



## Current Contract Pricing

**NOTE TO AUTHORIZED USERS:**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

### OIL, LUBRICATING (Gasoline Engines Only) High Detergent 5W-30, 10W-30 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 1A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 1B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.17	\$8.93	30 days
2	Superior Lubricants	\$7.17	\$8.93	30 days
3	Superior Lubricants	\$7.17	\$8.93	30 days
4	Superior Lubricants	\$7.17	\$8.93	30 days
5	Superior Lubricants	\$7.17	\$8.93	30 days
6	Superior Lubricants	\$7.17	\$8.93	30 days
7	Superior Lubricants	\$7.17	\$8.93	30 days
8	Circle Lubricants	\$6.28	\$9.46	30 days
9	Superior Lubricants	\$7.17	\$9.52	30 days
10	Circle Lubricants	\$6.28	\$9.46	30 days
11	Circle Lubricants	\$6.28	\$9.46	30 days

Brand (Zones 1 - 11): EcoPower (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.17	\$9.03	30 days
2	Superior Lubricants	\$7.17	\$9.03	30 days
3	Superior Lubricants	\$7.17	\$9.03	30 days
4	Superior Lubricants	\$7.17	\$9.03	30 days
5	Superior Lubricants	\$7.17	\$9.03	30 days
6	Superior Lubricants	\$7.17	\$9.03	30 days
7	Superior Lubricants	\$7.17	\$9.03	30 days
8	Circle Lubricants	\$6.52	\$9.98	30 days
9	Superior Lubricants	\$7.65	\$9.86	30 days
10	Circle Lubricants	\$6.52	\$9.98	30 days
11	Circle Lubricants	\$6.52	\$9.98	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.54	\$9.81	30 days
2	Superior Lubricants	\$8.54	\$9.81	30 days
3	Superior Lubricants	\$8.54	\$9.81	30 days
4	Superior Lubricants	\$8.54	\$9.81	30 days
5	Superior Lubricants	\$8.54	\$9.81	30 days
6	Superior Lubricants	\$8.54	\$9.81	30 days
7	Superior Lubricants	\$7.89	\$9.81	30 days
8	Circle Lubricants	\$7.56	\$10.67	30 days
9	Superior Lubricants	\$8.54	\$10.90	30 days
10	Circle Lubricants	\$7.56	\$10.67	30 days
11	Circle Lubricants	\$7.56	\$10.67	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent in Bulk Delivery 5W-30, 10W-30**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.53	150	30 days
2	Superior Lubricants	\$6.53	150	30 days
3	Superior Lubricants	\$6.53	150	30 days
4	Superior Lubricants	\$6.53	150	30 days
5	Superior Lubricants	\$6.53	150	30 days
6	Superior Lubricants	\$6.53	150	30 days
7	Superior Lubricants	\$6.53	150	30 days
8	Circle Lubricants	\$6.02	150	30 days
9	Superior Lubricants	\$8.20	150	30 days
10	Circle Lubricants	\$6.02	150	30 days
11	Circle Lubricants	\$6.02	150	30 days

Brand (Zones 1 - 11): EcoPower  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.89	150	30 days
2	Superior Lubricants	\$7.89	150	30 days
3	Superior Lubricants	\$7.89	150	30 days
4	Superior Lubricants	\$7.89	150	30 days
5	Superior Lubricants	\$7.89	150	30 days
6	Superior Lubricants	\$7.89	150	30 days
7	Superior Lubricants	\$7.89	150	30 days
8	Bi-Lo Industries	\$6.67	150	10 days
9	Superior Lubricants	\$9.10	150	30 days
10	David Weber Oil	\$6.92	150	3 days
11	David Weber Oil	\$6.92	150	3 days

Brand (Zones 1 – 7 & 9): EcoPower  
 Manufacturer (Zones 1 – 7 & 9): Safety-Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ulta LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons



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- a summary of the contract alternatives considered for the purchase,
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**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
**(Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 1A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 1B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.17	\$8.93	30 days
2	Superior Lubricants	\$7.17	\$8.93	30 days
3	Superior Lubricants	\$7.17	\$8.93	30 days
4	Superior Lubricants	\$7.17	\$8.93	30 days
5	Superior Lubricants	\$7.17	\$8.93	30 days
6	Superior Lubricants	\$7.17	\$8.93	30 days
7	Superior Lubricants	\$7.17	\$8.93	30 days
8	Circle Lubricants	\$6.51	\$9.69	30 days
9	Superior Lubricants	\$7.17	\$9.52	30 days
10	Circle Lubricants	\$6.51	\$9.69	30 days
11	Circle Lubricants	\$6.51	\$9.69	30 days

Brand (Zones 1 - 11): EcoPower (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
**(Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.17	\$9.03	30 days
2	Superior Lubricants	\$7.17	\$9.03	30 days
3	Superior Lubricants	\$7.17	\$9.03	30 days
4	Superior Lubricants	\$7.17	\$9.03	30 days
5	Superior Lubricants	\$7.17	\$9.03	30 days
6	Superior Lubricants	\$7.17	\$9.03	30 days
7	Superior Lubricants	\$7.17	\$9.03	30 days
8	Circle Lubricants	\$6.75	\$10.21	30 days
9	Superior Lubricants	\$7.65	\$9.86	30 days
10	Circle Lubricants	\$6.75	\$10.21	30 days
11	Circle Lubricants	\$6.75	\$10.21	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.54	\$9.81	30 days
2	Superior Lubricants	\$8.54	\$9.81	30 days
3	Superior Lubricants	\$8.54	\$9.81	30 days
4	Superior Lubricants	\$8.54	\$9.81	30 days
5	Superior Lubricants	\$8.54	\$9.81	30 days
6	Superior Lubricants	\$8.54	\$9.81	30 days
7	Superior Lubricants	\$7.89	\$9.81	30 days
8	Circle Lubricants	\$7.79	\$10.90	30 days
9	Superior Lubricants	\$8.54	\$10.90	30 days
10	Circle Lubricants	\$7.79	\$10.90	30 days
11	Circle Lubricants	\$7.79	\$10.90	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent in Bulk Delivery 5W-30, 10W-30**  
**(Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.53	150	30 days
2	Superior Lubricants	\$6.53	150	30 days
3	Superior Lubricants	\$6.53	150	30 days
4	Superior Lubricants	\$6.53	150	30 days
5	Superior Lubricants	\$6.53	150	30 days
6	Superior Lubricants	\$6.53	150	30 days
7	Superior Lubricants	\$6.53	150	30 days
8	Circle Lubricants	\$6.25	150	30 days
9	Superior Lubricants	\$8.20	150	30 days
10	Circle Lubricants	\$6.25	150	30 days
11	Circle Lubricants	\$6.25	150	30 days

Brand (Zones 1 - 11): EcoPower  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.89	150	30 days
2	Superior Lubricants	\$7.89	150	30 days
3	Superior Lubricants	\$7.89	150	30 days
4	Superior Lubricants	\$7.89	150	30 days
5	Superior Lubricants	\$7.89	150	30 days
6	Superior Lubricants	\$7.89	150	30 days
7	Superior Lubricants	\$7.89	150	30 days
8	Bi-Lo Industries	\$6.67	150	10 days
9	Superior Lubricants	\$9.10	150	30 days
10	David Weber Oil	\$6.92	150	3 days
11	David Weber Oil	\$6.92	150	3 days

Brand (Zones 1 – 7 & 9): EcoPower  
 Manufacturer (Zones 1 – 7 & 9): Safety-Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons



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**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 1A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 1B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.17	\$8.92	30 days
2	Superior Lubricants	\$7.17	\$8.92	30 days
3	Superior Lubricants	\$7.17	\$8.92	30 days
4	Superior Lubricants	\$7.17	\$8.92	30 days
5	Superior Lubricants	\$7.17	\$8.92	30 days
6	Superior Lubricants	\$7.17	\$8.92	30 days
7	Superior Lubricants	\$7.17	\$8.92	30 days
8	Circle Lubricants	\$6.50	\$9.69	30 days
9	Superior Lubricants	\$7.17	\$9.51	30 days
10	Circle Lubricants	\$6.50	\$9.69	30 days
11	Circle Lubricants	\$6.50	\$9.69	30 days

Brand (Zones 1 - 11): EcoPower (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.17	\$9.02	30 days
2	Superior Lubricants	\$7.17	\$9.02	30 days
3	Superior Lubricants	\$7.17	\$9.02	30 days
4	Superior Lubricants	\$7.17	\$9.02	30 days
5	Superior Lubricants	\$7.17	\$9.02	30 days
6	Superior Lubricants	\$7.17	\$9.02	30 days
7	Superior Lubricants	\$7.17	\$9.02	30 days
8	Circle Lubricants	\$6.74	\$10.20	30 days
9	Superior Lubricants	\$7.64	\$9.85	30 days
10	Circle Lubricants	\$6.74	\$10.20	30 days
11	Circle Lubricants	\$6.74	\$10.20	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.54	\$9.80	30 days
2	Superior Lubricants	\$8.54	\$9.80	30 days
3	Superior Lubricants	\$8.54	\$9.80	30 days
4	Superior Lubricants	\$8.54	\$9.80	30 days
5	Superior Lubricants	\$8.54	\$9.80	30 days
6	Superior Lubricants	\$8.54	\$9.80	30 days
7	Superior Lubricants	\$7.88	\$9.80	30 days
8	Circle Lubricants	\$7.79	\$10.89	30 days
9	Superior Lubricants	\$8.54	\$10.89	30 days
10	Circle Lubricants	\$7.79	\$10.89	30 days
11	Circle Lubricants	\$7.79	\$10.89	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent in Bulk Delivery 5W-30, 10W-30**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.52	150	30 days
2	Superior Lubricants	\$6.52	150	30 days
3	Superior Lubricants	\$6.52	150	30 days
4	Superior Lubricants	\$6.52	150	30 days
5	Superior Lubricants	\$6.52	150	30 days
6	Superior Lubricants	\$6.52	150	30 days
7	Superior Lubricants	\$6.52	150	30 days
8	Circle Lubricants	\$6.24	150	30 days
9	Superior Lubricants	\$8.19	150	30 days
10	Circle Lubricants	\$6.24	150	30 days
11	Circle Lubricants	\$6.24	150	30 days

Brand (Zones 1 - 11): EcoPower  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.88	150	30 days
2	Superior Lubricants	\$7.88	150	30 days
3	Superior Lubricants	\$7.88	150	30 days
4	Superior Lubricants	\$7.88	150	30 days
5	Superior Lubricants	\$7.88	150	30 days
6	Superior Lubricants	\$7.88	150	30 days
7	Superior Lubricants	\$7.88	150	30 days
8	Bi-Lo Industries	\$6.66	150	10 days
9	Superior Lubricants	\$9.10	150	30 days
10	David Weber Oil	\$6.92	150	3 days
11	David Weber Oil	\$6.92	150	3 days

Brand (Zones 1 – 7 & 9): EcoPower  
 Manufacturer (Zones 1 – 7 & 9): Safety-Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons



# Contract Award Notification Update

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## Subject: Contracts Expiring

**DATE:** May 11, 2016

**AWARD #:** [22300 RA](#)

**GROUP #:** 05700

**AWARD DESCRIPTION:** Oil, Lubricating, High Detergent (for Internal Combustion Engines) (Statewide)

**CONTRACT PERIOD:** October 1, 2011-September 30, 2016

**CONTACT:** Lori L. Bahan | 518-486-7313 | [lori.bahan@ogs.ny.gov](mailto:lori.bahan@ogs.ny.gov)  
Tammy Althiser | 518-474-3382 | [tammy.althiser@ogs.ny.gov](mailto:tammy.althiser@ogs.ny.gov)

<b>CONTRACT NO.:</b> PC65512 SB	<b>CONTRACTOR:</b> Bilo Industries Inc.
PC65513 SB	Circle Lubricants Inc.
PC65514	David Weber Oil Co.
PC65515	Superior Lubricants Co., Inc.

Please be advised that the above referenced contract is scheduled to expire on September 30, 2016.

We intend to request an extension of these contracts, in the event there is a lapse of the contract, all State Agencies and Others Authorized to Use State Contracts are advised that it may be necessary to procure needed product on the open market until the contract renewal has been approved. All such procurements should be made in accordance with applicable statutory requirements and purchasing guidelines.

All other terms and conditions remain the same.



# Contract Award Notification Update

## Subject: PPI Price Adjustment for January 2016

**DATE:** February 17, 2016      **AWARD #:** [22300-RA](#)      **GROUP #:** 05700

**AWARD DESCRIPTION:** Oil, Lubricating, High Detergent (Internal Combustion Engines),  
Zones 1-11 (Statewide)

**CONTRACT PERIOD:** October 1, 2011 – thru September 30, 2016

**CONTACT:** Tammy Althiser | 518-474-3382 | tammy.althiser@ogs.ny.gov

**CONTRACT NO.:**

**CONTRACTOR:**

PC65512	Bi-Lo Industries Inc.
PC65513	Circle Lubricants Inc.
PC65514	David Weber Oil Co.
PC65515	Superior Lubricants Co Inc.

Please be advised that the above referenced contracts have a PPI Price Adjustment effective January 1, 2016. The Price Adjustment Clause on Page 10 of the Contract Award Notification, Procurement Services, authorizes adjusted pricing as indicated on the following updated price pages. Please update your records accordingly.

All other terms and conditions remain the same.

Please refer to the latest Contract Award Notification (CAN) at:  
<http://www.ogs.ny.gov/purchase/spg/awards/0570022300CAN.HTM>

If you have any questions regarding this contract, please do not hesitate to contact this office.

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**High Detergent 5W-30, 10W-30**  
 (Service Category SN)

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2	Superior Lubricants	\$7.37	\$9.18	30 days
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6	Superior Lubricants	\$7.37	\$9.18	30 days
7	Superior Lubricants	\$7.37	\$9.18	30 days
8	Circle Lubricants	\$6.70	\$9.98	30 days
9	Superior Lubricants	\$7.37	\$9.78	30 days
10	Circle Lubricants	\$6.70	\$9.98	30 days
11	Circle Lubricants	\$6.70	\$9.98	30 days

Brand (Zones 1 - 11): EcoPower (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.37	\$9.28	30 days
2	Superior Lubricants	\$7.37	\$9.28	30 days
3	Superior Lubricants	\$7.37	\$9.28	30 days
4	Superior Lubricants	\$7.37	\$9.28	30 days
5	Superior Lubricants	\$7.37	\$9.28	30 days
6	Superior Lubricants	\$7.37	\$9.28	30 days
7	Superior Lubricants	\$7.37	\$9.28	30 days
8	Circle Lubricants	\$6.95	\$10.51	30 days
9	Superior Lubricants	\$7.86	\$10.14	30 days
10	Circle Lubricants	\$6.95	\$10.51	30 days
11	Circle Lubricants	\$6.95	\$10.51	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.78	\$10.08	30 days
2	Superior Lubricants	\$8.78	\$10.08	30 days
3	Superior Lubricants	\$8.78	\$10.08	30 days
4	Superior Lubricants	\$8.78	\$10.08	30 days
5	Superior Lubricants	\$8.78	\$10.08	30 days
6	Superior Lubricants	\$8.78	\$10.08	30 days
7	Superior Lubricants	\$8.11	\$10.08	30 days
8	Circle Lubricants	\$8.03	\$11.22	30 days
9	Superior Lubricants	\$8.78	\$11.20	30 days
10	Circle Lubricants	\$8.03	\$11.22	30 days
11	Circle Lubricants	\$8.03	\$11.22	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent in Bulk Delivery 5W-30, 10W-30**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.71	150	30 days
2	Superior Lubricants	\$6.71	150	30 days
3	Superior Lubricants	\$6.71	150	30 days
4	Superior Lubricants	\$6.71	150	30 days
5	Superior Lubricants	\$6.71	150	30 days
6	Superior Lubricants	\$6.71	150	30 days
7	Superior Lubricants	\$6.71	150	30 days
8	Circle Lubricants	\$6.44	150	30 days
9	Superior Lubricants	\$8.43	150	30 days
10	Circle Lubricants	\$6.44	150	30 days
11	Circle Lubricants	\$6.44	150	30 days

Brand (Zones 1 - 11): EcoPower  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.11	150	30 days
2	Superior Lubricants	\$8.11	150	30 days
3	Superior Lubricants	\$8.11	150	30 days
4	Superior Lubricants	\$8.11	150	30 days
5	Superior Lubricants	\$8.11	150	30 days
6	Superior Lubricants	\$8.11	150	30 days
7	Superior Lubricants	\$8.11	150	30 days
8	Bi-Lo Industries	\$6.86	150	10 days
9	Superior Lubricants	\$9.36	150	30 days
10	David Weber Oil	\$7.12	150	3 days
11	David Weber Oil	\$7.12	150	3 days

Brand (Zones 1 – 7 & 9): EcoPower  
 Manufacturer (Zones 1 – 7 & 9): Safety-Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ulta LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons



# Contract Award Notification Update

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## Subject: Product Name Update

**DATE:** January 26, 2016      **AWARD #:** [22300-RA](#)      **GROUP #:** 05700  
**AWARD DESCRIPTION:** Oil, Lubricating, High Detergent (Internal Combustion Engines),  
Zones 1-11 (Statewide)  
**CONTRACT PERIOD:** October 1, 2011 – thru September 30, 2016  
**CONTACT:** Tammy Althiser | 518-474-3382 | [tammy.althiser@ogs.ny.gov](mailto:tammy.althiser@ogs.ny.gov)  
**CONTRACT NO.:** PC65515      **CONTRACTOR:** Superior Lubricants Co. Inc.

