

Contract: Security and Facility Systems and Solutions
Group: 77201
Award: 20191
Contract #: PT65440
Contractor: IVS, Inc
Offerings: AngelTrax, Labor
Lots: 1 (Product Only)
 3 (Product, Installation, Systems Integration & Maintenance)
Regions: Lot 1- Statewide
 Lot 3- Statewide
Effective Date: June 15, 2016

PRODUCT PRICING

Manufacturer/Product Line	Product/Model Number	Product Description	Unit of Measurement	Discount Category / Group (identifier if applicable)	Warranty Period - # of year(s) after acceptance as required by Appendix B, Clause 59	List Price / MSRP	Percentage Discount	NYS Net Price	Applicable Discount Qty 51 to 200	51 to 200 NYS Net Price	Applicable Discount Qty 201 +	201 + NYS Net Price
AngelTrax	SDX	4 Channel Stand Alone Mobile Digital Video Recorder, Dual SD Card Storage, Built in WLAN	Each		3 Year	\$ 1,382.94	56.10%	\$ 607.11	58.10%	\$ 579.45	60.10%	\$ 551.79
AngelTrax	HDX	4 Channel Stand Alone Mobile Digital Video Recorder, 320GB Sata Hard Drive with Built-in Reader, Built-in WLAN	Each		3 Year	\$ 1,803.90	56.10%	\$ 791.91	58.10%	\$ 755.83	60.10%	\$ 719.76
AngelTrax	COPILOT	4 Channel Windshield mounted Stand Alone Mobile Digital Video Recorder with Built in 2.5 mm and 3.6 mm Cameras, Dual SD Card Storage, with Built in WLAN. Can be used as two, three or four channel MDVR	Each		3 Year	\$ 2,004.35	56.10%	\$ 879.91	58.10%	\$ 839.82	60.10%	\$ 799.74
AngelTrax	QUEST	4 Channel Stand Alone Mobile Digital Video Recorder, 320GB Hard Drive with optional SD Card Storage as Back-up Drive	Each		5 Year	\$ 2,665.85	56.10%	\$ 1,170.31	58.10%	\$ 1,116.99	60.10%	\$1,063.67
AngelTrax	QUEST8	8 Channel Stand Alone Mobile Digital Video Recorder, 320GB Hard Drive with optional SD Card Storage as Back-up Drive	Each		5 Year	\$ 3,721.87	56.10%	\$ 1,633.90	58.10%	\$ 1,559.46	60.10%	\$1,485.03
AngelTrax	VAULT	8 Channel Stand Alone Mobile Digital Video Recorder, Dual 320GB Hard Drive with optional SD Card Storage as Back-up Drive	Each		5 Year	\$ 4,429.86	56.10%	\$ 1,944.71	58.10%	\$ 1,856.11	60.10%	\$1,767.51
AngelTrax	VAULT Plus	16 Channel Stand Alone Mobile Digital Video Recorder, Dual 320GB Hard Drive with optional SD Card Storage as Back-up Drive, with Built-in WLAN	Each		5 Year	\$ 9,824.12	56.10%	\$ 4,312.79	58.10%	\$ 4,116.31	60.10%	\$3,919.82
AngelTrax	FC6000	6mm Color PeriOptic Camera in Stainless Steel Housing with Built-in Infrared and Built-in Noise Gate Omni Directional Microphone. Designed for front to rear view.	Each		3 Year	\$ 500.93	56.10%	\$ 219.91	58.10%	\$ 209.89	60.10%	\$ 199.87
AngelTrax	RC2500	2.5mm Color PeriOptic Camera in Stainless Steel Housing with Built-in Infrared and Built-in Noise Gate Omni Directional Microphone. Designed for "rear to front" or to use with vehicles with high back seats (staggered down aisle) or "Driver/Door" view. Includes 49 foot Cable.	Each		3 Year	\$ 500.93	56.10%	\$ 219.91	58.10%	\$ 209.89	60.10%	\$ 199.87
AngelTrax	DFC4012	Dual Interior Camera: Color PeriOptic Vandalproof 4mm and 12mm Cameras in Stainless Steel Housing with Built-in Infrared and Built-in Noise Gate Omni Directional Microphones. Includes 42 Ft Cable and a splitter.	Each		3 Year	\$ 781.57	56.10%	\$ 343.11	58.10%	\$ 327.48	60.10%	\$ 311.85
AngelTrax	TR3600HR	Color High Resolution Mass Transit PeriOptic Vandalproof 3.6mm Lens Camera with 90 degree Tilt Adjustment. Includes 49.5 Ft cable and wiring.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	TR4000HR	Color High Resolution Mass Transit PeriOptic Vandalproof 3.6mm Lens Camera with 90 degree Tilt Adjustment. Includes 49.5 Ft cable and wiring.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	TR2100HR	Color High Resolution Mass Transit PeriOptic Waterproof and Vandalproof 2.1mm Lens Camera with 90 degree Tilt Adjustment. Includes 49.5 Ft cable and wiring.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	TR2500HR	Color High Resolution Mass Transit PeriOptic Waterproof and Vandalproof 2.5mm Lens Camera with 90 degree Tilt Adjustment. Includes 49.5 Ft cable and wiring.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	TR3600WPR	Color High Resolution Mass Transit PeriOptic Waterproof and Vandalproof 3.6mm Lens Camera with 90 degree Tilt Adjustment. To mount exterior RIGHT side. Includes 49.5 Ft cable and wiring.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86

