

**Appendix D : Pricing Schedule****Agreement between the New York State Office of General Services and  
INNOSOUL, INC.****for Project Based Information Technology Consulting Services****Contract Number: PB024AA****Table of Contents****Sheet #1: Pricing Schedule****Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## APPENDIX D: PRICING SCHEDULE

|  |                |
|--|----------------|
| <b>CONTRACTOR NAME:</b>                | INNOSOUL, INC. |
| <b>FEDERAL ID:</b>                     | 20-0098882     |
| <b>NYS VENDOR ID:</b>                  | 1000052679     |
| <b>CONTRACT NUMBER:</b>                | PB024AA        |
| <b>DATE PRICELIST APPROVED BY OGS:</b> | 9/15/2015      |

| Item Number | SKU  | Job Title                          | Job Description                    | Minimum Education / Certification Level | Minimum Years of Experience | NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel) |
|-------------|------|------------------------------------|------------------------------------|---|-----------------------------|---|
| 1           | 1001 | Computer Programming Services      | Computer Programming Services      | BS                                      | 5                           | \$85.00   |
| 2           | 1002 | Computer Systems Analysis Services | Computer Systems Analysis Services | BS                                      | 3                           | \$125.00  |
| 3           | 1003 | Computer Systems Security Services | Computer Systems Security Services | BS                                      | 5                           | \$85.00   |
| 4           | 1004 | Database Management Services       | Database Management Services       | BS                                      | 3                           | \$95.00   |
| 5           | 1005 | Desktop Support Services           | Desktop Support Services           | BS                                      | 4                           | \$39.00   |
| 6           | 1006 | EDMS Services                      | EDMS Services                      | BS                                      | 3                           | \$165.00  |
| 7           | 1007 | Electronic Commerce/EDI Services   | Electronic Commerce/EDI Services   | BS                                      | 3                           | \$75.00   |
| 8           | 1008 | Help Desk Support Services         | Help Desk Support Services         | BS                                      | 4                           | \$40.00   |
| 9           | 1009 | IT Financial Analysis Services     | IT Financial Analysis Services     | BS                                      | 3                           | \$115.00  |
| 10          | 1010 | IT Operations Support Services     | IT Operations Support Services     | BS                                      | 5                           | \$40.00   |
| 11          | 1011 | IT Training Services               | IT Training Services               | BS                                      | 3                           | \$100.00  |
| 12          | 1012 | LAN Integration Services           | LAN Integration Services           | BS/CCNA                                 | 4                           | \$95.00   |

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| Item Number | SKU  | Job Title                            | Job Description                      | Minimum Education / Certification Level | Minimum Years of Experience | NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel) |
|-------------|------|--------------------------------------|--------------------------------------|---|-----------------------------|---|
| 13          | 1013 | LAN/WAN Development/Upgrade Services | LAN/WAN Development/Upgrade Services | BS                                      | 4                           | \$95.00   |
| 14          | 1014 | LAN/WAN Support Services             | LAN/WAN Support Services             | BS                                      | 4                           | \$75.00   |
| 15          | 1015 | Network Security Services            | Network Security Services            | BS                                      | 4                           | \$84.00   |
| 16          | 1016 | Technology Advisory Services         | Technology Advisory Services         | BS                                      | 5                           | \$185.00  |
| 17          | 1017 | Project Management Services          | Project Management Services          | BS/PMP                                  | 5                           | \$95.00   |
| 18          | 1018 | Telecommunications Services          | Telecommunications Services          | BS                                      | 3                           | \$60.00   |
| 19          | 1019 | Wireless Networking Services         | Wireless Networking Services         | BS                                      | 4                           | \$60.00   |