

Appendix D : Pricing Schedule

**Agreement between the New York State Office of General Services and
POD, Inc.
for Project Based Information Technology Consulting Services**

Contract Number: PB040AA

Table of Contents

Sheet #1: Pricing Schedule

Authorized Users please note the following:

A competitive Mini-Bid is required for every transaction under this Centralized Contract.
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.
(Section 6.10 of the Contract)

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
1	PODDBA1	DBA1	<ul style="list-style-type: none"> Data dictionary analysis and design and data model analysis design Central data repository Data dictionary backup and recovery Definition of standards of data dictionaries Program dictionary analysis and maintenance software Performance tuning Database performance and space requirements 	BS or equivalent technical study	2+	\$67.75
2	PODDBA2	DBA2	All roles specified in DBA1 plus the following: <ul style="list-style-type: none"> Business systems analysis and design experience Logical data modeling techniques Production environment tools/utilities. Knowledgeable in data analysis and database management techniques. Execution of all responsibilities with little direct supervision of Team Lead. Administration and scripting experience in relative platform. 	BS or equivalent technical study	4+	\$78.00
3	PODDBA3	DBA3	All roles specified in DBA2 plus the following: <ul style="list-style-type: none"> Highly skilled at database design, installations, conversions. Responsible for database backup and recovery procedures, access security and database integrity, physical data storage design and data storage management. Participates in Database Management System selection and maintains database performance. May supervise other contractors. 	BS or equivalent technical study	6+	\$99.00

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
4	PODDA	Database Architect	<ul style="list-style-type: none"> • Possesses extensive knowledge of one or more database systems, and is capable of hands-on work in all phases of database design and management. • Designs, develops, and implements infrastructure to provide highly-complex, reliable, and scalable database to meet the organization's objectives and requirements. • Analyzes organization's business requirements for database design, and implements changes to database as required. • Performs systems analysis on database, and resolves performance, capacity, and replication issues as necessary. • Provides detailed design and specification documentation, including flowcharts, for all aspects of the database. • Participates in the identification, prioritization, and development of technical initiatives and strategies. • Develops and maintains database standards and naming conventions. • May supervise other contractors. 	BS in computer science or related field with advanced study preferred.	6+	\$109.35
5	PODDWES	Data Warehouse ETL Specialist	<ul style="list-style-type: none"> • Designs, codes, test and implements programs to extract data from source systems, performs data transformations services and load data into data warehouse, data marts and star schemas. • Knowledge of ETS tool security administration and upgrades 	BS or equivalent technical study	4+	\$104.15
6	PODDWA	Data Warehouse Architect	<ul style="list-style-type: none"> • Designs and implements data warehouse, data marts and data stores, while ensuring high level of data availability. • Defines data standards and creates data models for warehouse architects • May evaluate se management systems, and select infrastructure components such as software, hardware, database se management systems and networking capabilities 	BS or equivalent technical study	6+	\$109.35
7	PODDWBI	Data Warehouse Business Intelligence Specialist	<ul style="list-style-type: none"> • Designs, codes, tests and implements data reporting structures using third-party business intelligence tools. • Knowledgeable in tool security, administration and upgrades 	BS or equivalent technical study	4+	\$109.35

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
8	PODSE1	Software Engineer 1	<ul style="list-style-type: none"> Code enhancement and development programs and/or required fixes to production problems using the functional and technical programming standards. Test enhancement and development programs. Structured code reviews / walkthroughs. Create and provide content for operational documentation to Technical Writers. Utilize configuration management tools, design tools, debugging tools, and any other environment specific tools necessary to create, test, and implement an application. 	BS or equivalent technical study	2+	\$62.50
9	PODSE2	Software Engineer 2	<p>All roles specified in SE1 plus the following:</p> <ul style="list-style-type: none"> Analyze and design enhancements, development programs, and/or required fixes to production problems. Design applications to functional and technical programming standards. Gather and interpret user requirements into design specifications. Develop system specifications and interfaces. Determine time estimates and schedule for work. 	BS or equivalent technical study	4+	\$72.75
10	PODSE3	Software Engineer 3	<p>All roles specified in SE2 plus the following:</p> <ul style="list-style-type: none"> This is a professional level position which may require coordination of programming activities being conducted by the team Confers with other business and technical personnel to resolve problems of intent, inaccuracy, or feasibility of computer processing. Leverages excellent written and verbal communication skills to develop new business process and programming solutions as directed by business and technical stakeholders. Utilize deep modeling, design and coding skills. May supervisor contract SE's. 	BS or equivalent technical study	6+	\$99.00
11	PODWD1	Web Developer 1	<ul style="list-style-type: none"> Good knowledge of computer graphic design techniques; design and desktop publishing software; how the Web site interacts with other sites on servers. Experience creating and designing art work and digital files via computers and output devices; using a Web-editor program that involves reading and writing the coding within documents; using graphics, content, and web tools. 	BS or equivalent technical study	2+	\$62.50

