



4440 Von Karman
 Suite 200
 Newport Beach, CA 92660
 949-271-6700
 Fed. ID#: 13-4067484

INVOICE

Invoice Number:	D110120
Invoice Date:	02/28/15
Due Date:	03/30/15
Page:	1

Bill To:

NYS OGS BUSINESS SERVICES CTR
 KATHY
 PO BOX 2117
 accountspayable@ogs.ny.gov
 ALBANY, NY 12220

Ship To:

NEW YORK STATE O.G.S.
 KARIUS / PO# OGS01-0000003195
 CORNING TOWER, 38TH FLOOR
 ALBANY, NY 12242

Ship Date	Ship Via	P.O. Number	Terms	Our Order No.	SalesPerson	Customer ID
02/25/15	ELECTRONIC D	OGS01-0000003195	Net 30 days	STS66220	Sanchez/Pranls Spllt	59250

Item	Description	Qty		Unit Price	Total Price
		Tax	Shipped		
1YRGLDMPX5KEE	1YR GLD NETSCALER MPX-5500 ENT		1	795.00	795.00
1YRGLDMPX5KEE	1YR GLD NETSCALER MPX-5500 ENT		1	795.00	795.00
1YRGLDMPX5KEE	1YR GLD NETSCALER MPX-5500 ENT		1	795.00	795.00
1YRGLDMPX5KEE	1YR GLD NETSCALER MPX-5500 ENT		1	795.00	795.00

DynTek terms are from date of invoice. Payments not received within terms are subject to a finance charge at the rate of 1.5% per month.

Subtotal:	3,180.00
Shipping Charge:	0.00
Sales Tax:	0.00
Invoice Total:	3,180.00

Remit to:

Remit only to:
 Dyntek Services, Inc.
 75 Remittance Drive, Dept. 1351
 Chicago, IL 60675-1351



4440 Von Karman
 Suite 200
 Newport Beach, CA 92660
 949-271-6700
 Fed. ID#: 13-4067484

INVOICE

Invoice Number:	D109888
Invoice Date:	02/25/15
Due Date:	03/27/15
Page:	1

Bill To:

NYS OGS BUSINESS SERVICES CTR
 KATHY
 PO BOX 2117
 accountspayable@ogs.ny.gov
 ALBANY, NY 12220

Ship To:

NEW YORK STATE O.G.S.
 KARIUS / PO# OGS01-0000003195
 CORNING TOWER, 38TH FLOOR
 ALBANY, NY 12242

Ship Date	Ship Via	P.O. Number	Terms	Our Order No.	SalesPerson	Customer ID
02/25/15	ELECTRONIC D	OGS01-0000003195	Net 30 days	STS66220	Sanchez/Pranis Split	59250

Item	Description	Qty		Unit Price	Total Price
		Tax	Shipped		
	Upgrades				
MW2P0000127	XENDESKTOP 4 PLATIUM		1,000	162.63	162,630.00
MW2P0000128	XENDESKTOP UPG ENT TO PLAT		5,288	76.67	405,430.96
MW2P0000041	Citrix XenApp Plat Ed. Upg /Adv		170	162.63	27,647.10
MW2P0000042	CITRIX PS PLATINUM UPGRADE		3,540	97.58	345,433.20
	Hardware Support / Co-term until 12/31/15				
4009299	NetScaler MPX1000 Ent Ed w/ Cl / qty 2		1	4,141.00	4,141.00
4009302	NetScaler.VPX200 Ent Ed w/ Clu / qty 2		1	1,840.00	1,840.00
EW2PCNVPE10ADD1	Citrix NetScaler VPX 10 Ent Ed		1	389.00	389.00
4002017	NetScaler SDX 11500 Appliance		1	2,354.00	2,354.00
4002017	NetScaler SDX 11500 Appliance		1	2,354.00	2,354.00
	Training				
2000779	Cutsom Trn Session (5D / 12ST)		2	20,867.00	41,734.00

DynTek terms are from date of invoice. Payments not received within terms are subject to a finance charge at the rate of 1.5% per month.

Subtotal:	993,953.26
Shipping Charge:	0.00
Sales Tax:	0.00
Invoice Total:	993,953.26

Remit to:

Remit only to:
 Dyntek Services, Inc.
 75 Remittance Drive, Dept. 1351
 Chicago, IL 60675-1351



4440 Von Karman
 Suite 200
 Newport Beach, CA 92660
 949-271-6700
 Fed. ID#: 13-4067484

INVOICE

Invoice Number:	D109670
Invoice Date:	01/31/15
Due Date:	03/02/15
Page:	1

Bill To:

NYS OGS BUSINESS SERVICES CTR
 KATHY
 PO BOX 2117
 accountspayable@ogs.ny.gov
 ALBANY, NY 12220

Ship To:

NEW YORK STATE O.G.S.
 KARIUS / PO# OGS01-0000003195
 CORNING TOWER, 38TH FLOOR
 ALBANY, NY 12242

Ship Date	Ship Via	P.O. Number	Terms	Our Order No.	SalesPerson	Customer ID
01/31/15	ELECTRONIC D	OGS01-0000003195	Net 30 days	STS66220	Sanchez/Pranis Split	59250

Item	Description	Qty		Unit Price	Total Price
		Tax	Shipped		
1YRGLDMPX5KSE	1YR Gold Maint Netsclr MPX5500		1	1,172.00	1,172.00
1YRGLDMPX5KSE	1YR Gold Maint Netsclr MPX5500		1	1,172.00	1,172.00
1YRGLDMPX5KSE	1YR Gold Maint Netsclr MPX5500		1	1,172.00	1,172.00

DynTek terms are from date of invoice. Payments not received within terms are subject to a finance charge at the rate of 1.5% per month.

Subtotal:	3,516.00
Shipping Charge:	0.00
Sales Tax:	0.00
Invoice Total:	3,516.00

Remit to:

Remit only to:
 Dyntek Services, Inc.
 75 Remittance Drive, Dept. 1351
 Chicago, IL 60675-1351

OK 2/25/15



4440 Von Karman
 Suite 200
 Newport Beach, CA 92660
 949-271-6700
 Fed. ID#: 13-4067484

INVOICE

Invoice Number:	D109616
Invoice Date:	01/31/15
Due Date:	03/02/15
Page:	1

Bill To:

NYS OGS BUSINESS SERVICES CTR
 KATHY
 PO BOX 2117
 accountspayable@ogs.ny.gov
 ALBANY, NY 12220

Ship To:

NEW YORK STATE O.G.S.
 KARIUS / PO# OGS01-0000003195
 CORNING TOWER, 38TH FLOOR
 ALBANY, NY 12242

Ship Date	Ship Via	P.O. Number	Terms	Our Order No.	SalesPerson	Customer ID
01/31/15	ELECTRONIC D	OGS01-0000003195	Net 30 days	STS66220	Sanchez/Pranis Split	59250

Item	Description	Qty		Unit Price	Total Price
		Tax	Shipped		
	SA Support / Co-Term until 12/31/15				
4000927	Citrix XenDesktop Plat Ed Rwl / qty 500		1	12,986.00	12,986.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 950		1	26,987.00	26,987.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 800		1	22,726.00	22,726.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 100		1	1,115.00	1,115.00
4000876	Citrix XenApp Plat Ed Rwl / qty 5500		1	130,327.00	130,327.00
4000876	Citrix XenApp Plat Ed Rwl / qty 2240		1	52,208.00	52,208.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 1000		1	25,004.00	25,004.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 2545		1	81,117.00	81,117.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 1326		1	40,401.00	40,401.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 2500		1	158,930.00	158,930.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 2500		1	79,683.00	79,683.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 900		1	32,078.00	32,078.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 200		1	7,062.00	7,062.00
4000876	Citrix XenApp Plat Ed Rwl / qty 500		1	24,410.00	24,410.00
4000927	Citrix XenDesktop Plat Ed Rwl / qty 300		1	8,543.00	8,543.00
	Hardware Support / Co-term until 12/31/15				

DynTek terms are from date of invoice. Payments not received within terms are subject to a finance charge at the rate of 1.5% per month.

Subtotal:	703,577.00
Shipping Charge:	0.00
Sales Tax:	0.00
Invoice Total:	703,577.00

Remit to:

Remit only to:
 DynTek Services, Inc.
 75 Remittance Drive, Dept. 1351
 Chicago, IL 60675-1351

OK 2/11/15



4440 Von Karman
 Suite 200
 Newport Beach, CA 92660
 949-271-6700
 Fed. ID#: 13-4067484

INVOICE

Invoice Number:	D109742
Invoice Date:	02/11/15
Due Date:	03/13/15
Page:	1

Bill To:

NYS OGS BUSINESS SERVICES CTR
 KATHY
 PO BOX 2117
 accountspayable@ogs.ny.gov
 ALBANY, NY 12220

Ship To:

NEW YORK STATE O.G.S.
 KARIUS / PO# OGS01-0000003195
 CORNING TOWER, 38TH FLOOR
 ALBANY, NY 12242

Ship Date	Ship Via	P.O. Number	Terms	Our Order No.	SalesPerson	Customer ID
02/11/15	ELECTRONIC D	OGS01-0000003195	Net 30 days	STS66220	Sanchez/Pranis Split	59250

Item	Description	Qty		Unit Price	Total Price
		Tax	Shipped		
3004274	Upgrades XenDesktop Platinum Ed Upg VDI		300	104.55	31,365.00

DynTek terms are from date of invoice. Payments not received within terms are subject to a finance charge at the rate of 1.5% per month.

Subtotal:	31,365.00
Shipping Charge:	0.00
Sales Tax:	-0.00
Invoice Total:	31,365.00

Remit to:

Remit only to:
 Dyntek Services, Inc.
 75 Remittance Drive, Dept. 1351
 Chicago, IL 60675-1351



4440 Von Karman
 Suite 200
 Newport Beach, CA 92660
 949-271-6700
 Fed. ID#: 13-4067484

INVOICE

Invoice Number:	D109644
Invoice Date:	01/31/15
Due Date:	03/02/15
Page:	1

Bill To:

NYS OGS BUSINESS SERVICES CTR
 KATHY
 PO BOX 2117
 accountspayable@ogs.ny.gov
 ALBANY, NY 12220

Ship To:

NEW YORK STATE O.G.S.
 KARIUS / PO# OGS01-0000003195
 CORNING TOWER, 38TH FLOOR
 ALBANY, NY 12242

Ship Date	Ship Via	P.O. Number	Terms	Our Order No.	SalesPerson	Customer ID
01/31/15	ELECTRONIC D	OGS01-0000003195	Net 30 days	STS66220	Sanchez/Pranis Split	59250

Item	Description	Qty		Unit Price	Total Price
		Tax	Shipped		
EW2PCNVPXS10ADD1	NetScaler VPX 10 - Standard Ed / qty 2 Training		1	486.00	486.00

DynTek terms are from date of invoice. Payments not received within terms are subject to a finance charge at the rate of 1.5% per month.

Subtotal:	486.00
Shipping Charge:	0.00
Sales Tax:	0.00
Invoice Total:	486.00

Remit to:

Remit only to:
 Dyntek Services, Inc.
 75 Remittance Drive, Dept. 1351
 Chicago, IL 60675-1351

INVOICE

Please Remit To:

NYS Office of General Services
PO Box 2117
Corning Tower
Empire State Plaza
Albany NY 12220-0117

Page: 1
Invoice No: SSOGS-CIT0101A
Invoice Date: 06/01/2015
Customer Number: DMV01
Vendor Name:
Payment Terms: Immediate
Due Date: 06/01/2015
AMOUNT DUE: 63,185.00 USD

Bill To:

DEPARTMENT OF MOTOR VEHICLES
6 Empire State Plaza
Expenditure Accounting , Room 120 C
Albany NY 12228
postal barcode



For billing questions, please call 518-486-1908

Line	Date	Identifier	Description	Quantity	UOM	Unit Amt	Net Amount
1			Citrix Supt 1/2/14-12/31/15	1.00	EA	63,185.0000	63,185.00
SUBTOTAL:							63,185.00
TOTAL AMOUNT DUE :							63,185.00

INVOICE

Please Remit To:

NYS Office of General Services
PO Box 2117
Corning Tower
Empire State Plaza
Albany NY 12220-0117

Page: 1
Invoice No: SSOGS-CIT0102A
Invoice Date: 06/01/2015
Customer Number: DOH01
Vendor Name:
Payment Terms: Immediate
Due Date: 06/01/2015
AMOUNT DUE: 70,745.50 USD

Bill To:

DEPARTMENT OF HEALTH
Room 1395 Corning Tower
Empire State Plaza
Albany NY 12237
postal barcode



For billing questions, please call 518-486-1908

Line	Date	Identifier	Description	Quantity	UOM	Unit Amt	Net Amount
1			Citrix Supt 1/2/14-12/31/15	1.00	EA	70,745.5000	70,745.50
SUBTOTAL:							70,745.50
TOTAL AMOUNT DUE :							70,745.50

INVOICE

Please Remit To:

NYS Office of General Services
 PO Box 2117
 Corning Tower
 Empire State Plaza
 Albany NY 12220-0117

Page: 1
 Invoice No: SSOGS-CIT0103A
 Invoice Date: 06/01/2015
 Customer Number: DOT01
 Vendor Name:
 Payment Terms: Immediate
 Due Date: 06/01/2015
 AMOUNT DUE: 167,837.60 USD

Bill To:

Emilio Sosa
 DEPARTMENT OF TRANSPORTATION
 140 Nicon Court
 Hauppauge NY 11788
 postal barcode



For billing questions, please call 518-486-1908

Line	Date	Identifier	Description	Quantity	UOM	Unit Amt	Net Amount
1			Citrix Supt 1/2/14-12/31/15	1.00	EA	167,837.6000	167,837.60
SUBTOTAL:							167,837.60
TOTAL AMOUNT DUE :							167,837.60

INVOICE

Please Remit To:

NYS Office of General Services
PO Box 2117
Corning Tower
Empire State Plaza
Albany NY 12220-0117

Page: 1
Invoice No: SSOGS-CIT0104A
Invoice Date: 06/01/2015
Customer Number: DHR01
Vendor Name:
Payment Terms: Immediate
Due Date: 06/01/2015
AMOUNT DUE: 45,862.60 USD

Bill To:

DIVISION OF HUMAN RIGHTS
One Fordham Plaza
4th Floor
Bronx NY 10458
postal barcode



For billing questions, please call 518-486-1908

Line	Date	Identifier	Description	Quantity	UOM	Unit Amt	Net Amount
1			Citrix Supt 1/2/14-12/31/15	1.00	EA	45,862.6000	45,862.60
SUBTOTAL:							45,862.60
TOTAL AMOUNT DUE :							45,862.60

INVOICE

Please Remit To:

NYS Office of General Services
PO Box 2117
Corning Tower
Empire State Plaza
Albany NY 12220-0117

Page: 1
Invoice No: SSOGS-CIT0105A
Invoice Date: 06/01/2015
Customer Number: CFS01
Vendor Name:
Payment Terms: Immediate
Due Date: 06/01/2015
AMOUNT DUE: 187,243.00 USD

Bill To:

OFFICE OF CHILDREN & FAMILY SERVICES
Capital View Office Park
52 Washington St.
Attn: Tom Riccardi
Rensselaer NY 12144
postal barcode



For billing questions, please call 518-486-1908

Line	Date	Identifier	Description	Quantity	UOM	Unit Amt	Net Amount
1			Citrix Supt 1/2/14-12/31/15	1.00	EA	187,243.0000	187,243.00
SUBTOTAL:							187,243.00
TOTAL AMOUNT DUE :							187,243.00

INVOICE

Please Remit To:

NYS Office of General Services
PO Box 2117
Corning Tower
Empire State Plaza
Albany NY 12220-0117

Page: 1
Invoice No: SSOGS-CIT0106A
Invoice Date: 06/01/2015
Customer Number: OFT01
Vendor Name:
Payment Terms: Immediate
Due Date: 06/01/2015
AMOUNT DUE: 1,133,071.81 USD

Bill To:

OFFICE FOR TECHNOLOGY
State Capitol
Empire State Plaza
P.O. Box 2062
Albany NY 12220
postal barcode



For billing questions, please call 518-486-1908

Line	Date	Identifier	Description	Quantity	UOM	Unit Amt	Net Amount
1			Citrix Supt 1/2/14-12/31/15	1.00	EA	1,133,071.8100	1,133,071.81
SUBTOTAL:							1,133,071.81
TOTAL AMOUNT DUE :							1,133,071.81

INVOICE

Please Remit To:

NYS Office of General Services
PO Box 2117
Corning Tower
Empire State Plaza
Albany NY 12220-0117

Page: 1
Invoice No: SSOGS-CIT0107A
Invoice Date: 06/01/2015
Customer Number: OPD01
Vendor Name:
Payment Terms: Immediate
Due Date: 06/01/2015
AMOUNT DUE: 52,623.50 USD

Bill To:

OFC FOR PEOPLE W/ DEV DISABILITIES
44 Holland Ave.
Albany NY 12229
postal barcode



For billing questions, please call 518-486-1908

Line	Date	Identifier	Description	Quantity	UOM	Unit Amt	Net Amount
1			Citrix Supt 1/2/14-12/31/15	1.00	EA	52,623.5000	52,623.50
SUBTOTAL:							52,623.50
TOTAL AMOUNT DUE :							52,623.50

INVOICE

Please Remit To:

NYS Office of General Services
PO Box 2117
Corning Tower
Empire State Plaza
Albany NY 12220-0117

Page: 1
Invoice No: SSOGS-CIT0108A
Invoice Date: 06/01/2015
Customer Number: TDA01
Vendor Name:
Payment Terms: Immediate
Due Date: 06/01/2015
AMOUNT DUE: 15,508.25 USD

Bill To:

Nancy Maney
OFF OF TEMPORARY & DISABILITY ASSISTANCE
Office of Budget - Finance and Data Management
40 North Pearl Street
14th Floor, Section C
Albany NY 12243
postal barcode



For billing questions, please call 518-486-1908

Line	Date	Identifier	Description	Quantity	UOM	Unit Amt	Net Amount
1			Citrix Supt 1/2/14-12/31/15	1.00	EA	15,508.2500	15,508.25
SUBTOTAL:							15,508.25
TOTAL AMOUNT DUE :							15,508.25

Karius, Terri (OGS)

From: Belenchia, Kelly A (OGS)
Sent: Monday, June 01, 2015 11:13 AM
To: Karius, Terri (OGS)
Cc: Fowler, Karen A (OGS)
Subject: RE: NYS OGS PO#OGS01-0000003195 STS66220

OK; I found it. I did not check off that we were invoiced for the training services \$41,734.00.

SSOGS-CITOI

Row Labels	Sum of Amount
DMV	\$ 63,185.00
DOH	\$ 70,745.50
DOT	\$ 167,837.60
Human Rights	\$ 45,862.60
OCFS	\$ 187,243.00
OITS	\$ 1,418,243.29
OPWDD	\$ 52,623.50
OTDA	\$ 15,508.25
Grand Total	\$ 2,021,248.74

Sub Bill 6/1/15

\$ 63,185.00
\$ 70,745.50
\$ 167,837.60
\$ 45,862.60
\$ 187,243.00
\$ 1,133,071.81
\$ 52,623.50
\$ 15,508.25

01A
02A
03A
04A
05A
06A
07A
08A

\$ 1,736,077.26

From: Karius, Terri (OGS)
Sent: Monday, June 01, 2015 8:26 AM
To: Belenchia, Kelly A (OGS)
Cc: Fowler, Karen A (OGS)
Subject: RE: NYS OGS PO#OGS01-0000003195 STS66220

The total amount of the invoices being held equals 1736077.26, therefore, it appears that the below breakdown is incorrect?

From: Belenchia, Kelly A (OGS)
Sent: Friday, May 29, 2015 3:56 PM
To: Karius, Terri (OGS)
Cc: Fowler, Karen A (OGS)
Subject: FW: NYS OGS PO#OGS01-0000003195 STS66220

Terri

Since Dyntek will not be invoicing for the balance of the PO before the FY cut-off, please sub-bill the agencies. Below is the breakout per agency, less the consulting. The open consulting charges only impact OITS.

As for the remaining consulting, do I request a change notice to lower the current open PO and request a new PO for the same amount?