Please be advised that the brand name of Safety-Kleen's America's Choice lubricants has been changed to EcoPower. This update is reflected in both the Current Contract Pricing listed below and the Contract Award Notification.

All other terms and conditions remain the same.

Please refer to the latest Contract Award Notification (CAN) at:  
<http://www.ogs.ny.gov/purchase/spg/awards/0570022300CAN.HTM>

If you have any questions regarding this contract, please do not hesitate to contact this office.

## Current Contract Pricing

**NOTE TO AUTHORIZED USERS:**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

### OIL, LUBRICATING (Gasoline Engines Only) High Detergent 5W-30, 10W-30 (Service Category SN)

Zone	Contractor	Item 1A *Price per Gallon in 55 Gallon Returnable Drums	Item 1B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.37	\$9.18	30 days
2	Superior Lubricants	\$7.37	\$9.18	30 days
3	Superior Lubricants	\$7.37	\$9.18	30 days
4	Superior Lubricants	\$7.37	\$9.18	30 days
5	Superior Lubricants	\$7.37	\$9.18	30 days
6	Superior Lubricants	\$7.37	\$9.18	30 days
7	Superior Lubricants	\$7.37	\$9.18	30 days
8	Circle Lubricants	\$6.70	\$9.98	30 days
9	Superior Lubricants	\$7.37	\$9.78	30 days
10	Circle Lubricants	\$6.70	\$9.98	30 days
11	Circle Lubricants	\$6.70	\$9.98	30 days

Brand (Zones 1 - 11): EcoPower (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.37	\$9.28	30 days
2	Superior Lubricants	\$7.37	\$9.28	30 days
3	Superior Lubricants	\$7.37	\$9.28	30 days
4	Superior Lubricants	\$7.37	\$9.28	30 days
5	Superior Lubricants	\$7.37	\$9.28	30 days
6	Superior Lubricants	\$7.37	\$9.28	30 days
7	Superior Lubricants	\$7.37	\$9.28	30 days
8	Circle Lubricants	\$6.95	\$10.51	30 days
9	Superior Lubricants	\$7.86	\$10.14	30 days
10	Circle Lubricants	\$6.95	\$10.51	30 days
11	Circle Lubricants	\$6.95	\$10.51	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): EcoPower (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.78	\$10.08	30 days
2	Superior Lubricants	\$8.78	\$10.08	30 days
3	Superior Lubricants	\$8.78	\$10.08	30 days
4	Superior Lubricants	\$8.78	\$10.08	30 days
5	Superior Lubricants	\$8.78	\$10.08	30 days
6	Superior Lubricants	\$8.78	\$10.08	30 days
7	Superior Lubricants	\$8.11	\$10.08	30 days
8	Circle Lubricants	\$8.03	\$11.22	30 days
9	Superior Lubricants	\$8.78	\$11.20	30 days
10	Circle Lubricants	\$8.03	\$11.22	30 days
11	Circle Lubricants	\$8.03	\$11.22	30 days

Brand (Zones 1 - 11): EcoPower (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent in Bulk Delivery 5W-30, 10W-30**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.71	150	30 days
2	Superior Lubricants	\$6.71	150	30 days
3	Superior Lubricants	\$6.71	150	30 days
4	Superior Lubricants	\$6.71	150	30 days
5	Superior Lubricants	\$6.71	150	30 days
6	Superior Lubricants	\$6.71	150	30 days
7	Superior Lubricants	\$6.71	150	30 days
8	Circle Lubricants	\$6.44	150	30 days
9	Superior Lubricants	\$8.43	150	30 days
10	Circle Lubricants	\$6.44	150	30 days
11	Circle Lubricants	\$6.44	150	30 days

Brand (Zones 1 - 11): EcoPower  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.11	150	30 days
2	Superior Lubricants	\$8.11	150	30 days
3	Superior Lubricants	\$8.11	150	30 days
4	Superior Lubricants	\$8.11	150	30 days
5	Superior Lubricants	\$8.11	150	30 days
6	Superior Lubricants	\$8.11	150	30 days
7	Superior Lubricants	\$8.11	150	30 days
8	Bi-Lo Industries	\$6.86	150	10 days
9	Superior Lubricants	\$9.36	150	30 days
10	David Weber Oil	\$7.12	150	3 days
11	David Weber Oil	\$7.12	150	3 days

Brand (Zones 1 – 7 & 9): EcoPower  
 Manufacturer (Zones 1 – 7 & 9): Safety-Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons



## Current Contract Pricing

**NOTE TO AUTHORIZED USERS:**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

### OIL, LUBRICATING (Gasoline Engines Only) High Detergent 5W-30, 10W-30 (Service Category SN)

Zone	Contractor	Item 1A *Price per Gallon in 55 Gallon Returnable Drums	Item 1B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.37	\$9.18	30 days
2	Superior Lubricants	\$7.37	\$9.18	30 days
3	Superior Lubricants	\$7.37	\$9.18	30 days
4	Superior Lubricants	\$7.37	\$9.18	30 days
5	Superior Lubricants	\$7.37	\$9.18	30 days
6	Superior Lubricants	\$7.37	\$9.18	30 days
7	Superior Lubricants	\$7.37	\$9.18	30 days
8	Circle Lubricants	\$6.70	\$9.98	30 days
9	Superior Lubricants	\$7.37	\$9.78	30 days
10	Circle Lubricants	\$6.70	\$9.98	30 days
11	Circle Lubricants	\$6.70	\$9.98	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.37	\$9.28	30 days
2	Superior Lubricants	\$7.37	\$9.28	30 days
3	Superior Lubricants	\$7.37	\$9.28	30 days
4	Superior Lubricants	\$7.37	\$9.28	30 days
5	Superior Lubricants	\$7.37	\$9.28	30 days
6	Superior Lubricants	\$7.37	\$9.28	30 days
7	Superior Lubricants	\$7.37	\$9.28	30 days
8	Circle Lubricants	\$6.95	\$10.51	30 days
9	Superior Lubricants	\$7.86	\$10.14	30 days
10	Circle Lubricants	\$6.95	\$10.51	30 days
11	Circle Lubricants	\$6.95	\$10.51	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.78	\$10.08	30 days
2	Superior Lubricants	\$8.78	\$10.08	30 days
3	Superior Lubricants	\$8.78	\$10.08	30 days
4	Superior Lubricants	\$8.78	\$10.08	30 days
5	Superior Lubricants	\$8.78	\$10.08	30 days
6	Superior Lubricants	\$8.78	\$10.08	30 days
7	Superior Lubricants	\$8.11	\$10.08	30 days
8	Circle Lubricants	\$8.03	\$11.22	30 days
9	Superior Lubricants	\$8.78	\$11.20	30 days
10	Circle Lubricants	\$8.03	\$11.22	30 days
11	Circle Lubricants	\$8.03	\$11.22	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent in Bulk Delivery 5W-30, 10W-30**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.71	150	30 days
2	Superior Lubricants	\$6.71	150	30 days
3	Superior Lubricants	\$6.71	150	30 days
4	Superior Lubricants	\$6.71	150	30 days
5	Superior Lubricants	\$6.71	150	30 days
6	Superior Lubricants	\$6.71	150	30 days
7	Superior Lubricants	\$6.71	150	30 days
8	Circle Lubricants	\$6.44	150	30 days
9	Superior Lubricants	\$8.43	150	30 days
10	Circle Lubricants	\$6.44	150	30 days
11	Circle Lubricants	\$6.44	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.11	150	30 days
2	Superior Lubricants	\$8.11	150	30 days
3	Superior Lubricants	\$8.11	150	30 days
4	Superior Lubricants	\$8.11	150	30 days
5	Superior Lubricants	\$8.11	150	30 days
6	Superior Lubricants	\$8.11	150	30 days
7	Superior Lubricants	\$8.11	150	30 days
8	Bi-Lo Industries	\$6.86	150	10 days
9	Superior Lubricants	\$9.36	150	30 days
10	David Weber Oil	\$7.12	150	3 days
11	David Weber Oil	\$7.12	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ulta LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons



# Contract Award Notification Update

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## Subject: Contract Extension and Updated Pricing

**DATE:** September 15, 2015      **AWARD #:** [22300-RA](#)      **GROUP #:** 05700

**AWARD DESCRIPTION:** Oil, Lubricating, High Detergent (Internal Combustion Engines),  
Zones 1-11 (Statewide)

**CONTRACT PERIOD:** October 1, 2011 – thru September 30, 2016

**CONTACT:** Tammy Althiser | 518-474-3382 | [tammy.althiser@ogs.ny.gov](mailto:tammy.althiser@ogs.ny.gov)

**CONTRACT NO.:**

**CONTRACTOR:**

PC65512	Bi-Lo Industries Inc.
PC65513	Circle Lubricants Inc.
PC65514	David Weber Oil Co.
PC65515	Superior Lubricants Co Inc.

Please note that Bi-Lo Industries Inc., Circle Lubricants Inc., David Weber Oil Co Inc., and Superior Lubricants Co Inc., have entered into a one-year extension agreement until September 30, 2016 on the Oil, Lubricating, High Detergent contract.

As part of the extension Bi-Lo Industries Inc. will offer an additional 2% discount on the contract pricing, and Circle Lubricants Inc. has agreed to offer a \$.23/gallon reduction.

Please refer to the latest Contract Award Notification (CAN) at:  
<http://www.ogs.ny.gov/purchase/spg/awards/0570022300CAN.HTM>

If you have any questions regarding this contract, please do not hesitate to contact this office.

**Current Contract Pricing**

**NOTE TO AUTHORIZED USERS:**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
**(Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 1A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 1B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.40	\$9.21	30 days
2	Superior Lubricants	\$7.40	\$9.21	30 days
3	Superior Lubricants	\$7.40	\$9.21	30 days
4	Superior Lubricants	\$7.40	\$9.21	30 days
5	Superior Lubricants	\$7.40	\$9.21	30 days
6	Superior Lubricants	\$7.40	\$9.21	30 days
7	Superior Lubricants	\$7.40	\$9.21	30 days
8	Circle Lubricants	\$6.73	\$10.02	30 days
9	Superior Lubricants	\$7.40	\$9.82	30 days
10	Circle Lubricants	\$6.73	\$10.02	30 days
11	Circle Lubricants	\$6.73	\$10.02	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums

\*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
**(Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.40	\$9.32	30 days
2	Superior Lubricants	\$7.40	\$9.32	30 days
3	Superior Lubricants	\$7.40	\$9.32	30 days
4	Superior Lubricants	\$7.40	\$9.32	30 days
5	Superior Lubricants	\$7.40	\$9.32	30 days
6	Superior Lubricants	\$7.40	\$9.32	30 days
7	Superior Lubricants	\$7.40	\$9.32	30 days
8	Circle Lubricants	\$6.98	\$10.56	30 days
9	Superior Lubricants	\$7.89	\$10.18	30 days
10	Circle Lubricants	\$6.98	\$10.56	30 days
11	Circle Lubricants	\$6.98	\$10.56	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.82	\$10.12	30 days
2	Superior Lubricants	\$8.82	\$10.12	30 days
3	Superior Lubricants	\$8.82	\$10.12	30 days
4	Superior Lubricants	\$8.82	\$10.12	30 days
5	Superior Lubricants	\$8.82	\$10.12	30 days
6	Superior Lubricants	\$8.82	\$10.12	30 days
7	Superior Lubricants	\$8.14	\$10.12	30 days
8	Circle Lubricants	\$8.06	\$11.26	30 days
9	Superior Lubricants	\$8.82	\$11.25	30 days
10	Circle Lubricants	\$8.06	\$11.26	30 days
11	Circle Lubricants	\$8.06	\$11.26	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent in Bulk Delivery 5W-30, 10W-30**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.74	150	30 days
2	Superior Lubricants	\$6.74	150	30 days
3	Superior Lubricants	\$6.74	150	30 days
4	Superior Lubricants	\$6.74	150	30 days
5	Superior Lubricants	\$6.74	150	30 days
6	Superior Lubricants	\$6.74	150	30 days
7	Superior Lubricants	\$6.74	150	30 days
8	Circle Lubricants	\$6.46	150	30 days
9	Superior Lubricants	\$8.46	150	30 days
10	Circle Lubricants	\$6.46	150	30 days
11	Circle Lubricants	\$6.46	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.14	150	30 days
2	Superior Lubricants	\$8.14	150	30 days
3	Superior Lubricants	\$8.14	150	30 days
4	Superior Lubricants	\$8.14	150	30 days
5	Superior Lubricants	\$8.14	150	30 days
6	Superior Lubricants	\$8.14	150	30 days
7	Superior Lubricants	\$8.14	150	30 days
8	Bilo Industries	\$6.88	150	10 days
9	Superior Lubricants	\$9.39	150	30 days
10	David Weber Oil	\$7.14	150	3 days
11	David Weber Oil	\$7.14	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons



# Contract Award Notification Update

## Subject: PPI Price Adjustment For July 2015

DATE: September 2, 2015                      AWARD #: [22300-RA](#)                      GROUP #: 05700

AWARD DESCRIPTION: OIL (MOTOR), LUBRICATING, HIGH DETERGENT

CONTRACT PERIOD: October 1, 2011 thru September 30, 2015

CONTACT: Tammy Althiser | 518-474-3382 | tammy.althiser@ogs.ny.gov

CONTRACT NO.:	CONTRACTOR:
PC65512	Bilo Industries
PC65513	Circle Lubricants
PC65514	David Weber Oil Co.
PC65515	Superior Lubricants

Please be advised that the above referenced contracts have a PPI Price Adjustment effective July 1, 2015. The Price Adjustment Clause on Page 10 of the Contract Award Notification, Procurement Services, authorizes adjusted pricing as indicated on the following updated price pages.

All other terms and conditions remain the same.

Please update your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

**Current Contract Pricing**

**NOTE TO AUTHORIZED USERS:**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 1A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 1B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.40	\$9.21	30 days
2	Superior Lubricants	\$7.40	\$9.21	30 days
3	Superior Lubricants	\$7.40	\$9.21	30 days
4	Superior Lubricants	\$7.40	\$9.21	30 days
5	Superior Lubricants	\$7.40	\$9.21	30 days
6	Superior Lubricants	\$7.40	\$9.21	30 days
7	Superior Lubricants	\$7.40	\$9.21	30 days
8	Circle Lubricants	\$6.96	\$10.25	30 days
9	Superior Lubricants	\$7.40	\$9.82	30 days
10	Circle Lubricants	\$6.96	\$10.25	30 days
11	Circle Lubricants	\$6.96	\$10.25	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
**(Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.40	\$9.32	30 days
2	Superior Lubricants	\$7.40	\$9.32	30 days
3	Superior Lubricants	\$7.40	\$9.32	30 days
4	Superior Lubricants	\$7.40	\$9.32	30 days
5	Superior Lubricants	\$7.40	\$9.32	30 days
6	Superior Lubricants	\$7.40	\$9.32	30 days
7	Superior Lubricants	\$7.40	\$9.32	30 days
8	Circle Lubricants	\$7.21	\$10.79	30 days
9	Superior Lubricants	\$7.89	\$10.18	30 days
10	Circle Lubricants	\$7.21	\$10.79	30 days
11	Circle Lubricants	\$7.21	\$10.79	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.82	\$10.12	30 days
2	Superior Lubricants	\$8.82	\$10.12	30 days
3	Superior Lubricants	\$8.82	\$10.12	30 days
4	Superior Lubricants	\$8.82	\$10.12	30 days
5	Superior Lubricants	\$8.82	\$10.12	30 days
6	Superior Lubricants	\$8.82	\$10.12	30 days
7	Superior Lubricants	\$8.14	\$10.12	30 days
8	Circle Lubricants	\$8.29	\$11.49	30 days
9	Superior Lubricants	\$8.82	\$11.25	30 days
10	Circle Lubricants	\$8.29	\$11.49	30 days
11	Circle Lubricants	\$8.29	\$11.49	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent in Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.74	150	30 days
2	Superior Lubricants	\$6.74	150	30 days
3	Superior Lubricants	\$6.74	150	30 days
4	Superior Lubricants	\$6.74	150	30 days
5	Superior Lubricants	\$6.74	150	30 days
6	Superior Lubricants	\$6.74	150	30 days
7	Superior Lubricants	\$6.74	150	30 days
8	Circle Lubricants	\$6.69	150	30 days
9	Superior Lubricants	\$8.46	150	30 days
10	Circle Lubricants	\$6.69	150	30 days
11	Circle Lubricants	\$6.69	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.14	150	30 days
2	Superior Lubricants	\$8.14	150	30 days
3	Superior Lubricants	\$8.14	150	30 days
4	Superior Lubricants	\$8.14	150	30 days
5	Superior Lubricants	\$8.14	150	30 days
6	Superior Lubricants	\$8.14	150	30 days
7	Superior Lubricants	\$8.14	150	30 days
8	Bilo Industries	\$7.02	150	10 days
9	Superior Lubricants	\$9.39	150	30 days
10	David Weber Oil	\$7.14	150	3 days
11	David Weber Oil	\$7.14	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons



# Contract Award Notification Update

## Subject: PPI Price Adjustment For April 1, 2015

**DATE:** June 4, 2015

**AWARD #:** [22300-RA](#)

**GROUP #:** 05700

**AWARD DESCRIPTION:** Oil, Lubricating High Detergent, (Internal Combustion Engines), Zones 1-11 (Statewide)

**CONTRACT PERIOD:** October 1, 2011 – September 30, 2015

**CONTACT:** Christen Hall | 518-486-1900 | christen.hall@ogs.ny.gov

**CONTRACT NO.:**

**CONTRACTOR:**

PC65512	Bilo Industries
PC65513	Circle Lubricants
PC65514	David Weber Oil Co.
PC65515	Superior Lubricants

Please be advised that the above referenced contracts have a PPI Price Adjustment effective April 1, 2015. The Price Adjustment Clause on Page 10 of the Contract Award Notification, Procurement Services, authorizes adjusted pricing as indicated on the following updated price pages.

