



NY STATE PRICE LIST 2016

CONTRACT NO.(s): PT62796

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CASELOAD EXPLORER

Product	Prices Starting January 15, 2016
License Fees	
Site License for Caseload Explorer Software, see user license also.	\$13,652.91
Case Management Software license fee for additional Sites within County	\$5,010.37
Per concurrent (not actual or registered user)	\$676.15
System Documentation (inclusive of Financial Module) (Electronic Copy only option). Revisions to the system documentation resulting from updates and version releases will not result in this charge.	\$2,367.04
Physical Copies of System Documentation (price is per page, delivered via US mail)	\$0.24
License of Kiosk Software (Customer License, Base Price)	\$12,865.00
License of Kiosk Software (cost per Kiosk Machine)	\$1,000
Services	
Configuration and Customization charges, requirements assessment, data conversion and all other technical consulting and enhancement work related to the initial installation of or subsequent customizations of Caseload Explorer (per hour) (performed in AutoMon offices). See data conversion for Prober and Prober Plus customers below.	\$182.96
Application Installation guide, scripts and installation related to initial installation of Caseload Explorer; remote installation (County IT - with AutoMon support - installs systems, database software, security, backup, antivirus, .Net framework and related add-ons and runs scripts). Included in fee is Phone Consultation regarding accessing AutoMon's FTP server for download.	\$1,623.58
Initial Training of staff (computer based training videos, 2 days onsite training). This charge includes Travel Expenses.	\$6,763.55
User's Conference (pricing is per person attending Conference from AutoMon LLC, travel costs are included). Pricing presumes that the State or counties will arrange for the site and handle communications and logistics with attendees.	\$6,309.29
Except for the User's Conference, all on-site meetings and work will charged based on a day rate set forth below. Travel days are charged as full days. Travel expenses are included.	
Charge for first day of travel to and time spent at customer location, Fractional days rounded up to full days.	\$2,236.64



Charge for each preparation day, and for each day of travel to and time spent at customer location, beyond first day. Fractional days rounded up to full days.	\$1,341.77
Maintenance and Support	
Warranty Period included in License Price on Caseload Explorer and Kiosk Software. Customers upgrading from Prober to Caseload Explorer receive no warranty.	Six Months
Annual Base Price Per Customer	\$3,834.99
Annual Charge for Caseload Explorer (not including Kiosk Software) per actual or registered user	\$187.81
Annual Software Maintenance Kiosk Software per Customer Base Price	\$3,834.99
Annual Software Maintenance Kiosk Software (per Kiosk Machine)	\$893.82
Technical Support Services outside scope of installation and maintenance agreement. One hour minimum.	\$230.28

General Notes:

1. Change orders negotiated by the State or one or more licensing agency.

Those enhancements and modifications to Caseload Explorer separately paid for by the State, or one or more of the licensing agencies, shall be provided to the other licensing agencies within the State without a license fee. This provision does not include new products, nor local interfaces to third party applications. Those licensing agencies requesting the enhancement shall pay the costs associated with implementation, localization, and installation. Hourly charges apply.

2. Change order for local interfaces by county.

AutoMon will develop local interfaces on a time and materials basis. Effective on the next annual renewal of Maintenance and Support , and subject to the same annual price escalations affecting fees generally thereafter, the annual maintenance and support charge will be increased by an amount equal to twenty percent (20%) of the total Change Order charge. Notwithstanding the preceding sentence, charges for project management, specification development, training or training materials shall not occasion an add-on charge to the annual Maintenance charges.



CE DRUG TESTING

Product	Prices Starting January 15, 2016
Annual Cost, Subscription License	
Based on Population	
Annual Subscription Drug Testing - County Agency	
County Population Range based on 2010 Census	
1 to 99,999	\$5,000
100,000 to 199,999	\$5,500
200,000 to 299,999	\$6,000
300,000 to 399,999	\$6,500
400,000 to 499,999	\$7,000
500,000 to 599,999	\$7,500
600,000 to 699,999	\$8,000
700,000 to 799,999	\$8,500
800,000 to 899,999	\$9,000
900,000 to 999,999	\$9,500
1,000,000 to 2,999,999	\$15,000
3,000,000 to 4,999,999	\$25,000
Above 5,000,0000	\$35,000
Annual Subscription Price for Ce Drug Testing - Per State Agency Department for exclusive use by State Agency Department personnel only.	
Use Subscription, including software maintenance and hosting (if applicable)	\$110,000
Services	
Configuration and Customization charges, requirements assessment, data conversion and all other technical consulting and enhancement work related to the initial installation of or subsequent customizations of Ce Drug test (per hour) (performed in AutoMon offices).	\$182.96
Charge for first day of travel to and time spent at customer location, Fractional days rounded up to full days.	\$2,236.64
Charge for each preparation day, and for each day of travel to and time spent at customer location, beyond first day. Fractional days rounded up to full days.	\$1,341.77
Technical Support Services outside scope of installation and maintenance agreement. One hour minimum.	\$230.28