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
12	PODWD2	Web Developer 2	Includes all skills in WD1 plus the following <ul style="list-style-type: none"> • Designs, codes, tests and implements data reporting structures using third party business intelligence tools. • Knowledgeable in tool security, administration and upgrades 	BS or equivalent technical study	4+	\$72.75
13	PODWD3	Web Developer 3	Includes all skills in WD2 plus the following: <ul style="list-style-type: none"> • Insures that servers and browsers are configured to provide visibility of site to the largest possible audience; • Sets up and implements Web-based authorization on Web sites, directories and pages. • Utilizes security software packages and related procedures to administer user access, ensure adherence to security policies and procedures; • Audits security access control design practices; assists outside auditors. • May direct the implementation of web-based e-commerce/e-business applications. • May supervise other contractors. 	BS or equivalent technical study	6+	\$99.00
14	PODSQAA1	Software Quality Assurance Analyst 1	<ul style="list-style-type: none"> • Evaluates and tests new or modified software programs and software development procedures used to verify that programs function according to user requirements and conform to establishment guidelines. • Writes, revises, and verifies quality standards and test procedures for program design and product evaluation to attain quality of software economically and efficiently. • Reviews new or modified program, including documentation, diagram, and flow chart, to determine if program will perform according to user request and conform to guidelines. 	BS or equivalent technical study	2+	\$67.75

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
15	PODSQAA2	Software Quality Assurance Analyst 2	All roles specified in SQAA1 plus the following: <ul style="list-style-type: none"> Monitors program performance after implementation to prevent reoccurrence of program operating problems and ensure efficiency of operation. Writes documentation to describe program evaluation, testing, and correction. May evaluate proposed software or software enhancement for feasibility. May develop utility program to test, track, and verify defects in software program. May write programs to create new procedures or modify existing procedures. May train software program users. 	BS or equivalent technical study	4+	\$78.00
16	PODSQAA3	Software Quality Assurance Analyst 3	All roles specified in SQAA2 plus the following: <ul style="list-style-type: none"> May supervise other SQAA's 	BS or equivalent technical study	6+	\$93.75
17	PODSA	Software Architect	<ul style="list-style-type: none"> Manages, organizes, and administers systems analysis and preparation of applications and operating systems programming to process data and solve problems by use of computers. Establishes priorities and schedules, and oversees and reviews work of systems analysis personnel and programming personnel. Assists in the development of standards, procedures, and operating systems applications. Works with stakeholders and management to ensure projects are completed on time and according to organization standards. Consults with management to clarify systems and programs intent, identify problems, suggest changes, and determine extent of application systems changes required. Compiles documentation of program development and subsequent revisions. May supervise other contractors. 	BS in computer science or related field with advanced study preferred.	6+	\$109.35
18	PODST1	Software Tester 1	<ul style="list-style-type: none"> Create test models for product test and release control (plans, data, and scripts). Conduct structured walk-throughs Execute assembly or product tests. 	BS or equivalent technical study	2+	\$62.50

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
19	PODST2	Software Tester 2	All roles specified in Test1 plus the following: <ul style="list-style-type: none"> Define product test plans and criteria for acceptance. Develop, update, and maintain testing standards and procedures. Assist in the planning, creation, and control of the test environments. Conduct inspections; resolve issues. Coordinate and execute assembly or product tests Work with Test Team members to enhance their testing skills and build technical and business knowledge. Determine time estimates and schedule for work efforts. Define and utilize entry / exit criteria for testing. Schedule the design of structured walk-throughs or inspections; resolve issues 	BS or equivalent technical study	4+	\$72.75
20	PODST3	Software Tester 3	All roles specified in Test2 plus the following: <ul style="list-style-type: none"> Review and understand the Test Team work plan. Assist Application Teams to plan and execute component and assembly tests. May supervise other contract testers. 	BS or equivalent technical study	6+	\$88.50
21	PODNA1	Network Administrator 1	<ul style="list-style-type: none"> Reviews, plans, and evaluates network systems. May troubleshoot network systems and recommend improvements to network. Provides documentation/project tracking and management reporting. Provides tactical and strategic input on overall network planning and related projects. 	BS or equivalent technical study	2+	\$62.50
22	PODNA2	Network Administrator 2	Includes all skills in NA1 plus the following: <ul style="list-style-type: none"> Installs, configures and maintains organization's network. Builds networks and maintains external and internal web presence, administers the networks. Performs system backups on its internal and external web network servers. Designs and supports server system(s) and supporting software. 	BS or equivalent technical study	4+	\$72.75

