

Global Bay Mobile Technologies  
 NYS OGS Pricing Effective Date 11/1/09  
 PERPETUAL LICENSING

<b>GBmobile Platform</b>	<b>Bronze</b>	<b>Silver</b>	<b>Gold</b>	<b>Platinum</b>
<i>Product Code</i>	P_GBm4.1_BP	P_GBm4.1_SP	P_GBm4.1_GP	GB4.1_PP
<b>Features</b>				
<i>Application Builder</i>	YES	YES	YES	YES
<i>Web Application</i>	YES	YES	YES	YES
<i>Synchronization Server</i>	YES	YES	YES	YES
<i>Handheld and Tablet Mobile Client Support</i>	YES	YES	YES	YES
<i>Web Services / DBI Integration Support</i>	YES	YES	YES	YES
<i>Multi-Tenant Environment</i>	NO	NO	NO	YES
<b>Licenses Included</b>				
Synchronization Server	1	1	2	2
Client Licenses	10	40	100	150
Application Licenses	1	3	Unlimited	Unlimited
Application Builder Developer Licenses	1	1	1	10
Database Connector Licenses	0	3	Unlimited	Unlimited
<b>MSRP</b>	<b>\$ 16,575</b>	<b>\$ 51,659</b>	<b>\$123,250</b>	<b>\$ 301,750</b>
<b>Package Specific Add-Ons</b>				
Additional Synchronization Server (Production)	\$ 4,143.75	\$ 12,914.69	\$ 30,812.50	\$ 68,750.00
Additional Environment (Non-Production)	\$ 9,945.00	\$ 30,995.25	\$ 73,950.00	\$ 165,000.00
Additional Synchronization Server (Non-Production)	\$ 2,486.25	\$ 7,748.81	\$ 18,487.50	\$ 41,250.00

<b>Optional Extras</b>	<b>Product Code</b>	<b>MSRP</b>
Application Builder (Per Developer)	P_GBm4.1_DL	\$ 4,675.00
Integration Tool (Per Database Connection)	P_GBm4.1_DC	\$ 4,250.00
Application License (Single)	P_GBm4.1_AL1	\$ 8,500.00
Application License (5 Pack)	P_GBm4.1_AL5	\$ 34,000.00
Application License (Unlimited Pack)	P_GBm4.1_ALU	\$ 85,000.00
Annual Maintenance (% of Total Licensing)	P_GBm4.1_CL	20%

<b>Client Licenses (Standard)</b>	<b>MSRP (Standard)</b>	<b>MSRP (Enhanced)</b>
1-249	\$ 425.00	\$ 1,062.50
250-499	\$ 403.75	\$ 1,009.38
500-749	\$ 383.56	\$ 958.91
750-999	\$ 364.38	\$ 910.96
1000-1499	\$ 346.17	\$ 865.41
1500-1999	\$ 328.86	\$ 822.14
2000-2499	\$ 312.41	\$ 781.04
2500-2999	\$ 296.79	\$ 741.98
3000-3499	\$ 281.95	\$ 704.88
3500+	\$ 267.86	\$ 669.64

**Enhanced Features include:**

1. NYC Win Support
2. LDAP Support
3. Simplified Sign-On

## Consulting and Training Services

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### Standard Pricing

Resource	Hourly Rate
Project Manager	\$ 175.00
Business Analyst	\$ 160.00
AccessPoint Consultant	\$ 150.00
Software Engineer	\$ 165.00
Systems Architect	\$ 165.00
Q/A Tester	\$ 150.00
Installation Specialist	\$ 150.00
Training Specialist	\$ 150.00
Training Packages	Fee
AccessPoint 5 Day Training	\$6,750

### OGS Pricing

Resource	Hourly Rate
Project Manager	\$ 140.00
Business Analyst	\$ 128.00
AccessPoint Consultant	\$ 120.00
Software Engineer	\$ 132.00
Systems Architect	\$ 132.00
Q/A Tester	\$ 120.00
Installation Specialist	\$ 120.00
Training Specialist	\$ 120.00
Training Packages	Fee
AccessPoint 5 Day Training	\$5,400

## **Aggregate Contract Term Order Volume - Additional Discounting**

The discounting listed below is in addition to the discounting already provided on the New York State price list.

This additional discounting becomes effective when the cumulative purchase level reaches the band levels listed below.

\$0-\$749,999	0%
\$750,000 - \$1,499,999	7%
\$1,500,000 - \$2,249,999	14%
\$2,250,000 - \$2,999,999	21%
\$3,000,000 and higher	25%