PO

06501-
0000003195

Dyntek
Citrix

Row Labels	Sum of Sum of Amount
DMV	\$63,185.00 ✓
DOH	\$70,745.50 ✓
DOT	\$167,837.60 ✓
Human Rights	\$45,862.60
OCFS	\$187,243.00 ✓
OITS	\$636,448.48
OPWDD	\$52,623.50
OTDA	\$15,508.25
OTIS	\$754,147.71
TAX	\$27,647.10
Grand Total	\$2,021,248.74

LETTER OF INTENT
New York State
Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

On behalf of the State, the New York State Office of General Services (OGS) is administrating the centralized Request for Quote (RFQ) for the acquisition of Citrix Software license and support. OGS has agreed to aggregate all identified associated purchase orders into a single New York State purchase order in order to obtain additional discounts and savings for the State. By signing this letter, the Agency agrees:

- The forecasted spend data (pdf file; Citrix Software RFQ) provided to the Agency signing this Letter of Intent was reviewed and the accuracy of the Agency's scope of acquisition is confirmed.
 - If the forecasted spend data is not correct or Other
 - Please note errors or all other issues and return the data sheet to this office by no later than Friday, November 21, 2014
 - This office will work with your agency and Citrix to correct any discrepancies
- As an Agency, you agree to reimburse OGS, for licenses, software subscription and support acquired for your agency in accordance with the awarded RFQ no later than 30 days from OGS' invoicing your Agency.
- This Letter of Intent (LOI) is signed by an individual at your Agency with the legal authority to commit your Agency.
- The Agency acknowledges that as a result of the award under the RFQ there may be a change to the entity providing support for software subscription and the Agency will undertake the necessary steps to effectuate such change.

Thank you in advance for your participation in this cost savings effort. Please send the signed document to the individual noted below no later than close of business November 21, 2014.

If you have any questions, please contact Kelly Belenchia at Kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: Theresa Papa

Name (print): **Theresa Papa**

Title: **Director of Administration**

Agency: **New York State Office of Information Technology Services**

Phone #: **518-486-6595**

Email: theresa.papa@its.ny.gov

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT

10

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

On behalf of the State, the New York State Office of General Services (OGS) is administering the centralized Request for Quote (RFQ) for the acquisition of Citrix Software license and support. OGS has agreed to aggregate all identified associated purchase orders into a single New York State purchase order in order to obtain additional discounts and savings for the State. By signing this letter, the Agency agrees:

- The forecasted spend data (pdf file; Citrix Software RFQ) provided to the Agency signing this Letter of Intent was reviewed and the accuracy of the Agency's scope of acquisition is confirmed.
 - If the forecasted spend data is not correct or Other
 - Please note errors or all other issues and return the data sheet to this office by no later than Friday, November 21, 2014
 - This office will work with your agency and Citrix to correct any discrepancies
- As an Agency, you agree to reimburse OGS, for licenses, software subscription and support acquired for your agency in accordance with the awarded RFQ no later than 30 days from OGS' invoicing your Agency.
- This Letter of Intent (LOI) is signed by an individual at your Agency with the legal authority to commit your Agency.
- The Agency acknowledges that as a result of the award under the RFQ there may be a change to the entity providing support for software subscription and the Agency will undertake the necessary steps to effectuate such change.

Thank you in advance for your participation in this cost savings effort. Please send the signed document to the individual noted below no later than close of business November 21, 2014.

If you have any questions, please contact Kelly Belenchia at Kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: 2 - 1 [Signature]

Name (print): KEVIN R SWEET

Title: MGMT SPEC 3

Agency: OCFS

Phone #: 486-7573 Email: KEVIN.SWEET@OCFS.NY.GOV

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

On behalf of the State, the New York State Office of General Services (OGS) is administering the centralized Request for Quote (RFQ) for the acquisition of Citrix Software license and support. OGS has agreed to aggregate all identified associated purchase orders into a single New York State purchase order in order to obtain additional discounts and savings for the State. By signing this letter, the Agency agrees:

- The forecasted spend data (pdf file; Citrix Software RFQ) provided to the Agency signing this Letter of Intent was reviewed and the accuracy of the Agency's scope of acquisition is confirmed.
 - If the forecasted spend data is not correct or Other
 - Please note errors or all other issues and return the data sheet to this office by no later than Monday, December 22, 2014
 - This office will work with your agency and Citrix to correct any discrepancies
- As an Agency, you agree to reimburse OGS, for licenses, software subscription and support acquired for your agency in accordance with the awarded RFQ no later than 30 days from OGS' invoicing your Agency.
- This Letter of Intent (LOI) is signed by an individual at your Agency with the legal authority to commit your Agency.
- The Agency acknowledges that as a result of the award under the RFQ there may be a change to the entity providing support for software subscription and the Agency will undertake the necessary steps to effectuate such change.

Thank you in advance for your participation in this cost savings effort. Please send the signed document to the individual noted below no later than close of business December 22, 2014.

If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced items:

Signature: Paul F. Gauthier

Name (print): PAUL GAUTHIER

Title: DIRECTOR FISCAL MANAGEMENT & HUMAN RESOURCES

Agency: DMV

Phone #: 474-7602 Email: PAUL.GAUTHIER@DMV.NY.GOV

Attachment - pdf file; Citrix Software RFQ

(SEE BACK OF PAGE FOR DETAILS)

LETTER OF INTENT: Revised

New York State

Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

On behalf of the State, the New York State Office of General Services (OGS) is administering the centralized Request for Quote (RFQ) for the acquisition of Citrix Software license and support. OGS has agreed to aggregate all identified associated purchase orders into a single New York State purchase order in order to obtain additional discounts and savings for the State. By signing this letter, the Agency agrees:

- The forecasted spend data (pdf file; Citrix Software RFQ) provided to the Agency signing this Letter of Intent was reviewed and the accuracy of the Agency's scope of acquisition is confirmed.
 - If the forecasted spend data is not correct or Other
 - Please note errors or all other issues and return the data sheet to this office by no later than Monday, December 22, 2014
 - This office will work with your agency and Citrix to correct any discrepancies
- As an Agency, you agree to reimburse OGS, for licenses, software subscription and support acquired for your agency in accordance with the awarded RFQ no later than 30 days from OGS' invoicing your Agency.
- This Letter of Intent (LOI) is signed by an individual at your Agency with the legal authority to commit your Agency.
- The Agency acknowledges that as a result of the award under the RFQ there may be a change to the entity providing support for software subscription and the Agency will undertake the necessary steps to effectuate such change.

Thank you in advance for your participation in this cost savings effort. Please send the signed document to the individual noted below no later than close of business December 22, 2014.

If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: Cristian Chirila
Name (print): CRISTIAN CHIRILA
Title: FINANCE DIRECTOR
Agency: DIVISION OF HUMAN RIGHTS
Phone #: 718-741-8360 Email: CCHIRILA@DHR.NY.GOV

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

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If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: 

Name (print): Henry E. Hren, J.R.

Title: Assistant Director Financial Admin 3

Agency: NYS OMH

Phone #: 474-2962 Email: Hank.Hren@omh.ny.gov

Attachment - pdf file: Citrix Software RFQ

LETTER OF INTENT
New York State
Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

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- The forecasted spend data (pdf file; Citrix Software RFQ) provided to the Agency signing this Letter of Intent was reviewed and the accuracy of the Agency's scope of acquisition is confirmed.
 - If the forecasted spend data is not correct or Other
 - Please note errors or all other issues and return the data sheet to this office by no later than Friday, November 21, 2014
 - This office will work with your agency and Citrix to correct any discrepancies
- As an Agency, you agree to reimburse OGS, for licenses, software subscription and support acquired for your agency in accordance with the awarded RFQ no later than 30 days from OGS' invoicing your Agency.
- This Letter of Intent (LOI) is signed by an individual at your Agency with the legal authority to commit your Agency.
- The Agency acknowledges that as a result of the award under the RFQ there may be a change to the entity providing support for software subscription and the Agency will undertake the necessary steps to effectuate such change.

Thank you in advance for your participation in this cost savings effort. Please send the signed document to the individual noted below no later than close of business November 21, 2014.

If you have any questions, please contact Kelly Belenchia at Kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: Joseph W. Petrosky

Name (print): Joseph W. Petrosky

Title: ITS 3 - Admin Procurements

Agency: OPWDD

Phone #: 518 388 0532 Email: Joseph.Petrosky@ITS.NY.GOV

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

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 - Please note errors or all other issues and return the data sheet to this office by no later than Monday, December 22, 2014
 - This office will work with your agency and Citrix to correct any discrepancies
- As an Agency, you agree to reimburse OGS, for licenses, software subscription and support acquired for your agency in accordance with the awarded RFQ no later than 30 days from OGS' invoicing your Agency. 100 Licenses - The Cost will not exceed \$3,700.
- This Letter of Intent (LOI) is signed by an individual at your Agency with the legal authority to commit your Agency.
- The Agency acknowledges that as a result of the award under the RFQ there may be a change to the entity providing support for software subscription and the Agency will undertake the necessary steps to effectuate such change.

Thank you in advance for your participation in this cost savings effort. Please send the signed document to the individual noted below no later than close of business December 22, 2014.

If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: 
Name (print): Patrick Ryan
Title: Director of Financial Administration
Agency: Dept of Tax + Finance
Phone #: (518) 530-4484 Email: Patrick.Ryan@tax.ny.gov

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

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If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: _____

Name (print): MICHAEL CODY

Title: CHIEF ACCOUNTANT

Agency: OTDA

Phone #: 518-474-4762 Email: MICHAEL.CODY@otda.ny.gov

Attachment - xls file: Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

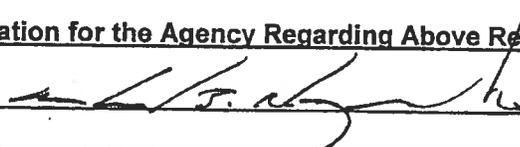
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If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518) 486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature:  _____

Name (print): Michael J. Nazarko _____

Title: Deputy Commissioner for Administration _____

Agency: NYS Department of Health _____

Phone #: 518-474-6939 Email: michael.nazarko@health.ny.gov _____

Attachment - pdf file: Citrix Software RFQ

LETTER OF INTENT: Revised

New York State

Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

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If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: _____

Name (print): _____

Title: _____

Agency: _____

Phone #: _____

Email: _____

Attachment - pdf file: Citrix Software RFQ

Purchase Order

Dispatch via Print

Office of General Services

PO Box 2117
 Corning Tower
 Empire State Plaza
 Albany NY 12220-0117
 United States

Vendor: 1000006526
 DYNTEK SERVICES INC
 75 Remittance Drive Dept. 1351
 Chicago IL 60675

Master Cntrct Id: OGS01-PT61263-1140268

Purchase Order	Date	Revision	Page
OGS01-0000003195	01/29/2015		1
Payment Terms	Freight Terms	Ship Via	
Net 30	FOB Destination	Common	
Buyer	Phone	Currency	
BREDA, JOIN D		USD	

Ship To: See Detail Below

Bill To: PO Box 2117
 Corning Tower
 Empire State Plaza
 Albany NY 12220-0117
 United States

Tax Exempt? Y	Tax Exempt ID: 14740026K	Replenishment Option: Standard					
Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date

1-1	Software Upgrades, Support & Services (Citrix Software)		1.00	EA	2,021,248.74000	2,021,248.74000	01/29/2015
Ship To: Office of General Services Corning Tower, 38th Floor Albany NY 12242 United States							

Schedule Total 2,021,248.74000

Term: 01/02/2014 - 12/31/2015

Products and Pricing Per Attached Quote (15-1)

ATTN: Terri Karius

Item Total 2,021,248.74000

Total PO Amount 2,021,248.74000

Authorized Signature



Purchase Order

Office of General Services

PO Box 2117
 Corning Tower
 Empire State Plaza
 Albany NY 12220-0117
 United States

Dispatch via Print

Purchase Order	Date	Revision	Page
OGS01-0000003195	01/29/2015		2
Payment Terms	Freight Terms	Ship Via	
Net 30	FOB Destination	Common	
Buyer	Phone	Currency	
BRBDA, JOHN D		USD	

Vendor: 100006526
 DYNTEK SERVICES INC
 75 Remittance Drive Dept. 1351
 Chicago IL 60675

Ship To: See Detail Below

Bill To: PO Box 2117
 Corning Tower
 Empire State Plaza
 Albany NY 12220-0117
 United States

Master Cntrct Id: OGS01-PT61263-1140268

Tax Exempt? Y	Tax Exempt ID: 14740026K	Replenishment Option: Standard					
Line-Sch	Item/Description	Mfg ID	Quantity	UOM	PO Price	Extended Amt	Due Date

NOTICE TO VENDORS:

All purchase orders from New York State agencies are exempt from certain federal taxes and New York State and local sales taxes pursuant to Articles 28 and 29 of the New York State Tax Law. All such purchase orders must be accepted in lieu of tax exempt certificates. Taxes from which the State exempt shall not be included when submitting invoices.

All invoices or State of New York "Claim for Payment" forms submitted for payment must include the vendor's NYS Vendor Identification Number and a reference to the purchase order number that the invoice or claim is charged against. Failure to include these numbers may delay payment.

The contract established by this purchase order is governed by Appendix A, Standard Clauses for All New York State Contracts, which is incorporated herein and made a part hereof, a copy of which is available upon request or at <http://www.ogs.state.ny.us/procurecounc/pdfdoc/appendixa.pdf>. Vendor signifies its acceptance of the terms and conditions of Appendix A by delivery of the goods or services and/or by the acceptance of payment. In the event of a conflict between the purchase order document and any referenced documents contained within the purchase order, the order of precedence shall be as follows:

1. Appendix A,
2. Purchase Order document,
3. Any agency specific standard clauses,
4. Agency solicitation document or specifications,
5. Vendor's offer / proposal.

If a Purchase Order is issued pursuant to a contract previously entered into between the vendor and state agency, the terms and conditions of the contract agreement take precedence and supersede any terms and conditions specified on the Purchase Order.

By accepting this Purchase Order the vendor certifies and affirms its understanding of the New York State Procurement Lobbying Law (State Finance Law Sections 139-j and 139-k).

New York State is an Equal Employment Opportunity/Affirmative Action Employer.

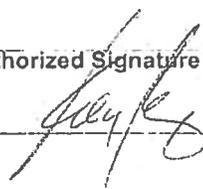
SHIPPING INSTRUCTIONS.

1. Delivered goods must be identical to samples furnished with proposals.
2. Duplicate invoices with shipping receipts attached must be sent to the "Bill To" address shown on the front of this copy
3. New York State is not liable for overshipments, which will be returned at vendor's expense.
4. Unless otherwise specified, all shipments are FOB Destination

SUMMARY OF PROMPT PAYMENT PROVISIONS

Article 11A of the State Finance Law requires New York State to pay vendors in a manner consistent with accepted business practices. Specifically, the law requires that when vendors are not paid within 30 calendar days (excluding legal holidays) after delivering goods/services and a proper invoice, interest will begin to accrue. Interest will be calculated using the "overpayment rate" set by the Commissioner of Taxation and Finance in Section 1096(a) of the New York State Tax Law. Interest will only be paid when it exceeds \$10 per invoice and when payment is made directly by the State rather than through an intermediary organization, such as Trustee for Certificates of Participation, issued pursuant to Article 5-A of the State Finance Law.

Authorized Signature



Reseller Quote (15-1) Attachment

Citrix Reseller Name, Address and Contact Information:

Dyntek Services 12 Metro Park Rd. Albany, NY 12205 518-207-3400 Contact: Steve Pranis Steve.Pranis@dyntek.com

Please use only Attachment 1 to submit pricing.
 The Reseller information Cell and Column G are the only areas that are unlocked in Attachment 1.
 To complete the spreadsheet, please indicate the quoted price, by item, in Unit RFQ Price Less Citrix Incentive (Column G).
 All items must be quoted. Quotes that do not contain a quote of greater than \$0.00 price in Attachment 1 shall be deemed non-responsive and disqualified from consideration.
 The quoted price shall automatically be rounded to two places after the decimal point for any quoted price that exceeds two places after the decimal point.
 Please make sure to include your company name on the spreadsheet in Attachment 1.

UPGRADES - 1 Time Perpetual License Cost

Unit Contract Price Less Citrix Incentive and Unit RFQ Price Less Citrix Incentive are the total prices for the unit per line item

Item #	Catalog Number	Description	Unit Contract Price	Unit Contract Price Less Citrix Incentive	Reseller Price (Must Be Quoted Less Than Citrix Incentive)	QTY	RFQ Extended Cost	Term (If Applicable)
1	3004274	Citrix XenDesktop Platinum Edition Upgrade from VDI in a Box - x1 User/Device License with Subscription Advantage	\$225.00	\$ 112.50	\$ 104.55	300	\$31,365.00	
2	MW2P0000127	Citrix XenDesktop Platinum Edition - x1 User/Device License with SA	\$350.00	\$ 175.00	\$ 162.63	1,000	\$162,630.00	
3	MW2P0600128	Citrix XenDesktop Platinum Edition Upgrade from Enterprise - x1 User/Device License with SA	\$165.00	\$ 82.50	\$ 76.67	5,288	\$405,430.96	
4	MW2P0000041	Citrix XenApp Platinum Edition Upgrade from Advanced - x1 Concurrent User Connection License with Subscription Advantage	\$350.00	\$ 175.00	\$ 162.63	170	\$27,647.10	
5	MW2P0000042	Citrix XenApp Platinum Edition Upgrade from Enterprise - x1 Concurrent User Connection License with Subscription Advantage	\$210.00	\$ 105.00	\$ 97.58	3,540	\$345,433.20	

CO-TERM OF SUBSCRIPTION ADVANTAGE

Unit Contract Price Less Citrix Incentive and Unit RFQ Price Less Citrix Incentive are the total prices of the total quantity of units per line item. Pro-rated dates are factored in.

Item #	Catalog Number	Description	Unit Contract Price	Contract Price Less Citrix Incentive (Pro-rated Based on Quantity and Term)	Reseller Price (Must Be Quoted Less Than Citrix Incentive)	QTY	RFQ Extended Cost	Term (If Applicable)
9	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$25,000.00	\$12,986.30	\$ 12,986.00	500	\$12,986.00	12/1/2014 - 12/31/15
10	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$47,500.00	\$26,987.16	\$ 26,987.00	950	\$26,987.00	12/1/2014 - 12/31/15
11	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$40,000.00	\$22,726.03	\$ 22,726.00	800	\$22,726.00	12/1/2014 - 12/31/15

12	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$5,000.00	\$1,115.45	\$1,115.00	100	\$111.00	8/12/2015 - 12/31/15
13	4000876	XenApp Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$275,000.00	\$130,327.96	\$130,327.00	5,500	\$23,932.70	6/15/2015 - 12/31/15
14	4000876	XenApp Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$112,000.00	\$52,208.88	\$52,208.00	2,240	\$23,208.00	6/15/2015 - 12/31/15
15	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$50,000.00	\$25,005.00	\$25,004.00	1,000	\$25,004.00	12/31/2014 - 12/31/15
16	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$127,250.00	\$81,117.81	\$81,117.00	2,545	\$31,717.00	12/31/2014 - 12/31/15
17	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$66,300.00	\$40,401.56	\$40,401.00	1,326	\$30,401.00	12/31/2014 - 12/31/15
18	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$125,000.00	\$158,930.39	\$158,930.00	2,500	\$63,530.00	12/31/2014 - 12/31/15
19	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$125,000.00	\$79,683.51	\$79,683.00	2,500	\$31,883.00	12/31/2014 - 12/31/15
20	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$45,000.00	\$32,078.37	\$32,078.00	900	\$35,078.00	12/15/2014 - 12/31/15
21	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$10,000.00	\$7,062.33	\$7,062.00	200	\$3,062.00	8/27/2014 - 12/31/15
22	4000876	XenApp Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$25,000.00	\$24,410.96	\$24,410.00	500	\$24,410.00	11/30/2014 - 12/31/15
23	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$15,000.00	\$8,543.84	\$8,543.00	300	\$8,543.00	11/30/2014 - 12/31/15

CO-TERM OF HARDWARE MAINTENANCE OR SUBSCRIPTION ADVANTAGE									
Item #	Catalog Number	Description	Unit Contract Price	Contract Price Less Citrix Incentive (Pro-rated Based on Quantity and Term)	Reseller Price (Must Be Quoted Less Than Citrix Incentive)	QTY	RFQ Extended Cost	Term (If Applicable)	
24	1YRGLDMPX5KSE	Citrix NetScaler MPX 5500 Standard Edition Appliance	\$2,160.00	\$1,172.44	\$1,172.00	1	\$1,172.00	12/15/2014 - 12/31/15	
25	1YRGLDMPX5KSE	Citrix NetScaler MPX 5500 Standard Edition Appliance	\$2,160.00	\$1,172.44	\$1,172.00	1	\$1,172.00	12/15/2014 - 12/31/15	
26	1YRGLDMPX5KSE	Citrix NetScaler MPX 5500 Standard Edition Appliance	\$2,160.00	\$1,172.44	\$1,172.00	1	\$1,172.00	12/15/2014 - 12/31/15	
27	4009299	Citrix NetScaler VPX 1000 - Enterprise Edition with Clustering	\$3,982.50	\$4,141.80	\$4,141.00	2	\$4,141.00	12/31/2014 - 12/31/15	
28	4009302	Citrix NetScaler VPX 200 - Enterprise Edition with Clustering	\$1,770.00	\$1,840.80	\$1,840.00	2	\$1,840.00	12/31/2014 - 12/31/15	
29	EW2PCNVVPEI0ADD1	Citrix NetScaler VPX 10 - Enterprise Edition	\$750.00	\$390.00	\$389.00	1	\$389.00	12/31/2014 - 12/31/15	
30	4002017	Citrix NetScaler SDX 11500 Appliance	\$16,200.00	\$2,354.10	\$2,354.00	1	\$2,354.00	9/20/2015 - 12/31/15	
31	4002017	Citrix NetScaler SDX 11500 Appliance	\$3,960.00	\$795.47	\$795.00	1	\$795.00	9/20/2015 - 12/31/15	
32	1YRGLDMPX5KSE	Citrix NetScaler MPX 5500 Enterprise Edition Appliance	\$3,960.00	\$795.47	\$795.00	1	\$795.00	8/12/2015 - 12/31/15	
33	1YRGLDMPX5KSE	Citrix NetScaler MPX 5500 Enterprise Edition Appliance	\$3,960.00	\$795.47	\$795.00	1	\$795.00	8/12/2015 - 12/31/15	
34	1YRGLDMPX5KSE	Citrix NetScaler MPX 5500 Enterprise Edition Appliance	\$3,960.00	\$795.47	\$795.00	1	\$795.00	8/12/2015 - 12/31/15	
35	1YRGLDMPX5KSE	Citrix NetScaler MPX 5500 Enterprise Edition Appliance	\$3,960.00	\$795.47	\$795.00	1	\$795.00	8/12/2015 - 12/31/15	
36	EW2PCNVVPS10ADD1	Citrix NetScaler VPX 10 - Standard Edition	\$300.00	\$486.99	\$486.00	2	\$486.00	12/1/2014 - 12/31/15	
							\$1,694,343.36		

Total Quote for Upgrades and Co-Term Subscription Advantage:

CITRIX SERVICES provided by Citrix Consulting Services

Per the terms and conditions on NYS Centralized Contract, PT61263, Consulting and training services may not exceed twenty percent (20%) of the total order price for software licenses and Subscription Advantage (maintenance) Unit Contract Price Less Citrix Incentive and Unit RFQ Price Less Citrix Incentive are the total prices for the unit per line item.