Manufacturer/Product Line	Product/Model Number	Product Description	Unit of Measurement	Discount Category / Group (identifier if applicable)	Warranty Period - # of year(s) after acceptance as required by Appendix B, Clause 59	List Price / MSRP	Percentage Discount	NYS Net Price	Applicable Discount Qty 51 to 200	51 to 200 NYS Net Price	Applicable Discount Qty 201 +	201 + NYS Net Price
AngelTrax	TR3600WPL	Color High Resolution Mass Transit PeriOptic Waterproof and Vandalproof 3.6mm Lens Camera with 90 degree Tilt Adjustment. To mount exterior LEFT side. Includes 49.5 Ft cable and wiring.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	TR3600WPB	Color High Resolution Mass Transit PeriOptic Waterproof and Vandalproof 3.6mm Lens Camera with 90 degree Tilt Adjustment. To mount exterior as Back Up or mount interior out front windshield view. Includes 49.5 Ft cable and wiring. Note: FCBR100 may be required for Front Windshield view camera.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	WM25L	Color High Resolution Waste Management PeriOptic Waterproof and Vandalproof 3.6mm Lens Camera with 90 degree Tilt Adjustment. To mount exterior LEFT side. Includes 49.5 Ft cable and wiring.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	WM25R	Color High Resolution Waste Management PeriOptic Waterproof and Vandalproof 3.6mm Lens Camera with 90 degree Tilt Adjustment. To mount exterior RIGHT side. Includes 49.5 Ft cable and wiring.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	LP50HRL	IP 68 WP High Resolution Facing Backward Camera with 50mm lens for lanes 3&4 license plate detection	Each		3 Year	\$ 761.53	56.10%	\$ 334.31	58.10%	\$ 319.08	60.10%	\$ 303.85
AngelTrax	LP50HRR	IP 68 WP High Resolution Facing Backward Camera with 50mm lens for lanes 3&4 license plate detection	Each		3 Year	\$ 761.53	56.10%	\$ 334.31	58.10%	\$ 319.08	60.10%	\$ 303.85
AngelTrax	LP35HRR	IP 68 WP High Resolution Facing Backward Camera with 35mm lens.	Each		3 Year	\$ 561.07	56.10%	\$ 246.31	58.10%	\$ 235.09	60.10%	\$ 223.87
AngelTrax	LP35HRL	IP 68 WP High Resolution Facing Forward Camera with 35mm lens.	Each		3 Year	\$ 561.07	56.10%	\$ 246.31	58.10%	\$ 235.09	60.10%	\$ 223.87
AngelTrax	TR6000WPL	6mm Exterior Color PeriOptic Camera in Stainless Steel Housing with 90 degree tilt adjustment.	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	TR6000WPB	Automatic Stop Arm Violation detection device camera	Each		3 Year	\$ 621.21	56.10%	\$ 272.71	58.10%	\$ 260.29	60.10%	\$ 247.86
AngelTrax	DLP35HR	Exterior Water-proof Low light Black and White PeriOptic Vandalproof 35mm Camera. Designed to be mounted outside on the Side Panel of the bus close to the STOP ARM. This view will capture car tags as vehicles drive by "IN BOTH DIRECTIONS" simultaneously while the Stop Arm is active. Includes 21 Ft cable and wiring and a splitter.	Each		3 Year	\$ 1,002.07	56.10%	\$ 439.91	58.10%	\$ 419.87	60.10%	\$ 399.83
AngelTrax	IntelliGuard - Dual	IntelliGuard Automatic Detection Stop Arm Violation Kit for Thomas Bus or Blue Bird Bus. Includes Quest 8 Channel DVR, TR3600WPB, DLP35HR, TR6000WPL, WLAN, IBR650E-SP, all cables and wiring.	Each		3 Year	\$ 8,332.73	56.10%	\$ 3,658.07	58.10%	\$ 3,491.41	60.10%	\$3,324.76
AngelTrax	IntelliGuard - Single	IntelliGuard Automatic Detection Stop Arm Violation Kit for International Bus. or having 30 inch from road installation requirement, or from State with Both front and rear license plates. Includes Quest 8 Channel DVR, TR3600WPB, LP35HRR OR LP35HRL, TR6000WPL, WLAN, IBR650E-SP, all cables and wiring.	Each		3 Year	\$ 7,891.73	56.10%	\$ 3,464.47	58.10%	\$ 3,306.63	60.10%	\$3,148.80