All other terms and conditions remain the same.

Please update your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

Current Contract Pricing

**NOTE TO AUTHORIZED USERS:**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
High Detergent 5W-30, 10W-30  
(Service Category SN)

Zone	Contractor	Item 1A *Price per Gallon in 55 Gallon Returnable Drums	Item 1B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.45	\$9.28	30 days
2	Superior Lubricants	\$7.45	\$9.28	30 days
3	Superior Lubricants	\$7.45	\$9.28	30 days
4	Superior Lubricants	\$7.45	\$9.28	30 days
5	Superior Lubricants	\$7.45	\$9.28	30 days
6	Superior Lubricants	\$7.45	\$9.28	30 days
7	Superior Lubricants	\$7.45	\$9.28	30 days
8	Circle Lubricants	\$7.01	\$10.33	30 days
9	Superior Lubricants	\$7.45	\$9.89	30 days
10	Circle Lubricants	\$7.01	\$10.33	30 days
11	Circle Lubricants	\$7.01	\$10.33	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums

\*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
High Detergent 5W-20  
(Service Category SN)

Zone	Contractor	Item 2A *Price per Gallon in 55 Gallon Returnable Drums	Item 2B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.45	\$9.39	30 days
2	Superior Lubricants	\$7.45	\$9.39	30 days
3	Superior Lubricants	\$7.45	\$9.39	30 days
4	Superior Lubricants	\$7.45	\$9.39	30 days
5	Superior Lubricants	\$7.45	\$9.39	30 days
6	Superior Lubricants	\$7.45	\$9.39	30 days
7	Superior Lubricants	\$7.45	\$9.39	30 days
8	Circle Lubricants	\$7.26	\$10.87	30 days
9	Superior Lubricants	\$7.95	\$10.25	30 days
10	Circle Lubricants	\$7.26	\$10.87	30 days
11	Circle Lubricants	\$7.26	\$10.87	30 days

Brand(Zones 1 - 11): America's Choice (Drums and Quarts)  
Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
\*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
Heavy Duty Diesel Engines)  
High Detergent 15W-40  
(Service Category CJ4/SM)

Zone	Contractor	Item 3A *Price per Gallon in 55 Gallon Returnable Drums	Item 3B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$8.88	\$10.19	30 days
2	Superior Lubricants	\$8.88	\$10.19	30 days
3	Superior Lubricants	\$8.88	\$10.19	30 days
4	Superior Lubricants	\$8.88	\$10.19	30 days
5	Superior Lubricants	\$8.88	\$10.19	30 days
6	Superior Lubricants	\$8.88	\$10.19	30 days
7	Superior Lubricants	\$8.20	\$10.19	30 days
8	Circle Lubricants	\$8.35	\$11.58	30 days
9	Superior Lubricants	\$8.88	\$11.33	30 days
10	Circle Lubricants	\$8.35	\$11.58	30 days
11	Circle Lubricants	\$8.35	\$11.58	30 days

Brand(Zones 1 - 11): America's Choice (Drums and Quarts)  
Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
\*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
High Detergent in Bulk Delivery 5W-30, 10W-30  
(Service Category SN)

Zone	Contractor	Item 4 Price per Gallon Bulk Delivery	*Minimum Delivery (Gallons) (Bulk)	Delivery A/R/O
1	Superior Lubricants	\$6.79	150	30 days
2	Superior Lubricants	\$6.79	150	30 days
3	Superior Lubricants	\$6.79	150	30 days
4	Superior Lubricants	\$6.79	150	30 days
5	Superior Lubricants	\$6.79	150	30 days
6	Superior Lubricants	\$6.79	150	30 days
7	Superior Lubricants	\$6.79	150	30 days
8	Circle Lubricants	\$6.74	150	30 days
9	Superior Lubricants	\$8.52	150	30 days
10	Circle Lubricants	\$6.74	150	30 days
11	Circle Lubricants	\$6.74	150	30 days

Brand (Zones 1 - 11): America's Choice  
Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
Heavy Duty Diesel Engines)  
High Detergent in Bulk Delivery 15W-40  
(Service Category CJ4/SM)

Zone	Contractor	Item 5 Price per Gallon Bulk Delivery	*Minimum Delivery (Gallons) (Bulk)	Delivery A/R/O
1	Superior Lubricants	\$8.20	150	30 days
2	Superior Lubricants	\$8.20	150	30 days
3	Superior Lubricants	\$8.20	150	30 days
4	Superior Lubricants	\$8.20	150	30 days
5	Superior Lubricants	\$8.20	150	30 days
6	Superior Lubricants	\$8.20	150	30 days
7	Superior Lubricants	\$8.20	150	30 days
8	Bilo Industries	\$7.07	150	10 days
9	Superior Lubricants	\$9.46	150	30 days
10	David Weber Oil	\$7.20	150	3 days
11	David Weber Oil	\$7.20	150	3 days

Brand(Zones 1 – 7 & 9): America's Choice  
Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8): Lubriguard  
Manufacturer (Zone 8): Warren Oil

Brand(Zones 10 & 11): Gibraltar Ultra LX  
Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons

\* \* \* \* \*



**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
**(Service Category SN)**

Zone	Contractor	Item 1A *Price per Gallon in 55 Gallon Returnable Drums	Item 1B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.60	\$9.46	30 days
2	Superior Lubricants	\$7.60	\$9.46	30 days
3	Superior Lubricants	\$7.60	\$9.46	30 days
4	Superior Lubricants	\$7.60	\$9.46	30 days
5	Superior Lubricants	\$7.60	\$9.46	30 days
6	Superior Lubricants	\$7.60	\$9.46	30 days
7	Superior Lubricants	\$7.60	\$9.46	30 days
8	Circle Lubricants	\$7.16	\$10.54	30 days
9	Superior Lubricants	\$7.60	\$10.09	30 days
10	Circle Lubricants	\$7.16	\$10.54	30 days
11	Circle Lubricants	\$7.16	\$10.54	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
**(Service Category SN)**

Zone	Contractor	Item 2A *Price per Gallon in 55 Gallon Returnable Drums	Item 2B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.60	\$9.57	30 days
2	Superior Lubricants	\$7.60	\$9.57	30 days
3	Superior Lubricants	\$7.60	\$9.57	30 days
4	Superior Lubricants	\$7.60	\$9.57	30 days
5	Superior Lubricants	\$7.60	\$9.57	30 days
6	Superior Lubricants	\$7.60	\$9.57	30 days
7	Superior Lubricants	\$7.60	\$9.57	30 days
8	Circle Lubricants	\$7.41	\$11.09	30 days
9	Superior Lubricants	\$8.11	\$10.46	30 days
10	Circle Lubricants	\$7.41	\$11.09	30 days
11	Circle Lubricants	\$7.41	\$11.09	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums

\*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

Zone	Contractor	Item 3A *Price per Gallon in 55 Gallon Returnable Drums	Item 3B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$9.06	\$10.40	30 days
2	Superior Lubricants	\$9.06	\$10.40	30 days
3	Superior Lubricants	\$9.06	\$10.40	30 days
4	Superior Lubricants	\$9.06	\$10.40	30 days
5	Superior Lubricants	\$9.06	\$10.40	30 days
6	Superior Lubricants	\$9.06	\$10.40	30 days
7	Superior Lubricants	\$8.36	\$10.40	30 days
8	Circle Lubricants	\$8.53	\$11.82	30 days
9	Superior Lubricants	\$9.06	\$11.56	30 days
10	Circle Lubricants	\$8.53	\$11.82	30 days
11	Circle Lubricants	\$8.53	\$11.82	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent in Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)**

Zone	Contractor	Item 4 Price per Gallon Bulk Delivery	*Minimum Delivery (Gallons) (Bulk)	Delivery A/R/O
1	Superior Lubricants	\$6.92	150	30 days
2	Superior Lubricants	\$6.92	150	30 days
3	Superior Lubricants	\$6.92	150	30 days
4	Superior Lubricants	\$6.92	150	30 days
5	Superior Lubricants	\$6.92	150	30 days
6	Superior Lubricants	\$6.92	150	30 days
7	Superior Lubricants	\$6.92	150	30 days
8	Circle Lubricants	\$6.89	150	30 days
9	Superior Lubricants	\$8.69	150	30 days
10	Circle Lubricants	\$6.89	150	30 days
11	Circle Lubricants	\$6.89	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

Zone	Contractor	Item 5 Price per Gallon Bulk Delivery	*Minimum Delivery (Gallons) (Bulk)	Delivery A/R/O
1	Superior Lubricants	\$8.36	150	30 days
2	Superior Lubricants	\$8.36	150	30 days
3	Superior Lubricants	\$8.36	150	30 days
4	Superior Lubricants	\$8.36	150	30 days
5	Superior Lubricants	\$8.36	150	30 days
6	Superior Lubricants	\$8.36	150	30 days
7	Superior Lubricants	\$8.36	150	30 days
8	Bilo Industries	\$7.22	150	10 days
9	Superior Lubricants	\$9.65	150	30 days
10	David Weber Oil	\$7.34	150	3 days
11	David Weber Oil	\$7.34	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8): LubriGuard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons

New York State Office of General Services  
New York State Procurement (NYSPRO)  
38<sup>th</sup> Floor, Corning Tower  
Empire State Plaza  
Albany, New York 12242  
<http://nyspro.ogs.ny.gov>

## **PURCHASING MEMORANDUM**

### **CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [22300-RA](#)

**DATE:** December 12, 2014

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Christen Hall  
Contract Management Specialist  
(518) 486-1900  
[christen.hall@ogs.ny.gov](mailto:christen.hall@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2015

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: PPI PRICE ADJUSTMENT FOR October 1st, 2014**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that the above referenced contracts have a Price Adjustment effective October 1, 2014. The Price Adjustment Clause on Page 10 of the Contract Award Notification, OGS-NYSPRO, authorizes adjusted pricing as indicated on the following updated price pages.

All other terms and conditions remain the same.

Please update your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

**Current Contract Pricing**

**NOTE TO AUTHORIZED USERS: (Cont'd)**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 1A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 1B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.67	\$9.55	30 days
2	Superior Lubricants	\$7.67	\$9.55	30 days
3	Superior Lubricants	\$7.67	\$9.55	30 days
4	Superior Lubricants	\$7.67	\$9.55	30 days
5	Superior Lubricants	\$7.67	\$9.55	30 days
6	Superior Lubricants	\$7.67	\$9.55	30 days
7	Superior Lubricants	\$7.67	\$9.55	30 days
8	Circle Lubricants	\$7.23	\$10.64	30 days
9	Superior Lubricants	\$7.67	\$10.18	30 days
10	Circle Lubricants	\$7.23	\$10.64	30 days
11	Circle Lubricants	\$7.23	\$10.64	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums

\*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
 (Service Category SN)

<b>Zone</b>	<b>Contractor</b>	<b>Item 2A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 2B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$7.67	\$9.66	30 days
2	Superior Lubricants	\$7.67	\$9.66	30 days
3	Superior Lubricants	\$7.67	\$9.66	30 days
4	Superior Lubricants	\$7.67	\$9.66	30 days
5	Superior Lubricants	\$7.67	\$9.66	30 days
6	Superior Lubricants	\$7.67	\$9.66	30 days
7	Superior Lubricants	\$7.67	\$9.66	30 days
8	Circle Lubricants	\$7.48	\$11.19	30 days
9	Superior Lubricants	\$8.18	\$10.55	30 days
10	Circle Lubricants	\$7.48	\$11.19	30 days
11	Circle Lubricants	\$7.48	\$11.19	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 3A *Price per Gallon in 55 Gallon Returnable Drums</b>	<b>Item 3B **Price per Gallon in Quarts</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$9.14	\$10.49	30 days
2	Superior Lubricants	\$9.14	\$10.49	30 days
3	Superior Lubricants	\$9.14	\$10.49	30 days
4	Superior Lubricants	\$9.14	\$10.49	30 days
5	Superior Lubricants	\$9.14	\$10.49	30 days
6	Superior Lubricants	\$9.14	\$10.49	30 days
7	Superior Lubricants	\$8.44	\$10.49	30 days
8	Circle Lubricants	\$8.61	\$11.93	30 days
9	Superior Lubricants	\$9.14	\$11.66	30 days
10	Circle Lubricants	\$8.61	\$11.93	30 days
11	Circle Lubricants	\$8.61	\$11.93	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent in Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 4 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$6.99	150	30 days
2	Superior Lubricants	\$6.99	150	30 days
3	Superior Lubricants	\$6.99	150	30 days
4	Superior Lubricants	\$6.99	150	30 days
5	Superior Lubricants	\$6.99	150	30 days
6	Superior Lubricants	\$6.99	150	30 days
7	Superior Lubricants	\$6.99	150	30 days
8	Circle Lubricants	\$6.95	150	30 days
9	Superior Lubricants	\$8.77	150	30 days
10	Circle Lubricants	\$6.95	150	30 days
11	Circle Lubricants	\$6.95	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light, Medium, and  
 Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

<b>Zone</b>	<b>Contractor</b>	<b>Item 5 Price per Gallon Bulk Delivery</b>	<b>*Minimum Delivery (Gallons) (Bulk)</b>	<b>Delivery A/R/O</b>
1	Superior Lubricants	\$8.44	150	30 days
2	Superior Lubricants	\$8.44	150	30 days
3	Superior Lubricants	\$8.44	150	30 days
4	Superior Lubricants	\$8.44	150	30 days
5	Superior Lubricants	\$8.44	150	30 days
6	Superior Lubricants	\$8.44	150	30 days
7	Superior Lubricants	\$8.44	150	30 days
8	Bilo Industries	\$7.28	150	10 days
9	Superior Lubricants	\$9.74	150	30 days
10	David Weber Oil	\$7.41	150	3 days
11	David Weber Oil	\$7.41	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons

New York State Office of General Services  
New York State Procurement (NYSPRO)  
38<sup>th</sup> Floor, Corning Tower  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## **PURCHASING MEMORANDUM**

### **CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [22300](#)

**DATE:** August 26, 2014

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Christen Hall  
Contract Management Specialist  
(518) 486-1900  
[christen.hall@ogs.ny.gov](mailto:christen.hall@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2015

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: PPI PRICE ADJUSTMENT FOR JULY 1<sup>ST</sup>, 2014**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that the above referenced contracts have a price adjustment effective July 1, 2014. The Price Adjustment Clause on Page 10 of the Contract Award Notification, OGS-NYSPRO, authorizes adjusted pricing as indicated on the following updated price pages.

All other terms and conditions remain the same.