Item #	Catalog Number	Description	Unit Contract Price	Unit Contract Price Less Citrix Incentive	Reseller Price (Must Be Quoted Less Than Citrix Incentive)	QTY	RFQ Extended Cost	Term (If Applicable)
37	TECHNICAL SERVICES	Citrix Design and Core Build Support Services Hours	\$300.00	\$200.00	\$ 199.98	1104	\$220,777.92	In the total quote for Citrix services is less than 20% of the cost for Upgrades Support and Co-Term Subscription Advantage as mandated by the Contract. "Yes" will be displayed in Cell 160. If the total quote for Citrix services is greater than 20% of the cost for Upgrades Support and Co-Term Subscription Advantage, "No" will be displayed within Cell 160. Quotes that contain a "No" in 160 will automatically be disqualified.
38	TECHNICAL SERVICES	Citrix Subject Matter Expert Support Services Hours	\$300.00	\$200.00	\$ 199.98	322	\$64,393.56	
39	2000779	Citrix Custom Training Session (5 Days, up to 12 Students)	\$25,000.00	\$22,500.00	\$ 20,867.00	2	\$43,734.00	
Total Quote for Citrix Services:								
							\$276,905.48	Yes

Final Quote for Upgrades and Co-Terminus Subscription Advantage and Citrix Services:

\$2,023,748.74



PURCHASE ORDER CHECKLIST

GLBU: _____

PR No.: 3771

Section I Preferred Source

Are the commodities/services available from a preferred source? Yes No
Check all that apply

Req? ✓	Requirement/Threshold	Documentation	Comments
<input type="checkbox"/>	Labor	Prevailing Wage Rates (provide PRC#) Article 8 - all. Article 9 > \$1,500	PRC No.:
<input type="checkbox"/>	Services > \$50,000 for all agencies except OGS. Services > \$85,000 for OGS	OSC & OGS NYSPro Approval	
<input checked="" type="checkbox"/>	Service and Commodities > \$50,000	B1184 Approval	B-1184 No.: 1140000-145-2014
<input checked="" type="checkbox"/>	Technology Services and Commodities > \$50,000	PTP Approval	PTP waiver attached
<input type="checkbox"/>	Agency decision not to use a preferred source	Attach form, function and utility declination, or waiver (required)	

Section II NYS Centralized Contract

Are the commodities/services available from a NYS centralized contract? Yes No
 NYS Contract No: PT61263 Expiration Date: August 8, 2015
Check all that apply

Req? ✓	Requirement/Threshold	Documentation	Comments
<input checked="" type="checkbox"/>	Any Amount	Obtain itemized written quote or provide list of NYS contract item numbers in requisition. If Pricing has been verified against contract. Attach pricing page(s) from contract	
<input checked="" type="checkbox"/>	Any Amount	Review any contract specific requirements	
<input checked="" type="checkbox"/>	Amount > \$50,000	Provide B-1184 Approval # (required for specific types of procurement)	B-1184 No.: 1140000-252-2013
<input checked="" type="checkbox"/>	Technology Services and Commodities > \$50,000	PTP Approval	PTP waiver attached
<input type="checkbox"/>	Agency decision not to use a NYS Contract	Attach/provide statement as to why contract item does not meet the form, function and utility required (required)	

Section III Open Market

Are the commodities/services to be purchased on the open market? Yes No
 Vendor name: _____ Contact person: _____ Contact's email: _____
Check all that apply

Req? ✓	Requirement/Threshold	Documentation	Comments
<input type="checkbox"/>	Labor	Prevailing Wage Rates (provide PRC#) Article 8 - all. Article 9 > \$1,500	
<input type="checkbox"/>	Labor	Insurance coverage (services only - coverage must be within dates services provided - attach certificate)	
<input type="checkbox"/>	Any Amount	Appendix A - if any of the vendor's terms and conditions conflict w/Appendix A	
<input type="checkbox"/>	Any Amount	Reasonableness of price - explain agency's method of determination (for example, prior PO, prior invoice, published price list, internet search.) Attach documentation	
<input type="checkbox"/>	Sole Source	Sole source letter from vendor	
<input type="checkbox"/>	Amount < \$2,500	One informal quote	
<input type="checkbox"/>	Amount > \$2,500	One valid written quote	
<input type="checkbox"/>	Amount > \$10,000	Three valid comparable written quotes	
<input type="checkbox"/>	Amount > \$15,000	Procurement lobbying form	
<input type="checkbox"/>	Amount > \$500 / \$20,000	Provide B-1184 approval # Attach B-1184 approval document, if procurement requires OSC approval	B-1184 No.:
<input type="checkbox"/>	Amount > \$50,000	Vendor is M/WBE or SBE and purchase <= \$200,000	
<input type="checkbox"/>		Announce procurement opportunity in Contract Reporter	
<input type="checkbox"/>		Vendor responsibility questionnaire and profile, agency certification > \$100,000	
<input type="checkbox"/>		ST 220 Tax TD - Contractor Certification > \$100,000	
<input type="checkbox"/>		Procurement record checklist	
<input type="checkbox"/>		If not M/WBE or SBE purchase > \$50,000 (OGS > \$85,000), competitive solicitation required - (IFB, RFQ, RFP, etc.) contact BSC for guidance	

The purchase is to be issued to:

Group: 76086 **Award:** NEG-18158 **Contract:** PT61263

DynTek Services Inc.
12 Metro Park Road, Suite 206
Albany, NY 12205
Attn: Ron Ben-Yishay
1000006526

Phone: 518-207-3404
Fax: 518-207-3438
ron.benyishay@dyntek.com

Federal ID
13-4067484
NYS Vendor ID
1000006526

Description: Software Upgrades, Support and Services

Total: \$2,021,248.74

All pricing has been verified to be on contract and pricing is less than contract price

Coding is:

Depart	1140318
Program	26252
Fund	55020
Acct	51093
Budget	14/15
Oper	108050
Chart	15976

Attached:

Bid Tab
PR Checklist
B-1184
PTP Waiver
Contractor Information
Letters of Intent
RFQ
Quote Sheet

Citrix: Bid Tab

Value Added Reseller	Contact Information	Federal ID NYS Vendor IDMWBE / SBE	Bid Status
Annese & Associates, Inc. 4781 State Route #5 Herkimer, NY 13350 Joseph LoRe	Phone: 315-457-4333 Fax: 315-453-4575 jlore@annese.com	Federal ID 16-0984328 NYS Vendor ID1000003417 WBE	no bid received
CDW-Government, Inc. 230 N. Milwaukee Avenue Vernon Hills, IL 60061 Yolanda Blomquist, Deputy Progr. Manager, NYS	Phone: 312-705-1880 Fax: 312-705-4680 Yaguilar@cdw.com	Federal ID 36-4230110 NYS Vendor ID1000009217	no bid received
Cerner Corporation 2800 Rockcreek Parkway Kansas City, MO 64117 Michael Hill – Partner Manager	Phone: 816-201-2770 Fax: 816-571-2770 Mhill@cerner.com	Federal ID 43-1196944 NYS Vendor ID1000031797	no bid received
Compulink Technologies, Inc. 214 West 29th St., Suite 201 New York City, NY 10001 Denise Arboleda, Gov't. Sales Director	Phone: 212-695-5465 Fax: 212-695-5560 denise@compulink.com	Federal ID 11-2967448 NYS Vendor ID1000000634 MBE	\$2,065,796.68
Computer Integrated Services Company of New York LLC (CIS) 561 Seventh Avenue, 13th Floor New York City, NY 10018 Todd Hershman	Phone: 212-577-6033 ext. 238 Fax: 212-577-4368 thershman@cisus.com	Federal ID 13-3882447 NYS Vendor ID1000013391	no bid received
Connected Technology, LLC 12-4 Technology Drive East Setauket, NY 11733 Kevin Urso, President	Phone: 631-724-6504 Fax: 516-977-3367 kurso@connectedtechnology.com	Federal ID 04-3691443 NYS Vendor ID1000056291	no bid received
Core BTS, Inc. Executive Woods 3 Tallow Wood Drive Clifton Park, NY 12065 Tony DeFeciani, Regional Vice President Sales, Managing Director	Phone: 518-831-8910 Fax: 518-373-1172 Tony.DeFeciani@corebts.com	Federal ID 20-3873764 NYS Vendor ID 1000030088	no bid received
Derive Technologies 116 John Street, 21st Floor New York City, NY 10038 Attn: John Wood, Vice President	Phone: 212-363-1111 ext. 250 Fax: 212-363-3107 jwood@derivetech.com	Federal ID 52-2295534 NYS Vendor ID 1000009467 MBE	no bid received
DJS Marketing Group Inc. D/B/A Computer Professionals International (CPI) 2165 Technology Drive Schenectady, NY 12308 Attn: Rick Travis, General Manager	Phone: 518-346-7799 Fax: 518-346-1644 rtravis@comproinc.com	Federal ID 36-3902573 NYS Vendor ID 1000055858	no bid received
Dox Electronics Inc. 105 College Avenue Rochester, NY 14607 Attn: Ken Michael, Vice President	Phone: 585-473-7766 Fax: 585-473-7323 kenm@doxnet.com	Federal ID 16-1252404 NYS Vendor ID 1000015619 WBE	no bid received
DynTek Services Inc. 12 Metro Park Road, Suite 206 Albany, NY 12205 Attn: Ron Ben-Yishay	Phone: 518-207-3404 Fax: 518-207-3438 ron.benyishay@dyntek.com	Federal ID 13-4067484 NYS Vendor ID 1000006526	\$2,021,248.74
Enfrastructure Technologies, dba "nfrastructure" 5 Enterprise Ave. Clifton Park, NY 12065 Tony Riccio, Senior Managing Director	Phone: 518-664-3899 Fax: 518-664-5731 Tony.Riccio@nfrastructure.com	Federal ID 22-3771456 NYS Vendor ID 1000017165	no bid received
ePlus Technology, Inc. One Penn Plaza 46th Fl., Suite 4600 New York City, NY 10119 Attn: Amy Osheroff – New Business Manager	Phone: 212 401-5054 Mobile: 631-275-6990 aosheroff@EPLUS.com www.eplus.com	Federal ID 54-1904151 NYS Vendor ID 1000032149	no bid received

Express Systems Integration 3899 Oneida St. New Hartford, NY 13413 David Taurisano, President	Phone: 315-737-7372 Fax: 315-737-1334 dtaurisano@esinetworks.com	Federal ID 16-1194514 NYS Vendor ID 1000055282	no bid received
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 Diane Kremidas, Vendor Relations Manager	Phone: 631-472-5500 ext. 7611 Fax: 631-472-6599 dkremidas@ftei.com	Federal ID 113350196 NYS Vendor ID 1000000724	no bid received
Globalquest Solutions, Inc. 435 Lawrence Bell Drive Williamsville, NY 14221 Tom Orschek	Phone: 716-601-3524 Fax: 716-601-3527 torschek@globalquestinc.com	Federal ID 16-1587213 NYS Vendor ID 1100001108 WBE	no bid received
Gotham Technology Group LLC 1745 Broadway. 18th Fl. New York City, NY 10019 Attn: Fara Smith, Sr. Account Manager	Phone: 212-444-4567 Fax: 212-444-4528 fsmith@gothamtg.com	Federal ID 13-4187205 NYS Vendor ID 1000006556	no bid received
IPM 80 Eighth Avenue New York City, NY 10011 Attn: Adam Bari, Sales Director	Phone: 646-421-2771 Fax: 212-645-9627 abari@ipm.com	Federal ID 13-3243834 NYS Vendor ID 1100026738	no bid received
McKesson Corp. 5005 Windward Pkwy SE Alpharetta, GA 30005 Chris Brown, Director, Technology Delivery Svc.	Phone: 404-338-3552 Fax: 404-745-8444 chris.brown@mckesson.com	Federal ID 58-1651222 NYS Vendor ID 1000053116	no bid received
MCPC 1801 Superior Ave., Suite 300 Cleveland, OH 44114 Attn: Matthew Curtis	Phone: 440-268-4394 Fax: 440-876-2083 Matthew.Curtis@mcpc.com www.mcpc.com	Federal ID 32-0012228 NYS Vendor ID 1000055812	no bid received
MTM Technologies, Inc. 45 Broadway, 4th Floor New York City, NY 10006 Attn: Kevin Langan, VP Sales	Phone: 212-301-7389 Fax: 201-558-7389 klangan@mtm.com	Federal ID 13-3354896 NYS Vendor ID 1000006356	no bid received
Nexus Consortium, Inc. 1 Highway 35, #356 Belmar, NJ 07719 Attn: Ellen Smith, Financial Manager	Phone: 732-643-1700 esmith@nexusnet.com www.nexusnet.com	Federal ID 54-1756965 NYS Vendor ID 1000032143 MBE	no bid received
P&J Computers 1 Highland Avenue Albany, NY 12205 Attn: Paul Joralemon, President	Phone: 518-459-6712 Fax: 518-459-6851 paul@pjcomp.com	Federal ID 14-1716131 NYS Vendor ID 1000007080	no bid received
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 Dean Howell	Phone: 845-265-9439 Fax: 845-265-9452 dean_howell@shi.com	Federal ID 22-3009648 NYS Vendor ID 1000008811	no bid
Shoreline Networks, Inc. 1069 Main Street, Suite 315 Holbrook, NY 11741 Attn: Joseph McEvoy	Phone: 866-358-0700 Fax: 516-706-1712 jmcevoy@shorelinenetworks.com	Federal ID 20-0669577 NYS Vendor ID 1000044253	no bid received
Sirius Computer Solutions 7 Southwoods Blvd., 3rd Fl. Albany, NY 12211 Attn: Donald Ponge, Sr. Account Executive	Phone: 315-491-4721 don.ponge@siruscom.com	Federal ID 74-2836721 NYS Vendor ID 1000041163	\$2,071,942.16
Synergy Global Solutions 1100 Pittsford-Victor Road Pittsford, NY 14534 Alan Knapton, VP, Sales	Phone: 585-381-4120 Fax: 585-264-6041 AKNAPTON@SYNERGY.GS	Federal ID 16-0985336 NYS Vendor ID 1000015161	no bid received
Tech Access Corporation 635 Portion Road Lakre Ronkonkoma, NY 11779 Attn: Chuck Beaton	Phone: 631-654-5080 Fax: 631-240-9620 cbeaton@techaccesscorp.com	Federal ID 30-0165835 NYS Vendor ID 1000031171	no bid received
The Admins 14 Main Street Suite 301 Madison, NJ 07940 Attn: Laurie Folkes, 908-665-2270 x16	Phone: 908-665-2208 lfolkes@theadmins.com	Federal ID 22-3540081 NYS Vendor ID 1000030576	no bid received

Tri-Delta Resources Corp 15 North Street Canandaigua, NY 14424 Attn: Robert Anthony, Sales Manager	Phone: 585-394-0661 x205 Fax: 585-394-3893	Federal ID 16-1363868 NYS Vendor ID1000029059	no bid received
Upstate Wholesales Supply, Inc. d/b/a Brite Computers 7647Main Street Fishers Victor, NY 14564 Attn: Justin Smith, President & COO	Phone: 585-869-6000 Fax: 585- 758-0222 Justin@britecomputers.com	Federal ID 16-1382350 NYS Vendor ID1000008125	no bid received
Vandis Inc. 1 Albertson Avenue Albertson, NY 11507 Attn: Dan Weiss	Phone: 516-626-2100 Fax: 516- 626-9003 dweiss@vandis.com	Federal ID 11-2650266 NYS Vendor ID1000011819	no bid received
World Wide Technology, Inc. (WWT) 58 Weldon Parkway St. Louis, MO 63043 Attn: Beth Murphy	Phone: 314-919-1400 Fax: 440- 876-2083 beth.murphy@wwt.com http://www2.wwt.com	Federal ID 43-1912895 NYS Vendor ID1000033745	no bid received

DOB/Office of the Director of State Operations Approved Request

Agency Code: 1140000

Agency: General Services, Office of

Request #: 1140000-145-2014

Request Type: Purchase Orders - as Applicable

NPS Type: N/A

Agency Contact: Donna Venditti - 518-474-1021

Date Submitted to DOB: 09/04/2014

Request Title: Annual Consolidated Purchase of Hardware, Software and Maintenance

Description: Annual purchase of State Agencies' Enterprise hardware, software and maintenance:

IBM Hardware: \$8M

IBM Software: \$12M

Websense Software: \$3M

Microsoft Software: \$22M

Microsoft Maintenance: \$5M

Justification: Hardware and software is essential for state operations. Through enterprise agreement purchases, the state saves additional savings through these contracts. Additionally, some licenses and maintenance are shared services.

Status

Status: Approved

Date Approved: 09/11/2014

DOB Approver: Gerard Minot-Scheuerman

Unit: Public Protection Unit

Validated by the Office of the Director of State Operations

Estimated Value

This Request: \$ 50,000,000.00

Belenchia, Kelly A (OGS)

From: Matteo, Kim (ITS)
Sent: Thursday, November 20, 2014 1:32 PM
To: Belenchia, Kelly A (OGS)
Subject: FW: PTP Waiver

Importance: High

ITS approves the request for PTP waivers for the following ITS consolidations:

- A consolidated PO for Citrix software and services
- A consolidated PO for RedHat maintenance
- A consolidated PO for BusTap switches for the data center
- A consolidated PO for Microsoft Premier
- 2 consolidated POs for Microsoft site based licenses and MS O365 subscription

Kim Matteo
Governance, Portfolio, and Strategy Office
NYS Office of Information Technology Services
Swan St bldg., Core 4
(518) 474-6465

From: Bagul, Kishor (ITS)
Sent: Thursday, November 20, 2014 11:53 AM
To: Matteo, Kim (ITS)
Cc: Graber, Joanne (ITS)
Subject: Re: PTP Waiver

Approved. Have them move fast on this please.

Regards,
Kishor

- Sent from my handheld.

On Nov 20, 2014, at 10:55 AM, Matteo, Kim (ITS) <Kim.Matteo@its.ny.gov> wrote:

From: Graber, Joanne (ITS)
Sent: Thursday, November 20, 2014 11:27 AM
To: Matteo, Kim (ITS); Bagul, Kishor (ITS)
Subject: RE: PTP Waiver

Approved, these are all ITS consolidations.

