

Appendix D : Pricing Schedule**Agreement between the New York State Office of General Services and
Unisys Corporation
for Project Based Information Technology Consulting Services****Contract Number: PB073AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

APPENDIX D: PRICING SCHEDULE

CONTRACTOR NAME:	Unisys Corporation
FEDERAL ID:	38-038-7840
NYS VENDOR ID:	1000004843
CONTRACT NUMBER:	PB073AA
DATE PRICELIST APPROVED BY OGS:	9/25/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	UIS-PR-1	Principal	<p>Manages and directs large programs and projects, typically multiyear contracts with multiple subcontractors and numerous deliverables. Key responsibilities may include:</p> <ul style="list-style-type: none"> o Applies exceptional line of business expertise, service line expertise, or both toward client strategy, planning, or solution development o Confers with the State's senior management to understand or develop the State's strategic goals o Confers with the State's senior management to advise on the creation of an appropriate IT strategy. 	Bachelors Degree	18	321.00

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2	UIS-SM-1	Senior Manager	Coordinates and guides a project team in planning, developing, organizing, and delivering services and solutions. Key responsibilities may include: <ul style="list-style-type: none"> - Directs a very complex project or engagement comprised of many discrete deliverables and subprojects - Oversees the performance of all engagements - Conducts information research, planning, or process redesign activities targeted at providing client competitive advantage or business improvement opportunities. 	Bachelors Degree	15	285.60

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3	UIS-DM-1	Manager of Overall Design, Development and Implementation	<p>Serves as the State's single point of contact for the Design, Development and Implementation (DDI) team; has ultimate managing authority over the vendor project team. Oversees and provides day-to-day direction to the vendor's technical managers and business managers. Works with the State's Project Manager; together, they are responsible for meeting the project initiative's technology and business objectives. Often required to resolve escalated issues, create plans to mitigate risk, and remove roadblocks. Plans and coordinates DDI work teams. Provides project team members with management and technical support. Handles complex projects. Designs and implements project plans. Generally manages a group of applications system analysts or infrastructure specialists. Relies on experience and judgment to plan and accomplish goals.</p>	Bachelors Degree	7	250.00

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4	UIS-EA-1	Executive Architect	Provides expert knowledge on IT architectures, platforms, applications, databases, middleware, networks, and horizontal solutions. Key responsibilities may include: <ul style="list-style-type: none"> - Guides and advises the State in identifying, administering, and implementing specific solutions - Conveys complex architectures and IT concepts to technical personnel, executive sponsors, and business stakeholders. 	Bachelors Degree	15	268.00

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5	UIS-AS-1	Architectural Specialist I	<p>Demonstrates extensive knowledge of several areas of specialization and significant expertise in more than one industry. Has experience in a variety of project-related roles. Key responsibilities may include:</p> <ul style="list-style-type: none"> - Modeling solutions with business architecture toolsets - Analyzing, designing, constructing, piloting, and deploying solutions - Leading the design and implementation of client solutions across an enterprise or a strategic business unit - Interacting with the State's highest business and technical executives - Designing and integrating the most complex, leading-edge, business-critical solutions for major, enterprisewide clients. 	Bachelors Degree	12	228.90

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6	UIS-AS-2	Architectural Specialist II	<p>Demonstrates extensive knowledge of several areas of specialization and deep expertise in at least one industry. Has experience in a variety of project-related roles. Key responsibilities may include:</p> <ul style="list-style-type: none"> - Modeling solutions with business architecture toolsets - Analyzing, designing, constructing, piloting, and deploying solutions - Leading the design and implementation of client solutions across a strategic business unit or division - Interacting with the State's senior management team - Designing and integrating large, complex, enterprisewide solutions for major clients. 	Bachelors Degree	8	214.92

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7	UIS-AS-3	Architectural Specialist III	Provides expertise in one or two areas of specialization and deep expertise in at least one industry. Has experience in a variety of project-related roles. Key responsibilities may include: <ul style="list-style-type: none"> - Modeling solutions with business architecture toolsets - Aalyzing, designing, constructing, piloting, and deploying solutions - Leading the design and implementation of client solutions across a division or large department. 	Bachelors Degree	6	181.67

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8	UIS-AS-4	Architectural Specialist IV	<p>Provides expertise in one or two areas of specialization and deep expertise in at least one industry. Has experience in a variety of project-related roles. Key responsibilities may include:</p> <ul style="list-style-type: none"> - Modeling solutions with business architecture toolsets - Analyzing, designing, constructing, piloting, and deploying solutions - Assisting with implementing client solutions across an organization. 	Bachelors Degree	4	148.92
9	UIS-BM-1	Business Manager	<p>Designs new systems; implements the change management strategy. Oversees the development and implementation of new strategies and their associated work processes, system enhancements, and policy changes to improve the legacy system and avoid federal penalties and sanctions.</p>	Bachelors Degree	7	200.00

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10	UIS-RL-1	Requirements Lead	Verifies requirements, recognizing gaps in the requirements. Serves as the gatekeeper for key deliverables throughout the development and design period. In completing these activities, allocates resources and evaluates outcomes in determining if system changes will be introduced for use by end users. Manages staff who serve as end user support resolving end users' system-related problems.	Bachelors Degree	7	150.00