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
23	PODNA3	Network Administrator 3	Includes all skills in NA2 plus the following: <ul style="list-style-type: none"> Responsible for the design, implementation and overall performance, security and availability of the entire LAN/WAN/MAN for enterprises designing network topology between sites such as data centers, field offices and DR sites. Extensive technical product experience in network security controls. Experience in developing enterprise networks and security design architecture in a multiple site environment. Provides consultation to business area management and staff at the highest technical level for all aspects of LAN/WAN design and configuration in multi-server environment. Demonstrated knowledge of systems, networks and applications, Microsoft networking concepts, back office products. May supervise other contract staff. 	BS or equivalent technical study	6+	\$99.00
24	PODSA1	System Administrator 1	<ul style="list-style-type: none"> Familiarity with most basic system administrator tools and processes Provides general maintenance activities including backup Ability to write scripts in a particular administrative language. Programming experience with any applicable language. Communicate accurate and useful status updates. Follow quality standards. 	BS or equivalent technical study	2+	\$62.50
25	PODSA2	System Administrator 2	All roles specified in SA1 plus the following: <ul style="list-style-type: none"> Responsible for operating and other system software. Responsible for upgrading the operating and system software and keeping patches current. Familiarity with fundamental networking/distributed computing environment concepts. Ability to do minimal debugging and modification of programs. Execute the disaster recovery/back up procedures and archiving procedures. Manage security for servers. Responsible for performance tuning, capacity planning, database administration, and fault management. Review, prioritize, and research service requests. 	BS or equivalent technical study	4+	\$72.75

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
26	PODSA3	System Administrator 3	All roles specified in SA2 plus the following: <ul style="list-style-type: none"> Solid understanding of networking/distributed computing environment concepts. Understands principles of routing client/server programming. Manage expectations at all levels: customers/end users, executive sponsors. Understand the business application of technical support and design in an application development environment. Work with the various Infrastructure teams and operations provider to identify the strategic direction of systems management activities. Understands the design of consistent network-wide file system layouts Develop plans for disaster recovery/ backup and archiving. May supervise other contractors. 	BS or equivalent technical study	6+	\$93.75
27	PODPC	Project Coordinator	<ul style="list-style-type: none"> Experience planning and implementing projects Experience managing project work plans and the deliverable review processes Experience with managing project documents and websites 	BS or equivalent technical study	2+	\$72.75
28	PODPC1	Project Manager 1	<ul style="list-style-type: none"> Experience planning and implementing projects Development of project charter, scope, goals, work plans, timelines, implementation strategies Creation of measurement processes/methods for assessing progress toward goals and project outcomes 	BS or equivalent technical study	2+	\$88.50
29	PODPC2	Project Manager 2	All roles specified in Project Manager 1 plus the following: <ul style="list-style-type: none"> Planning, development, implementation, and evaluation of complex enterprise projects. Identify decision-making issues and key stakeholders, develop and implement strategies to encourage and obtain stakeholder and/or community awareness and support, and identify project partners. Experience interpreting and explaining specialized or complex material into information usable by the public; developing and monitoring contracts. 	BS or equivalent technical study	4+	\$93.75

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
30	PODPC3	Project Manager 3	All roles specified in Project Manager 2. • This is the expert-level project manager and the person must be an expert in project management, including the planning, development, implementation, and evaluation of large, complex projects. • May supervise contractors and provide direction to a large and diverse project teams.	BS or equivalent technical study	6+	\$104.15
31	PODBPA	Business Process Analyst	Skill and knowledge include but are not limited to: • Work with customer business units to understand their business processes. • Develops performance metrics for successful business process management initiatives. • Does workflow design and process improvement.	BS or equivalent technical study	2+	\$93.75
32	PODBPE	Business Process Engineer	• Consults with stakeholders to define business need or problem; conducts research, performs studies and surveys to obtain data; and analyzes problems to advise on or recommend solutions, utilizing knowledge of theory, principles, or technology of specific discipline or field of specialization. • Conducts study or survey on need or problem to obtain data required for solution. • Analyzes data to determine solution, such as installation of alternate methods and procedures, changes in processing methods and practices, modification of machines or equipment, or redesign of products or services. • Advises client or department heads on alternate methods of solving need or problem, or recommends specific solution. • Requires experience providing consulting services to governmental entities. • May be designated according to field of business and technical specialization. • Provides documentation according to agency standards • May supervise other contractors.	BS or equivalent study in the area of business process design	4+	\$106.25

PRICING SCHEDULE

CONTRACTOR NAME:	POD Inc.
FEDERAL ID:	850367128
NYS VENDOR ID:	1100137179
CONTRACT NUMBER:	PB040AA
DATE PRICELIST APPROVED BY OGS:	9/17/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Not to Exceed Hourly Rate, Exclusive of Travel)
33	PODFA	Functional Architect	Skill and knowledge include but are not limited to: <ul style="list-style-type: none"> Analyze, determine, and document functional requirements. Gather and interpret requirements into design specifications. Understand specific business needs and overall business strategy of the business customer. Provide standard, well-structured work planning which defines scope, resources, commitments, quality, risk, tasks, and acceptance criteria. Ensure that overall application designs remain within project scope. Work with customer business units to understand their business processes. Ensure business requirements are supported by the software. May supervisor other contracts 	BS or equivalent technical study	6+	\$106.25