Joanne Graber
NYS ITS Finance Office
(518) 549-1155
Mobile (518) 281-0386

fein 75-2275152 NYSVED1000032569

**Citrix Software
Microcomputer Software**

Award Document 	Contract Period: 08/09/2004 - 08/08/2015
Contractor Information 	Group: 76086 Award: NEG-18158 Contract: PT61263
Pricing Information 	Use of Contracts: All State Agencies and Non-State Agencies
Contract Updates 	Contact Person: Theresa Kuo Telephone: (518) 474-0259 Fax: (518) 486-6867
How to Use This Contract	Contract Issued: August 16, 2004 Contract Updated: November 07, 2014
Customer Service	
Description: This is a contract to acquire Citrix Software, Support, Maintenance and Consulting Services.	
Install Free Adobe Acrobat Reader for PDF Documents	

**Group 76086 Award 18158 Citrix Systems Inc.
Contractor Information – (Updated 5/8/14)**

Contract #	Contractor & Address	Contact Information	Federal ID NYS Vendor ID
PT61263	Citrix Systems Inc. 7735 Old Georgetown Rd. Suite 300 Bethesda, MD 20814 Georgetta Scales, Manager, Citrix Public Sector Contracts	Office: 301-280-0809 Mobile: 301-718-0701 Fax: 301-718-0701 georgetta.scales@citrix.com	Federal ID 75-2275152 NYS Vendor ID 1000032569

Value Added Reseller	Contact Information	Federal ID NYS Vendor ID MWBE / SBE
Annese & Associates, Inc. 4781 State Route #5 Herkimer, NY 13350 Joseph LoRe	Phone: 315-457-4333 Fax: 315-453-4575 jllore@annese.com	Federal ID 16-0984328 NYS Vendor ID 1000003417 WBE
CDW-Government, Inc. 230 N. Milwaukee Avenue Vernon Hills, IL 60061 Yolanda Blomquist, Deputy Progr. Manager, NYS	Phone: 312-705-1880 Fax: 312-705-4680 Yaguilar@cdw.com	Federal ID 36-4230110 NYS Vendor ID 1000009217
Cerner Corporation 2800 Rockcreek Parkway Kansas City, MO 64117 Michael Hill – Partner Manager	Phone: 816-201-2770 Fax: 816-571-2770 Mhill@cerner.com	Federal ID 43-1196944 NYS Vendor ID 1000031797
Computer Integrated Services Company of New York LLC (CIS) 561 Seventh Avenue, 13th Floor New York City, NY 10018 Todd Hershman	Phone: 212-577-6033 ext. 238 Fax: 212-577-4368 thershman@cisus.com	Federal ID 13-3882447 NYS Vendor ID 1000013391
Compulink Technologies, Inc. 214 West 29th St., Suite 201 New York City, NY 10001 Denise Arboleda, Gov't. Sales Director	Phone: 212-695-5465 Fax: 212-695-5560 denise@compu-link.com	Federal ID 11-2967448 NYS Vendor ID 1000000634 MBE
Connected Technology, LLC 12-4 Technology Drive East Setauket, NY 11733 Kevin Urso, President	Phone: 631-724-6504 Fax: 516-977-3367 kurso@connectedtechnology.com	Federal ID 04-3691443 NYS Vendor ID 1000056291

Value Added Reseller	Contact Information	Federal ID NYS Vendor ID MWBE / SBE
Core BTS, Inc. Executive Woods 3 Tallow Wood Drive Clifton Park, NY 12065 Tony DeFeciani, Regional Vice President Sales, Managing Director	Phone: 518-831-8910 Fax: 518-373-1172 Tony.DeFeciani@corebts.com	Federal ID 20-3873764 NYS Vendor ID 1000030088
Derive Technologies 116 John Street, 21st Floor New York City, NY 10038 Attn: John Wood, Vice President	Phone: 212-363-1111 ext. 250 Fax: 212-363-3107 jwood@derivetech.com	Federal ID 52-2295534 NYS Vendor ID 1000009467 MBE
DJS Marketing Group Inc. D/B/A Computer Professionals International (CPI) 2165 Technology Drive Schenectady, NY 12308 Attn: Rick Travis, General Manager	Phone: 518-346-7799 Fax: 518-346-1644 rtravis@comproinc.com	Federal ID 36-3902573 NYS Vendor ID 1000055858
Dox Electronics Inc. 105 College Avenue Rochester, NY 14607 Attn: Ken Michael, Vice President	Phone: 585-473-7766 Fax: 585-473-7323 kenm@doxnet.com	Federal ID 16-1252404 NYS Vendor ID 1000015619 WBE
DynTek Services Inc. 12 Metro Park Road, Suite 206 Albany, NY 12205 Attn: Ron Ben-Yishay	Phone: 518-207-3404 Fax: 518-207-3438 ron.benyishay@dyntek.com	Federal ID 13-4067484 NYS Vendor ID 1000006526
ePlus Technology, Inc. One Penn Plaza 46th Fl., Suite 4600 New York City, NY 10119 Attn: Amy Osheroff – New Business Manager	Phone: 212 401-5054 Mobile: 631-275-6990 aosheroff@EPLUS.com www.eplus.com	Federal ID 54-1904151 NYS Vendor ID 1000032149
Enfrastructure Technologies, dba "nfrastructure" 5 Enterprise Ave. Clifton Park, NY 12065 Tony Riccio, Senior Managing Director	Phone: 518-664-3899 Fax: 518-664-5731 Tony.Riccio@nfrastructure.com	Federal ID 22-3771456 NYS Vendor ID 1000017165
Express Systems Integration 3899 Oneida St. New Hartford, NY 13413 David Taurisano, President	Phone: 315-737-7372 Fax: 315-737- 1334dtaurisano@esinetworks.com	Federal ID 16-1194514 NYS Vendor ID 1000055282
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 Diane Kremidas, Vendor Relations Manager	Phone: 631-472-5500 ext. 7611 Fax: 631-472-6599 dkremidas@ftei.com	Federal ID 113350196 NYS Vendor ID 1000000724

Value Added Reseller	Contact Information	Federal ID NYS Vendor ID MWBE / SBE
Globalquest Solutions, Inc. 435 Lawrence Bell Drive Williamsville, NY 14221 Tom Orschek	Phone: 716-601-3524 Fax: 716-601-3527 torschek@globalquestinc.com	Federal ID 16-1587213 NYS Vendor ID 1100001108 WBE
Gotham Technology Group LLC 1745 Broadway, 18 th Fl. New York City, NY 10019 Attn: Fara Smith, Sr. Account Manager	Phone: 212-444-4567 Fax: 212-444-4528 fsmith@gothamtg.com	Federal ID 13-4187205 NYS Vendor ID 1000006556
IPM 80 Eighth Avenue New York City, NY 10011 Attn: Adam Bari, Sales Director	Phone: 646-421-2771 Fax: 212-645-9627 abari@ipm.com	Federal ID 13-3243834 NYS Vendor ID 1100026738
McKesson Corp. 5005 Windward Pkwy SE Alpharetta, GA 30005 Chris Brown, Director, Technology Delivery Svc.	Phone: 404-338-3552 Fax: 404-745-8444 chris.brown@mckesson.com	Federal ID 58-1651222 NYS Vendor ID 1000053116
MCPC 1801 Superior Ave., Suite 300 Cleveland, OH 44114 Attn: Matthew Curtis	Phone: 440-268-4394 Fax: 440-876-2083 Matthew.Curtis@mcpc.com www.mcpc.com	Federal ID 32-0012228 NYS Vendor ID 1000055812
MTM Technologies, Inc. 45 Broadway, 4 th Floor New York City, NY 10006 Attn: Kevin Langan, VP Sales	Phone: 212-301-7389 Fax: 201-558-7389 klangan@mtm.com	Federal ID 13-3354896 NYS Vendor ID 1000006356
Nexus Consortium, Inc. 1 Highway 35, #356 Belmar, NJ 07719 Attn: Ellen Smith, Financial Manager	Phone: 732-643-1700 esmith@nexusnet.com www.nexusnet.com	Federal ID 54-1756965 NYS Vendor ID 1000032143 MBE
P&J Computers 1 Highland Avenue Albany, NY 12205 Attn: Paul Joralemon, President	Phone: 518-459-6712 Fax: 518-459-6851 paul@pjcomp.com	Federal ID 14-1716131 NYS Vendor ID 1000007080
SHI International Corp. 290 Davidson Avenue Somerset, NJ 08873 Dean Howell	Phone: 845-265-9439 Fax: 845-265-9452 dean_howell@shi.com	Federal ID 22-3009648 NYS Vendor ID 1000008811

Value Added Reseller	Contact Information	Federal ID NYS Vendor ID MWBE / SBE
Shoreline Networks, Inc. 1069 Main Street, Suite 315 Holbrook, NY 11741 Attn: Joseph McEvoy	Phone: 866-358-0700 Fax: 516-706-1712 jmcevoy@shorelinenetworks.com	Federal ID 20-0669577 NYS Vendor ID 1000044253
Sirius Computer Solutions 7 Southwoods Blvd., 3 rd Fl. Albany, NY 12211 Attn: Donald Ponge, Sr. Account Executive	Phone: 315-491-4721 don.ponge@siruscom.com	Federal ID 74-2836721 NYS Vendor ID 1000041163
Synergy Global Solutions 1100 Pittsford-Victor Road Pittsford, NY 14534 Alan Knapton, VP, Sales	Phone: 585-381-4120 Fax: 585-264-6041 AKNAPTON@SYNERGY.GS	Federal ID 16-0985336 NYS Vendor ID 1000015161
Tech Access Corporation 635 Portion Road Lakre Ronkonkoma, NY 11779 Attn: Chuck Beaton	Phone: 631-654-5080 Fax: 631-240-9620 cbeaton@techaccesscorp.com	Federal ID 30-0165835 NYS Vendor ID 1000031171
The Admins 14 Main Street Suite 301 Madison, NJ 07940 Attn: Laurie Folkes, 908-665-2270 x16	Phone: 908-665-2208 lfolkes@theadmins.com	Federal ID 22-3540081 NYS Vendor ID 1000030576
Tri-Delta Resources Corp 15 North Street Canandaigua, NY 14424 Attn: Robert Anthony, Sales Manager	Phone: 585-394-0661 x205 Fax: 585-394-3893	Federal ID 16-1363868 NYS Vendor ID 1000029059
Upstate Wholesales Supply, Inc. d/b/a Brite Computers 7647 Main Street Fishers Victor, NY 14564 Attn: Justin Smith, President & COO	Phone: 585-869-6000 Fax: 585-758-0222 Justin@britecomputers.com	Federal ID 16-1382350 NYS Vendor ID 1000008125
Vandis Inc. 1 Albertson Avenue Albertson, NY 11507 Attn: Dan Weiss	Phone: 516-626-2100 Fax: 516-626-9003 dweiss@vandis.com	Federal ID 11-2650266 NYS Vendor ID 1000011819
World Wide Technology, Inc. (WWT) 58 Weldon Parkway St. Louis, MO 63043 Attn: Beth Murphy	Phone: 314-919-1400 Fax: 440-876-2083 beth.murphy@wwt.com http://www2.wwt.com	Federal ID 43-1912895 NYS Vendor ID 1000033745

	Agencies	LOI In	Comments
1	OITS	x	
2	OCFS	x	
3	DMV	x	
4	DHR	x	
5	OMH	x	
6	OMRDD	x	
7	TAX	x	
8	OTDA	x	
9	DOH	x	
10	DOT	x	

①

LETTER OF INTENT

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

On behalf of the State, the New York State Office of General Services (OGS) is administering the centralized Request for Quote (RFQ) for the acquisition of Citrix Software license and support. OGS has agreed to aggregate all identified associated purchase orders into a single New York State purchase order in order to obtain additional discounts and savings for the State. By signing this letter, the Agency agrees:

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 - If the forecasted spend data is not correct or Other
 - Please note errors or all other issues and return the data sheet to this office by no later than Friday, November 21, 2014
 - This office will work with your agency and Citrix to correct any discrepancies
- As an Agency, you agree to reimburse OGS, for licenses, software subscription and support acquired for your agency in accordance with the awarded RFQ no later than 30 days from OGS' invoicing your Agency.
- This Letter of Intent (LOI) is signed by an individual at your Agency with the legal authority to commit your Agency.
- The Agency acknowledges that as a result of the award under the RFQ there may be a change to the entity providing support for software subscription and the Agency will undertake the necessary steps to effectuate such change.

Thank you in advance for your participation in this cost savings effort. Please send the signed document to the individual noted below **no later than close of business November 21, 2014.**

If you have any questions, please contact Kelly Belenchia at Kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: Theresa Papa

Name (print): **Theresa Papa**

Title: **Director of Administration**

Agency: **New York State Office of Information Technology Services**

Phone #: **518-486-6595**

Email: **theresa.papa@its.ny.gov**

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT

10

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

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If you have any questions, please contact Kelly Belenchia at Kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: 2-1 [Signature]

Name (print): KEVIN R SWEET

Title: MGMT SPEC 3

Agency: OCFS

Phone #: 486-7573 Email: KEVIN.SWEET@OCFS.NY.GOV

Attachment - pdf file: Citrix Software RFQ

Belenchia, Kelly A (OGS)

From: Sweet, Kevin R (OCFS)
Sent: Monday, January 05, 2015 9:39 AM
To: Thompson, Paul (ITS); Crompton, Debra (OCFS)
Cc: Dimezza, Richard (OCFS); Fish, Eric (ITS); Perry, Mark (OCFS); Belenchia, Kelly A (OGS)
Subject: RE: Citrix Enterprise Purchase

Paul,

Based on the emails below OCFS agrees that the terms of the original LOI still apply.

Thank you,
Kevin

From: Thompson, Paul (ITS)
Sent: Monday, January 05, 2015 9:28 AM
To: Crompton, Debra (OCFS)
Cc: Sweet, Kevin R (OCFS); Dimezza, Richard (OCFS); Fish, Eric (ITS); Perry, Mark (OCFS); Belenchia, Kelly A (OGS)
Subject: RE: Citrix Enterprise Purchase

Debra:
I just spoke to Kelly Belenchia from OGS Strategic Sourcing and she indicated that OCFS does not have to sign and submitted a revised Citrix LOI since we submitted the original LOI and there were no changes that were made. Kelly indicated that all OCFS has to do is send an e-mail from Kevin Sweet who signed the original LOI indicating the terms still apply.

From: Thompson, Paul (ITS)
Sent: Monday, January 05, 2015 8:40 AM
To: Crompton, Debra (OCFS)
Cc: Sweet, Kevin R (OCFS); Dimezza, Richard (OCFS); Fish, Eric (ITS); Perry, Mark (OCFS)
Subject: RE: Citrix Enterprise Purchase

Debra:
I was also out on vacation. The revised LOI should be signed by person authorized by OCFS to sign contracts. The last time it was signed by Kevin Sweet. It should be approved by OCFS Budget, and then signed by OCFS Contracts. IT would recommend that it be approved since we use Citrix licenses for user access to CONNECTIONS and this is an enterprise purchase which will result in cost savings to the agency. I would recommend that it be signed as soon as possible since we are past the deadline. We did not see the copy of the OCFS LOI since it was send directly to Gabrielle. We would appreciate if you would be able to forward the copy to Kevin and myself. Thanks

From: Crompton, Debra (OCFS)
Sent: Tuesday, December 30, 2014 12:04 PM
To: Thompson, Paul (ITS)
Cc: Perry, Mark (OCFS)
Subject: RE: Citrix Enterprise Purchase

Hi Paul – Gabrielle is out on vacation until Monday the 5th. Is she the person who should be signing this? Is there a deadline on having this signed?

-Debbie

Lisa Schroeder

OTDA/OBFDM/BBM
Agency Operations Budgeting Unit
Phone: (518) 486-7664
Fax: (518) 486-3485

From: Belenchia, Kelly A (OGS)

Sent: Thursday, December 18, 2014 1:43 PM

To: Lattanzio, Virginia (OTDA); Maney, Nancy (OTDA); Munafo, Martha (OTDA); Schroeder, Lisa (OTDA); Ares, Gabrielle (OCFS); Costello, Susan (OCFS); Sweda, Andrea (OCFS); Riccardi, Adam (OCFS); Mostert, Eric (TAX); Ryan, Patrick (TAX); Cahill, Edward (HEALTH); Harding, Jane (HEALTH); Sherman, Caroline (HEALTH); Chiplock, Timothy J (DOT); Wood, Kyle T. (DOT); Graber, Joanne (ITS); Forbes, Maria (ITS); Petrosky, Joseph (ITS); Doyle, Thomas (ITS); Hren, Hank E (OMH)

Subject: Citrix Enterprise Purchase

Importance: High

On behalf of Agencies that utilities Citrix, this office is conducting a *revised* Citrix Enterprise Purchase.

Please confirm your agency's portion of the Citrix spend data (xls, Citrix Inventory Tracker) and submit your agency's Letter of Intent (word doc, Citrix LOI) by cob Monday, December 22, 2014.

If you are not the correct contact, please let me know ASAP as this purchase is extremely time sensitive.

Thank you
Kelly

From: Belenchia, Kelly A (OGS)

Sent: Wednesday, November 19, 2014 12:31 PM

To: Cietek, Kristine (ITS); Doyle, Thomas (ITS); Fish, Eric (ITS); Forbes, Maria (ITS); Golden, Catherine M (TAX); Graber, Joanne (ITS); Landry, Kim (TAX); McManus, Celene (ITS); Miller, Joseph J (ITS); Petrosky, Joseph (ITS); Thompson, Paul (ITS)

Subject: Citrix Enterprise Purchase

On behalf of Agencies that utilities Citrix, this office is conducting a Citrix Enterprise Purchase.

Please confirm your agency's portion of the Citrix spend data (xls, Citrix Tracker) and submit your agency's Letter of Intent (word doc, Citrix LOI) by cob Friday, 11/21.

If you are not the correct contact, please let me know ASAP as this purchase is extremely time sensitive.

Thank you
Kelly



SERVICE A. ACCOUNTABILITY. VALUE E.

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

On behalf of the State, the New York State Office of General Services (OGS) is administrating the centralized Request for Quote (RFQ) for the acquisition of Citrix Software license and support. OGS has agreed to aggregate all identified associated purchase orders into a single New York State purchase order in order to obtain additional discounts and savings for the State. By signing this letter, the Agency agrees:

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Thank you in advance for your participation in this cost savings effort. Please send the signed document to the individual noted below no later than close of business December 22, 2014.

If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: Paul F Gauthier

Name (print): PAUL GAUTHIER

Title: DIRECTOR FISCAL MANAGEMENT + HUMAN RESOURCES

Agency: DMV

Phone #: 474-7602 Email: PAUL.GAUTHIER@DMV.NY.GOV

Attachment - pdf file; Citrix Software RFQ

(SEE BACK OF PAGE FOR DETAILS)

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

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If you have any questions, please contact Kelly Belenchia at kelly.belenchia@ogs.ny.gov or (518)486-1908.