Please update your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

**Current Contract Pricing**

**NOTE TO AUTHORIZED USERS: (Cont'd)**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
**(Service Category SN)**

Zone	Contractor	Item 1A *Price per Gallon in 55 Gallon Returnable Drums	Item 1B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.69	\$9.57	30 days
2	Superior Lubricants	\$7.69	\$9.57	30 days
3	Superior Lubricants	\$7.69	\$9.57	30 days
4	Superior Lubricants	\$7.69	\$9.57	30 days
5	Superior Lubricants	\$7.69	\$9.57	30 days
6	Superior Lubricants	\$7.69	\$9.57	30 days
7	Superior Lubricants	\$7.69	\$9.57	30 days
8	Circle Lubricants	\$7.24	\$10.66	30 days
9	Superior Lubricants	\$7.69	\$10.20	30 days
10	Circle Lubricants	\$7.24	\$10.66	30 days
11	Circle Lubricants	\$7.24	\$10.66	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
**(Service Category SN)**

Zone	Contractor	<b>Item 2A</b> *Price per Gallon in 55 Gallon Returnable Drums	<b>Item 2B</b> **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.69	\$9.68	30 days
2	Superior Lubricants	\$7.69	\$9.68	30 days
3	Superior Lubricants	\$7.69	\$9.68	30 days
4	Superior Lubricants	\$7.69	\$9.68	30 days
5	Superior Lubricants	\$7.69	\$9.68	30 days
6	Superior Lubricants	\$7.69	\$9.68	30 days
7	Superior Lubricants	\$7.69	\$9.68	30 days
8	Circle Lubricants	\$7.50	\$11.21	30 days
9	Superior Lubricants	\$8.20	\$10.57	30 days
10	Circle Lubricants	\$7.50	\$11.21	30 days
11	Circle Lubricants	\$7.50	\$11.21	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)**

Zone	Contractor	<b>Item 3A</b> *Price per Gallon in 55 Gallon Returnable Drums	<b>Item 3B</b> **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$9.15	\$10.51	30 days
2	Superior Lubricants	\$9.15	\$10.51	30 days
3	Superior Lubricants	\$9.15	\$10.51	30 days
4	Superior Lubricants	\$9.15	\$10.51	30 days
5	Superior Lubricants	\$9.15	\$10.51	30 days
6	Superior Lubricants	\$9.15	\$10.51	30 days
7	Superior Lubricants	\$8.45	\$10.51	30 days
8	Circle Lubricants	\$8.62	\$11.95	30 days
9	Superior Lubricants	\$9.15	\$11.68	30 days
10	Circle Lubricants	\$8.62	\$11.95	30 days
11	Circle Lubricants	\$8.62	\$11.95	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent In Bulk Delivery 5W-30, 10W-30**  
**(Service Category SN)**

Zone	Contractor	Item 4 Price per Gallon Bulk Delivery	*Minimum Delivery (Gallons) (Bulk)	Delivery A/R/O
1	Superior Lubricants	\$7.00	150	30 days
2	Superior Lubricants	\$7.00	150	30 days
3	Superior Lubricants	\$7.00	150	30 days
4	Superior Lubricants	\$7.00	150	30 days
5.	Superior Lubricants	\$7.00	150	30 days
6	Superior Lubricants	\$7.00	150	30 days
7	Superior Lubricants	\$7.00	150	30 days
8	Circle Lubricants	\$6.96	150	30 days
9	Superior Lubricants	\$8.79	150	30 days
10	Circle Lubricants	\$6.96	150	30 days
11	Circle Lubricants	\$6.96	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)**

Zone	Contractor	Item 5 Price per Gallon Bulk Delivery	*Minimum Delivery (Gallons) (Bulk)	Delivery A/R/O
1	Superior Lubricants	\$8.45	150	30 days
2	Superior Lubricants	\$8.45	150	30 days
3	Superior Lubricants	\$8.45	150	30 days
4	Superior Lubricants	\$8.45	150	30 days
5	Superior Lubricants	\$8.45	150	30 days
6	Superior Lubricants	\$8.45	150	30 days
7	Superior Lubricants	\$8.45	150	30 days
8	Bilo Industries	\$7.29	150	10 days
9	Superior Lubricants	\$9.76	150	30 days
10	David Weber Oil	\$7.42	150	3 days
11	David Weber Oil	\$7.42	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8): Lubriguard  
 Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ulta LX  
 Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons

New York State Office of General Services  
New York State Procurement (NYSPro)  
38<sup>th</sup> Floor, Corning Tower  
Empire State Plaza  
Albany, New York 12242  
<http://nyspro.ogs.ny.gov>

## **PURCHASING MEMORANDUM**

### **CONTRACT AWARD NOTIFICATION UPDATE**

**AWARD NUMBER:** [22300-RA](#)

**DATE:** August 22, 2014

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:  
STATE AGENCIES & CONTRACTORS**

Christen Hall  
Contract Management Specialist  
(518) 486-1900  
[christen.hall@ogs.ny.gov](mailto:christen.hall@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2015

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S).:** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: CONTRACT RENEWALS AND UPDATED CONTRACT PRICING**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Please be advised that the above referenced contracts have been renewed through September 30, 2015 or until a new contract is issued, whichever occurs first.

Also, please note that Bilo Industries (PC65512) has offered a price reduction of 2% off of all products and Circle Lubricants (PC65513) a price reduction of \$0.30 per gallon off of all products and that these reductions have been included in the attached pricing.

All other pricing, terms and conditions remain the same.

**Current Contract Pricing**

**NOTE TO AUTHORIZED USERS: (Cont'd)**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
**(Service Category SN)**

Zone	Contractor	Item 1A *Price per Gallon in 55 Gallon Returnable Drums	Item 1B **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.68	\$9.56	30 days
2	Superior Lubricants	\$7.68	\$9.56	30 days
3	Superior Lubricants	\$7.68	\$9.56	30 days
4	Superior Lubricants	\$7.68	\$9.56	30 days
5	Superior Lubricants	\$7.68	\$9.56	30 days
6	Superior Lubricants	\$7.68	\$9.56	30 days
7	Superior Lubricants	\$7.68	\$9.56	30 days
8	Circle Lubricants	\$7.24	\$10.65	30 days
9	Superior Lubricants	\$7.68	\$10.20	30 days
10	Circle Lubricants	\$7.24	\$10.65	30 days
11	Circle Lubricants	\$7.24	\$10.65	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-20**  
**(Service Category SN)**

Zone	Contractor	<b>Item 2A</b> *Price per Gallon in 55 Gallon Returnable Drums	<b>Item 2B</b> **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$7.68	\$9.67	30 days
2	Superior Lubricants	\$7.68	\$9.67	30 days
3	Superior Lubricants	\$7.68	\$9.67	30 days
4	Superior Lubricants	\$7.68	\$9.67	30 days
5	Superior Lubricants	\$7.68	\$9.67	30 days
6	Superior Lubricants	\$7.68	\$9.67	30 days
7	Superior Lubricants	\$7.68	\$9.67	30 days
8	Circle Lubricants	\$7.49	\$11.21	30 days
9	Superior Lubricants	\$8.19	\$10.56	30 days
10	Circle Lubricants	\$7.49	\$11.21	30 days
11	Circle Lubricants	\$7.49	\$11.21	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
Medium and Heavy Duty Diesel Engines)  
High Detergent 15W-40  
(Service Category CJ4/SM)**

Zone	Contractor	<b>Item 3A</b> *Price per Gallon in 55 Gallon Returnable Drums	<b>Item 3B</b> **Price per Gallon in Quarts	Delivery A/R/O
1	Superior Lubricants	\$9.15	\$10.51	30 days
2	Superior Lubricants	\$9.15	\$10.51	30 days
3	Superior Lubricants	\$9.15	\$10.51	30 days
4	Superior Lubricants	\$9.15	\$10.51	30 days
5	Superior Lubricants	\$9.15	\$10.51	30 days
6	Superior Lubricants	\$9.15	\$10.51	30 days
7	Superior Lubricants	\$8.45	\$10.51	30 days
8	Circle Lubricants	\$8.62	\$11.94	30 days
9	Superior Lubricants	\$9.15	\$11.67	30 days
10	Circle Lubricants	\$8.62	\$11.94	30 days
11	Circle Lubricants	\$8.62	\$11.94	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
\*\*Minimum order in quarts: 12 cases of 12 quarts

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent In Bulk Delivery 5W-30, 10W-30**  
**(Service Category SN)**

Zone	Contractor	Item 4 Price per Gallon Bulk Delivery	*Minimum Delivery (Gallons) (Bulk)	Delivery A/R/O
1	Superior Lubricants	\$6.99	150	30 days
2	Superior Lubricants	\$6.99	150	30 days
3	Superior Lubricants	\$6.99	150	30 days
4	Superior Lubricants	\$6.99	150	30 days
5.	Superior Lubricants	\$6.99	150	30 days
6	Superior Lubricants	\$6.99	150	30 days
7	Superior Lubricants	\$6.99	150	30 days
8	Circle Lubricants	\$6.96	150	30 days
9	Superior Lubricants	\$8.78	150	30 days
10	Circle Lubricants	\$6.96	150	30 days
11	Circle Lubricants	\$6.96	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

\*Minimum order in bulk: 150 gallons

**OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
Medium and Heavy Duty Diesel Engines)  
High Detergent in Bulk Delivery 15W-40  
(Service Category CJ4/SM)**

Zone	Contractor	Item 5 Price per Gallon Bulk Delivery	*Minimum Delivery (Gallons) (Bulk)	Delivery A/R/O
1	Superior Lubricants	\$8.45	150	30 days
2	Superior Lubricants	\$8.45	150	30 days
3	Superior Lubricants	\$8.45	150	30 days
4	Superior Lubricants	\$8.45	150	30 days
5	Superior Lubricants	\$8.45	150	30 days
6	Superior Lubricants	\$8.45	150	30 days
7	Superior Lubricants	\$8.45	150	30 days
8	Bilo Industries	\$7.29	150	10 days
9	Superior Lubricants	\$9.75	150	30 days
10	David Weber Oil	\$7.42	150	3 days
11	David Weber Oil	\$7.42	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8 ): Lubriguard  
Manufacturer (Zone 8): Warren Oil

Brand (Zones 10 & 11): Gibraltar Ulta LX  
Manufacturer (Zones 10 & 11): David Weber Oil Co.

\*Minimum order in bulk: 150 gallons

New York State Office Of General Services  
New York State Procurement (NYSPRO)  
38<sup>th</sup> Floor, Corning Tower  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** June 16, 2014

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Michael Bridgeford  
Contract Management Specialist I  
(518) 474-0513  
[michael.bridgeford@ogs.ny.gov](mailto:michael.bridgeford@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: CONTRACT PRICE ADJUSTMENT**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-NYSPRO has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **April 1, 2014.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

**NOTE TO AUTHORIZED USERS: (Cont'd)**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
**(Service Category SN)**

<u>Zone</u>	<u>Contractor</u>	<b>Item 1A</b> *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	<b>Item 1B</b> **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$7.68	\$9.56	30 days
2	Superior Lubricants	\$7.68	\$9.56	30 days
3	Superior Lubricants	\$7.68	\$9.56	30 days
4	Superior Lubricants	\$7.68	\$9.56	30 days
5	Superior Lubricants	\$7.68	\$9.56	30 days
6	Superior Lubricants	\$7.68	\$9.56	30 days
7	Superior Lubricants	\$7.68	\$9.56	30 days
8	Circle Lubricants\$	\$7.54	\$10.95	30 days
9	Superior Lubricants	\$7.68	\$10.20	30 days
10	Circle Lubricants	\$7.54	\$10.95	30 days
11	Circle Lubricants	\$7.54	\$10.95	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent **5W-20**  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	<b>Item 2A</b> *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	<b>Item 2B</b> **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$7.68	\$9.67	30 days
2	Superior Lubricants	\$7.68	\$9.67	30 days
3	Superior Lubricants	\$7.68	\$9.67	30 days
4	Superior Lubricants	\$7.68	\$9.67	30 days
5	Superior Lubricants	\$7.68	\$9.67	30 days
6	Superior Lubricants	\$7.68	\$9.67	30 days
7	Superior Lubricants	\$7.68	\$9.67	30 days
8	Circle Lubricants	\$7.79	\$11.51	30 days
9	Superior Lubricants	\$8.19	\$10.56	30 days
10	Circle Lubricants	\$7.79	\$11.51	30 days
11	Circle Lubricants	\$7.79	\$11.51	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent **15W-40**  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	<b>Item 3A</b> *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	<b>Item 3B</b> **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$9.15	\$10.51	30 days
2	Superior Lubricants	\$9.15	\$10.51	30 days
3	Superior Lubricants	\$9.15	\$10.51	30 days
4	Superior Lubricants	\$9.15	\$10.51	30 days
5	Superior Lubricants	\$9.15	\$10.51	30 days
6	Superior Lubricants	\$9.15	\$10.51	30 days
7	Superior Lubricants	\$8.45	\$10.51	30 days
8	Circle Lubricants	\$8.92	\$12.24	30 days
9	Superior Lubricants	\$9.15	\$11.67	30 days
10	Circle Lubricants	\$8.92	\$12.24	30 days
11	Circle Lubricants	\$8.92	\$12.24	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	<b>Item 4</b> <u>Price per Gallon</u> <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$6.99	150	30 days
2	Superior Lubricants	\$6.99	150	30 days
3	Superior Lubricants	\$6.99	150	30 days
4	Superior Lubricants	\$6.99	150	30 days
5.	Superior Lubricants	\$6.99	150	30 days
6	Superior Lubricants	\$6.99	150	30 days
7	Superior Lubricants	\$6.99	150	30 days
8	Circle Lubricants	\$7.26	150	30 days
9	Superior Lubricants	\$8.78	150	30 days
10	Circle Lubricants	\$7.26	150	30 days
11	Circle Lubricants	\$7.26	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery **15W-40**  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	<b>Item 5</b> <u>Price per Gallon</u> <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$8.45	150	30 days
2	Superior Lubricants	\$8.45	150	30 days
3	Superior Lubricants	\$8.45	150	30 days
4	Superior Lubricants	\$8.45	150	30 days
5	Superior Lubricants	\$8.45	150	30 days
6	Superior Lubricants	\$8.45	150	30 days
7	Superior Lubricants	\$8.45	150	30 days
8	Bilo Industries	\$7.44	150	10 days
9	Superior Lubricants	\$9.75	150	30 days
10	David Weber Oil	\$7.42	150	3 days
11	David Weber Oil	\$7.42	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

9  
 Minimum order in bulk: 150 gallons

New York State Office Of General Services  
New York State Procurement (NYSPRO)  
38<sup>th</sup> Floor, Corning Tower  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** March 4, 2014

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Michael Bridgeford  
Contract Management Specialist I  
(518) 474-0513  
[michael.bridgeford@ogs.ny.gov](mailto:michael.bridgeford@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: CONTRACT PRICE ADJUSTMENT**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-NYSPRO has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **January 1, 2014.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

**NOTE TO AUTHORIZED USERS: (Cont'd)**

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**OIL, LUBRICATING (Gasoline Engines Only)**  
**High Detergent 5W-30, 10W-30**  
**(Service Category SN)**

