluvirin		Per 10 dose vial			
Pre-book order date		Before 2/1/2012	2/1/2012 - 3/1/2012	3/1/2012 - 4/1/2012	4/1/2012 – 4/1/2013
Pre-book order price		\$77.52	\$82.37	\$87.21	\$96.90
Number of returnable doses		20%	15%	10%	0
Novartis Fluvirin		Per packet of 10 pre-filled syringes			
Pre-book order date		Before 2/1/2012	2/1/2012 - 3/1/2012	3/1/2012 - 4/1/2012	4/1/2012 – 4/1/2013
Pre-book order price		\$85.04	\$90.36	\$95.67	\$106.30
Number of returnable doses		20%	15%	10%	0

The prices listed above **do not** include the Federal Excise Tax (FET) of \$0.75 per dose

Payment terms are 2% 60, net 61 from day of delivery

All deliveries to be completed by October 15, 2012

Please contact the Purchasing Officer listed above if you have any questions.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-21359](#)

DATE: January 6, 2012

GROUP: 10200 – MN Multistate (MMCAP)
 Influenza Vaccine (2012-2013)
 Novartis Vaccines (Statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Todd Kayser
 Purchasing Officer I
 (518) 474-4501
todd.kayser@ogs.ny.gov

CONTRACT PERIOD: May 19, 2008 -
 April 1, 2012

OTHER AUTHORIZED USERS

Customer Services
 (518) 474-6717

CONTRACTOR/ Novartis Vaccines and Diagnostics, Inc. customer.services@ogs.ny.gov
CONTRACT NO.: PC63928

SUBJECT: REVISED AWARD / 2012-2013 SEASONAL INFLUENZA VACCINE PRICING

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract award has been revised to reflect 2012-2013 seasonal influenza vaccine prices offered by Novartis Vaccines and Diagnostics, Inc. through the MMCAP master contract to all eligible New York State contract participants. The revised award can be viewed by utilizing the OGS website at www.ogs.ny.gov In addition, please review the updated terms and conditions of sales information beginning on page 3 of the revised award.

The **2012-2013 influenza vaccine pricing** offered by Novartis Vaccines and Diagnostics, Inc. is as follows:

Novartis Fluvirin		Per 10 dose vial		
Pre-book order date		Before 2/1/2012	2/1/2012 - 3/1/2012	3/1/2012 - 4/1/2012
Pre-book order price		\$77.52	\$82.37	\$87.21
Number of returnable doses		20%	15%	10%
Novartis Fluvirin		Per packet of 10 pre-filled syringes		
Pre-book order date		Before 2/1/2012	2/1/2012 - 3/1/2012	3/1/2012 - 4/1/2012
Pre-book order price		\$85.04	\$90.36	\$95.67
Number of returnable doses		20%	15%	10%

The prices listed above **do not** include the Federal Excise Tax (FET) of \$0.75 per dose

Payment terms are 2% 60, net 61 from day of delivery

All deliveries to be completed by October 15, 2012

Please contact the Purchasing Officer listed above if you have any questions.

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PURCHASING MEMORANDUM

AWARD NUMBER: [PGB-21359](#)

DATE: January 31, 2011

GROUP: 10200 – MN Multistate (MMCAP)
Influenza Vaccine (2011-2012)
Novartis Vaccines (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Todd Kayser
Purchasing Officer I
(518) 474-4501
todd.kayser@ogs.state.ny.us

CONTRACT PERIOD: May 19, 2008 -
April 1, 2012

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717

CONTRACTOR/ Novartis Vaccines and Diagnostics, Inc. customer.services@ogs.state.ny.us
CONTRACT NO.: PC63928

SUBJECT: REVISED AWARD / 2011-2012 SEASONAL INFLUENZA VACCINE PRICING

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract award has been revised to reflect 2011-2012 seasonal influenza vaccine prices offered by Novartis Vaccines and Diagnostics, Inc. through the MMCAP master contract to all eligible New York State contract participants. The revised award can be viewed by utilizing the OGS website at www.ogs.state.ny.us. In addition, please review the updated terms and conditions of sales information beginning on page 3 of the revised award.

The **2011-2012 influenza vaccine pricing** offered by Novartis Vaccines and Diagnostics, Inc. is as follows:

ITEM #1:

Manufacturer Name: Novartis Vaccines
Product Name: **Fluvirin**
MDV \$99.50 (\$99.50 + \$7.50 FET = \$107.00)
Container Type: (Multi-dose Vials) 10 dose vials

ITEM #2:

Manufacturer Name: Novartis Vaccines
Product Name: **Fluvirin**
PFS \$123.50 (\$123.50 + \$7.50 FET = \$131.00)
Container Type: Pre-filled Syringes

Return policy: For product purchased directly from the vendor, 10% of the aggregate number of doses purchased by a member may be returned by the member; the member is required to return the doses (at its cost and expense) to vendor or its designee on or before March 31, 2012 in accordance with vendors instructions. Upon its receipt of properly returned product, Novartis Vaccines shall issue a credit note to the applicable member in an amount equal to the purchase price paid by the member for the product, which credit note shall be applicable toward future purchases of product direct from the vendor.