Contact Information for the Agency Regarding Above Referenced Items:

Signature: *Cristian Chirila*
Name (print): CRISTIAN CHIRILA
Title: FINANCE DIRECTOR
Agency: DIVISION OF HUMAN RIGHTS
Phone #: 718-741-8360 Email: CCHIRILA@DHR.NY.GOV

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

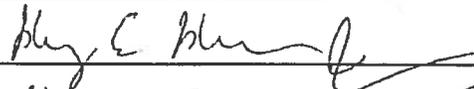
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Contact Information for the Agency Regarding Above Referenced Items:

Signature: 

Name (print): Henry E. Hren, JR

Title: Assistant Director Financial Admin 3

Agency: NYS OMH

Phone #: 474-2962 Email: Hank.Hren@omh.ny.gov

Attachment - pdf file: Citrix Software RFQ

LETTER OF INTENT
New York State
Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

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Contact Information for the Agency Regarding Above Referenced Items:

Signature: _____

Name (print): _____

Title: _____

Agency: _____

Phone #: _____

Email: _____

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

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Contact Information for the Agency Regarding Above Referenced Items:

Signature: 
Name (print): Patrick Ryan
Title: Director of Financial Administration
Agency: Dept of Tax + Finance
Phone #: (518) 530-4484 Email: Patrick.Ryan@tax.ny.gov

Attachment - pdf file: Citrix Software RFQ

LETTER OF INTENT: Revised

New York State

Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

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Contact Information for the Agency Regarding Above Referenced Items:

Signature: _____
Name (print): MICHAEL CODY
Title: CHIEF ACCOUNTANT
Agency: OTDA
Phone #: 518-474-4762 Email: MICHAEL.CODY@otda.ny.gov

Attachment - xls file; Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

The New York State Office of General Service, Corning Tower, 38th Floor, Albany, NY 12224

Dear New York State Agencies,

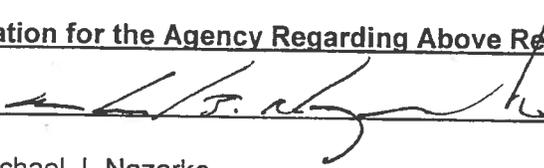
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Contact Information for the Agency Regarding Above Referenced Items:

Signature: 

Name (print): Michael J. Nazarko

Title: Deputy Commissioner for Administration

Agency: NYS Department of Health

Phone #: 518-474-6939 Email: michael.nazarko@health.ny.gov

Attachment - pdf file; Citrix Software RFQ

LETTER OF INTENT: Revised

New York State Strategic Sourcing Group

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Contact Information for the Agency Regarding Above Referenced Items:

Signature: 
Name (print): Tim Chiplock
Title: Director - Transportation Budget Bureau
Agency: Department of Transportation
Phone #: 518-457-4517 Email: timothy.chiplock@dot.ny.gov

Attachment - pdf file; Citrix Software RFQ

SKU	Description	SRP	Discount	Contract Price
3003908	Citrix NetScaler MPX 20500 from NetScaler MPX 11500 Platinum Edition Platform Upgrade	\$193,750.00	48%	\$100,750.00
3003909	Citrix NetScaler MPX 20500 from NetScaler MPX 13500 Standard Edition Platform Upgrade	\$131,250.00	48%	\$68,250.00
3003910	Citrix NetScaler MPX 20500 from NetScaler MPX 13500 Enterprise Edition Platform Upgrade	\$143,750.00	48%	\$74,750.00
3003911	Citrix NetScaler MPX 20500 from NetScaler MPX 13500 Platinum Edition Platform Upgrade	\$150,000.00	48%	\$78,000.00
3003912	Citrix NetScaler MPX 20500 from NetScaler MPX 14500 Standard Edition Platform Upgrade	\$93,750.00	48%	\$48,750.00
3003913	Citrix NetScaler MPX 20500 from NetScaler MPX 14500 Enterprise Edition Platform Upgrade	\$106,250.00	48%	\$55,250.00
3003914	Citrix NetScaler MPX 20500 from NetScaler MPX 14500 Platinum Edition Platform Upgrade	\$106,250.00	48%	\$55,250.00
3003915	Citrix NetScaler MPX 20500 from NetScaler MPX 16500 Standard Edition Platform Upgrade	\$68,750.00	48%	\$35,750.00
3003916	Citrix NetScaler MPX 20500 from NetScaler MPX 16500 Enterprise Edition Platform Upgrade	\$75,000.00	48%	\$39,000.00
3003917	Citrix NetScaler MPX 20500 from NetScaler MPX 16500 Platinum Edition Platform Upgrade	\$75,000.00	48%	\$39,000.00
3003918	Citrix NetScaler MPX 20500 from NetScaler MPX 18500 Standard Edition Platform Upgrade	\$31,250.00	48%	\$16,250.00
3003919	Citrix NetScaler MPX 20500 from NetScaler MPX 18500 Enterprise Edition Platform Upgrade	\$31,250.00	48%	\$16,250.00
3003920	Citrix NetScaler MPX 20500 from NetScaler MPX 18500 Platinum Edition Platform Upgrade	\$31,250.00	48%	\$16,250.00
3003921	Citrix NetScaler SDX 20500 from NetScaler SDX 11500 Platform Upgrade	\$237,500.00	48%	\$123,500.00
3003922	Citrix NetScaler SDX 20500 from NetScaler SDX 13500 Platform Upgrade	\$187,500.00	48%	\$97,500.00
3003923	Citrix NetScaler SDX 20500 from NetScaler SDX 14500 Platform Upgrade	\$131,250.00	48%	\$68,250.00
3003924	Citrix NetScaler SDX 20500 from NetScaler SDX 16500 Platform Upgrade	\$93,750.00	48%	\$48,750.00
3003925	Citrix NetScaler SDX 20500 from NetScaler SDX 18500 Platform Upgrade	\$43,750.00	48%	\$22,750.00
3003926	Citrix NetScaler SDX 20500 from NetScaler MPX 20500 Platinum Edition Platform Upgrade	\$65,000.00	48%	\$33,800.00
3003928	Citrix NetScaler SDX 17550 (8x10GE BASE-X SFP+); SFP+ Sold Separately	\$220,000.00	48%	\$114,400.00
3003929	Citrix NetScaler SDX 19550 (8x10GE BASE-X SFP+); SFP+ Sold Separately	\$295,000.00	48%	\$153,400.00
3003930	Citrix NetScaler SDX 20550 (8x10GE BASE-X SFP+); SFP+ Sold Separately	\$365,000.00	48%	\$189,800.00
3003931	Citrix NetScaler SDX 21550 (8x10GE BASE-X SFP+); SFP+ Sold Separately	\$430,000.00	48%	\$223,600.00
3003958	Citrix NetScaler SDX 19550 from NetScaler SDX 17550 Platform Upgrade	\$90,000.00	48%	\$46,800.00
3003959	Citrix NetScaler SDX 20550 from NetScaler SDX 19550 Platform Upgrade	\$90,000.00	48%	\$46,800.00
3003960	Citrix NetScaler SDX 21550 from NetScaler SDX 20550 Platform Upgrade	\$85,000.00	48%	\$44,200.00
3003961	Citrix NetScaler SDX 17550 from NetScaler MPX 17550 Platinum Edition Platform Upgrade	\$45,000.00	48%	\$23,400.00
3003962	Citrix NetScaler SDX 19550 from NetScaler MPX 19550 Platinum Edition Platform Upgrade	\$60,000.00	48%	\$31,200.00
3003963	Citrix NetScaler SDX 20550 from NetScaler MPX 20550 Platinum Edition Platform Upgrade	\$75,000.00	48%	\$39,000.00
3003964	Citrix NetScaler SDX 21550 from NetScaler MPX 21550 Platinum Edition Platform Upgrade	\$90,000.00	48%	\$46,800.00
3003965	Citrix NetScaler SDX (17550,19550,20550,21550) - Solid State Drive (SSD) and Hard Disk Drive	\$5,600.00	48%	\$2,912.00
3004050	Citrix VDI-in-a-Box -x1 Concurrent User 10-100 Users	\$160.00	48%	\$83.20
3004051	Citrix VDI-in-a-Box -x1 Concurrent User 101-250 Users	\$150.00	48%	\$78.00
3004052	Citrix VDI-in-a-Box -x1 Concurrent User 251 or More Users	\$140.00	48%	\$72.80
3004053	Citrix VDI-in-a-Box -x1 Concurrent User 10-100 Users Annual License	\$55.00	48%	\$28.60
3004054	Citrix VDI-in-a-Box -x1 Concurrent User 101-250 Users Annual License	\$50.00	48%	\$26.00
3004055	Citrix VDI-in-a-Box -x1 Concurrent User 251 or More Users Annual License	\$45.00	48%	\$23.40
3004089	Citrix NetScaler MPX 7500/9500 Solid State Drive	\$5,000.00	48%	\$2,600.00
3004134	Citrix Cloud Gateway Enterprise Edition - x1 User License with Subscription Advantage	\$150.00	48%	\$78.00
3004135	Citrix Cloud Gateway Enterprise Edition - x1 Concurrent User License with Subscription	\$300.00	48%	\$156.00
3004136	Citrix Cloud Gateway Enterprise Edition - x1 User Annual License	\$65.00	48%	\$33.80
3004137	Citrix Cloud Gateway Enterprise Edition - x1 Concurrent User Annual License	\$130.00	48%	\$67.60
3004145	Citrix Cloud Stack Socket License	\$1,400.00	48%	\$728.00
3004146	Citrix Cloud Stack Starter Pack License (30 sockets)	\$37,500.00	48%	\$19,500.00
3004147	Citrix Cloud Stack Annual Socket License	\$465.00	48%	\$241.80
3004148	Citrix Cloud Stack Annual Starter Pack License (30 sockets)	\$12,500.00	48%	\$6,500.00
3004149	Citrix Cloud Portal Business Manager Standard Edition Annual License	\$35,000.00	48%	\$18,200.00
3004160	Citrix NetScaler MPX 5500 Solid State Drive	\$2,500.00	48%	\$1,300.00
3004173	Citrix Branch Repeater VPX 20 Mbps Upgrade from Branch Repeater VPX 2 Mbps with	\$7,500.00	48%	\$3,900.00
3004174	Citrix Branch Repeater VPX 20 Mbps Upgrade from Branch Repeater VPX 10 Mbps with	\$3,750.00	48%	\$1,950.00
3004175	Citrix Branch Repeater VPX 45 Mbps Upgrade from Branch Repeater VPX 20 Mbps with	\$3,750.00	48%	\$1,950.00
3004180	Citrix CloudPortal Business Manager Advanced Edition Annual License	\$125,000.00	48%	\$65,000.00
3004193	Citrix AppDNA Production Manager - x1 Application License	\$50.00	48%	\$26.00
3004224	Citrix NetScaler 4GB Compact Flash Card (MPX 5500 with SSD only)	\$100.00	48%	\$52.00
3004225	Citrix NetScaler 4GB Compact Flash Card (MPX 7500 and MPX 9500 with SSD only)	\$100.00	48%	\$52.00
3004265	Citrix Repeater on NetScaler SDX WAN Optimization Appliance 19555 from 17555 Upgrade	\$75,000.00	48%	\$39,000.00
3004274	Citrix XenDesktop Platinum Edition Upgrade from VDI in a Box - x1 User/Device License with Subscription Advantage	\$225.00	48%	\$117.00

SKU	Description	SRP	Discount	Contract Price
3012419	Citrix Workspace Suite Total Trade-Up from XenDesktop-Platinum User/Device with Active SA	\$50.00	48%	\$26.00
3012530	Citrix Workspace Suite Total Trade-Up from XenDesktop-VDI Concurrent with Active SA x2 Use	\$175.00	48%	\$91.00
3012531	Citrix Workspace Suite Total Trade-Up from XenDesktop-Enterprise Concurrent with Active SA	\$125.00	48%	\$65.00
3012532	Citrix Workspace Suite Total Trade-Up from XenDesktop-Platinum Concurrent with Active SA x	\$75.00	48%	\$39.00
3012533	Citrix Workspace Suite Total Trade-Up from XenApp-Advanced Concurrent with Active SA x2 U	\$175.00	48%	\$91.00
3012534	Citrix Workspace Suite Total Trade-Up from XenApp-Enterprise Concurrent with Active SA x2 U	\$125.00	48%	\$65.00
3012535	Citrix Workspace Suite Total Trade-Up from XenApp-Platinum Concurrent with Active SA x2 Us	\$100.00	48%	\$52.00
3012536	Citrix Workspace Suite Total Trade-Up from XenMobile MDM User/Device with Active SWM x1	\$255.00	48%	\$132.60
3012537	Citrix Workspace Suite Total Trade-Up from XenMobile App User/Device with Active SWM x1 U	\$195.00	48%	\$101.40
3012538	Citrix Workspace Suite Total Trade-Up from XenMobile Enterprise User/Device with Active SW	\$150.00	48%	\$78.00
3012539	Citrix Workspace Suite Total Trade-Up from ShareFile StorageZones OGB User with Active SWM	\$200.00	48%	\$104.00
3012540	Citrix Workspace Suite Total Trade-Up from XenDesktop-VDI User/Device with Expired SA x1 U	\$150.00	48%	\$78.00
3012541	Citrix Workspace Suite Total Trade-Up from XenDesktop-Enterprise User/Device with Expired S	\$125.00	48%	\$65.00
3012542	Citrix Workspace Suite Total Trade-Up from XenDesktop-Platinum User/Device with Expired SA	\$100.00	48%	\$52.00
3012543	Citrix Workspace Suite Total Trade-Up from XenDesktop-VDI Concurrent with Expired SA x2 Us	\$225.00	48%	\$117.00
3012544	Citrix Workspace Suite Total Trade-Up from XenDesktop-Enterprise Concurrent with Expired SA	\$175.00	48%	\$91.00
3012545	Citrix Workspace Suite Total Trade-Up from XenDesktop-Platinum Concurrent with Expired SA	\$125.00	48%	\$65.00
3012546	Citrix Workspace Suite Total Trade-Up from XenApp-Advanced Concurrent with Expired SA x2	\$225.00	48%	\$117.00
3012547	Citrix Workspace Suite Total Trade-Up from XenApp-Enterprise Concurrent with Expired SA x2	\$175.00	48%	\$91.00
3012548	Citrix Workspace Suite Total Trade-Up from XenApp-Platinum Concurrent with Expired SA x2 U	\$150.00	48%	\$78.00
3012549	Citrix Workspace Suite Total Trade-Up from XenMobile MDM User/Device with Expired SWM x	\$305.00	48%	\$158.60
3012550	Citrix Workspace Suite Total Trade-Up from XenMobile App User/Device with Expired SWM x1	\$245.00	48%	\$127.40
3012551	Citrix Workspace Suite Total Trade-Up from XenMobile Enterprise User/Device with Expired SV	\$200.00	48%	\$104.00
3012552	Citrix Workspace Suite Total Trade-Up from ShareFile StorageZones OGB User with Expired SW	\$250.00	48%	\$130.00
3012553	Citrix Workspace Suite Trade-up PLUS x1 User Perpetual License	\$405.00	48%	\$210.60
3012554	Citrix Workspace Suite Trade-up MAX x1 User Perpetual License	\$295.00	48%	\$153.40
4000870	XenApp Enterprise Edition 4.5 Renewal	\$50.00	25%	\$37.50
4000876	XenApp Platinum Edition 4.5 Renewal	\$75.00	25%	\$56.25
4000903	Citrix XenApp Gold Renewal	\$53.00	25%	\$39.75
4000927	Citrix XenDesktop Platinum Edition - Per User Renewal	\$50.00	25%	\$37.50
4000948	Citrix XenApp (Presentation Server) Enterprise Renewal	\$50.00	25%	\$37.50
4001687	1 Year Gold Maintenance Citrix NetScaler SDX 17500	\$37,800.00	48%	\$19,656.00
4001688	1 Year Gold Maintenance Citrix NetScaler SDX 19500	\$54,900.00	48%	\$28,548.00
4001689	1 Year Gold Maintenance Citrix NetScaler SDX 21500	\$71,100.00	48%	\$36,972.00
4001690	1 Year Silver Maintenance Citrix NetScaler SDX 17500	\$29,400.00	48%	\$15,288.00
4001691	1 Year Silver Maintenance Citrix NetScaler SDX 19500	\$42,700.00	48%	\$22,204.00
4001692	1 Year Silver Maintenance Citrix NetScaler SDX 21500	\$55,300.00	48%	\$28,756.00
4001696	2 Years Gold Maintenance Citrix NetScaler SDX 17500	\$71,820.00	48%	\$37,346.40
4001697	2 Years Gold Maintenance Citrix NetScaler SDX 19500	\$104,310.00	48%	\$54,241.20
4001698	2 Years Gold Maintenance Citrix NetScaler SDX 21500	\$135,090.00	48%	\$70,246.80
4001699	2 Years Silver Maintenance Citrix NetScaler SDX 17500	\$55,860.00	48%	\$29,047.20
4001700	2 Years Silver Maintenance Citrix NetScaler SDX 19500	\$81,130.00	48%	\$42,187.60
4001701	2 Years Silver Maintenance Citrix NetScaler SDX 21500	\$105,070.00	48%	\$54,636.40
4001705	3 Years Gold Maintenance Citrix NetScaler SDX 17500	\$99,792.00	48%	\$51,891.84
4001706	3 Years Gold Maintenance Citrix NetScaler SDX 19500	\$144,936.00	48%	\$75,366.72
4001707	3 Years Gold Maintenance Citrix NetScaler SDX 21500	\$187,704.00	48%	\$97,606.08
4001708	3 Years Silver Maintenance Citrix NetScaler SDX 17500	\$77,616.00	48%	\$40,360.32
4001709	3 Years Silver Maintenance Citrix NetScaler SDX 19500	\$112,728.00	48%	\$58,618.56
4001710	3 Years Silver Maintenance Citrix NetScaler SDX 21500	\$145,992.00	48%	\$75,915.84
4001711	1 Year Maintenance Citrix NetScaler SDX - 5-Instance Add-On Pack	\$3,000.00	48%	\$1,560.00
4001712	2 Years Maintenance Citrix NetScaler SDX - 5-Instance Add-On Pack	\$5,700.00	48%	\$2,964.00
4001713	3 Years Maintenance Citrix NetScaler SDX - 5-Instance Add-On Pack	\$7,920.00	48%	\$4,118.40
4001758	Citrix XenClient XT Renewal	\$75.00	25%	\$56.25
4001767	1 Year Silver Maintenance Citrix NetScaler MPX11500 Standard Edition	\$7,700.00	48%	\$4,004.00
4001768	1 Year Gold Maintenance Citrix NetScaler MPX11500 Standard Edition	\$9,900.00	48%	\$5,148.00
4001770	2 Years Silver Maintenance Citrix NetScaler MPX11500 Standard Edition	\$14,630.00	48%	\$7,607.60
4001771	2 Years Gold Maintenance Citrix NetScaler MPX11500 Standard Edition	\$18,810.00	48%	\$9,781.20
4001773	3 Years Silver Maintenance Citrix NetScaler MPX11500 Standard Edition	\$20,328.00	48%	\$10,570.56
4001774	3 Years Gold Maintenance Citrix NetScaler MPX11500 Standard Edition	\$26,136.00	48%	\$13,590.72
4001776	1 Year Silver Maintenance Citrix NetScaler MPX11500 Enterprise Edition	\$9,100.00	48%	\$4,732.00
4001777	1 Year Gold Maintenance Citrix NetScaler MPX11500 Enterprise Edition	\$11,700.00	48%	\$6,084.00
4001779	2 Years Silver Maintenance Citrix NetScaler MPX11500 Enterprise Edition	\$17,290.00	48%	\$8,990.80
4001780	2 Years Gold Maintenance Citrix NetScaler MPX11500 Enterprise Edition	\$22,230.00	48%	\$11,559.60