<u>Zone</u>	<u>Contractor</u>	<b>Item 1A</b> *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	<b>Item 1B</b> **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$7.63	\$9.49	30 days
2	Superior Lubricants	\$7.63	\$9.49	30 days
3	Superior Lubricants	\$7.63	\$9.49	30 days
4	Superior Lubricants	\$7.63	\$9.49	30 days
5	Superior Lubricants	\$7.63	\$9.49	30 days
6	Superior Lubricants	\$7.63	\$9.49	30 days
7	Superior Lubricants	\$7.63	\$9.49	30 days
8	Circle Lubricants	\$7.48	\$10.87	30 days
9	Superior Lubricants	\$7.63	\$10.12	30 days
10	Circle Lubricants	\$7.48	\$10.87	30 days
11	Circle Lubricants	\$7.48	\$10.87	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent **5W-20**  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	<b>Item 2A</b> *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	<b>Item 2B</b> **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$7.63	\$9.60	30 days
2	Superior Lubricants	\$7.63	\$9.60	30 days
3	Superior Lubricants	\$7.63	\$9.60	30 days
4	Superior Lubricants	\$7.63	\$9.60	30 days
5	Superior Lubricants	\$7.63	\$9.60	30 days
6	Superior Lubricants	\$7.63	\$9.60	30 days
7	Superior Lubricants	\$7.63	\$9.60	30 days
8	Circle Lubricants	\$7.74	\$11.42	30 days
9	Superior Lubricants	\$8.13	\$10.48	30 days
10	Circle Lubricants	\$7.74	\$11.42	30 days
11	Circle Lubricants	\$7.74	\$11.42	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent **15W-40**  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	<b>Item 3A</b> *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	<b>Item 3B</b> **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$9.08	\$10.43	30 days
2	Superior Lubricants	\$9.08	\$10.43	30 days
3	Superior Lubricants	\$9.08	\$10.43	30 days
4	Superior Lubricants	\$9.08	\$10.43	30 days
5	Superior Lubricants	\$9.08	\$10.43	30 days
6	Superior Lubricants	\$9.08	\$10.43	30 days
7	Superior Lubricants	\$8.39	\$10.43	30 days
8	Circle Lubricants	\$8.85	\$12.15	30 days
9	Superior Lubricants	\$9.08	\$11.59	30 days
10	Circle Lubricants	\$8.85	\$12.15	30 days
11	Circle Lubricants	\$8.85	\$12.15	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	<b>Item 4</b> <u>Price per Gallon</u> <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$6.94	150	30 days
2	Superior Lubricants	\$6.94	150	30 days
3	Superior Lubricants	\$6.94	150	30 days
4	Superior Lubricants	\$6.94	150	30 days
5.	Superior Lubricants	\$6.94	150	30 days
6	Superior Lubricants	\$6.94	150	30 days
7	Superior Lubricants	\$6.94	150	30 days
8	Circle Lubricants	\$7.21	150	30 days
9	Superior Lubricants	\$8.72	150	30 days
10	Circle Lubricants	\$7.21	150	30 days
11	Circle Lubricants	\$7.21	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery **15W-40**  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	<b>Item 5</b> <u>Price per Gallon</u> <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$8.39	150	30 days
2	Superior Lubricants	\$8.39	150	30 days
3	Superior Lubricants	\$8.39	150	30 days
4	Superior Lubricants	\$8.39	150	30 days
5	Superior Lubricants	\$8.39	150	30 days
.6	Superior Lubricants	\$8.39	150	30 days
7	Superior Lubricants	\$8.39	150	30 days
8	Bilo Industries	\$7.38	150	10 days
9	Superior Lubricants	\$9.68	150	30 days
10	David Weber Oil	\$7.36	150	3 days
11	David Weber Oil	\$7.36	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

9  
 Minimum order in bulk: 150 gallons

New York State Office Of General Services  
New York State Procurement (NYSPRO)  
38<sup>th</sup> Floor, Corning Tower  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** October 1, 2013

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Luis Salas  
Contract Management Specialist I  
(518) 474-3034  
[luis.salas@ogs.ny.gov](mailto:luis.salas@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: CONTRACT PRICE ADJUSTMENT**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-NYSPro has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **October 1, 2013.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

NOTE TO AUTHORIZED USERS: (Cont'd)

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$7.55	\$9.40	30 days
2	Superior Lubricants	\$7.55	\$9.40	30 days
3	Superior Lubricants	\$7.55	\$9.40	30 days
4	Superior Lubricants	\$7.55	\$9.40	30 days
5	Superior Lubricants	\$7.55	\$9.40	30 days
6	Superior Lubricants	\$7.55	\$9.40	30 days
7	Superior Lubricants	\$7.55	\$9.40	30 days
8	Circle Lubricants	\$7.41	\$10.76	30 days
9	Superior Lubricants	\$7.55	\$10.02	30 days
10	Circle Lubricants	\$7.41	\$10.76	30 days
11	Circle Lubricants	\$7.41	\$10.76	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-20  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$7.55	\$9.51	30 days
2	Superior Lubricants	\$7.55	\$9.51	30 days
3	Superior Lubricants	\$7.55	\$9.51	30 days
4	Superior Lubricants	\$7.55	\$9.51	30 days
5	Superior Lubricants	\$7.55	\$9.51	30 days
6	Superior Lubricants	\$7.55	\$9.51	30 days
7	Superior Lubricants	\$7.55	\$9.51	30 days
8	Circle Lubricants	\$7.66	\$11.31	30 days
9	Superior Lubricants	\$8.05	\$10.38	30 days
10	Circle Lubricants	\$7.66	\$11.31	30 days
11	Circle Lubricants	\$7.66	\$11.31	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$8.99	\$10.33	30 days
2	Superior Lubricants	\$8.99	\$10.33	30 days
3	Superior Lubricants	\$8.99	\$10.33	30 days
4	Superior Lubricants	\$8.99	\$10.33	30 days
5	Superior Lubricants	\$8.99	\$10.33	30 days
6	Superior Lubricants	\$8.99	\$10.33	30 days
7	Superior Lubricants	\$8.30	\$10.33	30 days
8	Circle Lubricants	\$8.76	\$12.03	30 days
9	Superior Lubricants	\$8.99	\$11.47	30 days
10	Circle Lubricants	\$8.76	\$12.03	30 days
11	Circle Lubricants	\$8.76	\$12.03	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 Price per Gallon <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$6.87	150	30 days
2	Superior Lubricants	\$6.87	150	30 days
3	Superior Lubricants	\$6.87	150	30 days
4	Superior Lubricants	\$6.87	150	30 days
5.	Superior Lubricants	\$6.87	150	30 days
6	Superior Lubricants	\$6.87	150	30 days
7	Superior Lubricants	\$6.87	150	30 days
8	Circle Lubricants	\$7.13	150	30 days
9	Superior Lubricants	\$8.63	150	30 days
10	Circle Lubricants	\$7.13	150	30 days
11	Circle Lubricants	\$7.13	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 5 Price per Gallon <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	\$8.30	150	30 days
2	Superior Lubricants	\$8.30	150	30 days
3	Superior Lubricants	\$8.30	150	30 days
4	Superior Lubricants	\$8.30	150	30 days
5	Superior Lubricants	\$8.30	150	30 days
.6	Superior Lubricants	\$8.30	150	30 days
7	Superior Lubricants	\$8.30	150	30 days
8	Bilo Industries	\$7.31	150	10 days
9	Superior Lubricants	\$9.58	150	30 days
10	David Weber Oil	\$7.29	150	3 days
11	David Weber Oil	\$7.29	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ulta LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

New York State Office Of General Services  
New York State Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** July 1, 2013

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Luis Salas  
Contract Management Specialist I  
(518) 474-3034  
[luis.salas@ogs.ny.gov](mailto:luis.salas@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2014

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: REVISED CONTRACT PRICE ADJUSTMENT DATE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-NYSPro has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **July 1, 2013.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

NOTE TO AUTHORIZED USERS: (Cont'd)

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.72	9.60	30 days
2	Superior Lubricants	7.72	9.60	30 days
3	Superior Lubricants	7.72	9.60	30 days
4	Superior Lubricants	7.72	9.60	30 days
5	Superior Lubricants	7.72	9.60	30 days
6	Superior Lubricants	7.72	9.60	30 days
7	Superior Lubricants	7.72	9.60	30 days
8	Circle Lubricants	7.57	11.00	30 days
9	Superior Lubricants	7.72	10.24	30 days
10	Circle Lubricants	7.57	11.00	30 days
11	Circle Lubricants	7.57	11.00	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-20  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.72	9.72	30 days
2	Superior Lubricants	7.72	9.72	30 days
3	Superior Lubricants	7.72	9.72	30 days
4	Superior Lubricants	7.72	9.72	30 days
5	Superior Lubricants	7.72	9.72	30 days
6	Superior Lubricants	7.72	9.72	30 days
7	Superior Lubricants	7.72	9.72	30 days
8	Circle Lubricants	7.83	11.56	30 days
9	Superior Lubricants	8.23	10.61	30 days
10	Circle Lubricants	7.83	11.56	30 days
11	Circle Lubricants	7.83	11.56	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	9.19	10.55	30 days
2	Superior Lubricants	9.19	10.55	30 days
3	Superior Lubricants	9.19	10.55	30 days
4	Superior Lubricants	9.19	10.55	30 days
5	Superior Lubricants	9.19	10.55	30 days
6	Superior Lubricants	9.19	10.55	30 days
7	Superior Lubricants	8.49	10.55	30 days
8	Circle Lubricants	8.96	12.29	30 days
9	Superior Lubricants	9.19	11.73	30 days
10	Circle Lubricants	8.96	12.29	30 days
11	Circle Lubricants	8.96	12.29	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)

Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums

\*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 Price per Gallon <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.02	150	30 days
2	Superior Lubricants	7.02	150	30 days
3	Superior Lubricants	7.02	150	30 days
4	Superior Lubricants	7.02	150	30 days
5.	Superior Lubricants	7.02	150	30 days
6	Superior Lubricants	7.02	150	30 days
7	Superior Lubricants	7.02	150	30 days
8	Circle Lubricants	7.29	150	30 days
9	Superior Lubricants	8.82	150	30 days
10	Circle Lubricants	7.29	150	30 days
11	Circle Lubricants	7.29	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 5 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	8.49	150	30 days
2	Superior Lubricants	8.49	150	30 days
3	Superior Lubricants	8.49	150	30 days
4	Superior Lubricants	8.49	150	30 days
5	Superior Lubricants	8.49	150	30 days
.6	Superior Lubricants	8.49	150	30 days
7	Superior Lubricants	8.49	150	30 days
8	Bilo Industries	7.47	150	10 days
9	Superior Lubricants	9.79	150	30 days
10	David Weber Oil	7.45	150	3 days
11	David Weber Oil	7.45	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** April 1, 2013

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Russell B. Patton, Jr.  
Contract Management Specialist I  
(518) 474-9621  
[russell.patton.ogs.ny.gov](mailto:russell.patton.ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: REVISED CONTRACT PRICE ADJUSTMENT DATE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-PSG has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **April 1, 2013.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

(continued)

NOTE TO AUTHORIZED USERS: (Cont'd)

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.70	9.58	30 days
2	Superior Lubricants	7.70	9.58	30 days
3	Superior Lubricants	7.70	9.58	30 days
4	Superior Lubricants	7.70	9.58	30 days
5	Superior Lubricants	7.70	9.58	30 days
6	Superior Lubricants	7.70	9.58	30 days
7	Superior Lubricants	7.70	9.58	30 days
8	Circle Lubricants	7.55	10.97	30 days
9	Superior Lubricants	7.70	10.22	30 days
10	Circle Lubricants	7.55	10.97	30 days
11	Circle Lubricants	7.55	10.97	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-20  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.70	9.69	30 days
2	Superior Lubricants	7.70	9.69	30 days
3	Superior Lubricants	7.70	9.69	30 days
4	Superior Lubricants	7.70	9.69	30 days
5	Superior Lubricants	7.70	9.69	30 days
6	Superior Lubricants	7.70	9.69	30 days
7	Superior Lubricants	7.70	9.69	30 days
8	Circle Lubricants	7.81	11.53	30 days
9	Superior Lubricants	8.21	10.58	30 days
10	Circle Lubricants	7.81	11.53	30 days
11	Circle Lubricants	7.81	11.53	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	9.17	10.53	30 days
2	Superior Lubricants	9.17	10.53	30 days
3	Superior Lubricants	9.17	10.53	30 days
4	Superior Lubricants	9.17	10.53	30 days
5	Superior Lubricants	9.17	10.53	30 days
6	Superior Lubricants	9.17	10.53	30 days
7	Superior Lubricants	8.47	10.53	30 days
8	Circle Lubricants	8.93	12.27	30 days
9	Superior Lubricants	9.17	11.70	30 days
10	Circle Lubricants	8.93	12.27	30 days
11	Circle Lubricants	8.93	12.27	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 Price per Gallon <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.01	150	30 days
2	Superior Lubricants	7.01	150	30 days
3	Superior Lubricants	7.01	150	30 days
4	Superior Lubricants	7.01	150	30 days
5.	Superior Lubricants	7.01	150	30 days
6	Superior Lubricants	7.01	150	30 days
7	Superior Lubricants	7.01	150	30 days
8	Circle Lubricants	7.27	150	30 days
9	Superior Lubricants	8.80	150	30 days
10	Circle Lubricants	7.27	150	30 days
11	Circle Lubricants	7.27	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

(continued)

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 5 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	8.47	150	30 days
2	Superior Lubricants	8.47	150	30 days
3	Superior Lubricants	8.47	150	30 days
4	Superior Lubricants	8.47	150	30 days
5	Superior Lubricants	8.47	150	30 days
.6	Superior Lubricants	8.47	150	30 days
7	Superior Lubricants	8.47	150	30 days
8	Bilo Industries	7.45	150	10 days
9	Superior Lubricants	9.77	150	30 days
10	David Weber Oil	7.43	150	3 days
11	David Weber Oil	7.43	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

(continued)

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300 RA](#)

**DATE:** February 19, 2013

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Russell B. Patton, Jr.  
Contract Management Specialist I  
(518) 474-9621  
[russell.patton@ogs.ny.gov](mailto:russell.patton@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: CONTRACT RENEWALS**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

We refer to Group 05700, Contract Award No. 22300-RA, our contract award for Oil, Lubricating, High Detergent, (For Internal Combustion Engines) (Zones 1 – 11) (Statewide).

Bilo Industries, Circle Lubricants, David Weber Oil Co. and Superior Lubricants have offered, and we have accepted, a renewal of contracts PC65512, PC65513, PC65514 and PC65515 scheduled to expire on September 30, 2013, for an additional one (1) year period (through September 30, 2014).

All pricing, terms and conditions of the above contract award remain unchanged. Please audit all purchase orders and invoices accordingly. We suggest you attach this memorandum to the front of your contract award.

Should you have any questions concerning this Purchasing Memorandum, please call this office at 518-474-9621.

(continued)

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** January 3, 2013

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Russell B. Patton, Jr.  
Purchasing Officer I  
(518) 474-9621  
[russell.patton.ogs.ny.gov](mailto:russell.patton.ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: REVISED CONTRACT PRICE ADJUSTMENT DATE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-PSG has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **January 3, 2013.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

NOTE TO AUTHORIZED USERS: (Cont'd)

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.89	9.83	30 days
2	Superior Lubricants	7.89	9.83	30 days
3	Superior Lubricants	7.89	9.83	30 days
4	Superior Lubricants	7.89	9.83	30 days
5	Superior Lubricants	7.89	9.83	30 days
6	Superior Lubricants	7.89	9.83	30 days
7	Superior Lubricants	7.89	9.83	30 days
8	Circle Lubricants	7.75	11.25	30 days
9	Superior Lubricants	7.89	10.48	30 days
10	Circle Lubricants	7.75	11.25	30 days
11	Circle Lubricants	7.75	11.25	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-20  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.89	9.94	30 days
2	Superior Lubricants	7.89	9.94	30 days
3	Superior Lubricants	7.89	9.94	30 days
4	Superior Lubricants	7.89	9.94	30 days
5	Superior Lubricants	7.89	9.94	30 days
6	Superior Lubricants	7.89	9.94	30 days
7	Superior Lubricants	7.89	9.94	30 days
8	Circle Lubricants	8.01	11.82	30 days
9	Superior Lubricants	8.42	10.85	30 days
10	Circle Lubricants	8.01	11.82	30 days
11	Circle Lubricants	8.01	11.82	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	9.40	10.80	30 days
2	Superior Lubricants	9.40	10.80	30 days
3	Superior Lubricants	9.40	10.80	30 days
4	Superior Lubricants	9.40	10.80	30 days
5	Superior Lubricants	9.40	10.80	30 days
6	Superior Lubricants	9.40	10.80	30 days
7	Superior Lubricants	8.68	10.80	30 days
8	Circle Lubricants	9.16	12.58	30 days
9	Superior Lubricants	9.40	12.00	30 days
10	Circle Lubricants	9.16	12.58	30 days
11	Circle Lubricants	9.16	12.58	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)

Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums

\*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.19	150	30 days
2	Superior Lubricants	7.19	150	30 days
3	Superior Lubricants	7.19	150	30 days
4	Superior Lubricants	7.19	150	30 days
5.	Superior Lubricants	7.19	150	30 days
6	Superior Lubricants	7.19	150	30 days
7	Superior Lubricants	7.19	150	30 days
8	Circle Lubricants	7.46	150	30 days
9	Superior Lubricants	9.03	150	30 days
10	Circle Lubricants	7.46	150	30 days
11	Circle Lubricants	7.46	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	<u>Item 5 Price per Gallon Bulk Delivery</u>	<u>Minimum Delivery (Gallons) (Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	8.68	150	30 days
2	Superior Lubricants	8.68	150	30 days
3	Superior Lubricants	8.68	150	30 days
4	Superior Lubricants	8.68	150	30 days
5	Superior Lubricants	8.68	150	30 days
.6	Superior Lubricants	8.68	150	30 days
7	Superior Lubricants	8.68	150	30 days
8	Bilo Industries	7.64	150	10 days
9	Superior Lubricants	10.02	150	30 days
10	David Weber Oil	7.62	150	3 days
11	David Weber Oil	7.62	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** October 2, 2012

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Russell B. Patton, Jr.  
Purchasing Officer I  
(518) 474-9621  
[russell.patton.ogs.ny.gov](mailto:russell.patton.ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: REVISED CONTRACT PRICE ADJUSTMENT DATE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-PSG has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **October 1, 2012.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