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11	UIS-CS-1	Consultant I	<p>Work ranges in complexity from analysis and problem-solving to developing recommendations for complete business solutions or technical applications. Key responsibilities may include:</p> <ul style="list-style-type: none"> - Configuring, testing, and debugging application software, system software, or both - Analyzing, designing, developing, implementing, and maintaining a variety of State environments or solutions - Assisting with gathering and evaluating State capabilities and needs - Assisting with architecture design - Leading small projects or portions of larger projects - Designing total system solutions for small projects or portions of larger projects. 	Bachelors Degree	4	136.95

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12	UIS-CS-2	Consultant II	Work ranges in complexity from analysis and problem-solving to developing recommendations for complete business solutions or technical applications. Key responsibilities may include: <ul style="list-style-type: none"> - Configuring, testing, and debugging application software, system software, or both - Analyzing, designing, developing, implementing, and maintaining a variety of State environments or solutions - Assisting with gathering and evaluating State capabilities and needs - Assisting with architecture design. 	Bachelors Degree	3	119.21

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13	UIS-CS-3	Consultant III	<p>Work ranges in complexity from analysis and problem-solving to developing recommendations for complete business solutions or technical applications. Key responsibilities may include:</p> <ul style="list-style-type: none"> - Configuring, testing, and debugging application software, system software, or both - Analyzing, designing, developing, implementing, and maintaining a variety of State environments or solutions - Assisting with gathering and evaluating State capabilities and needs - Assisting with architecture design. 	Bachelors Degree	2	95.40

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14	UIS-CS-4	Consultant IV	<p>Work ranges in complexity from basic analysis and problem-solving to developing recommendations for complete business solutions or technical applications. Key responsibilities may include:</p> <ul style="list-style-type: none"> - Configuring, testing, and debugging application software, system software, or both - Analyzing, designing, developing, implementing, and maintaining a variety of State environments or solutions - Assisting with gathering and evaluating State capabilities and needs. 	Bachelors Degree	1	83.70

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16	UIS-QA-1	Quality Assurance/Test Lead	<p>Must have quality assurance and testing capabilities with 8 or more years of experience in the field or in a related area. Expected to manage a vendor group of resources who execute the following responsibilities:</p> <ul style="list-style-type: none"> • Evaluate and test new or modified software programs and software development procedures used to verify that programs function according to user requirements and conform to establishment guidelines • Write, revise, and verify quality standards and test procedures for program design and product evaluation to attain quality of software economically and efficiently • Review new or modified programs, including documentation, diagram, and flow chart, to determine if the program will perform according to user requests and conform to guidelines. • Recommend program improvements or corrections to programmers • Set tests up at a user's request to locate and correct program operating errors after the program is installed. 	Bachelors Degree	8	150.00
Group 73600			Award 22772	Project Based Information Technology Consulting Services (Statewide)		

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17	UIS-PS-1	Notices Product Administrator	At least three end-to-end Dynamic Document implementations, ideally in a specialized product like HP Extream. Ideal candidate would have an in-depth knowledge of data layouts, variables, and high-level programming syntax. A working knowledge of digital print production and manufacturing is desirable.	Bachelors Degree	5	107.64
18	UIS-DL-1	Data Migration Coordinator	Leads a team to convert all necessary data from the legacy system to the new system. Ensures the technical data migration approach meets the mutually agreed business requirements, complies with the project's Quality Plan, and is consistent with the Data Warehouse Lead's approach to deliver the DHS reporting product. Coordinates with the business team, the technical team (including database associates) and the Data Warehouse Lead to ensure migrated data is available in an efficient, usable format to the extent stipulated in the signed-off requirements.	Bachelors Degree	7	150.00

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20	UIS-DB-1	Database Admin	<p>Main responsibility is database administration activities, which are defined below:</p> <ul style="list-style-type: none"> - Defines and implements a strategy for backups and recovery of databases - Creates schema objects; defines storage parameters and user privileges - Sets up and reviews Oracle configuration parameters (possesses an excellent understanding of various parameters) - Monitors database performance continuously and proactively; works with developers to improve the system's performance - Coordinates software upgrades to the database management system or operating system with other database administrators and system administrators; installs Oracle patches as needed - Coordinates backups, storage, and system maintenance activities with system administrators. 	Bachelors Degree	5	124.41

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22	US-IM-1	IT Manager	Leads the technical team; oversees all technical aspects of application development, data migration, and data warehouse. This includes allocating technical resources to the team to ensure that the project proceeds in a timely, cost-effective way. Reviews all technical deliverables; provides the DDI Manager with input on the approval of technical deliverables. Serves as the DDI technical lead on technical project scope, approvals of technical requirement change requests, resolution of technical issues, and mitigation of technical risks. Reports directly to the DDI Manager. Collaborates closely from day to day with the Deputy Project Manager and the DHS Business Manager on project operations. Substantial, frequent contact with the QC vendor is required.	Bachelors Degree	8	200.00