All other terms and conditions remain the same.

Please contact the Purchasing Officer listed above if you have any questions.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-21359](#)

DATE: November 6, 2010

GROUP: 10200 – MN Multistate (MMCAP)
Influenza Vaccine (2010-2011)
Novartis Vaccines (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Todd Kayser
Purchasing Officer I
(518) 474-4501
todd.kayser@ogs.state.ny.us

CONTRACT PERIOD: May 19, 2008 -
April 1, 2012

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/ Novartis Vaccines and Diagnostics, Inc.
CONTRACT NO.: PC63928

SUBJECT: Instructions for recovering Federal Excise tax on unused influenza vaccine

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Unused Influenza vaccine's can be returned for a full credit of the Federal Excise Tax (FET) only. No credit will be given for the vaccine only the FET will be credited.

- For multi-dose vials containing 10-doses, the refund amount would be \$7.50 per vial.
- For packages of 10 single-dose syringes, the refund amount would be \$7.50 per package.
- For packages of 5 single-dose syringes, the refund amount would be \$3.75 per package.

Policy and Procedure for Return of Fluvirin® Vaccine for Federal Excise Tax Credit

Effective July 1, 2005, all trivalent vaccines against influenza were added to Internal Revenue Code Section 4132(a)(1), which defines all taxable vaccines for the purposes of collecting a Federal Excise Tax (FET) to be paid to the National Vaccine Injury Compensation Fund.

Purchasers of Fluvirin ® (Fluvirin 5ml multi-dose vial) paid a \$0.75 per dose FET and are eligible for a credit of the \$0.75 per dose FET for unused doses that are returned. See below table for the FET refund eligible products and the applicable return window.

Eligible NDC numbers Return for FET Credit by

65521-0110-10 June 30, 2010

65521-0111-10 June 30, 2011

All products returned outside of these windows will not be eligible for Federal Excise Tax credit.

Due to specific IRS guidelines for required documentation needed to file for FET credit, only product returned through our 3rd Party Vendor will be eligible for FET credit.

Detailed return procedures below:

A) Each returned box should contain a packing list and include the following information:

1. Contact name, phone number, and address of the healthcare entity returning product.
2. Name and address of manufacturer or wholesale distributor from which product was acquired.
3. Date of return.
4. Product name.
5. Batch number.
6. Expiration date.
7. Number of doses returned.
8. Statement that returned product is “not for resale”.
9. (Optional) Customer Reference # / Unique Identifier for the return (e.g. PO number, Debit Memo # etc).

B) Send unused vaccine to:

Novartis Vaccines and Diagnostics Inc. at Capital Returns Inc.
6101 North 64th St.
Milwaukee, WI 53218
Phone: 1-800-244-7668
Fax: 510-923-3434

All other terms and conditions remain the same.

Please contact the Purchasing Officer listed above if you have any questions.

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PURCHASING MEMORANDUM

AWARD NUMBER: [PGB-21359](#)

DATE: January 13, 2010

GROUP: 10200 – MN Multistate (MMCAP)
Influenza Vaccine (2010-2011)
Novartis Vaccines (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

James R. Essman
Purchasing Officer I
(518) 474-4501
james.essman@ogs.state.ny.us

CONTRACT PERIOD: May 19, 2008 -
April 1, 2012

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717

CONTRACTOR/ Novartis Vaccines and Diagnostics, Inc.
CONTRACT NO.: PC63928

customer.services@ogs.state.ny.us

SUBJECT: REVISED AWARD / 2010-2011 SEASONAL INFLUENZA VACCINE PRICING

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract award has been revised to reflect 2010-2011 seasonal influenza vaccine prices offered by Novartis Vaccines and Diagnostics, Inc. through the MMAP master contract to all eligible New York State contract participants. The revised award can be viewed by utilizing the OGS website at www.ogs.state.ny.us. In addition, please review the updated terms and conditions of sales information found on page 3 of the revised award.

The **2010-2011 influenza vaccine pricing** offered by Novartis Vaccines and Diagnostics, Inc. is as follows:

All products are non-returnable

ITEM #1:

Manufacturer Name: Novartis Vaccines
Product Name: **Fluvirin**
MDV \$105.00 (\$105.00 + \$7.50 FET = \$112.50)
Container Type: (Multi-dose Vials) 10 dose vials

ITEM #2:

Manufacturer Name: Novartis Vaccines
Product Name: **Fluvirin**
PFS \$120.00 (\$120.00 + \$7.50 FET = \$127.50)
Container Type: Pre-filled Syringes

All other terms and conditions remain the same.

Please contact the Purchasing Officer listed above if you have any questions.

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PURCHASING MEMORANDUM

AWARD NUMBER: [PGB-21359](#)

DATE: July 17, 2009

GROUP: 10200 – MN Multistate (MMCAP)
Influenza Vaccine (2008-2009)
Novartis Vaccines (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Jason Wilkie
Purchasing Officer I
(518) 474-4723
jason.wilkie@ogs.state.ny.us

CONTRACT PERIOD: May 19, 2008 -
April 1, 2012

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717

CONTRACTOR/ Novartis Vaccines and Diagnostics, Inc./
CONTRACT NO.: PC63928

customer.services@ogs.state.ny.us

SUBJECT: CONTRACT RENEWAL / REVISED AWARD / REVISED 2009-2010 VACCINE PRICING

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

The contract with Novartis Vaccines and Diagnostics, Inc. has been renewed through April 1, 2012.