AngelTrax	GDA-7012 Kit (Back up Kit)	Back-Up Kit Includes Camera TR3600WPB, 7" monitor and all cables/wiring. * Requires purchase of GDACABLEKIT if used as a stand alone monitor	Each		1 Year	\$ 1,122.35	56.10%	\$ 492.71	58.10%	\$ 470.26	60.10%	\$ 447.82
AngelTrax	GDA-7012- (Monitor ONLY)	7" Monitor * Requires purchase of GDACABLEKIT if used as a stand alone monitor	Each		1 Year	\$ 500.93	56.10%	\$ 219.91	58.10%	\$ 209.89	60.10%	\$ 199.87
AngelTrax	APROUTER	WiFi Connection	Each		1 Year	\$ 280.43	56.10%	\$ 123.11	58.10%	\$ 117.50	60.10%	\$ 111.89
AngelTrax	WLAN	Cellular Connection	Each		1 Year	\$ 561.07	56.10%	\$ 246.31	58.10%	\$ 235.09	60.10%	\$ 223.87
AngelTrax	IBR650E-SP	Cellular Connection	Each		1 Year	\$ 901.85	56.10%	\$ 395.91	58.10%	\$ 377.88	60.10%	\$ 359.84
AngelTrax	CPLB	Lock Box for Cellular Modem (IBR650E-SP)	Each		1 Year	\$ 160.16	56.10%	\$ 70.31	58.10%	\$ 67.11	60.10%	\$ 63.90
AngelTrax	HSP-WF-1000	AngelTrax Private Network Access Point	Each		1 Year	\$ 2,707.95	56.10%	\$ 1,188.79	58.10%	\$ 1,134.63	60.10%	\$1,080.47
AngelTrax	BR-1000	AngelTrax Access Point Bridge for Private Network	Each		1 Year	\$ 1,204.53	56.10%	\$ 528.79	58.10%	\$ 504.70	60.10%	\$ 480.61
AngelTrax	RMA-1000	AngelTrax Vehicle Roof Mount High Power Antenna	Each		1 Year	\$ 242.35	56.10%	\$ 106.39	58.10%	\$ 101.54	60.10%	\$ 96.70
AngelTrax	Data Plan Plus 5MB (per veh) 70.00 mo	5GB Data Plan - For MotoTrax/MotoLinx	Per Vehicle, Year		1 Year	\$ 1,683.83	56.10%	\$ 739.20	58.10%	\$ 705.52	60.10%	\$ 671.85
AngelTrax	Data Plan 20 MB(per veh) 20.00 mo	20MB Data Plan - For MotoTrax/MotoLinx	Per Vehicle, Year		1 Year	\$ 481.09	56.10%	\$ 211.20	58.10%	\$ 201.58	60.10%	\$ 191.95
AngelTrax	HCX4	Wireless Main Board for HC460	Each		1 Year	\$ 861.75	56.10%	\$ 378.31	58.10%	\$ 361.07	60.10%	\$ 343.84
AngelTrax	CPAPROUTER	Wireless AP Router for CoPilot	Each		1 Year	\$ 280.43	56.10%	\$ 123.11	58.10%	\$ 117.50	60.10%	\$ 111.89
AngelTrax	MotoLinx - Annual Fee	MotoLinx - Recurring Annual License Fee. Pricing is per server and does not include Data Plan. MOTOLinx requires min 5G Data Plan	Per Vehicle, Year		1 Year	\$ 6,013.67	56.10%	\$ 2,640.00	58.10%	\$ 2,519.73	60.10%	\$2,399.45
AngelTrax	MOTOLinx SetUp	MOTOLinx Set up Fee. Pricing is per vehicle. Does not include Server or Network or Software	One Time		1 Year	\$ 50.11	56.10%	\$ 22.00	58.10%	\$ 21.00	60.10%	\$ 19.99
AngelTrax	MOTOLinx Software	MOTOLinx. Does not include Server or Network Set up fee.	Per Vehicle		1 Year	\$ 19,243.74	56.10%	\$ 8,448.00	58.10%	\$ 8,063.13	60.10%	\$7,678.25
AngelTrax	MOTOTrax Annual Event History	MOTOTrax Event History - Recurring Annual Fee. Note: MOTOTrax requires a minimum of two features. Required Data Plan is not included.	Per Vehicle, Year		1 Year	\$ 96.22	56.10%	\$ 42.24	58.10%	\$ 40.32	60.10%	\$ 38.39
AngelTrax	MOTOTrax Annual Health Event	MOTOTrax Health Events - Recurring Annual Fee. Note: MOTOTrax requires a minimum of two features. Required Data Plan is not included.	Per Vehicle, Year		1 Year	\$ 96.22	56.10%	\$ 42.24	58.10%	\$ 40.32	60.10%	\$ 38.39
AngelTrax	MOTOTrax Annual Live Tracking	MOTOTrax Live View - Recurring Annual Fee. Note: MOTOTrax requires a minimum of two features. Required Data Plan is not included.	Per Vehicle, Year		1 Year	\$ 96.22	56.10%	\$ 42.24	58.10%	\$ 40.32	60.10%	\$ 38.39

