



# Contract Award Notification Update

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## Subject: Rebate and Pricing Schedule Contract Modification

**DATE:** July 13, 2016

**AWARD #:** [22712](#)

**GROUP #:** 79008

**AWARD DESCRIPTION:** Purchasing, Travel and NET Cards (Statewide)

**CONTRACT PERIOD:** April 7, 2014 – April 6, 2019

**CONTACT:** Mark Milstein, Statewide Travel Coordinator | 518-402-5005 | [mark.milstein@ogs.ny.gov](mailto:mark.milstein@ogs.ny.gov)

**CONTRACT NO.:** PS66495      **CONTRACTOR:** Citibank, NA

The annual volume of spending under the Contract exceeded the amount expected and the Contract was amended to provide for increased rebate payments based on higher tiers of annual spending volume.

Appendix D - Rebate and Pricing Schedule is deleted and replaced with the amended Appendix D - Rebate and Pricing Schedule (see below).

The modification agreement is included in the terms and conditions.

All other terms and conditions remain the same.

# Appendix D

## APPENDIX D – REBATE AND PRICING SCHEDULE

### PURCHASING AND CORPORATE (TRAVEL) CARD REBATE AND PRICING TERMS

**Initial Spending Limit:** \$60,000,000 (subject to change by the Contractor)

**A. Fees and Charges:**

1. Annual Fee	Waived
2. Cash Advance / ATM	Not offered
3. Purchase Finance Charge	With respect to State Agencies to which the New York State Prompt Payment Law (State Finance Law Article 11-A) applies, the terms of such law shall apply in respect of any payments not received by Contractor on a timely basis as required by this Agreement. With respect to Authorized Users to which the New York State Prompt Payment law does not apply, the following terms shall apply in respect of any payments not received by Contractor on a timely basis as required by this Agreement:  Prime Rate plus 2% per annum based on the average daily balance. Adjustment frequency is monthly based upon the Prime Rate published in The Wall Street Journal. If any portion of the past due balance appears on two consecutive billing statements (approximately 55-60 days after the billing cycle date in which the charge first appears), a Purchase Finance Charge will be assessed.
4. Foreign Transaction Fee	Waived
5. Return Payment Fee	<i>Waived</i>
6. Implementation Fee	<i>Waived</i>
7. Implementation and Training	Implementation and training included
8. File Integration and Reporting	No charge for standard file to central data point or Citi's standard online reporting system
9. Custom File Development and Integration	Not Offered
10. Custom Card Design	Single color hot stamped logo card design waived
11. Central Travel Account / Travel Agency Data	Not Offered
12. Convenience Checks	Not offered
13. Convenience Checks Stop Payment	Not offered

**B. Pricing Term:** The pricing for this Agreement shall be effective for the term of the Agreement.

**C. Payment Due Date:** Payment is due in full **30** days after billing statement date

**D. Rebates**

- Rebates will be payable in accordance with Section 2.7 of the Contract.
- Qualified Annual Spend Volume is the total spend on the Accounts during the Rebate Period, excluding all payments received after the applicable Payment Due Date, cash advances, returns, credits, convenience checks and unauthorized use of Cards or Accounts during the Rebate Period. Corporate (Travel) Card transactions associated with reduced large ticket interchange are not counted towards Qualified Annual Spend Volume.
- Purchase Card transactions associated with reduced large ticket interchange will qualify for fifty (50) basis points (bps) of rebate.
- The following will be deducted by the Bank from any rebates before payment: (i) any spend that is more than 180 days past its Payment Due Date, with associated fees; and (ii) Upon a Termination Event or termination of this agreement (whichever is earlier), all monies due from the State or Authorized User to the Bank under this Agreement and/or under any other card program between the Bank and State or any of State's Affiliates.
- The State shall be eligible for rebates according to the rebate parameters set forth below.