NOTE TO AUTHORIZED USERS: (Cont'd)

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.93	9.87	30 days
2	Superior Lubricants	7.93	9.87	30 days
3	Superior Lubricants	7.93	9.87	30 days
4	Superior Lubricants	7.93	9.87	30 days
5	Superior Lubricants	7.93	9.87	30 days
6	Superior Lubricants	7.93	9.87	30 days
7	Superior Lubricants	7.93	9.87	30 days
8	Circle Lubricants	7.78	11.30	30 days
9	Superior Lubricants	7.93	10.52	30 days
10	Circle Lubricants	7.78	11.30	30 days
11	Circle Lubricants	7.78	11.30	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-20  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.93	9.98	30 days
2	Superior Lubricants	7.93	9.98	30 days
3	Superior Lubricants	7.93	9.98	30 days
4	Superior Lubricants	7.93	9.98	30 days
5	Superior Lubricants	7.93	9.98	30 days
6	Superior Lubricants	7.93	9.98	30 days
7	Superior Lubricants	7.93	9.98	30 days
8	Circle Lubricants	8.04	11.87	30 days
9	Superior Lubricants	8.45	10.90	30 days
10	Circle Lubricants	8.04	11.87	30 days
11	Circle Lubricants	8.04	11.87	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	9.44	10.84	30 days
2	Superior Lubricants	9.44	10.84	30 days
3	Superior Lubricants	9.44	10.84	30 days
4	Superior Lubricants	9.44	10.84	30 days
5	Superior Lubricants	9.44	10.84	30 days
6	Superior Lubricants	9.44	10.84	30 days
7	Superior Lubricants	8.72	10.84	30 days
8	Circle Lubricants	9.20	12.63	30 days
9	Superior Lubricants	9.44	12.04	30 days
10	Circle Lubricants	9.20	12.63	30 days
11	Circle Lubricants	9.20	12.63	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 Price per Gallon <u>Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.22	150	30 days
2	Superior Lubricants	7.22	150	30 days
3	Superior Lubricants	7.22	150	30 days
4	Superior Lubricants	7.22	150	30 days
5.	Superior Lubricants	7.22	150	30 days
6	Superior Lubricants	7.22	150	30 days
7	Superior Lubricants	7.22	150	30 days
8	Circle Lubricants	7.49	150	30 days
9	Superior Lubricants	9.06	150	30 days
10	Circle Lubricants	7.49	150	30 days
11	Circle Lubricants	7.49	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 5 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	8.72	150	30 days
2	Superior Lubricants	8.72	150	30 days
3	Superior Lubricants	8.72	150	30 days
4	Superior Lubricants	8.72	150	30 days
5	Superior Lubricants	8.72	150	30 days
.6	Superior Lubricants	8.72	150	30 days
7	Superior Lubricants	8.72	150	30 days
8	Bilo Industries	7.67	150	10 days
9	Superior Lubricants	10.06	150	30 days
10	David Weber Oil	7.65	150	3 days
11	David Weber Oil	7.65	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ulta LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300 RA](#)

**DATE:** July 6, 2012

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Russell B. Patton, Jr.  
Purchasing Officer I  
(518) 474-9621  
[russell.patton.ogs.ny.gov](mailto:russell.patton.ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: REVISED CONTRACT PRICE ADJUSTMENT DATE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-PSG has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **July 1, 2012.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

NOTE TO AUTHORIZED USERS: (Cont'd)

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.95	9.89	30 days
2	Superior Lubricants	7.95	9.89	30 days
3	Superior Lubricants	7.95	9.89	30 days
4	Superior Lubricants	7.95	9.89	30 days
5	Superior Lubricants	7.95	9.89	30 days
6	Superior Lubricants	7.95	9.89	30 days
7	Superior Lubricants	7.95	9.89	30 days
8	Circle Lubricants	7.80	11.33	30 days
9	Superior Lubricants	7.95	10.55	30 days
10	Circle Lubricants	7.80	11.33	30 days
11	Circle Lubricants	7.80	11.33	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-20  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.95	10.01	30 days
2	Superior Lubricants	7.95	10.01	30 days
3	Superior Lubricants	7.95	10.01	30 days
4	Superior Lubricants	7.95	10.01	30 days
5	Superior Lubricants	7.95	10.01	30 days
6	Superior Lubricants	7.95	10.01	30 days
7	Superior Lubricants	7.95	10.01	30 days
8	Circle Lubricants	8.06	11.90	30 days
9	Superior Lubricants	8.48	10.93	30 days
10	Circle Lubricants	8.06	11.90	30 days
11	Circle Lubricants	8.06	11.90	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	9.46	10.87	30 days
2	Superior Lubricants	9.46	10.87	30 days
3	Superior Lubricants	9.46	10.87	30 days
4	Superior Lubricants	9.46	10.87	30 days
5	Superior Lubricants	9.46	10.87	30 days
6	Superior Lubricants	9.46	10.87	30 days
7	Superior Lubricants	8.74	10.87	30 days
8	Circle Lubricants	9.22	12.66	30 days
9	Superior Lubricants	9.46	12.08	30 days
10	Circle Lubricants	9.22	12.66	30 days
11	Circle Lubricants	9.22	12.66	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.23	150	30 days
2	Superior Lubricants	7.23	150	30 days
3	Superior Lubricants	7.23	150	30 days
4	Superior Lubricants	7.23	150	30 days
5.	Superior Lubricants	7.23	150	30 days
6	Superior Lubricants	7.23	150	30 days
7	Superior Lubricants	7.23	150	30 days
8	Circle Lubricants	7.51	150	30 days
9	Superior Lubricants	9.09	150	30 days
10	Circle Lubricants	7.51	150	30 days
11	Circle Lubricants	7.51	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 5 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	8.74	150	30 days
2	Superior Lubricants	8.74	150	30 days
3	Superior Lubricants	8.74	150	30 days
4	Superior Lubricants	8.74	150	30 days
5	Superior Lubricants	8.74	150	30 days
.6	Superior Lubricants	8.74	150	30 days
7	Superior Lubricants	8.74	150	30 days
8	Bilo Industries	7.69	150	10 days
9	Superior Lubricants	10.09	150	30 days
10	David Weber Oil	7.67	150	3 days
11	David Weber Oil	7.67	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ultra LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** April 5, 2012

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Russell B. Patton, Jr.  
Purchasing Officer I  
(518) 474-9621  
[russell.patton.ogs.ny.gov](mailto:russell.patton.ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2012

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: REVISED CONTRACT PRICE ADJUSTMENT DATE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-PSG has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **April 1, 2012.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

NOTE TO AUTHORIZED USERS: (Cont'd)

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.98	9.93	30 days
2	Superior Lubricants	7.98	9.93	30 days
3	Superior Lubricants	7.98	9.93	30 days
4	Superior Lubricants	7.98	9.93	30 days
5	Superior Lubricants	7.98	9.93	30 days
6	Superior Lubricants	7.98	9.93	30 days
7	Superior Lubricants	7.98	9.93	30 days
8	Circle Lubricants	7.83	11.38	30 days
9	Superior Lubricants	7.98	10.59	30 days
10	Circle Lubricants	7.83	11.38	30 days
11	Circle Lubricants	7.83	11.38	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-20  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.98	10.05	30 days
2	Superior Lubricants	7.98	10.05	30 days
3	Superior Lubricants	7.98	10.05	30 days
4	Superior Lubricants	7.98	10.05	30 days
5	Superior Lubricants	7.98	10.05	30 days
6	Superior Lubricants	7.98	10.05	30 days
7	Superior Lubricants	7.98	10.05	30 days
8	Circle Lubricants	8.10	11.95	30 days
9	Superior Lubricants	8.51	10.97	30 days
10	Circle Lubricants	8.10	11.95	30 days
11	Circle Lubricants	8.10	11.95	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	9.51	10.91	30 days
2	Superior Lubricants	9.51	10.91	30 days
3	Superior Lubricants	9.51	10.91	30 days
4	Superior Lubricants	9.51	10.91	30 days
5	Superior Lubricants	9.51	10.91	30 days
6	Superior Lubricants	9.51	10.91	30 days
7	Superior Lubricants	8.78	10.91	30 days
8	Circle Lubricants	9.26	12.72	30 days
9	Superior Lubricants	9.51	12.13	30 days
10	Circle Lubricants	9.26	12.72	30 days
11	Circle Lubricants	9.26	12.72	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.26	150	30 days
2	Superior Lubricants	7.26	150	30 days
3	Superior Lubricants	7.26	150	30 days
4	Superior Lubricants	7.26	150	30 days
5.	Superior Lubricants	7.26	150	30 days
6	Superior Lubricants	7.26	150	30 days
7	Superior Lubricants	7.26	150	30 days
8	Circle Lubricants	7.54	150	30 days
9	Superior Lubricants	9.12	150	30 days
10	Circle Lubricants	7.54	150	30 days
11	Circle Lubricants	7.54	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 5 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	8.78	150	30 days
2	Superior Lubricants	8.78	150	30 days
3	Superior Lubricants	8.78	150	30 days
4	Superior Lubricants	8.78	150	30 days
5	Superior Lubricants	8.78	150	30 days
.6	Superior Lubricants	8.78	150	30 days
7	Superior Lubricants	8.78	150	30 days
8	Bilo Industries	7.73	150	10 days
9	Superior Lubricants	10.13	150	30 days
10	David Weber Oil	7.72	150	3 days
11	David Weber Oil	7.72	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ulta LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300 RA](#)

**DATE:** March 23, 2012

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Russell B. Patton, Jr.  
Purchasing Officer I  
(518) 474-9621  
[russell.patton@ogs.ny.gov](mailto:russell.patton@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2013

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: CONTRACT RENEWALS**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

We refer to Group 05700, Contract Award No. 22300-RA, our contract award for Oil, Lubricating, High Detergent, (For Internal Combustion Engines) (Zones 1 – 11) (Statewide).

Bilo Industries, Circle Lubricants, David Weber Oil Co. and Superior Lubricants have offered, and we have accepted, a renewal of contracts PC65512, PC65513, PC65514 and PC65515 scheduled to expire on September 30, 2012, for an additional one (1) year period (through September 30, 2013).

All pricing, terms and conditions of the above contract award remain unchanged. Please audit all purchase orders and invoices accordingly. We suggest you attach this memorandum to the front of your contract award.

Should you have any questions concerning this Purchasing Memorandum, please call this office at 518-474-9621.

(continued)

New York State Office Of General Services  
Procurement Services Group  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22300](#)

**DATE:** January 4, 2012

**GROUP:** 05700 – OIL, LUBRICATING,  
HIGH DETERGENT

**PLEASE ADDRESS INQUIRIES TO:**  
**STATE AGENCIES & CONTRACTORS**

Russell B. Patton, Jr.  
Purchasing Officer I  
(518) 474-9621  
[russell.patton@ogs.ny.gov](mailto:russell.patton@ogs.ny.gov)

**CONTRACT PERIOD:** October 1, 2011 thru  
September 30, 2012

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Bilo Industries (PC65512)  
**CONTRACT NO(S):** Circle Lubricants (PC65513)  
David Weber Oil Co. (PC65514)  
Superior Lubricants (PC65515)

**SUBJECT: REVISED CONTRACT PRICE ADJUSTMENT DATE**

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

As allowed by the Price Adjustment Clause, on page 10 of the Contract Award Notification, OGS-PSG has adjusted pricing as indicated in the attached updated price pages. These price changes will be effective on **January 1, 2012.**

All other pricing, terms and conditions remain the same.

Please mark your records accordingly.

If you have any questions regarding this contract, do not hesitate to contact this office.

(continued)

NOTE TO AUTHORIZED USERS: (Cont'd)

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.93	9.87	30 days
2	Superior Lubricants	7.93	9.87	30 days
3	Superior Lubricants	7.93	9.87	30 days
4	Superior Lubricants	7.93	9.87	30 days
5	Superior Lubricants	7.93	9.87	30 days
6	Superior Lubricants	7.93	9.87	30 days
7	Superior Lubricants	7.93	9.87	30 days
8	Circle Lubricants	7.78	11.31	30 days
9	Superior Lubricants	7.93	10.53	30 days
10	Circle Lubricants	7.78	11.31	30 days
11	Circle Lubricants	7.78	11.31	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-20  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.93	9.99	30 days
2	Superior Lubricants	7.93	9.99	30 days
3	Superior Lubricants	7.93	9.99	30 days
4	Superior Lubricants	7.93	9.99	30 days
5	Superior Lubricants	7.93	9.99	30 days
6	Superior Lubricants	7.93	9.99	30 days
7	Superior Lubricants	7.93	9.99	30 days
8	Circle Lubricants	8.05	11.88	30 days
9	Superior Lubricants	8.46	10.91	30 days
10	Circle Lubricants	8.05	11.88	30 days
11	Circle Lubricants	8.05	11.88	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	9.45	10.85	30 days
2	Superior Lubricants	9.45	10.85	30 days
3	Superior Lubricants	9.45	10.85	30 days
4	Superior Lubricants	9.45	10.85	30 days
5	Superior Lubricants	9.45	10.85	30 days
6	Superior Lubricants	9.45	10.85	30 days
7	Superior Lubricants	8.72	10.85	30 days
8	Circle Lubricants	9.21	12.64	30 days
9	Superior Lubricants	9.45	12.05	30 days
10	Circle Lubricants	9.21	12.64	30 days
11	Circle Lubricants	9.21	12.64	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
 Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.22	150	30 days
2	Superior Lubricants	7.22	150	30 days
3	Superior Lubricants	7.22	150	30 days
4	Superior Lubricants	7.22	150	30 days
5.	Superior Lubricants	7.22	150	30 days
6	Superior Lubricants	7.22	150	30 days
7	Superior Lubricants	7.22	150	30 days
8	Circle Lubricants	7.50	150	30 days
9	Superior Lubricants	9.07	150	30 days
10	Circle Lubricants	7.50	150	30 days
11	Circle Lubricants	7.50	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

(continued)

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
 Medium and Heavy Duty Diesel Engines)  
 High Detergent in Bulk Delivery 15W-40  
 (Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 5 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	8.72	150	30 days
2	Superior Lubricants	8.72	150	30 days
3	Superior Lubricants	8.72	150	30 days
4	Superior Lubricants	8.72	150	30 days
5	Superior Lubricants	8.72	150	30 days
.6	Superior Lubricants	8.72	150	30 days
7	Superior Lubricants	8.72	150	30 days
8	Bilo Industries	7.68	150	10 days
9	Superior Lubricants	10.07	150	30 days
10	David Weber Oil	7.66	150	3 days
11	David Weber Oil	7.66	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
 Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
 Manufacturer (Zone 8) – Warren Oil  
 Brand (Zones 10 & 11) – Gibraltar Ulta LX  
 Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

(continued)

State of New York Executive Department  
Office Of General Services  
Procurement Services Group  
Corning Tower Building - 38th Floor  
Empire State Plaza  
Albany, New York 12242  
<http://www.ogs.ny.gov>

## CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 05700 – OIL, LUBRICATING, HIGH DETERGENT (For Internal Combustion Engines), Zones 1-11 (Statewide)</b> <b>Classification Code: 15</b>
<b>Award Number</b>	<b>:</b>	<b><u>22300 RA</u></b> (Replaces Award 21772 RA )
<b>Contract Period</b>	<b>:</b>	<b>October 1, 2011 – September 30, 2012</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>March 30, 2011</b>
<b>Date of Issue</b>	<b>:</b>	<b>July 11, 2011</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Russell B. Patton, Jr. Title : Purchasing Officer I Phone : 518-474-9621 Fax : 518-474-1160 E-mail : russell.patton@ogs.ny.gov	Procurement Services Group Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.ny.gov

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

Lubricating Oil is motor crank case oil for use in gasoline engines and light, medium and heavy duty diesel engines. All drum and quart product in Zones 1 – 11 for Items 1A & 1B, 2A & 2B, and 3A & 3B is derived from at least 55% re-refined stocks, and all bulk products in Zones 1 – 7 & 9 for Items 4 & 5 is derived from at least 55% re-refined stocks.

PR # 22300

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC65512 SB	BILO INDUSTRIES INC. 145 BROOK AVENUE DEER PARK, NY 11729	800-544-9775 631-595-1328 William Senese/Tom Carapazza FAX NO.: 631-595-1301 E-mail: bilo.ind@verizon.net Web Site: www.biloind.com	112737241

NOTE: Vendor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.  
Vendor offers Electronic Access Ordering (EDI).

PC65513 SB	CIRCLE LUBRICANTS, INC. 35 DREXEL DRIVE BAYSHORE, NY 11706	631-234-8900 Ext. 208 Rob Rich FAX NO.: 631-234-8902 E-mail: r.rich@circlelubricants.com Web Site: www.circlelubricants.com	113417157
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NOTE: Vendor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.