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AngelTrax	MOTOTrax Annual Live View	MOTOTrax Live View - Recurring Annual Fee. Note: MOTOTrax requires a minimum of two features. Required Data Plan is not included.	Per Year		1 Year	\$ 96.22	56.10%	\$ 42.24	58.10%	\$ 40.32	60.10%	\$ 38.39
AngelTrax	MotoTrax Set up Fee- Per Vehicle	MotoTrax - One Time Only Set Up Fee	Per Vehicle		1 Year	\$ 50.11	56.10%	\$ 22.00	58.10%	\$ 21.00	60.10%	\$ 19.99
AngelTrax	SD32GB	32GB SD Card	Each		1 Year	\$ 304.49	56.10%	\$ 133.67	58.10%	\$ 127.58	60.10%	\$ 121.49
AngelTrax	HDD320SATA	Spare 320GB SATA Hard Drive with Built-in Reader. For use with obsolete DVR models	Each		1 Year	\$ 601.16	56.10%	\$ 263.91	58.10%	\$ 251.89	60.10%	\$ 239.86
AngelTrax	HDD320HC	Spare 320GB SATA Hard Drive with Built-in Reader	Each		1 Year	\$ 601.16	56.10%	\$ 263.91	58.10%	\$ 251.89	60.10%	\$ 239.86
AngelTrax	HDD500HC	Spare 500GB SATA Hard Drive with Built-in Reader	Each		1 Year	\$ 741.48	56.10%	\$ 325.51	58.10%	\$ 310.68	60.10%	\$ 295.85
AngelTrax	Thumbdrive 2gb	2GB USB Thumbdrive	Each		1 Year	\$ 126.08	56.10%	\$ 55.35	58.10%	\$ 52.83	60.10%	\$ 50.31
AngelTrax	HDD500HCu	Upgrade DVR with 320GB to a 500gb SATA Hard Drive with Built in Reader	Each		1 Year	\$ 200.25	56.10%	\$ 87.91	58.10%	\$ 83.90	60.10%	\$ 79.90
AngelTrax	15PINCAM	15PIN Camera PigTail	Each		1 Year	\$ 77.97	56.10%	\$ 34.23	58.10%	\$ 32.67	60.10%	\$ 31.11
AngelTrax	MDS001	Extra 15 PIN camera Pig Tail	Each		1 Year	\$ 94.01	56.10%	\$ 41.27	58.10%	\$ 39.39	60.10%	\$ 37.51
AngelTrax	2M15PIN	15Pin Extension	Each		1 Year	\$ 79.98	56.10%	\$ 35.11	58.10%	\$ 33.51	60.10%	\$ 31.91
AngelTrax	ATMS	Motion Sensor	Each		1 Year	\$ 180.21	56.10%	\$ 79.11	58.10%	\$ 75.51	60.10%	\$ 71.90
AngelTrax	ATMSCB	Motion Sensor Box with one Motion Sensor	Each		1 Year	\$ 280.43	56.10%	\$ 123.11	58.10%	\$ 117.50	60.10%	\$ 111.89
AngelTrax	CABLEMINID37	Cable to add Channels 3 and 4 to the CoPilot	Each		1 Year	\$ 120.07	56.10%	\$ 52.71	58.10%	\$ 50.31	60.10%	\$ 47.91
AngelTrax	DBQV	SD Slot for Quest / Vault	Each		1 Year	\$ 340.57	56.10%	\$ 149.51	58.10%	\$ 142.70	60.10%	\$ 135.89
AngelTrax	EXT-VSM II	Virtual Synchronized Mapping (VSM) for SDX and HDX. Includes Map, direction and speed.	Each		1 Year	\$ 841.71	56.10%	\$ 369.51	58.10%	\$ 352.68	60.10%	\$ 335.84
AngelTrax	FCBR100	Mounting Bracket for Front Windshield View Camera	Each		1 Year	\$ 83.99	56.10%	\$ 36.87	58.10%	\$ 35.19	60.10%	\$ 33.51
AngelTrax	GFORCE-1	Inertia Sensor -	Each		1 Year	\$ 260.39	56.10%	\$ 114.31	58.10%	\$ 109.10	60.10%	\$ 103.90
AngelTrax	GFORCE-2	Inertia Sensor - 3 Axis	Each		1 Year	\$ 260.39	56.10%	\$ 114.31	58.10%	\$ 109.10	60.10%	\$ 103.90
AngelTrax	GPS-E1	Passive GPS (GPS coordinates, direction and speed)	Each		1 Year	\$ 422.76	56.10%	\$ 185.59	58.10%	\$ 177.14	60.10%	\$ 168.68