**Corporate (Travel) Card**

Annual Spend Volume (\$)	Rebate (bps)	Rebate (\$)
\$25,000,000	174	\$435,000
\$30,000,000	175	\$525,000
\$35,000,000	176	\$616,000
\$40,000,000	177	\$708,000
\$45,000,000	178	\$801,000
\$50,000,000	179	\$895,000
\$55,000,000	180	\$990,000
\$60,000,000	181	\$1,086,000
\$65,000,000	182	\$1,183,000
\$70,000,000	183	\$1,281,000
\$75,000,000	184	\$1,380,000
\$85,000,000	185	\$1,572,500
\$100,000,000	186	\$1,860,000
\$125,000,000	187	\$2,337,500

**Purchase Card**

Annual Spend Volume (\$)	Rebate (bps)	Rebate (\$)
\$55,000,000	183	\$1,006,500
\$75,000,000	184	\$1,380,000
\$125,000,000	185	\$2,312,500
\$150,000,000	186	\$2,790,000
\$175,000,000	187	\$3,272,500
\$200,000,000	188	\$3,760,000
\$225,000,000	189	\$4,252,500
\$250,000,000	190	\$4,750,000
\$275,000,000	191	\$5,252,500
\$300,000,000	192	\$5,760,000
\$325,000,000	193	\$6,272,500
\$350,000,000	194	\$6,790,000
\$375,000,000	195	\$7,312,500

\$450,000,000	196	\$8,820,000
\$650,000,000	197	\$12,805,000

**E. Early Payment Incentive:** The Bank will add **0.5** basis point for every day early (prior to **30**) that the State or Authorized User remits payment.

For centrally billed programs, payment timeliness is calculated for each cycle by measuring the number of days in between the statement cycle date and the payment posting date.

**F. Liability and Payment Structure:**

- This Citibank Corporate (Travel) Card Program is **corporate** liability with **central** bill and **central** payment and central bill for Cross Border USD Cards.
- This Citibank Purchase Card Program is **corporate** liability with **central** bill and **central** payment.

**Early Payment Incentive Example:**

Travel and Purchase Card at tier net charge volume of \$450,000,000, starting basis points = 196:

Days to pay	Early Pay Incentive	New Basis Points	Rebate
30	.00	196	\$8,820,000
29	.5	196.5	\$8,842,500
28	1.0	197	\$8,865,000
27	1.5	197.5	\$8,887,500
26	2.0	198	\$8,910,000
25	2.5	198.5	\$8,932,500
24	3.0	199	\$8,955,000
23	3.5	199.5	\$8,977,500
22	4.0	200	\$9,000,000
21	4.5	200.5	\$9,022,500
20	5.0	201	\$9,045,000
19	5.5	201.5	\$9,067,500
18	6.0	202	\$9,090,000
17	6.5	202.5	\$9,112,500
16	7.0	203	\$9,135,000
15	7.5	203.5	\$9,157,500
14	8.0	204	\$9,180,000
13	8.5	204.5	\$9,202,500
12	9.0	205	\$9,225,000
11	9.5	205.5	\$9,247,500
10	10.0	206	\$9,270,000
9	10.5	206.5	\$9,292,500
8	11.0	207	\$9,315,000
7	11.5	207.5	\$9,337,500
6	12.0	208	\$9,360,000
5	12.5	208.5	\$9,382,500
4	13.0	209	\$9,405,000
3	13.5	209.5	\$9,427,500



# Contract Award Notification Update

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## Subject: Federal Identification Number (FEIN)

**DATE:** September 17, 2015      **AWARD #:** [22712](#)      **GROUP #:** 79008

**AWARD DESCRIPTION:** Purchasing, Travel and NET Cards (Statewide)

**CONTRACT PERIOD:** April 7, 2014 – April 6, 2019

**CONTACT:** Mark Milstein, Statewide Travel Coordinator | 518-402-5005 | [mark.milstein@ogs.ny.gov](mailto:mark.milstein@ogs.ny.gov)

**CONTRACT NO.:** PS66495      **CONTRACTOR:** Citibank, NA

The incorrect Federal Identification (FEIN) was listed on the award, the award has been updated to reflect the correct Federal Identification Number (FEIN).

All other terms and conditions remain the same.