PC65514	DAVID WEBER OIL CO. 601 INDUSTRIAL RD. CARLSTADT, NJ 07072	1-800-229-3237 201-438-7333 Ryan Hendricks FAX NO.: 201-438-3178 E-mail: ryan@weberoil.com	221862982
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PC65515	SUPERIOR LUBRICANTS CO., INC. 32 WARD ROAD NO. TONAWANDA, NY 14120	800-638-1887 Ext. 321 716-693-8412 Ext. 321 Joseph Dunworth FAX NO.: 716-695-9087 E-mail: jcdunworth@superiorlubricants.com Web Site: www.superiorlubricants.com	161446244
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NOTE: Vendor accepts the New York State Procurement Card for orders not to exceed \$15,000.00.  
Vendor offers Electronic Access Ordering (EDI).

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**  
**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

(continued)

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 1A *Price per Gallon in 55 Gallon <u>Returnable Drums</u>	Item 1B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	6.91	8.60	30 days
2	Superior Lubricants	6.91	8.60	30 days
3	Superior Lubricants	6.91	8.60	30 days
4	Superior Lubricants	6.91	8.60	30 days
5	Superior Lubricants	6.91	8.60	30 days
6	Superior Lubricants	6.91	8.60	30 days
7	Superior Lubricants	6.91	8.60	30 days
8	Circle Lubricants	6.78	9.85	30 days
9	Superior Lubricants	6.91	9.17	30 days
10	Circle Lubricants	6.78	9.85	30 days
11	Circle Lubricants	6.78	9.85	30 days

Brand (Zones 1 - 11): America's Choice (Drums & Quarts)  
 Manufacturer (Zones 1 - 11): Safety Kleen Corp. (Drums & Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
 \*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Gasoline Engines Only)  
High Detergent 5W-20  
(Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 2A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 2B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	6.91	8.70	30 days
2	Superior Lubricants	6.91	8.70	30 days
3	Superior Lubricants	6.91	8.70	30 days
4	Superior Lubricants	6.91	8.70	30 days
5	Superior Lubricants	6.91	8.70	30 days
6	Superior Lubricants	6.91	8.70	30 days
7	Superior Lubricants	6.91	8.70	30 days
8	Circle Lubricants	7.01	10.35	30 days
9	Superior Lubricants	7.37	9.50	30 days
10	Circle Lubricants	7.01	10.35	30 days
11	Circle Lubricants	7.01	10.35	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)  
Manufacturer (Zones 1 - 11): America's Choice (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums  
\*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
Medium and Heavy Duty Diesel Engines)  
High Detergent 15W-40  
(Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 3A *Price per Gallon in 55 Gallon Returnable <u>Drums</u>	Item 3B **Price per Gallon in <u>Quarts</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	8.23	9.45	30 days
2	Superior Lubricants	8.23	9.45	30 days
3	Superior Lubricants	8.23	9.45	30 days
4	Superior Lubricants	8.23	9.45	30 days
5	Superior Lubricants	8.23	9.45	30 days
6	Superior Lubricants	8.23	9.45	30 days
7	Superior Lubricants	7.60	9.45	30 days
8	Circle Lubricants	8.02	11.01	30 days
9	Superior Lubricants	8.23	10.50	30 days
10	Circle Lubricants	8.02	11.01	30 days
11	Circle Lubricants	8.02	11.01	30 days

Brand (Zones 1 - 11): America's Choice (Drums and Quarts)

Manufacturer (Zones 1 - 11): Safety-Kleen Corp. (Drums and Quarts)

\*Minimum order in 55 gallon drums: 2 drums

\*\*Minimum order in quarts: 12 cases of 12 quarts

(continued)

OIL, LUBRICATING (Gasoline Engines Only)  
 High Detergent In Bulk Delivery 5W-30, 10W-30  
 (Service Category SN)

<u>Zone</u>	<u>Contractor</u>	Item 4 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	6.29	150	30 days
2	Superior Lubricants	6.29	150	30 days
3	Superior Lubricants	6.29	150	30 days
4	Superior Lubricants	6.29	150	30 days
5.	Superior Lubricants	6.29	150	30 days
6	Superior Lubricants	6.29	150	30 days
7	Superior Lubricants	6.29	150	30 days
8	Circle Lubricants	6.53	150	30 days
9	Superior Lubricants	7.90	150	30 days
10	Circle Lubricants	6.53	150	30 days
11	Circle Lubricants	6.53	150	30 days

Brand (Zones 1 - 11): America's Choice  
 Manufacturer (Zones 1 - 11): Safety-Kleen

Minimum order in bulk: 150 gallons

(continued)

OIL, LUBRICATING (Heavy Duty Gasoline & Light,  
Medium and Heavy Duty Diesel Engines)  
High Detergent in Bulk Delivery 15W-40  
(Service Category CJ4/SM)

<u>Zone</u>	<u>Contractor</u>	Item 5 <u>Price per Gallon Bulk Delivery</u>	Minimum Delivery (Gallons) <u>(Bulk)</u>	<u>Delivery A/R/O</u>
1	Superior Lubricants	7.60	150	30 days
2	Superior Lubricants	7.60	150	30 days
3	Superior Lubricants	7.60	150	30 days
4	Superior Lubricants	7.60	150	30 days
5	Superior Lubricants	7.60	150	30 days
.6	Superior Lubricants	7.60	150	30 days
7	Superior Lubricants	7.60	150	30 days
8	Bilo Industries	6.69	150	10 days
9	Superior Lubricants	8.77	150	30 days
10	David Weber Oil	6.67	150	3 days
11	David Weber Oil	6.67	150	3 days

Brand (Zones 1 – 7 & 9): America's Choice  
Manufacturer (Zones 1 – 7 & 9): Safety Kleen

Brand (Zone 8) – Lubriguard  
Manufacturer (Zone 8) – Warren Oil  
Brand (Zones 10 & 11) – Gibraltar Ulta LX  
Manufacturer (Zones 10 & 11) – David Weber Oil Co.

Minimum order in bulk: 150 gallons

(continued)

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

**CONTRACT PAYMENTS:**

Payments cannot be processed by State facilities until the contract products have been delivered in satisfactory condition or services have been satisfactorily performed. Payment will be based on any invoice used in the supplier's normal course of business. However, such invoice must contain sufficient data including but not limited to contract number, description of product or service, quantity, unit and price per unit as well as federal identification number.

State facilities are required to forward properly completed vouchers to the Office of the State Comptroller for audit and payment. All facilities are urged to process every completed voucher expeditiously giving particular attention to those involving cash discounts for prompt payment.

If the contract terms indicate political subdivisions and others authorized by law are allowed to participate, those entities are required to make payments directly to the contractor. Prior to processing such payment, the contractor may be required to complete the ordering non-State agency's own voucher form.

See "Contract Billings" in Appendix B, OGS General Specifications.

**NOTE TO CONTRACTOR:**

This Contract Award Notification is not an order. Do not take any action under this contract except on the basis of purchase order(s) from the agency or agencies.

**NEW YORK STATE VENDOR RESPONSIBILITY QUESTIONNAIRE FOR-PROFIT BUSINESS ENTITY:**

Contractor is encouraged to maintain up-to-date Questionnaire during the life of the contract and is also required to ensure this Questionnaire reflects any substantive issues that may have occurred from the time the Contract was initially awarded.

(continued)

**DEBRIEFING:**

Contractors and bidders are accorded fair and equal treatment with respect to the opportunity for debriefing. OGS shall, upon request, provide a debriefing to any bidder or awarded contractor that responded to the IFB or RFP regarding the reason that the proposal or bid submitted by the unsuccessful bidder was not selected for a contract award. The post award debriefing should be requested by the bidder or awarded contractor within thirty days of posting of the contract award on the OGS website.

**ELECTRONIC PAYMENTS:**

The Office of the State Comptroller (OSC) offers an "electronic payment" option in lieu of issuing checks. To obtain an electronic payment authorization form visit the OSC website at [www.osc.state.ny.us](http://www.osc.state.ny.us) or contact them by e-mail at [epunit@osc.state.ny.us](mailto:epunit@osc.state.ny.us) or by phone at 518-486-1255.

**PRICE:**

Price shall include all customs duties and charges and be net, F.O.B. destination any point in New York State as designated by the ordering agency including tailgate delivery. In addition, upon mutual agreement, delivery locations may be expanded per the "Extension of Use" clause.

**RETURNABLE DRUMS:**

**ALL DRUMS ARE THE RESPONSIBILITY OF THE CONTRACTOR AND MUST BE PICKED UP FROM AGENCIES WITHIN 60 DAYS OF EXPIRATION OF ANY CONTRACT. VENDORS FAILING TO MAKE TIMELY DRUM PICKUPS MAY BE EXCLUDED FROM FUTURE CONTRACTS DUE TO NON-PERFORMANCE. DISPOSAL COSTS FOR DRUMS WHICH ARE NOT PICKED UP BY CONTRACTORS AS REQUIRED WILL BE DEDUCTED FROM ANY OUTSTANDING INVOICES.**

**PRICE ADJUSTMENT:**

The prices set forth in this contract shall be adjusted every three months beginning three months after the start of the contract in accordance with the provisions of this clause.

The prices shall be adjusted on the basis of the Not Seasonally Adjusted "Producer Price Index (PPI)", Series ID: PCU324191324191, Petroleum Lubricating Oil and Grease Mfg., published monthly by the U.S. Department of Labor, Bureau of Statistics. For all oils listed in this contract, a price change (either upward or downward) will be established by the State every three months following the effective date of the contract.

The adjustment shall be established as follows: A price adjustment shall be effected beginning with the first month following the first three months of the contract (i.e. January 2012) and every three months of the contract thereafter. A **base index** shall be established based on the most recently published PPI reported at the time of the bid opening (i.e. March 2011). The base index will be compared to the most recently published "PPI" published at the time of the price adjustment (i.e. November 2011). The resulting percentage increase or decrease shall be applied to the contract prices.

For example, assume the latest available PPI on the date of the bid opening is for January 2011 and is 393.9 and on January 1, 2012, the date of the first price adjustment, the latest available "PPI" is for November 2011 and is 423.9. The price adjustment for the three month period is 7.6%:

November 2011	423.9
January 2011	<u>393.9</u>
Difference	30.0

Percent increase:  $(30/393.9) = 7.6\%$

Should the referenced Producer Price Index (PPI) become discontinued during the course of this contract, it will be substituted by a replacement PPI(s) appropriate for high detergent lubricating oil and adjustments will be calculated based on the same methodology as outlined above, but with data from the substituted index.

The Office of General Services will notify all interested parties of effected price adjustments by way of a revised contract award notification.

(continued)

**CANCELLATION FOR CONVENIENCE**

The State of New York retains the right to cancel this contract, in whole or in part without reason provided that the Contractor is given at least sixty (60) days notice of its intent to cancel. This provision should not be understood as waiving the State's right to terminate the contract for cause or stop work immediately for unsatisfactory work, but is supplementary to that provision. Any such cancellation shall have no effect on existing Agency agreements, which are subject to the same 60 day discretionary cancellation or cancellation for cause by the respective user Agencies.

**DELIVERY:**

Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order.

Product is required as soon as possible and guaranteed delivery may be considered in making award.

Delivery shall be made in accordance with instructions on Purchase Order from each agency. If there is a discrepancy between the purchase order and what is listed on the contract, it is the contractor's obligation to seek clarification from the ordering agency and, if applicable, from the Office of General Services, Procurement Services Group.

**ESTIMATED QUANTITIES:**

The quantities or dollar values listed are estimated only. See "Estimated/Specific Quantity Contracts" and "Participation in Centralized Contracts" in Appendix B, OGS General Specifications.

**CONTRACT PERIOD AND RENEWALS:**

It is the intention of the State to enter into a contract for the term as stated on the Invitation for Bids except that the commencement and termination dates appearing on the Invitation for Bids may be adjusted forward unilaterally by the State for any resulting contract for up to two calendar months, by indicating such change on the Contract Award Notification.

The contract dates may be adjusted forward beyond two months only with the approval of the successful bidder. If, however, the bidder is not willing to accept an adjustment of the contract dates beyond the two month period, the State reserves the right to proceed with an award to another bidder.

Prices or discounts quoted are to be firm for the first three months of the contract period. Price escalation or discount reduction will be allowed as outlined in the price adjustment clause. Price decreases or discount increases are permitted at any time.

If mutually agreed between the Procurement Services Group and the contractor, the contract may be renewed under the same terms and conditions for additional period(s) not to exceed a total contract term of five (5) years.

**SHORT TERM EXTENSION:**

In the event the replacement contract has not been issued, any contract let and awarded hereunder by the State, may be extended unilaterally by the State for an additional period of up to one month upon notice to the contractor with the same terms and conditions as the original contract including, but not limited to, quantities (prorated for such one month extension), prices, and delivery requirements. With the concurrence of the contractor, the extension may be for a period of up to three months in lieu of one month. However, this extension terminates should the replacement contract be issued in the interim.

**RESERVATION:**

The State reserves the right to negotiate lower pricing, or to advertise for bids, any unanticipated excessive purchase. An "unanticipated excessive purchase" is defined as an unexpected order for a contract product(s) totaling more than \$50,000.00.

**SERVICE:**

Contractor must be prepared at all times to furnish engineering service, when so requested, and to investigate and report on any complaint that might arise in connection with the use of vendor's oils in State equipment.

(continued)

**REPORT OF CONTRACT PURCHASES:**

Contractor shall furnish quarterly reports containing total sales for both state agency and authorized non-state agency contract purchases no later than forty-five (45) days after the close of each calendar quarter. The Grand Total Sales Reports for State and Non-State Agencies are due at the same time the procurement fee is payable to the Department of Taxation and Finance, where applicable.

In addition to contractor direct sales, contractor shall submit sales information for all resellers, dealers, distributors or other authorized distribution channels, where such contract sales are provided by other than the contractor. Contractors shall verify if each alternate vendor is a NYS Certified Minority (MBE) or Women (WBE) Owned Businesses. Contractors shall verify such status through the Empire State Development Minority and Women Owned Businesses Database web site at: <http://www.nylovesmwbe.ny.gov/cf/search.cfm>.

A separate report shall be provided in the following format for each authorized distribution channel. The sales report form is forwarded to each contractor at time of award for completion in accordance with the contract terms and conditions:

<u>Item/ SubItem Number</u>	<u>Product or Catalog Number</u>	<u>Product/ Service Description</u>	<u>Total Quantity Shipped to State Agencies</u>	<u>Total Quantity Shipped to Authorized Non-State Agencies</u>	<u>Total Sales \$ State Agencies</u>	<u>Total Sales \$ Authorized Non-State Agencies</u>
					\$	
				Grand Total Sales State and Non-State Agencies		\$

The report is to be submitted electronically in Microsoft Excel 2007 or lower format to the Office of General Services, Procurement Services Group, Tower Bldg., Empire State Plaza, Albany, NY 12242, to the attention of the individual shown on the front page of the Contract Award Notification and shall reference the Group Number, the Award Number, Contract Number, sales period, and contractor's (or other authorized agent) name.

The outlined sales report is the minimum information required. Additional related sales information, such as monthly reports, and/or detailed user purchases may be required and must be supplied upon request.

**SAMPLES TO BE SUBMITTED BY BIDDER/CONTRACTOR:**

The bidder/contractor may be required to submit samples. See "Samples" in Appendix B, OGS General Specifications.

**EMERGENCY PURCHASING:**

In the event that a disaster emergency is declared by Executive Order under Section 28 of Article 2-B of the Executive Law, or that the Commissioner determines pursuant to his/her authority under Section 163(10)(b) of the State Finance Law that an emergency exists requiring the prompt and immediate delivery of products or services, the Commissioner reserves the right to obtain such products or services from any source, including but not limited to this contract, as the Commissioner in his/her sole discretion determines will meet the needs of such emergency. Contractor shall not be entitled to any claim or lost profits for products or services procured from other sources pursuant to this paragraph.

**GOVERNOR'S EXECUTIVE ORDER NO. 4:**

In April 2008, Governor David A. Paterson signed Executive Order No. 4 (EO 4), "Establishing a State Green Procurement and Agency Sustainability Program". In accordance with the EO4 requirement to develop purchasing specifications for a selected group of commodities and services, a specification has been written to guide purchasers in the purchase of high detergent lubricating oil. The specification requires, to the maximum extent practicable, that lubricating oil meets or exceeds a minimum percentage of post consumer material content by weight of 55%. In addition, purchasers are encouraged to purchase re-refined lubricating oil that complies with the toxic chemical contaminant standards contained in EcoLogo CCD-054 or Green Seal 3. Contractors are encouraged to offer products that meet these specifications wherever possible.