AngelTrax	HYBRIDKEYS	Set of Keys for Hybrid DVRS	Each		1 Year	\$ 17.84	56.10%	\$ 7.83	58.10%	\$ 7.47	60.10%	\$ 7.12
AngelTrax	INT-VSM	Virtual Synchronized Mapping (VSM) for Hybrid DVRS. Includes Map, direction and speed.	Each		1 Year	\$ 841.71	56.10%	\$ 369.51	58.10%	\$ 352.68	60.10%	\$ 335.84
AngelTrax	MB460	Mother Board for HC460	Each		1 Year	\$ 681.34	56.10%	\$ 299.11	58.10%	\$ 285.48	60.10%	\$ 271.85
AngelTrax	MB860	Mother Board for HC860	Each		1 Year	\$ 901.85	56.10%	\$ 395.91	58.10%	\$ 377.88	60.10%	\$ 359.84
AngelTrax	MBQV4	MotherBoard for 4 Channel Quest	Each		1 Year	\$ 801.62	56.10%	\$ 351.91	58.10%	\$ 335.88	60.10%	\$ 319.85
AngelTrax	MBQV8	MotherBoard for 8 Channel Quest and Vault	Each		1 Year	\$ 961.98	56.10%	\$ 422.31	58.10%	\$ 403.07	60.10%	\$ 383.83
AngelTrax	DVR240MMON	Panic Button Cable	Each		1 Year	\$ 120.07	56.10%	\$ 52.71	58.10%	\$ 50.31	60.10%	\$ 47.91
AngelTrax	DVR240MPC	Main Power Cable	Each		1 Year	\$ 73.96	56.10%	\$ 32.47	58.10%	\$ 30.99	60.10%	\$ 29.51
AngelTrax	DVR240SIG	Signal Wire Connector Cable	Each		1 Year	\$ 106.04	56.10%	\$ 46.55	58.10%	\$ 44.43	60.10%	\$ 42.31
AngelTrax	MDSE001C	12 Foot Camera Cable	Each		1 Year	\$ 63.94	56.10%	\$ 28.07	58.10%	\$ 26.79	60.10%	\$ 25.51
AngelTrax	MDSE001G	49.5 Foot Camera Cable	Each		1 Year	\$ 83.99	56.10%	\$ 36.87	58.10%	\$ 35.19	60.10%	\$ 33.51
AngelTrax	MDSE004	Y Cable for DLP camera	Each		1 Year	\$ 75.97	56.10%	\$ 33.35	58.10%	\$ 31.83	60.10%	\$ 30.31
AngelTrax	MDST001	Camera Adaptor Cable - 6PINDIN to BNA	Each		1 Year	\$ 79.98	56.10%	\$ 35.11	58.10%	\$ 33.51	60.10%	\$ 31.91
AngelTrax	MDST002	Camera Adaptor Cable - 6PINDIN to RCA	Each		1 Year	\$ 79.98	56.10%	\$ 35.11	58.10%	\$ 33.51	60.10%	\$ 31.91
AngelTrax	MON7AT	Programming Monitor	Each		1 Year	\$ 1,382.94	56.10%	\$ 607.11	58.10%	\$ 579.45	60.10%	\$ 551.79
AngelTrax	PSD1G	VSM update for Updated Maps Only	Each		1 Year	\$ 140.11	56.10%	\$ 61.51	58.10%	\$ 58.71	60.10%	\$ 55.90
AngelTrax	PSHC-1	Power Supply for HC460/HC860	Each		1 Year	\$ 280.43	56.10%	\$ 123.11	58.10%	\$ 117.50	60.10%	\$ 111.89
AngelTrax	PSQV-1	Power Supply for Quest/Vault	Each		1 Year	\$ 284.44	56.10%	\$ 124.87	58.10%	\$ 119.18	60.10%	\$ 113.49
AngelTrax	QUAD	QUAD cable to convert one channel AV to four channel V	Each		1 Year	\$ 420.75	56.10%	\$ 184.71	58.10%	\$ 176.29	60.10%	\$ 167.88
AngelTrax	SATARDCABLE	SATA Reader Cable	Each		1 Year	\$ 63.94	56.10%	\$ 28.07	58.10%	\$ 26.79	60.10%	\$ 25.51
AngelTrax	USBKITSATA	Reader for SATA Hard Drives	Each		1 Year	\$ 33.46	56.10%	\$ 14.69	58.10%	\$ 14.02	60.10%	\$ 13.35
AngelTrax	HDD500ST	500GB Solid State Hard Drive	Each		1 Year				58.10%	\$ 318.40	60.10%	\$ 303.20
						759.9	56.10%	330.6				