# Contract Award Notification Update

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## Subject: Contract Modification

**DATE:** February 26, 2015

**AWARD #:** [22712](#)

**GROUP #:** 79008

**AWARD DESCRIPTION:** Purchasing, Travel and NET Cards (Statewide)

**CONTRACT PERIOD:** April 7, 2014 – April 6, 2019

**CONTACT:** Mark Milstein, Statewide Travel Coordinator | 518-402-5005 | [mark.milstein@ogs.ny.gov](mailto:mark.milstein@ogs.ny.gov)

**CONTRACT NO.:** PS66495      **CONTRACTOR:** Citibank, NA

Appendix D - Rebate and Pricing Schedule, Part D – Rebates, Bullet 3 of the contract was modified to:

- The following will be deducted by the Contractor from any rebates before payment: (i) any spend that is more than ~~90~~ 180 days past its Payment Due Date, with associated fees, if applicable; and (ii) Upon a Termination Event or termination of this agreement (whichever is earlier), all monies due from the State or Authorized User to the Contractor under this Agreement and/or under any other card program between the Contractor and State or any of State's Affiliates.

The modification agreement is included in the terms and conditions.

All other terms and conditions remain the same.

New York State Office Of General Services  
NYS Procurement  
Corning Tower Building  
Empire State Plaza  
Albany, New York 12242  
<http://nyspro.ogs.ny.gov>

## PURCHASING MEMORANDUM

### CONTRACT AWARD NOTIFICATION UPDATE

**AWARD NUMBER:** [22712](#)

**DATE:** October 31, 2014

**GROUP:** 79008 – Purchasing, Travel and NET Cards  
(Statewide)

**PLEASE ADDRESS INQUIRIES TO:**

**STATE AGENCIES & CONTRACTORS**

Ronald Brown  
Contract Management Specialist 2  
(518) 474-7648  
[ronald.brown@ogs.ny.gov](mailto:ronald.brown@ogs.ny.gov)

**CONTRACT PERIOD:** April 7, 2014 – April 6, 2019

**OTHER AUTHORIZED USERS**

Customer Services  
(518) 474-6717  
[customer.services@ogs.ny.gov](mailto:customer.services@ogs.ny.gov)

**CONTRACTOR(S)/** Citibank, NA

**CONTRACT NO(S):** PS66495

**SUBJECT:** Chip and Pin Program

**ALL STATE AGENCIES AND OTHERS AUTHORIZED TO USE STATE CONTRACTS:**

Citibank has announced its program to convert all of its credit card users to Chip and Pin credit cards. The Chip and Pin program is a security advance being introduced in the coming year by Citi (along with most other credit card issuers in the US). NYSPro encourages users to participate in this program as it is rolled out by Citibank.

Below please find the text of Citibank's announcement:

### Citi® Introduces Chip and PIN Cards for all United States Accounts

Dear Program Administrator,

Citi would like to inform you about our decision to provide all of our clients and their cardholders with the benefit of the latest commercial card technology by migrating all plastic cards to Chip and PIN in the United States. Data security is critically important to us all and using cards that have Chip and PIN technology allows for an added layer of security and convenience, especially to those who travel abroad. The migration to Chip and PIN (for those cardholders that do not already have a Chip and PIN

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card today), is scheduled to begin in January 2015 and expected to continue throughout 2015. Please cascade this message to other Program Administrators within your organization, as appropriate.

As we begin the process, we want to provide your organization and your cardholders with the highest level of service possible. As such, we will roll out the new cards in waves. Beginning in the next several weeks and in advance of each wave, we will provide additional specifics as to the timing involved for your particular organization's migration.

With their new Chip and PIN cards, your cardholders will benefit from the following:

- **Enhanced Security** – Chip and PIN cards add a layer of security. Because of the embedded chip in the card, the transaction requires the cardholder input their PIN at the point of sale, if the merchant is Chip and PIN-enabled.
- **Improved Convenience** – Chip and PIN cards can be used more widely in regions where Chip and PIN technology is dominant. It is expected that in the coming year, US merchants will be also adopting Chip and PIN technology at an increasing rate.

We recognize that you will want to communicate this upcoming change to the cardholders within your organization. To help you do this, we have prepared the following documents:

- [Program Administrator Frequently Asked Questions](#)
- [Cardholder Frequently Asked Questions](#)
- [Notification Template](#) – this can be shared with cardholders and stakeholders, or posted to your internal website, informing them of this new feature and the plan to migrate to Chip and PIN.

Citi appreciates your support and hopes that you welcome this as advancement in our program. Should you have questions about our Chip and PIN cards please contact your Citibank representative.

Citi® Commercial Cards Team

All other terms and conditions of this award remain unchanged.  
Please contact this office if you have any questions.