In addition, the contract award has been revised to reflect lower influenza vaccine prices offered by Novartis through their MMCAP master contract to all eligible New York State contract participants. The revised pricing is as follows:

Description	2009-10 Total Price (Without Fed Excise Tax)
2009/2010 Vaccine Season	
FLUVIRIN Influenza Virus Vaccine, 4 years of age and older, 10 Dose Multi-Dose Vial, 25ug/0.5ml per dose	\$70.00
FLUVIRIN Influenza Virus Vaccine, 4 years of age and older, 10-Pack 0.5 ml. Pre-filled Syringes	\$77.50

The award has also been revised to reflect a new contract contact person for Novartis. The new information is as follows:

Christopher Fikry, M.D.
350 Massachusetts Ave. 2nd Floor
Cambridge, MA 02139
Phone: 617/871-8033
Fax No.: 617/871-8910
E-mail: christopher.fikry@novartis.com

All other terms and conditions remain the same.

Please contact the Purchasing Officer listed above if you should have any questions.

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PURCHASING MEMORANDUM

AWARD NUMBER: [PGB-21359](#)

DATE: October 28, 2008

GROUP: 10200 – MN Multistate (MMCAP)
Influenza Vaccine (2008-2009)
Novartis Vaccines (Statewide)

PLEASE ADDRESS INQUIRIES TO:
STATE AGENCIES & CONTRACTORS

Jason Wilkie
Purchasing Officer I
(518) 474-4723
jason.wilkie@ogs.state.ny.us

CONTRACT PERIOD: May 19, 2008 -
April 1, 2009

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717
customer.services@ogs.state.ny.us

CONTRACTOR/ Novartis Vaccines And Diagnostics
CONTRACT NO.: PC63928

SUBJECT: CONTRACT AMENDMENT AND CONTACT UPDATE

ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

Effective retroactive to the inception of the contract, the above referenced contract is amended so that the pricing for item # 2 reads:

ITEM #2:

Manufacturer Name: Novartis Vaccines
Product Name: Fluvirin
Vaccine's Population Indication: 4 years of age and older
Container Type: Prefilled Syringes
Container Size: Pack 10 prefilled syringes - requires 5/8 inch needle
Price per Container: (does not include federal excise tax) \$97.00 per pack

The contract contact information is also being updated at this time. The new details are as follows:

Ms. Elaine Reu
Novartis Vaccines and Diagnostics, Inc.
350 Massachusetts Ave.
2nd Floor
Cambridge, MA 02139

Phone: (617) 871-8138
Fax: (617) 871-8911
Email: elaine.reu@novartis.com

All other terms and conditions remain the same.

Please contact the Purchasing Officer listed above if you should have any questions.

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PURCHASING MEMORANDUM

CONTRACT AWARD NOTIFICATION UPDATE

AWARD NUMBER: [PGB-21359](#)

DATE: October 7, 2008

GROUP: 10200 – MN Multistate (MMCAP)
Influenza Vaccine (2008-2009)
Novartis Vaccines (statewide)

PLEASE ADDRESS INQUIRIES TO:

STATE AGENCIES & CONTRACTORS

Jason D. Wilkie
Purchasing Officer I
(518) 474-4723
jason.wilkie@ogs.state.ny.us

CONTRACT PERIOD: May 19, 2008 -
April 1, 2009

OTHER AUTHORIZED USERS

Customer Services
(518) 474-6717

CONTRACTOR/ Novartis Vaccines and Diagnostics, Inc. customer.services@ogs.state.ny.us
CONTRACT NO.: PC63928

SUBJECT: IMPORTANT NOTIFICATION REGARDING INFLUENZA VACCINE 25 G x 5/8 SYRINGE

TO ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:

OGS has received an important notification from both the manufacturer, Novartis Vaccines and Diagnostics and MMCAP regarding the needle length for Fluvirin Pre Filled Syringes (Item #2) for patient populations. It is MMCAP's understanding that the permanently attached 25 G x5/8" staked needles currently being shipped by Novartis are recommended for patients under 130 pounds. MMCAP's Novartis Vaccines representative has stated that Novartis Vaccines has stopped shipping the 5/8 inch Pre Filled Syringes and will exchange member's orders for the Luer-Lok syringe if necessary.

The CDC advises that "the presentation is licensed for use in persons aged 4 years and older, regardless of weight, and can be used that way if there is not other vaccine available as a substitute. Close attention to administration technique is critical if this presentation is used for a person weighing more than 130 pounds to assure that the vaccine is injected into the muscle and not into subcutaneous tissue."

OGS is working with MMCAP during this time to adequately protect the needs of NYS customers. OGS will continue to keep contract participants informed of related future developments.

All terms and conditions remain unchanged.