General Notes:

1. Change orders negotiated by the State or one or more licensing agency.

Those enhancements and modifications to Ce Drug Testing separately paid for by the State, or one or more of the licensing agencies, shall be provided to the other licensing agencies within the State without a license fee. This provision does not include new products, nor local interfaces to third party applications. Those licensing agencies requesting the enhancement shall pay the costs associated with implementation, localization, and installation. Hourly charges apply.

2. Change order for local interfaces by county.

AutoMon will develop local interfaces on a time and materials basis. Effective on the next annual renewal of Maintenance and Support , and subject to the same annual price escalations affecting fees generally thereafter, the annual maintenance and support charge will be increased by an amount equal to twenty percent (20%) of the total Change Order charge. Notwithstanding the preceding sentence, charges for project management, specification development, training or training materials shall not occasion an add-on charge to the annual Maintenance charges.



CE ASSESSMENTS

Product	Prices Starting January 15, 2016
Annual Cost, Subscription	
Based on Population	
Annual Subscription Ce Assessments - County Agency	
County Population Range based on 2010 Census	
1 to 99,999	\$5,174.94
100,000 to 199,999	\$5,692.43
200,000 to 299,999	\$6,209.93
300,000 to 399,999	\$6,727.42
400,000 to 499,999	\$7,244.91
500,000 to 599,999	\$7,762.41
600,000 to 699,999	\$8,279.90
700,000 to 799,999	\$8,797.40
800,000 to 899,999	\$9,314.89
900,000 to 999,999	\$9,832.38
1,000,000 to 2,999,999	\$15,542.82
3,000,000 to 4,999,999	\$25,874.69
Above 5,000,0000	\$36,224.57
Annual Subscription Price for Ce Assessments - Per State Agency Department for exclusive use by State Agency Department personnel only.	
Use subscription, including software maintenance and hosting (if applicable)	\$111,507.00
Services	
Configuration and Customization charges, requirements assessment, data conversion and all other technical consulting and enhancement work related to the initial installation of or subsequent customizations of Ce Assessments (per hour) (performed in AutoMon offices).	\$182.96
Charge for first day of travel to and time spent at customer location, Fractional days rounded up to full days.	\$2,236.64
Charge for each preparation day, and for each day of travel to and time spent at customer location, beyond first day. Fractional days rounded up to full days.	\$1,341.77
Technical Support Services outside scope of installation and maintenance agreement. One hour minimum.	\$230.28



General Notes:

1. Change orders negotiated by the State or one or more licensing agency.

Those enhancements and modifications to Ce Assessments separately paid for by the State, or one or more of the licensing agencies, shall be provided to the other licensing agencies within the State without a license fee. This provision does not include new products, nor local interfaces to third party applications. Those licensing agencies requesting the enhancement shall pay the costs associated with implementation, localization, and installation. Hourly charges apply.

2. Change order for local interfaces by county.

AutoMon will develop local interfaces on a time and materials basis. Effective on the next annual renewal of Maintenance and Support , and subject to the same annual price escalations affecting fees generally thereafter, the annual maintenance and support charge will be increased by an amount equal to twenty percent (20%) of the total Change Order charge. Notwithstanding the preceding sentence, charges for project management, specification development, training or training materials shall not occasion an add-on charge to the annual Maintenance charges.

PRICE INCREASE INFORMATION

- a) First Twelve Months Fixed: Pricing offered shall be fixed for the first twelve (12) months of the Contract term from the date of Comptroller approval.
- b) Price Increase Requests: Contractor may thereafter request an increase in the pricing contained in Appendix E a maximum of once in any twelve month period provided that Contractor certifies in writing that the price change for Product applies to its U.S. Commercial Price List, and that Contractor documents the request to the satisfaction of the State.
- c) Escalation Cap: Contractor has the sole responsibility to submit to OGS a rate adjustment request which must include a copy of the index or other supporting documentation necessary to support the request. Such adjustment shall in no event exceed the lesser of five (5%) percent or the percent increase in the latest copy of the “National Consumer Price Index for All Urban Consumers (CPIU)”, as published by the U.S. Department of Labor, Bureau of Labor Statistics, Washington, D.C. 20212. In no event can prices exceed the Contractor’s published U.S. Commercial List price.
- d) Effective Date of Increase: Price increases shall be effective upon final approval by the State, and may not be posted on the Internet prior to receipt of final approval.