SKU	Description	SRP	Discount	Contract Price
4021329	1 Month Gold Maintenance Citrix CloudBridge 2000-020 from CloudBridge 2000-010 Upgrade	\$75.00	48%	\$39.00
4021341	1 Month Silver Maintenance Citrix CloudBridge 2000-050 from CloudBridge 2000-010	\$140.00	48%	\$72.80
4021342	1 Month Gold Maintenance Citrix CloudBridge 2000-050 from CloudBridge 2000-010 Upgrade	\$180.00	48%	\$93.60
4021344	1 Month Silver Maintenance Citrix CloudBridge 2000-050 from CloudBridge 2000-020	\$82.00	48%	\$42.64
4021345	1 Month Gold Maintenance Citrix CloudBridge 2000-050 from CloudBridge 2000-020 Upgrade	\$105.00	48%	\$54.60
4021348	1 Year Silver Maintenance Citrix CloudBridge 2000-010	\$2,100.00	48%	\$1,092.00
4021349	1 Year Gold Maintenance Citrix CloudBridge 2000-010	\$2,700.00	48%	\$1,404.00
4021351	2 Years Silver Maintenance Citrix CloudBridge 2000-010	\$3,990.00	48%	\$2,074.80
4021352	2 Years Gold Maintenance Citrix CloudBridge 2000-010	\$5,130.00	48%	\$2,667.60
4021354	3 Years Silver Maintenance Citrix CloudBridge 2000-010	\$5,544.00	48%	\$2,882.88
4021355	3 Years Gold Maintenance Citrix CloudBridge 2000-010	\$7,128.00	48%	\$3,706.56
4021370	1 Year Silver Maintenance Citrix CloudBridge 2000-020	\$2,800.00	48%	\$1,456.00
4021371	1 Year Gold Maintenance Citrix CloudBridge 2000-020	\$3,600.00	48%	\$1,872.00
4021373	2 Years Silver Maintenance Citrix CloudBridge 2000-020	\$5,320.00	48%	\$2,766.40
4021374	2 Years Gold Maintenance Citrix CloudBridge 2000-020	\$6,840.00	48%	\$3,556.80
4021376	3 Years Silver Maintenance Citrix CloudBridge 2000-020	\$7,392.00	48%	\$3,843.84
4021377	3 Years Gold Maintenance Citrix CloudBridge 2000-020	\$9,504.00	48%	\$4,942.08
4021392	1 Year Silver Maintenance Citrix CloudBridge 2000-050	\$3,780.00	48%	\$1,965.60
4021393	1 Year Gold Maintenance Citrix CloudBridge 2000-050	\$4,860.00	48%	\$2,527.20
4021395	2 Years Silver Maintenance Citrix CloudBridge 2000-050	\$7,182.00	48%	\$3,734.64
4021396	2 Years Gold Maintenance Citrix CloudBridge 2000-050	\$9,234.00	48%	\$4,801.68
4021398	3 Years Silver Maintenance Citrix CloudBridge 2000-050	\$9,979.20	48%	\$5,189.18
4021399	3 Years Gold Maintenance Citrix CloudBridge 2000-050	\$12,830.40	48%	\$6,671.81
4021418	Enterprise Support	\$90,000.00	5%	\$85,500.00
4021640	1 Year Silver Maintenance Citrix NetScaler SDX 8400	\$10,500.00	48%	\$5,460.00
4021641	1 Year Gold Maintenance Citrix NetScaler SDX 8400	\$13,500.00	48%	\$7,020.00
4021643	2 Years Silver Maintenance Citrix NetScaler SDX 8400	\$19,950.00	48%	\$10,374.00
4021644	2 Years Gold Maintenance Citrix NetScaler SDX 8400	\$25,650.00	48%	\$13,338.00
4021646	3 Years Silver Maintenance Citrix NetScaler SDX 8400	\$27,720.00	48%	\$14,414.40
4021647	3 Years Gold Maintenance Citrix NetScaler SDX 8400	\$35,640.00	48%	\$18,532.80
4021662	1 Year Silver Maintenance Citrix NetScaler SDX 8600	\$11,900.00	48%	\$6,188.00
4021663	1 Year Gold Maintenance Citrix NetScaler SDX 8600	\$15,300.00	48%	\$7,956.00
4021665	2 Years Silver Maintenance Citrix NetScaler SDX 8600	\$22,610.00	48%	\$11,757.20
4021666	2 Years Gold Maintenance Citrix NetScaler SDX 8600	\$29,070.00	48%	\$15,116.40
4021668	3 Years Silver Maintenance Citrix NetScaler SDX 8600	\$31,416.00	48%	\$16,336.32
4021669	3 Years Gold Maintenance Citrix NetScaler SDX 8600	\$40,392.00	48%	\$21,003.84
4021683	1 Month Silver Maintenance Citrix NetScaler SDX 8600 from NetScaler SDX 8400 Platform	\$117.00	48%	\$60.84
4021684	1 Month Gold Maintenance Citrix NetScaler SDX 8600 from NetScaler SDX 8400 Platform	\$150.00	48%	\$78.00
4021686	1 Month Silver Maintenance Citrix NetScaler SDX 8400 from NetScaler MPX 8400 Platinum	\$233.00	48%	\$121.16
4021687	1 Month Gold Maintenance Citrix NetScaler SDX 8400 from NetScaler MPX 8400 Platinum	\$300.00	48%	\$156.00
4021689	1 Month Silver Maintenance Citrix NetScaler SDX 8600 from NetScaler MPX 8600 Platinum	\$268.00	48%	\$139.36
4021690	1 Month Gold Maintenance Citrix NetScaler SDX 8600 from NetScaler MPX 8600 Platinum	\$345.00	48%	\$179.40
4021700	1 Year Maintenance Citrix NetScaler SDX - 3-Instance Add-On Pack	\$2,250.00	48%	\$1,170.00
4021701	2 Years Maintenance Citrix NetScaler SDX - 3-Instance Add-On Pack	\$4,275.00	48%	\$2,223.00
4021702	3 Years Maintenance Citrix NetScaler SDX - 3-Instance Add-On Pack	\$5,940.00	48%	\$3,088.80
4021742	1 Year Silver Maintenance Citrix CloudBridge 3000-050 (50 Mbps, 1PS, 6 Port 10/100/1000)	\$4,900.00	48%	\$2,548.00
4021743	1 Year Gold Maintenance Citrix CloudBridge 3000-050 (50 Mbps, 1PS, 6 Port 10/100/1000)	\$6,300.00	48%	\$3,276.00
4021745	2 Years Silver Maintenance Citrix CloudBridge 3000-050 (50 Mbps, 1PS, 6 Port 10/100/1000)	\$9,310.00	48%	\$4,841.20
4021746	2 Years Gold Maintenance Citrix CloudBridge 3000-050 (50 Mbps, 1PS, 6 Port 10/100/1000)	\$11,970.00	48%	\$6,224.40
4021748	3 Years Silver Maintenance Citrix CloudBridge 3000-050 (50 Mbps, 1PS, 6 Port 10/100/1000)	\$12,936.00	48%	\$6,726.72
4021749	3 Years Gold Maintenance Citrix CloudBridge 3000-050 (50 Mbps, 1PS, 6 Port 10/100/1000)	\$16,632.00	48%	\$8,648.64
4021764	1 Year Silver Maintenance Citrix CloudBridge 3000-100 (100 Mbps, 1PS, 6 Port 10/100/10000)	\$5,600.00	48%	\$2,912.00
4021765	1 Year Gold Maintenance Citrix CloudBridge 3000-100 (100 Mbps, 1PS, 6 Port 10/100/10000)	\$7,200.00	48%	\$3,744.00
4021767	2 Years Silver Maintenance Citrix CloudBridge 3000-100 (100 Mbps, 1PS, 6 Port)	\$10,640.00	48%	\$5,532.80
4021768	2 Years Gold Maintenance Citrix CloudBridge 3000-100 (100 Mbps, 1PS, 6 Port 10/100/10000)	\$13,680.00	48%	\$7,113.60
4021770	3 Years Silver Maintenance Citrix CloudBridge 3000-100 (100 Mbps, 1PS, 6 Port)	\$14,784.00	48%	\$7,687.68
4021771	3 Years Gold Maintenance Citrix CloudBridge 3000-100 (100 Mbps, 1PS, 6 Port 10/100/10000)	\$19,008.00	48%	\$9,884.16
4021786	1 Year Silver Maintenance Citrix CloudBridge 3000-155 (155Mbps, 1PS, 6 Port 10/100/1000)	\$7,280.00	48%	\$3,785.60
4021787	1 Year Gold Maintenance Citrix CloudBridge 3000-155 (155Mbps, 1PS, 6 Port 10/100/1000)	\$9,360.00	48%	\$4,867.20
4021789	2 Years Silver Maintenance Citrix CloudBridge 3000-155 (155Mbps, 1PS, 6 Port 10/100/1000)	\$13,832.00	48%	\$7,192.64
4021790	2 Years Gold Maintenance Citrix CloudBridge 3000-155 (155Mbps, 1PS, 6 Port 10/100/1000)	\$17,784.00	48%	\$9,247.68
4021792	3 Years Silver Maintenance Citrix CloudBridge 3000-155 (155Mbps, 1PS, 6 Port 10/100/1000)	\$19,219.20	48%	\$9,993.98
4021793	3 Years Gold Maintenance Citrix CloudBridge 3000-155 (155Mbps, 1PS, 6 Port 10/100/1000)	\$24,710.40	48%	\$12,849.41

SKU	Description	SRP	Discount	Contract Price
1YRSLVMPX5KPE	1 Year Silver Maintenance - Citrix NetScaler MPX-5500 Platinum Edition	\$4,200.00	48%	\$2,184.00
1YRSLVMPX5KSE	1 Year Silver Maintenance - Citrix NetScaler MPX-5500 Standard Edition	\$1,680.00	48%	\$873.60
1YRSLVMPX7KEE	1 Year Silver Maintenance - Citrix NetScaler MPX-7500 Enterprise Edition	\$4,480.00	48%	\$2,329.60
1YRSLVMPX7KPE	1 Year Silver Maintenance - Citrix NetScaler MPX-7500 Platinum Edition	\$6,300.00	48%	\$3,276.00
1YRSLVMPX7KSE	1 Year Silver Maintenance - Citrix NetScaler MPX-7500 Standard Edition	\$3,080.00	48%	\$1,601.60
1YRSLVMPX9KEE	1 Year Silver Maintenance - Citrix NetScaler MPX-9500 Enterprise Edition	\$5,880.00	48%	\$3,057.60
1YRSLVMPX9KPE	1 Year Silver Maintenance - Citrix NetScaler MPX-9500 Platinum Edition	\$7,700.00	48%	\$4,004.00
1YRSLVMPX9KSE	1 Year Silver Maintenance - Citrix NetScaler MPX-9500 Standard Edition	\$4,480.00	48%	\$2,329.60
1YRSLVNSMPX10500EF	1 Year Silver Maintenance Citrix NetScaler MPX 10500 FIPS 10GE Enterprise Edition	\$10,080.00	48%	\$5,241.60
1YRSLVNSMPX10500PF	1 Year Silver Maintenance Citrix NetScaler MPX 10500 FIPS 10GE Platinum Edition	\$11,900.00	48%	\$6,188.00
1YRSLVNSMPX10500SF	1 Year Silver Maintenance Citrix NetScaler MPX 10500 FIPS 10GE Standard Edition	\$8,680.00	48%	\$4,513.60
1YRSLVNSMPX12500EF	1 Year Silver Maintenance Citrix NetScaler MPX 12500 FIPS 10GE Enterprise Edition	\$13,300.00	48%	\$6,916.00
1YRSLVNSMPX12500PF	1 Year Silver Maintenance Citrix NetScaler MPX 12500 FIPS 10GE Platinum Edition	\$16,800.00	48%	\$8,736.00
1YRSLVNSMPX12500SF	1 Year Silver Maintenance Citrix NetScaler MPX 12500 FIPS 10GE Standard Edition	\$10,500.00	48%	\$5,460.00
1YRSLVNSMPX15500EE	1 Year Silver Maintenance Citrix NetScaler MPX 15500 Enterprise Edition	\$17,500.00	48%	\$9,100.00
1YRSLVNSMPX15500EF	1 Year Silver Maintenance Citrix NetScaler MPX 15500 FIPS 10GE Enterprise Edition	\$17,500.00	48%	\$9,100.00
1YRSLVNSMPX15500PE	1 Year Silver Maintenance Citrix NetScaler MPX 15500 Platinum Edition	\$20,300.00	48%	\$10,556.00
1YRSLVNSMPX15500PF	1 Year Silver Maintenance Citrix NetScaler MPX 15500 FIPS 10GE Platinum Edition	\$20,300.00	48%	\$10,556.00
1YRSLVNSMPX15500SE	1 Year Silver Maintenance Citrix NetScaler MPX 15500 Standard Edition	\$14,700.00	48%	\$7,644.00
1YRSLVNSMPX15500SF	1 Year Silver Maintenance Citrix NetScaler MPX 15500 FIPS 10GE Standard Edition	\$14,700.00	48%	\$7,644.00
1YRSLVNSMPX17500EE	1 Year Silver Maintenance Citrix NetScaler MPX 17500 Enterprise Edition	\$22,400.00	48%	\$11,648.00
1YRSLVNSMPX17500PE	1 Year Silver Maintenance Citrix NetScaler MPX 17500 Platinum Edition	\$24,500.00	48%	\$12,740.00
1YRSLVNSMPX17500SE	1 Year Silver Maintenance Citrix NetScaler MPX 17500 Standard Edition	\$19,600.00	48%	\$10,192.00
1YRSLVNSMPX19500EE	1 Year Silver Maintenance Citrix NetScaler MPX 19500 Enterprise Edition	\$32,900.00	48%	\$17,108.00
1YRSLVNSMPX19500PE	1 Year Silver Maintenance Citrix NetScaler MPX 19500 Platinum Edition	\$35,700.00	48%	\$18,564.00
1YRSLVNSMPX19500SE	1 Year Silver Maintenance Citrix NetScaler MPX 19500 Standard Edition	\$28,700.00	48%	\$14,924.00
1YRSLVNSMPX21500EE	1 Year Silver Maintenance Citrix NetScaler MPX 21500 Enterprise Edition	\$42,000.00	48%	\$21,840.00
1YRSLVNSMPX21500PE	1 Year Silver Maintenance Citrix NetScaler MPX 21500 Platinum Edition	\$46,200.00	48%	\$24,024.00
1YRSLVNSMPX21500SE	1 Year Silver Maintenance Citrix NetScaler MPX 21500 Standard Edition	\$36,400.00	48%	\$18,928.00
1YRSLVNSMPX9700EF	1 Year Silver Maintenance Citrix NetScaler MPX 9700 FIPS 10GE Enterprise Edition	\$8,680.00	48%	\$4,513.60
1YRSLVNSMPX9700PF	1 Year Silver Maintenance Citrix NetScaler MPX 9700 FIPS 10GE Platinum Edition	\$10,500.00	48%	\$5,460.00
1YRSLVNSMPX9700SF	1 Year Silver Maintenance Citrix NetScaler MPX 9700 FIPS 10GE Standard Edition	\$7,280.00	48%	\$3,785.60
1YRSLVWS8520	1 Year Silver Maintenance Citrix Repeater 8520 (10Mbps 1PS)S	\$1,610.00	48%	\$837.20
1YRSLVWS8520HA	1 Year Silver Maintenance Citrix Repeater 8520 (HA 10Mbps 1PS)e	\$2,737.00	48%	\$1,423.24
1YRSLVWS8540	1 Year Silver Maintenance Citrix Repeater 8540 (45Mbps 1PS)P	\$2,730.00	48%	\$1,419.60
1YRSLVWS8540HA	1 Year Silver Maintenance Citrix Repeater 8540 (HA 45Mbps 1PS)e	\$4,641.00	48%	\$2,413.32
1YRSLVWS8820HA	1 Year Silver Maintenance Citrix Repeater 8820 (HA 155Mbps 2PS)d	\$11,781.00	48%	\$6,126.12
200HRSTRMSOFTWARE	Software Support Preferred 200 Hours TRM Add-on	\$40,000.00	5%	\$38,000.00
2YRANG200TRMHOURS	2YR 200 TRM Hours-ANG Maintenance	\$80,000.00	5%	\$76,000.00
2YRGLDCAF9010FIPS	2YR Gold Maintenance Citrix Application Firewall 9010 FIPSt	\$15,390.00	48%	\$8,002.80
2YRGLDMPX15KEE	2 Years Gold Maintenance - Citrix NetScaler MPX-15000 Enterprise Edition	\$37,620.00	48%	\$19,562.40
2YRGLDMPX15KPE	2 Years Gold Maintenance - Citrix NetScaler MPX-15000 Platinum Edition	\$42,750.00	48%	\$22,230.00
2YRGLDMPX15KSE	2 Years Gold Maintenance - Citrix NetScaler MPX-15000 Standard Edition	\$30,780.00	48%	\$16,005.60
2YRGLDMPX17KEE	2 Years Gold Maintenance - Citrix NetScaler MPX-17000 Enterprise Edition	\$49,590.00	48%	\$25,786.80
2YRGLDMPX17KPE	2 Years Gold Maintenance - Citrix NetScaler MPX-17000 Platinum Edition	\$53,010.00	48%	\$27,565.20
2YRGLDMPX17KSE	2 Years Gold Maintenance - Citrix NetScaler MPX-17000 Standard Edition	\$42,750.00	48%	\$22,230.00
2YRGLDMPX5KEE	2 Years Gold Maintenance - Citrix NetScaler MPX-5500 Enterprise Edition	\$7,524.00	48%	\$3,912.48
2YRGLDMPX5KPE	2 Years Gold Maintenance - Citrix NetScaler MPX-5500 Platinum Edition	\$10,260.00	48%	\$5,335.20
2YRGLDMPX5KSE	2 Years Gold Maintenance - Citrix NetScaler MPX-5500 Standard Edition	\$4,104.00	48%	\$2,134.08
2YRGLDMPX7KEE	2 Years Gold Maintenance - Citrix NetScaler MPX-7500 Enterprise Edition	\$10,944.00	48%	\$5,690.88
2YRGLDMPX7KPE	2 Years Gold Maintenance - Citrix NetScaler MPX-7500 Platinum Edition	\$15,390.00	48%	\$8,002.80
2YRGLDMPX7KSE	2 Years Gold Maintenance - Citrix NetScaler MPX-7500 Standard Edition	\$7,524.00	48%	\$3,912.48
2YRGLDMPX9KEE	2 Years Gold Maintenance - Citrix NetScaler MPX-9500 Enterprise Edition	\$14,364.00	48%	\$7,469.28
2YRGLDMPX9KPE	2 Years Gold Maintenance - Citrix NetScaler MPX-9500 Platinum Edition	\$18,810.00	48%	\$9,781.20
2YRGLDMPX9KSE	2 Years Gold Maintenance - Citrix NetScaler MPX-9500 Standard Edition	\$10,944.00	48%	\$5,690.88
2YRGLDNSMPX10500EF	2 Year Gold Maintenance Citrix NetScaler MPX 10500 FIPS 10GE Enterprise Edition	\$24,624.00	48%	\$12,804.48
2YRGLDNSMPX10500PF	2 Year Gold Maintenance Citrix NetScaler MPX 10500 FIPS 10GE Platinum Edition	\$29,070.00	48%	\$15,116.40
2YRGLDNSMPX10500SF	2 Year Gold Maintenance Citrix NetScaler MPX 10500 FIPS 10GE Standard Edition	\$21,204.00	48%	\$11,026.08
2YRGLDNSMPX12500EF	2 Year Gold Maintenance Citrix NetScaler MPX 12500 FIPS 10GE Enterprise Edition	\$32,490.00	48%	\$16,894.80
2YRGLDNSMPX12500PF	2 Year Gold Maintenance Citrix NetScaler MPX 12500 FIPS 10GE Platinum Edition	\$41,040.00	48%	\$21,340.80
2YRGLDNSMPX12500SF	2 Year Gold Maintenance Citrix NetScaler MPX 12500 FIPS 10GE Standard Edition	\$25,650.00	48%	\$13,338.00
2YRGLDNSMPX15500EE	2 Year Gold Maintenance Citrix NetScaler MPX 15500 Enterprise Edition	\$42,750.00	48%	\$22,230.00
2YRGLDNSMPX15500EF	2 Year Gold Maintenance Citrix NetScaler MPX 15500 FIPS 10GE Enterprise Edition	\$42,750.00	48%	\$22,230.00