MAINTENANCE LABOR RATES

NOTE #1: All rates include travel time and costs incurred for travel (including, but not limited to travel, meals, lodging, toll, etc.) to and from the site. Rates and charges for the Product, installation, systems integration, and maintenance of product includes all travel and costs associated with accessing the installation site. (Sec. III.21.1: Rates for Travel Costs)

Job Title	Description	Prevailing Wage (If Job Title is included in a NYS DOL Prevailing Wage Schedule	Supplemental Benefit	Percent Markup	Total Hourly Rate
Installer - Field Engineer	Installs, repairs, services all AngelTrax products with Preventative Maintenance Plans on Non-Law Enforcement and Law Enforcement vehicles	Per Dept Labor - our services DO NOT require Prevailing Wage	N/a	N/a	Included in cost of Preventative Maintenance Plan

	Priority Emergency Service (7am-5pm) Monday Through Friday	Priority Emergency Service After Business Hours (5pm-7am) Monday Through Friday	Priority Emergency Service Saturdays	Priority Emergency Service Sundays and State Legal Holidays	Emergency Service (7am-5pm) Monday Through Friday	Emergency Service After Business Hours (5pm-7am) Monday Through Friday	Emergency Service Saturdays	Emergency Service Sundays and State Legal Holidays	Non-Emergency Service (7am-5pm) Monday Through Friday	Non-Emergency Service After Business Hours (5pm-7am) Monday Through Friday	Non-Emergency Service Saturdays	Non-Emergency Service Sundays and State Legal Holidays
Per Hour (Manhour)	\$ 85.00	\$ 127.50	\$ 127.50	\$ 170.00	\$ 85.00	\$ 127.50	\$ 127.50	\$ 170.00	\$ 85.00	\$ 127.50	\$ 127.50	\$ 170.00
Per Month	NA											
Per 1 Year	NA											
Per 2 Years	NA											
Per 3 Years	NA											

