

**Appendix D : Pricing Schedule**

**Agreement between the New York State Office of General Services and  
HLN CONSULTING, LLC  
for Project Based Information Technology Consulting Services**

**Contract Number: PB020AA**

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**Sheet #1: Pricing Schedule**

**Authorized Users please note the following:**

A competitive Mini-Bid is required for every transaction under this Centralized Contract.  
(Section 5.1 of the Contract)

The Contractor acknowledges that any mini-bid under this Centralized Contract which includes pricing in excess of the "maximum Not-To-Exceed price" shall be rejected by the Authorized User.  
(Sections 4.4 and 6.9 of the Contract)

Price increases will only apply to the OGS Centralized Contracts and shall not be applied retroactively to Authorized User Agreements or any Mini-bids already submitted to an Authorized User.  
(Section 4.23 of the Contract)

When provided for in the Mini-Bid and resultant Authorized User Agreement, an Authorized User may reimburse travel expenses. All rules and regulations associated with this travel can be found at <http://osc.state.ny.us/agencies/travel/travel.htm>. In no case will any travel reimbursement be paid that exceeds these rates. All travel will be paid only as part of a deliverable specified within the Authorized User Agreement and must be billed with that associated Invoice with receipts attached.  
(Section 6.10 of the Contract)

## APPENDIX D: PRICING SCHEDULE

<b>CONTRACTOR NAME:</b>	HLN Consulting, LLC
<b>FEDERAL ID:</b>	22-3516344
<b>NYS VENDOR ID:</b>	1000019609
<b>CONTRACT NUMBER:</b>	PB020AA
<b>DATE PRICELIST APPROVED BY OGS:</b>	9/14/2015

Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
1	P01	Principal	Project director, engagement manager	Bachelor's, Advanced degree preferred	7 years	\$ 239.84
2	P02	Project Manager III	Day to day project management for medium-large projects	Bachelor's	7 years	\$ 226.14
3	P03	Project Manager II	Day to day project management for medium-scale projects	Bachelor's	4 years	\$ 205.58
4	P04	Project Manager I	Day to day project management for small-medium projects	Bachelor's	2 years	\$ 171.31
5	P05	Programmer/Analyst IV	Lead developer, software design	Bachelor's	10 years	\$ 190.01
6	P06	Programmer/Analyst III	Software design and development	Bachelor's	7 years	\$ 171.31
7	P07	Programmer/Analyst II	Software design and development	Bachelor's	4 years	\$ 150.76
8	P08	Programmer/Analyst I	Software design and development	Bachelor's	1 year	\$ 137.05
9	P09	Systems Programmer IV	System configuration, deployment, operations	Bachelor's	10 years	\$ 190.01
10	P10	Systems Programmer III	System configuration, deployment, operations	Bachelor's	7 years	\$ 171.31
11	P11	Systems Programmer II	System configuration, deployment, operations	Bachelor's	4 years	\$ 150.76
12	P12	Systems Programmer I	System configuration, deployment, operations	Bachelor's	1 year	\$ 137.05

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Item Number	SKU	Job Title	Job Description	Minimum Education / Certification Level	Minimum Years of Experience	NYS Contract Price (Maximum Not to Exceed Hourly Rate, Exclusive of Travel)
13	P13	Specialist IV	Business analysis, business process analysis, documentation, testing	Bachelor's, Advanced degree preferred	10 years	\$ 207.12
14	P14	Specialist III	Business analysis, business process analysis, documentation, testing	Bachelor's, Advanced degree preferred	7 years	\$ 185.02
15	P15	Specialist II	Business analysis, business process analysis, documentation, testing	Bachelor's, Advanced degree preferred	4 years	\$ 167.20
16	P16	Specialist I	Business analysis, business process analysis, documentation, testing	Bachelor's	1 year	\$ 130.20
17	P17	Staff Assistant II	Support to project teams, data entry, procure supplies and equipment	Bachelor's	3 years	\$ 102.79