SKU	Description	SRP	Discount	Contract Price
3YRSLVNSMPX9700PF	3 Year Silver Maintenance Citrix NetScaler MPX 9700 FIPS 10GE Platinum Edition	\$27,720.00	48%	\$14,414.40
3YRSLVNSMPX9700SF	3 Year Silver Maintenance Citrix NetScaler MPX 9700 FIPS 10GE Standard Edition	\$19,219.20	48%	\$9,993.98
3YRSSLVCAFMPX10500	3 Years Silver Maintenance Citrix Application Firewall MPX 10500	\$20,328.00	48%	\$10,570.56
3YRSSLVCAFMPX12500	3 Years Silver Maintenance Citrix Application Firewall MPX 12500	\$31,416.00	48%	\$16,336.32
3YRSSLVCAFMPX5500	3 Years Silver Maintenance Citrix Application Firewall MPX 5500	\$7,392.00	48%	\$3,843.84
3YRSSLVCAFMPX7500	3 Years Silver Maintenance Citrix Application Firewall MPX 7500	\$12,936.00	48%	\$6,726.72
3YRSSLVMPX10500EE	3 Years Silver Maintenance Citrix NetScaler MPX 10500 Enterprise Edition	\$19,219.20	48%	\$9,993.98
3YRSSLVMPX10500PE	3 Years Silver Maintenance Citrix NetScaler MPX 10500 Platinum Edition	\$24,024.00	48%	\$12,492.48
3YRSSLVMPX10500SE	3 Years Silver Maintenance Citrix NetScaler MPX 10500 Standard Edition	\$15,523.20	48%	\$8,072.06
3YRSSLVMPX12500EE	3 Years Silver Maintenance Citrix NetScaler MPX 12500 Enterprise Edition	\$30,307.20	48%	\$15,759.74
3YRSSLVMPX12500PE	3 Years Silver Maintenance Citrix NetScaler MPX 12500 Platinum Edition	\$35,112.00	48%	\$18,258.24
3YRSSLVMPX12500SE	3 Years Silver Maintenance Citrix NetScaler MPX 12500 Standard Edition	\$22,915.20	48%	\$11,915.90
ANG100TRMHOURS	100 TRM Hours-ANG Maintenance	\$20,000.00	5%	\$19,000.00
ANG200TRMHOURS	1YR 200 TRM Hours-ANG Maintenance	\$40,000.00	5%	\$38,000.00
ED350000000	Citrix Branch Repeater VPX - Media Kit - Electronic Software Delivery - English	\$50.00	48%	\$26.00
ED7300000027	Citrix NetScaler VPX - Media Kit - Electronic Software Delivery - English	\$50.00	48%	\$26.00
EW2P0000023	Citrix EdgeSight for Load Testing - 50-User Starter Pack License with Subscription Advantage	\$7,500.00	48%	\$3,900.00
EW2P0000024	Citrix EdgeSight for Load Testing - 50-User Connection License with Subscription Advantage	\$5,000.00	48%	\$2,600.00
EW2P0000027	Citrix Repeater Plugin-x1 Concurrent User Connection with Subscription Advantage-2 500 or	\$50.00	48%	\$26.00
EW2P0000028	Citrix Provisioning Server for Datacenters - x1 Provisioned Server License with Subscription	\$1,000.00	48%	\$520.00
EW2P0000066	Citrix Repeater 8520 to 8540 Software Upgrade	\$10,400.00	48%	\$5,408.00
EW2P0000067	Citrix Repeater 8520 to 8540 Software Upgrade HA	\$17,680.00	48%	\$9,193.60
EW2P0000068	Citrix NetScaler VPX 10 Mbps Standard Edition with Subscription Advantage	\$2,000.00	48%	\$1,040.00
EW2P0000069	Citrix NetScaler VPX 10 Mbps Enterprise Edition with Subscription Advantage	\$5,000.00	48%	\$2,600.00
EW2P0000070	Citrix NetScaler VPX 10 Mbps Platinum Edition with Subscription Advantage	\$8,000.00	48%	\$4,160.00
EW2P0000071	Citrix NetScaler VPX 200 Mbps Standard Edition with Subscription Advantage	\$5,000.00	48%	\$2,600.00
EW2P0000072	Citrix NetScaler VPX 200 Mbps Enterprise Edition with Subscription Advantage	\$10,000.00	48%	\$5,200.00
EW2P0000073	Citrix NetScaler VPX 200 Mbps Platinum Edition with Subscription Advantage	\$15,000.00	48%	\$7,800.00
EW2P0000074	Citrix NetScaler VPX 1000 Mbps Standard Edition with Subscription Advantage	\$15,000.00	48%	\$7,800.00
EW2P0000075	Citrix NetScaler VPX 1000 Mbps Enterprise Edition with Subscription Advantage	\$22,500.00	48%	\$11,700.00
EW2P0000076	Citrix NetScaler VPX 1000 Mbps Platinum Edition with Subscription Advantage	\$30,000.00	48%	\$15,600.00
EW2P0000077	Citrix NetScaler VPX Upgrade from 10 Mbps Standard Edition to 10 Mbps Enterprise Edition	\$3,500.00	48%	\$1,820.00
EW2P0000078	Citrix NetScaler VPX Upgrade from 10 Mbps Standard Edition to 10 Mbps Platinum Edition	\$6,800.00	48%	\$3,536.00
EW2P0000079	Citrix NetScaler VPX Upgrade from 10 Mbps Enterprise Edition to 10 Mbps Platinum Edition	\$3,800.00	48%	\$1,976.00
EW2P0000080	Citrix NetScaler VPX Upgrade from 200 Mbps Standard Edition to 200 Mbps Enterprise Edition	\$6,000.00	48%	\$3,120.00
EW2P0000081	Citrix NetScaler VPX Upgrade from 200 Mbps Standard Edition to 200 Mbps Platinum Edition	\$11,500.00	48%	\$5,980.00
EW2P0000082	Citrix NetScaler VPX Upgrade from 200 Mbps Enterprise Edition to 200 Mbps Platinum Edition	\$6,500.00	48%	\$3,380.00
EW2P0000083	Citrix NetScaler VPX Upgrade from 1000 Mbps Standard Edition to 1000 Mbps Enterprise	\$9,750.00	48%	\$5,070.00
EW2P0000084	Citrix NetScaler VPX Upgrade from 1000 Mbps Standard Edition to 1000 Mbps Platinum	\$18,000.00	48%	\$9,360.00
EW2P0000085	Citrix NetScaler VPX Upgrade from 1000 Mbps Enterprise Edition to 1000 Mbps Platinum	\$10,500.00	48%	\$5,460.00
EW2P0000086	Citrix NetScaler VPX Upgrade from 10 Mbps Standard Edition to 200 Mbps Standard Edition	\$3,750.00	48%	\$1,950.00
EW2P0000087	Citrix NetScaler VPX Upgrade from 10 Mbps Standard Editon to 1000 Mbps Standard Edition	\$16,250.00	48%	\$8,450.00
EW2P0000088	Citrix NetScaler VPX Upgrade from 10 Mbps Enterprise Editon to 200 Mbps Enterprise Edition	\$6,250.00	48%	\$3,250.00
EW2P0000089	Citrix NetScaler VPX Upgrade from 10 Mbps Enterprise Editon to 1000 Mbps Enterprise	\$21,875.00	48%	\$11,375.00
EW2P0000090	Citrix NetScaler VPX Upgrade from 10 Mbps Platinum Editon to 200 Mbps Platinum Edition	\$8,750.00	48%	\$4,550.00
EW2P0000091	Citrix NetScaler VPX Upgrade from 10 Mbps Platinum Editon to 1000 Mbps Platinum Edition	\$27,500.00	48%	\$14,300.00
EW2P0000092	Citrix NetScaler VPX Upgrade from 200 Mbps Standard Editon to 1000 Mbps Standard Edition	\$12,500.00	48%	\$6,500.00
EW2P0000093	Citrix NetScaler VPX Upgrade from 200 Mbps Enterprise Editon to 1000 Mbps Enterprise	\$15,625.00	48%	\$8,125.00
EW2P0000094	Citrix NetScaler VPX Upgrade from 200 Mbps Platinum Editon to 1000 Mbps Platinum Edition	\$18,750.00	48%	\$9,750.00
EW2PCNVPE10ADD1	Citrix NetScaler VPX 10 Mbps Enterprise Edition Subscription Advantage Add-on 1 Year	\$750.00	33%	\$502.50
EW2PCNVPE10ADD2	Citrix NetScaler VPX 10 Mbps Enterprise Edition Subscription Advantage Add-on 2 Years	\$1,500.00	33%	\$1,005.00
EW2PCNVPE1KADD1	Citrix NetScaler VPX 1000 Mbps Enterprise Edition Subscription Advantage Add-on 1 Year	\$3,375.00	33%	\$2,261.25
EW2PCNVPE1KADD2	Citrix NetScaler VPX 1000 Mbps Enterprise Edition Subscription Advantage Add-on 2 Years	\$6,750.00	33%	\$4,522.50
EW2PCNVPE200ADD1	Citrix NetScaler VPX 200 Mbps Enterprise Edition Subscription Advantage Add-on 1 Year	\$1,500.00	33%	\$1,005.00
EW2PCNVPE200ADD2	Citrix NetScaler VPX 200 Mbps Enterprise Edition Subscription Advantage Add-on 2 Years	\$3,000.00	33%	\$2,010.00
EW2PCNVPEE3KADD1	Citrix NetScaler VPX 3000 Mbps Enterprise Edition Subscription Advantage Add-on 1 Year	\$4,200.00	33%	\$2,814.00
EW2PCNVPEE3KADD2	Citrix NetScaler VPX 3000 Mbps Enterprise Edition Subscription Advantage Add-on 2 Years	\$8,400.00	33%	\$5,628.00
EW2PCNVXP10ADD1	Citrix NetScaler VPX 10 Mbps Platinum Edition Subscription Advantage Add-on 1 Year	\$1,200.00	33%	\$804.00
EW2PCNVXP10ADD2	Citrix NetScaler VPX 10 Mbps Platinum Edition Subscription Advantage Add-on 2 Years	\$2,400.00	33%	\$1,608.00
EW2PCNVXP1KADD1	Citrix NetScaler VPX 1000 Mbps Platinum Edition Subscription Advantage Add-on 1 Year	\$4,500.00	33%	\$3,015.00
EW2PCNVXP1KADD2	Citrix NetScaler VPX 1000 Mbps Platinum Edition Subscription Advantage Add-on 2 Years	\$9,000.00	33%	\$6,030.00
EW2PCNVXP200ADD1	Citrix NetScaler VPX 200 Mbps Platinum Edition Subscription Advantage Add-on 1 Year	\$2,250.00	33%	\$1,507.50
EW2PCNVXP200ADD2	Citrix NetScaler VPX 200 Mbps Platinum Edition Subscription Advantage Add-on 2 Years	\$4,500.00	33%	\$3,015.00

SKU	Description	SRP	Discount	Contract Price
EW3P0000617	Citrix NetScaler MPX 10500 FIPS Standard Edition (2x10GE BASE-X SFP+ 8x1000BASE-X SFP)	\$62,000.00	48%	\$32,240.00
EW3P0000618	Citrix NetScaler MPX 10500 FIPS Enterprise Edition (2x10GBASE-X SFP+ 8x1000BASE-X SFP)	\$72,000.00	48%	\$37,440.00
EW3P0000619	Citrix NetScaler MPX 10500 FIPS Platinum Edition (2x10GBASE-X SFP+ 8x1000BASE-X SFP)	\$85,000.00	48%	\$44,200.00
EW3P0000620	Citrix NetScaler MPX 12500 FIPS Standard Edition (2x10GBASE-X SFP+ 8x1000BASE-X SFP)	\$75,000.00	48%	\$39,000.00
EW3P0000621	Citrix NetScaler MPX 12500 FIPS Enterprise Edition (2x10GBASE-X SFP+ 8x1000BASE-X SFP)	\$95,000.00	48%	\$49,400.00
EW3P0000622	Citrix NetScaler MPX 12500 FIPS Platinum Edition (2x10GBASE-X SFP+ 8x1000BASE-X SFP)	\$120,000.00	48%	\$62,400.00
EW3P0000623	Citrix NetScaler MPX 15500 FIPS Standard Edition (2x10GBASE-X SFP+ 8x1000BASE-X SFP)	\$105,000.00	48%	\$54,600.00
EW3P0000624	Citrix NetScaler MPX 15500 FIPS Enterprise Edition (2x10GBASE-X SFP+ 8x1000BASE-X SFP)	\$125,000.00	48%	\$65,000.00
EW3P0000625	Citrix NetScaler MPX 15500 FIPS Platinum Edition (2x10GBASE-X SFP+ 8x1000BASE-X SFP)	\$145,000.00	48%	\$75,400.00
EW3P0000632	Citrix NetScaler Short Rail Kit (24 in.) for MPX 10500 through 21500	\$300.00	48%	\$156.00
EW3PCESEPAD1	Citrix EdgeSight for Endpoints - Subscription Advantage Add-on 1 Year	\$6.50	33%	\$4.36
EW3PCESEPAD2	Citrix EdgeSight for Endpoints - Subscription Advantage Add-on 2 Years	\$13.00	33%	\$8.71
EW3PCESPSADD1	Citrix EdgeSight for XenApp - Subscription Advantage Add-on 1 Year	\$9.75	33%	\$6.53
EW3PCESPSADD2	Citrix EdgeSight for XenApp - Subscription Advantage Add-on 2 Years	\$19.50	33%	\$13.07
EW730000028	Citrix NetScaler VPX - Media Kit - English	\$50.00	48%	\$26.00
EW730000030	Citrix Branch Repeater VPX - Media Kit - English	\$50.00	48%	\$26.00
MW2LPS40001	Citrix XenApp Enterprise Upgrade from Advanced - x1 Concurrent User Connection with	\$140.00	48%	\$72.80
MW2LPSA0001	Citrix XenApp Advanced - x1 Concurrent User Connection with Subscription Advantage	\$350.00	48%	\$182.00
MW2LPSE0001	Citrix XenApp Enterprise - x1 Concurrent User Connection with Subscription Advantage	\$450.00	48%	\$234.00
MW2P0000010	Citrix EdgeSight for XenApp - x1 User Connections with Subscription Advantage	\$75.00	48%	\$39.00
MW2P0000011	Citrix EdgeSight for Endpoints - x1 Device Connections with Subscription Advantage	\$50.00	48%	\$26.00
MW2P0000040	Citrix XenApp Platinum Edition - x1 Concurrent User Connection License with Subscription	\$600.00	48%	\$312.00
MW2P0000041	Citrix XenApp Platinum Edition Upgrade from Advanced - x1 Concurrent User Connection	\$350.00	48%	\$182.00
MW2P0000042	Citrix XenApp Platinum Edition Upgrade from Enterprise - x1 Concurrent User Connection	\$210.00	48%	\$109.20
MW2P0000052	Citrix Access Gateway - x1 Concurrent User Connection with Subscription Advantage	\$50.00	48%	\$26.00
MW2P0000066	Citrix XenApp Platinum Edition Upgrade from Advanced with Expired Subscription Advantage	\$520.00	48%	\$270.40
MW2P0000067	Citrix XenApp Platinum Edition Upgrade from Enterprise with Expired Subscription Advantage	\$435.00	48%	\$226.20
MW2P0000068	Citrix XenApp Enterprise Edition Upgrade from Advanced with Expired Subscription	\$335.00	48%	\$174.20
MW2P0000069	Citrix XenApp Platinum Edition Upgrade from Legacy Version Advanced or Standard - x1 CCU	\$520.00	48%	\$270.40
MW2P0000070	Citrix XenApp Platinum Edition Upgrade from Legacy Version Enterprise - x1 CCU with	\$435.00	48%	\$226.20
MW2P0000071	Citrix XenApp Enterprise Edition Upgrade from Legacy Version Advanced or Standard - x1 CCU	\$335.00	48%	\$174.20
MW2P0000086	Citrix XenApp Enterprise Edition Upgrade from Access Essentials - x1 CCU with Subscription	\$335.00	48%	\$174.20
MW2P0000114	Citrix XenDesktop Platinum Edition Trade-up (ALL) from XenApp Enterprise with Active SA - x2	\$275.00	25%	\$206.25
MW2P0000115	Citrix XenDesktop Enterprise Edition Trade-up (ALL) from XenApp Enterprise with Active SA -	\$130.00	25%	\$97.50
MW2P0000116	Citrix XenDesktop Platinum Edition Trade-up (ALL) from XenApp Platinum with Active SA - x2	\$185.00	25%	\$138.75
MW2P0000117	Citrix XenDesktop Platinum Edition Trade-up (PARTIAL) from XenApp Enterprise with Active	\$225.00	25%	\$168.75
MW2P0000118	Citrix XenDesktop Enterprise Edition Trade-up (PARTIAL) from XenApp Enterprise with Active	\$85.00	25%	\$63.75
MW2P0000119	Citrix XenDesktop Platinum Edition Trade-up (PARTIAL) from XenApp Platinum with Active SA -	\$135.00	25%	\$101.25
MW2P0000120	Citrix XenDesktop Platinum Edition Trade-up (PARTIAL) from XenApp Enterprise with Expired	\$225.00	25%	\$168.75
MW2P0000121	Citrix XenDesktop Enterprise Edition Trade-up (PARTIAL) from XenApp Enterprise with	\$85.00	25%	\$63.75
MW2P0000122	Citrix XenDesktop Platinum Edition Trade-up (PARTIAL) from XenApp Platinum with Expired	\$135.00	25%	\$101.25
MW2P0000123	Citrix XenDesktop VDI Edition - x1 User/Device License with SA	\$95.00	48%	\$49.40
MW2P0000124	Citrix XenDesktop Enterprise Edition Upgrade from VDI - x1 User/Device License w/ SA	\$190.00	48%	\$98.80
MW2P0000125	Citrix XenDesktop Platinum Edition Upgrade from VDI - x1 User/Device License with SA	\$315.00	48%	\$163.80
MW2P0000126	Citrix XenDesktop Enterprise Edition - x1 User/Device License with SA	\$225.00	48%	\$117.00
MW2P0000127	Citrix XenDesktop Platinum Edition - x1 User/Device License with SA	\$350.00	48%	\$182.00
MW2P0000128	Citrix XenDesktop Platinum Edition Upgrade from Enterprise - x1 User/Device License with SA	\$165.00	48%	\$85.80
MW2P0000132	Citrix XenDesktop VDI Edition - x1 Concurrent User License with SA	\$195.00	48%	\$101.40
MW2P0000133	Citrix XenDesktop Platinum Edition Upgrade from XenDesktop-VDI CCU - x1 User/Device with	\$220.00	48%	\$114.40
MW2P0000134	Citrix XenDesktop Enterprise Edition Upgrade from XenDesktop-VDI CCU - x1 User/Device	\$80.00	48%	\$41.60
MW2P0000135	Citrix XenDesktop Enterprise Edition - x1 Concurrent User License with SA	\$500.00	48%	\$260.00
MW2P0000136	Citrix XenDesktop Platinum Edition - x1 Concurrent User License with SA	\$700.00	48%	\$364.00
MW2P0000137	Citrix XenDesktop Platinum Edition Upgrade from Enterprise - x1 Concurrent User License	\$270.00	48%	\$140.40
MW2P0000138	Citrix XenDesktop Platinum Edition Trade-Up from XenApp Enterprise with Active SA - x1	\$330.00	25%	\$247.50
MW2P0000139	Citrix XenDesktop Enterprise Edition Trade-Up from XenApp Enterprise with Active SA - x1	\$155.00	25%	\$116.25
MW2P0000140	Citrix XenDesktop Platinum Edition Trade-Up from XenApp Platinum with Active SA - x1	\$220.00	25%	\$165.00
MW2P0000142	Citrix XenDesktop Platinum Edition Trade-Up (ALL) from XenApp Advanced with Active SA - x2	\$330.00	25%	\$247.50
MW2P0000143	Citrix XenDesktop Enterprise Edition Trade-Up (ALL) from XenApp Advanced with Active SA -	\$190.00	25%	\$142.50
MW2P0000144	Citrix XenDesktop Platinum Edition Trade-Up (PARTIAL) from XenApp Advanced with Active	\$280.00	25%	\$210.00
MW2P0000145	Citrix XenDesktop Enterprise Edition Trade-Up (PARTIAL) from XenApp Advanced with Active	\$140.00	25%	\$105.00
MW2P0000146	Citrix XenDesktop Platinum Edition Trade-Up (PARTIAL) from XenApp Advanced with Expired	\$280.00	25%	\$210.00
MW2P0000147	Citrix XenDesktop Enterprise Edition Trade-Up (PARTIAL) from XenApp Advanced with	\$140.00	25%	\$105.00
MW2P0000148	Citrix XenDesktop Platinum Edition Trade-Up (PARTIAL) from XenApp Fundamentals with	\$280.00	25%	\$210.00

SKU	Description	SRP	Discount	Contract Price
SLAS9010HA4CU	1 Year Silver Maintenance Citrix NetScaler 9010 - Enterprise Edition (HA 4x10 100 1000)	\$10,500.00	48%	\$5,460.00
SLAS9010HAFSFP	1 Year Silver Maintenance Citrix NetScaler 9010 - Enterprise Edition (HA 4 GF SFP)	\$10,500.00	48%	\$5,460.00
SS10000SEE	1 Year Silver Maintenance Citrix NetScaler 10000 - Ent Edition (SNGL system)	\$9,800.00	48%	\$5,096.00
SS10000SEEHA	1 Year Silver Maintenance Citrix NetScaler 10000 - Ent Edition (HA)	\$14,700.00	48%	\$7,644.00
SS12000SEE4GF4X	1 Year Silver Maintenance Citrix NetScaler 12000 - Ent Edition (4GF+4x1000)	\$13,300.00	48%	\$6,916.00
SS12000SEE8GF	1 Year Silver Maintenance Citrix NetScaler 12000 - Ent Edition (8GF)	\$13,300.00	48%	\$6,916.00
SS12000SEE8X	1-Year Silver Maintenance Citrix NetScaler 12000 - Ent Edition (8X1000)	\$13,300.00	48%	\$6,916.00
SS12000SEEHA4GF4X	1 Year Silver Maintenance Citrix NetScaler 12000 - Ent Edition (HA 4GF+4x1000)	\$20,020.00	48%	\$10,410.40
SS12000SEEHA8GF	1 Year Silver Maintenance Citrix NetScaler 12000 - Ent Edition (HA 8GF)	\$20,020.00	48%	\$10,410.40
SS12000SEEHA8X	1 Year Silver Maintenance Citrix NetScaler 12000 - Ent Edition (HA 8X1000)	\$20,020.00	48%	\$10,410.40
SS7000SEE	1 Year Silver Maintenance Citrix NetScaler 7000 - Ent Edition (6FE 2X10 100 1000)	\$4,900.00	48%	\$2,548.00
SS7000SEEHA	1 Year Silver Maintenance Citrix NetScaler 7000 - Ent Edition (HA 6FE 2X10 100 1000)	\$7,000.00	48%	\$3,640.00
SS7000SSE	1 Year Silver Maintenance Citrix NetScaler 7000 - Std Edition (6FE 2X10 100 1000)	\$2,450.00	48%	\$1,274.00
SS7000SSEHA	1 Year Silver Maintenance Citrix NetScaler 7000 - Std Edition (HA 6FE 2X10 100 1000)	\$4,200.00	48%	\$2,184.00
SS9000SEE	1 Year Silver Maintenance Citrix NetScaler 9000 - Ent Edition (SNGL system)	\$7,000.00	48%	\$3,640.00
SS9000SEEHA	1 Year Silver Maintenance Citrix NetScaler 9000 - Ent Edition (HA)	\$10,500.00	48%	\$5,460.00
SS9000SEEHAF	1 Year Silver Maintenance Citrix NetScaler 9000 - Ent Edition (HA FIPS)	\$17,500.00	48%	\$9,100.00
SS9000SEESAF	1 Year Silver Maintenance Citrix NetScaler 9000 - Ent Edition (FIPS)	\$10,500.00	48%	\$5,460.00
SVMANAS12000PE	1YR Silver Maintenance Citrix NetScaler 12000 - Platinum Edition - Single	\$16,800.00	48%	\$8,736.00
SVMANAS12000PEHA	1YR Silver Maintenance Citrix NetScaler 12000 - Platinum Edition - HAN	\$23,520.00	48%	\$12,230.40
SVMANAS7000PE	1YR Silver Maintenance Citrix NetScaler 7000 - Platinum Edition - Single	\$8,400.00	48%	\$4,368.00
SVMANAS7000PEHA	1YR Silver Maintenance Citrix NetScaler 7000 - Platinum Edition - HAN	\$10,500.00	48%	\$5,460.00
SVMANAS9010PE	1YR Silver Maintenance Citrix NetScaler 9010 - Platinum Edition - Single	\$10,500.00	48%	\$5,460.00
SVMANAS9010PEHA	1YR Silver Maintenance Citrix NetScaler 9010 - Platinum Edition - HAN	\$14,000.00	48%	\$7,280.00
TECHNICAL SERVICES	Provide analysis, design, and implementation of Citrix technologies. This flexible offering can	\$300.00	33%	\$200.00

State of New York Executive Department
Office of General Services – NYS Procurement
Corning Tower - 38th Floor
Empire State Plaza
Albany, NY 12242

REQUEST FOR QUOTES (RFQ) 15-1

Citrix Software	
Microcomputer Software Group: 76086 Award: NEG-18158 Contract: PT61263	
DESIGNATED CONTACTS:	
Primary Contact: Kelly Belenchia E-mail address: kelly.belenchia@ogs.ny.gov	Secondary Contact: Dana Ferris E-mail address: OGS.sm.PS_CM_ITServices@ogs.ny.gov

After filling out and signing the RFQ, and having the signature notarized, please convert to PDF and e-mail before the Price Quote Deadline to: kelly.belenchia@ogs.ny.gov and OGS.sm.PS_CM_ITServices@ogs.ny.gov

In addition, please mail the signed and notarized original of this document and the completed Attachment to the following address:

Kelly Belenchia
 NYS Office of General Services
 Procurement Services
 Corning Tower – 38th Floor
 Empire State Plaza
 Albany, NY 12242

Since this RFQ is designed as a transaction and will not result in a new procurement contract it does not fall under the requirements of State Finance Law §§139-j and 139-k (the Procurement Lobbying Law) and there is no restricted period.