PREVENTATIVE MAINTENANCE COST (If Applicable)

	Preventative Maintenance	Description (Indicate "See Attached" if on a Separate Page)
Per Hour (Manhour)	\$85.00	Check operation of all systems; repair accordingly. Parts included if product is under warranty.
Per Month	NA	
Per 1 Year	NA	
Per 2 Years	NA	
Per 3 Years	NA	

MAINTENANCE FOR PRODUCTS PURCHASED OUTSIDE OF AWARD 20191

	Rate of Maintenance for Products Purchased outside of Award RFP 20191	Inspection Cost
Per Hour (Manhour)	\$85.00	\$85.00
Per Month	NA	NA
Per 1 Year	NA	NA
Per 2 Years	NA	NA
Per 3 Years	NA	NA

PREPAID ANNUAL MAINTENANCE DISCOUNT. For all bidders proposing prepaid annual maintenance N/A

COST OF MAINTENANCE REINSTATEMENT INSPECTION (IF APPLICABLE)** N/A N/A

*Discounts to be used for Evaluation Purposes

**Information Only - Not to be used for Evaluation Purposes

TRAINING PER HOUR

Class Size (Number of People) Free
 Length of Class (Number of Hours) 10
 not to exceed 4 hrs

ADVANCED TRAINING PER HOUR*

Class Size (Number of People) \$85.00
 Length of Class (Number of Hours) unlimited
 not to exceed 8 hrs

TRAINING COSTS FOR ADDITIONAL EMPLOYEES PER HOUR

N/A (COST PER COPY)

ADDITIONAL DOCUMENTATION (If Applicable)

N/A

INSTALLATION LABOR RATES

NOTE #1: All rates include travel time and costs incurred for travel (including, but not limited to travel, meals, lodging, toll, etc.) to and from the site. Rates and charges for the Product, installation, systems integration, and maintenance of product includes all travel and costs associated with accessing the installation site. (Sec. III.21.1: Rates for Travel Costs)

Job Title	Description	Prevailing Wage (If Job Title is included in a NYS DOL Prevailing Wage Schedule)	Supplemental Benefit	Percent Markup	Total Hourly Rate
Factory Certified Field Engineer	Installs, repairs, services all AngelTrax products with warranty or post warranty issues on Non-Law Enforcement and Law Enforcement vehicles	Per Dept/Labor - our services DO NOT require Prevailing Wage	N/a	N/a	85.00

TRAINING PER HOUR

Class Size (Number of People)

Free

Length of Class (Number of Hours)

10
not to exceed 4 hrs

ADVANCED TRAINING PER HOUR*

Class Size (Number of People)

\$85.00
unlimited

Length of Class (Number of Hours)

not to exceed 8 hrs

TRAINING COSTS FOR ADDITIONAL EMPLOYEES PER HOUR

N/A

ADDITIONAL DOCUMENTATION (If Applicable)

N/a

(COST PER COPY)

SYSTEMS INTEGRATION LABOR RATES

NOTE #1: All rates include travel time and costs incurred for travel (including, but not limited to travel, meals, lodging, toll, etc.) to and from the site. Rates and charges for the Product, installation, systems integration, and maintenance of product includes all travel and costs associated with accessing the installation site. (Sec. III.21.1: Rates for Travel Costs)

Job Title	Description	Prevailing Wage (If Job Title is included in a NYS DOL Prevailing Wage Schedule)	Supplemental Benefit	Percent Markup	Total Hourly Rate
Factory Certified Field Engineer	Installs, repairs, services all AngeITrax products with warranty or post warranty issues on Non-Law Enforcement and Law Enforcement vehicles	Per Dept/Labor - our services DO NOT require Prevailing Wage	N/a	N/a	85.00

TRAINING PER HOUR

Class Size (Number of People)

Free
10

Length of Class (Number of Hours)

not to exceed 4 hrs

ADVANCED TRAINING PER HOUR*

Class Size (Number of People)

\$85.00
unlimited

Length of Class (Number of Hours)

not to exceed 8 hrs

TRAINING COSTS FOR ADDITIONAL EMPLOYEES PER HOUR

N/A

ADDITIONAL DOCUMENTATION (If Applicable)

N/a

(COST PER COPY)