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**NEW YORK STATE PROCUREMENT CARD:**

See "Procurement Card" in Appendix B, OGS General Specifications. All bidders shall indicate if they will accept the NYS Purchasing Card for orders not to exceed \$15,000 (see Questions at end of bid document).

**"OGS OR LESS" GUIDELINES APPLY TO THIS CONTRACT:**

Purchases of the products included in the Invitation For Bids and related Contract Award Notification are subject to the "OGS or Less" provisions of Section 163.3.a.v., Article XI, of the New York State Finance Law. This means that State agencies can purchase products from sources other than the contractor provided that such products are substantially similar in form, function or utility to the products herein and are:

1. lower in price  
-and/or-
2. available under terms which are more economically efficient to the State agency (e.g. delivery terms, warranty terms, etc.).

Agencies are reminded that they must provide the State contractor an opportunity to match the non-contract savings at least two business days prior to purchase. In addition, purchases made under "OGS or Less" flexibility must meet all requirements of law including, but not limited to, advertising in the New York State Contract Reporter, prior approval of the Comptroller's Office and competitive bidding of requirements exceeding the discretionary bid limit. State agencies should refer to Procurement Council Guidelines section "OGS or Less Purchases" for complete procedural and reporting requirements.

<http://www.ogs.ny.gov/procurecounc/pdfdoc/guidelines.pdf>

**DIESEL EMISSION REDUCTION ACT OF 2006 (NEW REQUIREMENT OF LAW):**

On February 12, 2007 the Diesel Emissions Reduction Act took effect as law (the "Law"). Pursuant to new §19-0323 of the N.Y. Environmental Conservation Law ("NYECL") it is now a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology ("BART") and ultra low sulfur diesel fuel ("ULSD"). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities. They need to be operated exclusively on ULSD by February 12, 2007. It also requires that such vehicles owned, operated by or on behalf of, or leased by State agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

As a contract vendor the Law may be applicable to vehicles used by contract vendors "on behalf of" State agencies and public authorities. Thirty-three percent (33%) of affected vehicles must have BART by December 31, 2008, sixty-six percent (66%) by December 31, 2009 and one-hundred percent (100%) by December 31, 2010. The Law provides a list of exempted vehicles. Regulations currently being drafted will provide further guidance as to the effects of the Law on contract vendors using heavy duty diesel vehicles on behalf of the State. The Law also permits waivers of ULSD and BART under limited circumstances at the discretion of the Commissioner of Environmental Conservation. The Law will also require reporting from State agencies and from contract vendors in affected contracts.

Therefore, the bidder hereby certifies and warrants that all heavy duty vehicles, as defined in NYECL §19-0323, to be used under this contract, will comply with the specifications and provisions of NYECL §19-0323, and any regulations promulgated pursuant thereto, which requires the use of BART and ULSD, unless specifically waived by NYSDEC. Qualification and application for a waiver under this Law will be the responsibility of the bidder.

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DETAILED SPECIFICATIONS

Address inquiries relative to the Detailed Specifications to Russell B. Patton, Jr., at phone number (518) 474-9621.

SCOPE:

This specification describes motor crankcase oils for use in internal combustion engines of both the spark-ignition and the compression-ignition types.

ACRONYMS AND DEFINITIONS:

API:

The acronym, “API” shall be used as a designation for American Petroleum Institute.

ASTM:

The acronym, “ASTM” shall be used as a designation for American Society Testing and Materials.

ILSAC:

The acronym, “ILSAC” shall be used as a designation for International Lubricant Standardization and Approval Committee.

SAE:

The acronym, “SAE” shall be used as a designation for Society of Automotive Engineers, Inc.

GENERAL:

The aforementioned lubrication oils shall be derived from virgin petroleum base stock, synthetic base stock, re-refined petroleum base stock, or combinations thereof. They shall incorporate additives which are designated to bring the base stock/s into compliance with the respective product’s required classification and performance characteristics.

QUALIFIED PRODUCT:

The oil/s supplied under this contract shall be qualified to and shall bear the respective qualifying symbols & marks authorized by API, ILSAC, & SAE grade designation/s.

The contractor shall provide confirmation of product qualification via a current copy of the API SUMMARY OF BRAND NAMES authorized to display the “API ENGINE SERVICE CLASSIFICATION SYSTEM (ESCS) SYMBOL - 1996” document. It shall state the manufacturer’s current Certificate Number, Mfr’s name, respective brands, viscosities, and service categories authorized to bear the symbol and/or mark as is/are required hereinafter. The authorization document shall have been signed by the ESCS Program Manager, or other authorized representative of the program manager.

ALL PRODUCT SHALL CARRY the “API Service Symbol” [referred to in the trade as the API Donut] on its container (when so packaged) and shall be similarly identified (API SERVICE \_/\_ ) on its delivery and invoice documentation. All delivered product shall conform to the latest API/ILSAC requirement revisions.

(continued)

DETAILED SPECIFICATIONS (Cont'd)

ITEM #1A, 1B AND 4 - OIL, LUBRICATING (GASOLINE ENGINES ONLY), HIGH DETERGENT, COMMON VISCOSITY GRADES:

The following viscosity grades of oil shall be available:

These oils (5W-30, 10W-30) shall meet the requirements of the major engine/vehicle manufacturers and they shall be classified by SAE and API as service category “SN”.

Additionally for all 96 model year (and subsequent model years) replacement oil products: i.e., 5W-30 & 10W-30 shall have the “ILSAC Certification Mark” [referred to in the trade as the “Starburst”] on its container (when so packaged) and shall be similarly identified (API CERTIFIED FOR GASOLINE ENGINES) on its delivery & invoice documentation. These oils shall meet the engine protection sequence test requirements of DOD CID-A-A-52039 (latest revision) and ILSAC GF-5. They may also display the “ENERGY CONSERVING” designation in the bottom portion of their “API Service Symbol”.

Tested Viscosity Grade/s:

The following SAE grades of oil shall have been tested and approved for all the requirements stated previously:

SAE 5W-30, SAE 10W-30.

ITEM #2A + 2B - OIL, LUBRICATING (GASOLINE ENGINES ONLY), HIGH DETERGENT, 5W-20 GRADE:

Viscosity grade 5W-20 oil shall meet the requirements of the major engine/vehicle manufacturers and shall be classified by SAE and API as service category “SN” or higher.

Additionally the product shall have the “ILSAC Certification Mark” [referred to in the trade as the “Starburst”] on its container (when so packaged) and shall be similarly identified (API CERTIFIED FOR GASOLINE ENGINES) on its delivery & invoice documentation. The oil shall meet the engine protection sequence test requirements of DOD CID-A-A-52039 (latest revision) and ILSAC GF-5. Product shall display the “ENERGY CONSERVING” designation in the bottom portion of the “API Service Symbol”.

The oil shall have been tested and approved for all the requirements stated previously.

ITEM #3A, 3B, AND 5 - OIL, LUBRICATING (GASOLINE/DIESEL ENGINE), HIGH DETERGENT:

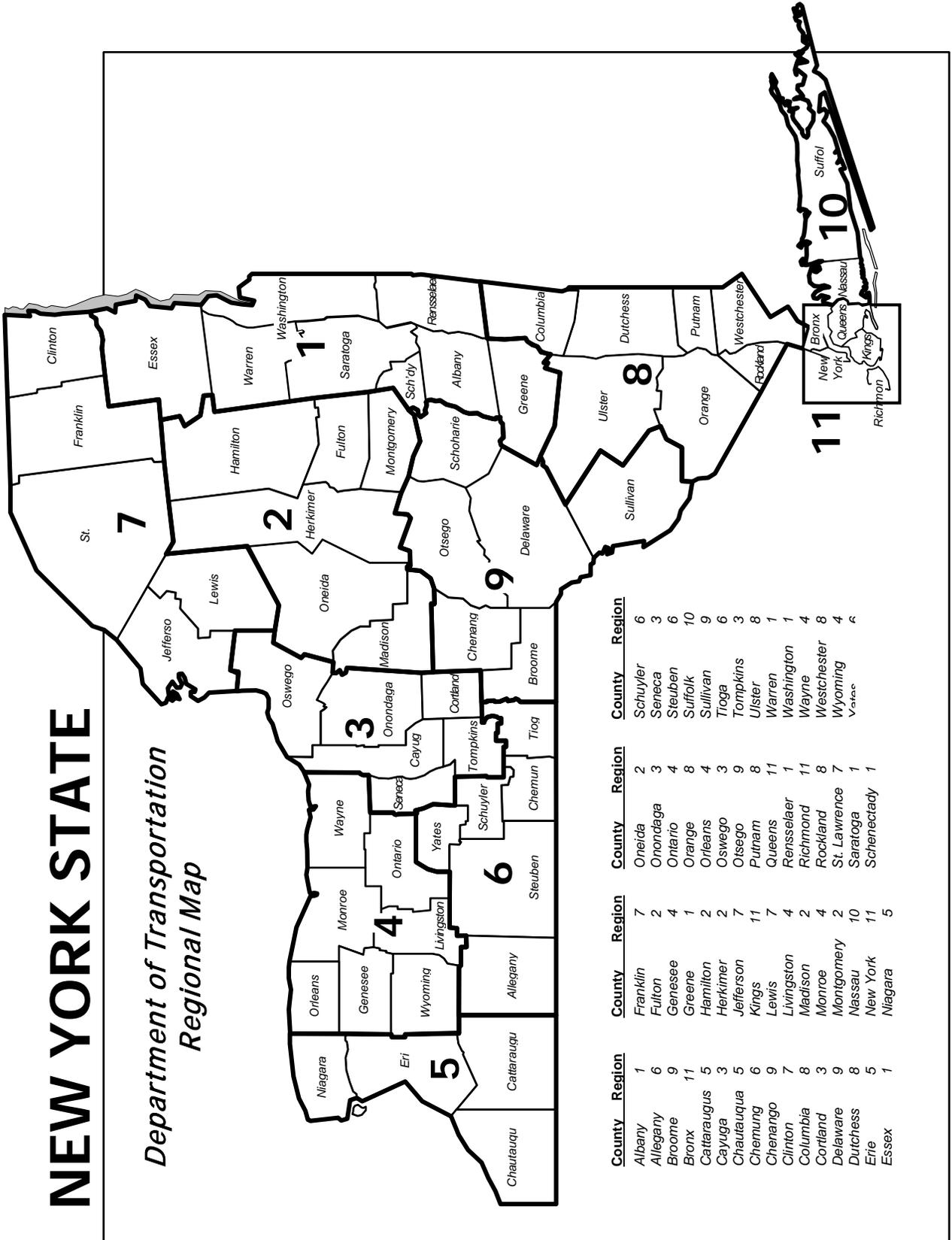
(For heavy duty gasoline and light, medium and heavy duty diesel engines)

These oils (15W-40) shall meet the requirements of the major heavy duty gasoline and light, medium and heavy duty diesel engine/vehicle/equipment manufacturers. The minimum qualifying category for bid opening evaluation purposes shall be service category “CJ-4/SM”. Offered products shall additionally be listed on the Mack Truck approved EO-O Premium Plus Listing.

NOTE:

The purpose of this contract is to make available for high quality lubricating oil in classifications and grades that are widely utilized. No recommendation is made herein as to the appropriateness of use of the products offered in any particular vehicle or engine. Customers are advised to check the manufacturer's motor oil recommendations for their vehicles for this information.

(continued)



(continued)

LIST OF COUNTIES IN EACH ZONE

COUNTIES - ZONE NO.

ZONE 1

Albany  
 Essex  
 Greene  
 Rensselaer  
 Saratoga  
 Schenectady  
 Warren  
 Washington

ZONE 2

Fulton  
 Hamilton  
 Herkimer  
 Madison  
 Montgomery  
 Oneida

ZONE 3

Cayuga  
 Cortland  
 Onondaga  
 Oswego  
 Seneca  
 Tompkins

ZONE 4

Genesee  
 Livingston  
 Monroe  
 Ontario  
 Orleans  
 Wayne  
 Wyoming

ZONE 5

Cattaraugus  
 Chautauqua  
 Erie  
 Niagara

ZONE 6

Allegany  
 Chemung  
 Schuyler  
 Steuben  
 Tioga  
 Yates

ZONE 7

Clinton  
 Franklin  
 Jefferson  
 Lewis  
 St. Lawrence

ZONE 8

Bronx  
 Columbia  
 Dutchess  
 Orange  
 Putnam  
 Rockland  
 Ulster  
 Westchester

ZONE 9

Broome  
 Chenango  
 Delaware  
 Otsego  
 Schoharie  
 Sullivan

ZONE 10

Nassau  
 Suffolk

ZONE 11

Kings  
 New York  
 Queens  
 Richmond

Albany	1	Schoharie	9
Allegany	6	Schuyler	6
Bronx	8	Seneca	3
Broome	9	Steuben	6
Cattaraugus	5	St. Lawrence	7
Cayuga	3	Suffolk	10
Chautauqua	5	Sullivan	9
Chemung	6	Tioga	6
Chenango	9	Tompkins	3
Clinton	7	Ulster	8
Columbia	8	Warren	1
Cortland	3	Washington	1
Delaware	9	Wayne	4
Dutchess	8	Westchester	8
Erie	5	Wyoming	4
Essex	1	Yates	6
Franklin	7		
Fulton	2		
Genesee	4		
Greene	1		
Hamilton	2		
Herkimer	2		
Jefferson	7		
Kings	11		
Lewis	7		
Livingston	4		
Madison	2		
Monroe	4		
Montgomery	2		
Nassau	10		
New York	11		
Niagara	5		
Oneida	2		
Onondaga	3		
Ontario	4		
Orange	8		
Orleans	4		
Oswego	3		
Otsego	9		
Putnam	8		
Queens	11		
Rensselaer	1		
Richmond	11		
Rockland	8		
Saratoga	1		
Schenectady	1		

(continued)

**ZONE SHOWN IN GALLONS**

<u>ZONE</u>	<u>ITEM 1A</u>	<u>ITEM 1B</u>	<u>ITEM 2A</u>	<u>ITEM 2B</u>	<u>ITEM 3A</u>	<u>ITEM 3B</u>	<u>ITEM 4</u>	<u>ITEM 5</u>
	<b>55 GAL. DRUM 5W-30, 10W-30</b>	<b>QUART CON- TAINERS 5W-30, 10W-30</b>	<b>55 GAL. DRUM 5W-20</b>	<b>QUART CON- TAINERS 5W-20</b>	<b>55 GAL. DRUM 15W-40</b>	<b>QUART CON- TAINERS 15W-40</b>	<b>BULK 5W-30 10W-30</b>	<b>BULK 15W-40</b>
<b>1</b>	<b>10,780</b>	<b>800</b>	<b>550</b>	<b>150</b>	<b>13,750</b>	<b>185</b>	<b>1,150</b>	<b>1,270</b>
<b>2</b>	<b>2,805</b>	<b>165</b>	<b>715</b>	<b>60</b>	<b>9,020</b>	<b>60</b>	<b>2,000</b>	<b>855</b>
<b>3</b>	<b>3,245</b>	<b>210</b>	<b>990</b>	<b>300</b>	<b>3,245</b>	<b>200</b>	<b>700</b>	<b>4,250</b>
<b>4</b>	<b>3,960</b>	<b>800</b>	<b>220</b>	<b>580</b>	<b>1,595</b>	<b>40</b>	<b>1,345</b>	<b>3,350</b>
<b>5</b>	<b>2,640</b>	<b>280</b>	<b>770</b>	<b>180</b>	<b>2,750</b>	<b>50</b>	<b>645</b>	<b>5,650</b>
<b>6</b>	<b>550</b>	<b>150</b>	<b>110</b>	<b>160</b>	<b>1,905</b>	<b>60</b>	<b>250</b>	<b>3,200</b>
<b>7</b>	<b>3,520</b>	<b>125</b>	<b>825</b>	<b>160</b>	<b>7,975</b>	<b>60</b>	<b>250</b>	<b>1,870</b>
<b>8</b>	<b>5,335</b>	<b>1,185</b>	<b>1,265</b>	<b>630</b>	<b>13,530</b>	<b>1,725</b>	<b>985</b>	<b>2,870</b>
<b>9</b>	<b>3,960</b>	<b>150</b>	<b>110</b>	<b>40</b>	<b>6,435</b>	<b>40</b>	<b>260</b>	<b>1,650</b>
<b>10</b>	<b>4,840</b>	<b>935</b>	<b>825</b>	<b>400</b>	<b>12,045</b>	<b>470</b>	<b>1,225</b>	<b>2,840</b>
<b>11</b>	<b>1,870</b>	<b>150</b>	<b>330</b>	<b>50</b>	<b>605</b>	<b>150</b>	<b>300</b>	<b>250</b>

(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** “Product” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
Customer Services, 38th Floor  
Corning 2<sup>nd</sup> Tower - Empire State Plaza  
Albany, New York 12242  
\* \* \* \* \*

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