Value Added Reseller's Federal Tax Identification Number: <i>(Do Not Use Social Security Number)</i> 13-4067484	
Legal Business Name of Company Responding: DynTek Services, Inc.	
D/B/A -- Doing Business As (if applicable):	
Award Number: NEG-18158	Contract Number: PT61263
Value added Reseller's Signature: Title: Chief Operating Officer 	Printed or Typed Name: Karen Rosenberger Date: 01/13/2015

INDIVIDUAL, CORPORATION, PARTNERSHIP, OR LLC ACKNOWLEDGMENT

STATE OF California }
: }
COUNTY OF Orange }
On the 13th day of January } in the year 20 15 , before me personally appeared

_____, known to me to be the person who executed the foregoing instrument, who, being duly sworn by me did depose and say that _he maintains an office at _____; and further that:

[Check One]

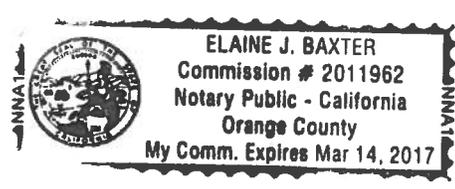
If an individual): _he executed the foregoing instrument in his/her name and on his/her own behalf.

If a corporation): she is the Chief Operating Officer of DynTek Services, Inc., the corporation described in said instrument; that, by authority of the Board of Directors of said corporation, she is authorized to execute the foregoing instrument on behalf of the corporation for purposes set forth therein; and that, pursuant to that authority, she executed the foregoing instrument in the name of and on behalf of said corporation as the act and deed of said corporation.

If a partnership): _he is the _____ of _____, the partnership described in said instrument; that, by the terms of said partnership, _he is authorized to execute the foregoing instrument on behalf of the partnership for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said partnership as the act and deed of said partnership.

If a limited liability company): _he is a duly authorized member of _____, LLC, the limited liability company described in said instrument; that _he is authorized to execute the foregoing instrument on behalf of the limited liability company for purposes set forth therein; and that, pursuant to that authority, _he executed the foregoing instrument in the name of and on behalf of said limited liability company as the act and deed of said limited liability company.

Elaine J. Baxter
Notary Public
Registration No.



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A. OVERVIEW

The New York State Office of General Services, Procurement Services on behalf of the New York State Office of Information Technology Services ("ITS") is seeking best and final Quotes from the Value Added Resellers ("VARs" or "Resellers") on NYS Centralized Microcomputer Software Group Contract # PT61263 for Citrix Systems, Inc. Software Upgrades, Co-Terminus Subscription Advantage and Citrix Consulting Services detailed in Attachment 1.

B. SCOPE

This Request for Quote (RFQ) is being distributed to the VARs on the following Contract with Citrix Systems Inc.:

Citrix Software
Microcomputer Software Group: 76086 Award: NEG-18158 Contract: PT61263

Vendor must be a current VAR under the above referenced Contract to provide Citrix Software Upgrades, Co-Terminus Subscription Advantage and Citrix Consulting Services to authorized users of the NYS Centralized Contract PT61263.

The purpose of this RFQ is to obtain best and final pricing for Citrix Systems Inc. Software Upgrades, and Subscription Advantage and Citrix Consulting Services (detailed in Attachment 1). Responses will only be accepted from VARs under Contract PT61263.

ITS will purchase the quantities of the Software Upgrades, Co-Terminus Subscription Advantage and Citrix Consulting Services detailed in Attachment 1 over a twelve (12) month period from date of award, but not necessarily at one time.

Upon award of this RFQ, all existing Subscription Advantage maintenance will be transferred under this award. Reseller should note some Subscription Advantage maintenance has lapsed, upon award of this RFQ, lapsed Subscription Advantage must be reinstated and subscribers must have immediate access to updates and patches. All Subscription Advantage maintenance shall co-terminate on December 31, 2015 regardless of any previous Subscription Advantage maintenance expiration date.

ITS is requiring Support to be included with the Upgrades and Co-Terminus Subscription Advantage at no additional cost. The required Support for the term ending December 31, 2015 is:

200HRSTRMSOFTWARE	Software Support Preferred 200 Hours TRM Add-on (Software)
ANG200TRMHOURS	1YR or 200 TRM Hours, whichever comes first -ANG Maintenance (Hardware)
4021418	Annual Enterprise Support to begin upon award

C. AWARD METHODOLGY

A single award will be made to the VAR who offers the lowest Final Quote for Software Upgrades, Co-Terminus Subscription Advantage and Citrix Services.

The prices quoted for the items in Attachment 1 shall be valid for twelve (12) months from the date of award.

As stated the award of this RFQ will go to the VAR who offers the lowest Final Quote for Software Upgrades, , Co- Subscription Advantage and Citrix Consulting Services listed in Attachment 1, ITS reserves the right to not to award.

D. DELIVERY

All deliveries of Software Upgrades, Subscription Advantage and Citrix Consulting Services will be made to, or performed at, the NYS Office for Technology, Empire State Corning Plaza, Swan Street, Core 4, Albany, New York, 12220, and Attention: Christopher James.

E. KEY EVENTS AND DATES

Event	Date	Time
Request for Quotes Release	January 12, 2015	05:00 PM ET
Inquiry Submittal Deadline	January 14, 2015	12:00 PM ET
Answer Issuance Deadline	January 14, 2015	03:00 PM ET
Software and Subscription Advantage Discount Rate Quote Deadline	January 16, 2015	12:00 PM ET

Please note: This office will not accept any Quotes received after **12:00 PM ET on Friday, January 16, 2015**. This office highly recommends submitting Quotes as early as possible. This provides VARS time to resolve any transmittal issues.

F. INQUIRIES

All inquiries shall be submitted in writing on Attachment 2, citing the particular document name and document section. The inquiries shall be emailed to kelly.belenchia@ogs.ny.gov and OGS.sm.PS_CM.ITServices@ogs.ny.gov. VARS are strongly encouraged to submit inquiries at their earliest convenience. However, all inquiries shall be submitted by the Inquiry Submittal Deadline date and time listed in Section D, Key Events & Dates. Answers to all inquiries of a substantive nature shall be provided to all VARS who received this RFQ in the form of a question and answer document.

G. DUE DATE AND DELIVERY OF QUOTES

All responses to this Request for Quote (RFQ) shall be submitted by email to: kelly.belenchia@ogs.ny.gov and OGS.sm.PS_CM.ITServices@ogs.ny.gov by using Attachment 1 by the Price Quote Deadline date and time specified in Section E, Key Events & Dates.

After filling out and signing the first page of this RFQ and having the signature notarized, please convert to PDF, attach PDF with completed Attachment 1, and e-mail before the Price Quote Deadline (January 15, 2015 at 12:00 PM ET) to kelly.belenchia@ogs.ny.gov and OGS.sm.PS_CM.ITServices@ogs.ny.gov. In addition, as directed on page 1, please mail by the Price Quote Deadline (January 16, 2015 at 12:00 PM ET , 1 original signed and notarized document and the completed Attachment 1 to the following address:

Kelly Belenchia
NYS Office of General Services
Procurement Services
Corning Tower – 38th Floor
Empire State Plaza
Albany, NY 12242

H. INSTRUCTIONS FOR COMPLETING ATTACHMENT 1

Attachment 1 shall be used to submit pricing. To complete the spreadsheet, please indicate the Reseller Price, in Column G. Column G is the only column that is unlocked in Attachment 1. VARS shall bid on all items contained in Attachment 1 and insert the Reseller Price for each line that requires a Reseller price must quoted less than Citrix Incentive Price in order to be considered responsive. Any Quote that does not contain a price for each line item with a Reseller Price less than Citrix Incentive price shall be deemed non-responsive and disqualified from consideration.

The Reseller Price less shall automatically be rounded to two places after the decimal point for Reseller Price that exceeds two places after the decimal point.

It is highly recommended that Resellers review the headings of each section in Attachment 1. Sections are separated based on unit or lot pricing.

- Items 1 – 5 (Pink Sections); Unit Contract Price Less Citrix Incentive and Unit RFQ Price Less Citrix Incentive are the total prices for the unit per line item. Attachment 1 will automatically multiply the RFQ price by the Quantity to arrive at the RFQ Extended Cost.
- Items 6 – 36 (Blue Section) Unit Contract Price Less Citrix Incentive and Unit RFQ Price Less Citrix Incentive are the total prices of the total quantity of units per line item. Pro-rated dates are factored in. The Unit RFQ price must be quoted for each line as a whole and NOT per Unit.

Please make sure to include your company name on Attachment 1. If you do not wish to provide a Quote please indicate by inserting "No Bid" along with your company name in the "Vendor Name" box on Attachment 1.

Submission of a Quote shall constitute VAR's agreement to provide, upon request: Software Upgrades, Co-Terminus Subscription Advantage and Citrix Services specified in its submitted Attachment 1, at the discount off contract price specified for the product type in its submitted Attachment 1.

I. GOVERNING TERMS AND CONDITIONS

All purchases resulting from this Request for Quote shall be in accordance with terms and conditions of NYS OGS Contract #PT61263 and any additional terms and conditions set forth in this RFQ and the Attachments.

J. ATTACHMENTS

Attachment 1 – Reseller Quote
Attachment 2 – Inquiries and Responses Template

Reseller Quote (15-1) - Attachment 1

Citrix Reseller Name, Address and Contact Information:

Dyntek Services 12 Metro Park Rd. Albany, NY 12205 518-207-3400 Contact: Steve Pranis Steve.Pranis@dyntek.com

Please use only Attachment 1 to submit pricing.

The Reseller Information Cell and Column G are the only areas that are unlocked in Attachment 1.

To complete the spreadsheet, please indicate the quoted price, by item, in Unit RFQ Price Less Citrix Incentive (Column G).

All items must be quoted. Quotes that do not contain a quote of greater than \$0.00 price in Attachment 1 shall be deemed non-responsive and disqualified from consideration.

The quoted price shall automatically be rounded to two places after the decimal point for any quoted price that exceeds two places after the decimal point.

Please make sure to include your company name on the spreadsheet in Attachment 1.

UPGRADES - 1 Time Perpetual License Cost

Item #	Catalog Number	Description	Unit Contract Price	Unit Contract Price Less Citrix Incentive	Reseller Price (Must Be Quoted Less Than Citrix Incentive)	QTY	RFQ Extended Cost	Term (if Applicable)
1	3004274	Citrix XenDesktop Platinum Edition Upgrade from VDI in a Box - x1 User/Device License with Subscription Advantage	\$225.00	\$ 112.50	\$ 104.55	300	\$31,365.00	
2	MW2P0000127	Citrix XenDesktop Platinum Edition - x1 User/Device License with SA	\$350.00	\$ 175.00	\$ 162.63	1,000	\$162,630.00	
3	MW2P0000128	Citrix XenDesktop Platinum Edition Upgrade from Enterprise - x1 User/Device License with SA	\$165.00	\$ 82.50	\$ 76.67	5,288	\$405,430.96	
4	MW2P0000041	Citrix XenApp Platinum Edition Upgrade from Advanced - x1 Concurrent User Connection License with Subscription Advantage	\$350.00	\$ 175.00	\$ 162.63	170	\$27,647.10	
5	MW2P0000042	Citrix XenApp Platinum Edition Upgrade from Enterprise - x1 Concurrent User Connection License with Subscription Advantage	\$210.00	\$ 105.00	\$ 97.58	3,540	\$345,433.20	

CO-TERM OF SUBSCRIPTION ADVANTAGE

Item #	Catalog Number	Description	Unit Contract Price	Contract Price Less Citrix Incentive (Pro-rated Based on Quantity and Term)	Reseller Price (Must Be Quoted Less Than Citrix Incentive)	QTY	RFQ Extended Cost	Term (if Applicable)
9	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$25,000.00	\$12,986.30	\$ 12,986.00	500	\$12,986.00	12/1/2014 - 12/31/15
10	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$47,500.00	\$26,987.16	\$ 26,987.00	950	\$26,987.00	12/1/2014 - 12/31/15
11	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$40,000.00	\$22,726.03	\$ 22,726.00	800	\$22,726.00	12/1/2014 - 12/31/15
12	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$5,000.00	\$1,115.45	\$ 1,115.00	100	\$1,115.00	8/12/2015 - 12/31/15

Unit Contract Price Less Citrix Incentive and Unit RFQ Price Less Citrix Incentive are the total prices of the total quantity of units per line item. Pro-rated dates are factored in.

13	4000876	XenApp Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$275,000.00	\$130,327.96	\$	130,327.00	5,500	\$130,327.00	6/15/2015 - 12/31/15
14	4000876	XenApp Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$112,000.00	\$52,208.88	\$	52,208.00	2,240	\$52,208.00	6/15/2015 - 12/31/15
15	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$50,000.00	\$25,005.00	\$	25,004.00	1,000	\$25,004.00	12/31/2014 - 12/31/15
16	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$127,250.00	\$81,117.81	\$	81,117.00	2,545	\$81,117.00	12/31/2014 - 12/31/15
17	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$66,300.00	\$40,401.56	\$	40,401.00	1,326	\$40,401.00	12/31/2014 - 12/31/15
18	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$125,000.00	\$158,930.39	\$	158,930.00	2,500	\$158,930.00	1/2/2014 - 12/31/15
19	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$125,000.00	\$79,683.51	\$	79,683.00	2,500	\$79,683.00	12/31/2014 - 12/31/15
20	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$45,000.00	\$32,078.37	\$	32,078.00	900	\$32,078.00	12/15/2014 - 12/31/15
21	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$10,000.00	\$7,062.33	\$	7,062.00	200	\$7,062.00	8/27/2014 - 12/31/15
22	4000876	XenApp Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$25,000.00	\$24,410.96	\$	24,410.00	500	\$24,410.00	11/30/2014 - 12/31/15
23	4000927	Citrix XenDesktop Platinum Edition Renewal (partial year to co-term all renewals to December 31, 2015)	\$15,000.00	\$8,543.84	\$	8,543.00	300	\$8,543.00	11/30/2014 - 12/31/15

CO-TERM OF HARDWARE MAINTENANCE OR SUBSCRIPTION ADVANTAGE
Unit Contract Price Less Citrix Incentive and Unit RFQ Price Less Citrix Incentive are the total prices of the total quantity of units per line item. Pro-rated dates are factored in.

Item #	Catalog Number	Description	Unit Contract Price	Contract Price Less Citrix Incentive (Pro-rated Based on Quantity and Term)	Reseller Price (Must Be Quoted Less Than Citrix Incentive)	QTY	RFQ Extended Cost	Term (If Applicable)
24	1YRGLDMPYSKSE	Citrix NetScaler MPX 5500 Standard Edition Appliance	\$2,160.00	\$1,172.44	\$ 1,172.00	1	\$1,172.00	12/15/2014 - 12/31/15
25	1YRGLDMPYSKSE	Citrix NetScaler MPX 5500 Standard Edition Appliance	\$2,160.00	\$1,172.44	\$ 1,172.00	1	\$1,172.00	12/15/2014 - 12/31/15
26	1YRGLDMPYSKSE	Citrix NetScaler MPX 5500 Standard Edition Appliance	\$2,160.00	\$1,172.44	\$ 1,172.00	1	\$1,172.00	12/15/2014 - 12/31/15
27	4009299	Citrix NetScaler VPX 1000 - Enterprise Edition with Clustering	\$3,982.50	\$4,141.80	\$ 4,141.00	2	\$4,141.00	12/31/2014 - 12/31/15
28	4009302	Citrix NetScaler VPX 200 - Enterprise Edition with Clustering	\$1,770.00	\$1,840.80	\$ 1,840.00	2	\$1,840.00	12/31/2014 - 12/31/15
29	EW2PCNVVPE10ADD1	Citrix NetScaler VPX 10 - Enterprise Edition	\$750.00	\$390.00	\$ 389.00	1	\$389.00	12/31/2014 - 12/31/15
30	4002017	Citrix NetScaler SDX 11500 Appliance	\$16,200.00	\$2,354.10	\$ 2,354.00	1	\$2,354.00	9/20/2015 - 12/31/15
31	4002017	Citrix NetScaler SDX 11500 Appliance	\$3,960.00	\$2,354.10	\$ 2,354.00	1	\$2,354.00	9/20/2015 - 12/31/15
32	1YRGLDMPYSKSE	Citrix NetScaler MPX 5500 Enterprise Edition Appliance	\$3,960.00	\$795.47	\$ 795.00	1	\$795.00	8/12/2015 - 12/31/15
33	1YRGLDMPYSKSE	Citrix NetScaler MPX 5500 Enterprise Edition Appliance	\$3,960.00	\$795.47	\$ 795.00	1	\$795.00	8/12/2015 - 12/31/15
34	1YRGLDMPYSKSE	Citrix NetScaler MPX 5500 Enterprise Edition Appliance	\$3,960.00	\$795.47	\$ 795.00	1	\$795.00	8/12/2015 - 12/31/15
35	1YRGLDMPYSKSE	Citrix NetScaler MPX 5500 Enterprise Edition Appliance	\$3,960.00	\$795.47	\$ 795.00	1	\$795.00	8/12/2015 - 12/31/15
36	EW2PCNVVPE10ADD1	Citrix NetScaler VPX 10 - Standard Edition	\$300.00	\$486.99	\$ 486.00	2	\$486.00	12/1/2014 - 12/31/15
Total Quote for Upgrades and Co-Term Subscription Advantage:							\$1,694,343.26	

CITRIX SERVICES provided by Citrix Consulting Services
Per the terms and conditions on NYS Centralized Contract PT61263, Consulting and training services may not exceed twenty percent (20%) of the total order price for software licenses and Subscription Advantage (maintenance). Unit Contract Price Less Citrix Incentive and Unit RFQ Price Less Citrix Incentive are the total prices for the unit per line item.

Item #	Catalog Number	Description	Unit Contract Price	Unit Contract Price Less Citrix Incentive	Reseller Price (Must Be Quoted Less Than Citrix Incentive)	QTY	RFQ Extended Cost	Term (If Applicable)
37	TECHNICAL SERVICES	Citrix Design and Core Build Support Services Hours	\$300.00	\$200.00	\$ 199.98	1104	\$220,777.92	If the total quote for Citrix Services is less than 20% of the cost for Upgrades, Support and Co-Term Subscription Advantage, as mandated by the Contract, "Yes" will be displayed in Cell I60. If the total quote for Citrix Services is greater than 20% of the cost for Upgrades, Support and Co-Term Subscription Advantage, "No" will be displayed within Cell I60. Quotes that contain a "No" in I60 will automatically be disqualified.
38	TECHNICAL SERVICES	Citrix Subject Matter Expert Support Services Hours	\$300.00	\$200.00	\$ 199.98	322	\$64,393.56	
39	2000779	Citrix Custom Training Session (5 Days, up to 12 Students)	\$25,000.00	\$22,500.00	\$ 20,867.00	2	\$41,734.00	
Total Quote for Citrix Services:							\$326,905.48	Yes
Final Quote for Upgrades and Co-Terminus Subscription Advantage and Citrix Services:							\$2,021,248.74	