

**Agreement between the
New York State Office of General Services and
V Group Inc.
for Hourly Based IT Services (HBITS)**



**Contract Number: PH65950
Appendix D: Pricing Schedules
Effective for Task Orders posted on or after November 1, 2014**

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-----REGION 1-----

Service Group 1. STANDARD TITLES

Standard Title Markup 48%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$33.27	\$35.02	\$51.83	\$34.38	\$36.19	\$53.57
Project Manager	Mid Level	\$34.38	\$36.19	\$53.57	\$35.71	\$37.58	\$55.63
Project Manager	Senior	\$45.62	\$48.02	\$71.07	\$46.28	\$48.72	\$72.10
Project Manager	Expert	\$48.93	\$51.50	\$76.22	\$49.90	\$52.53	\$77.74
Business Analyst	Junior	\$31.73	\$33.40	\$49.44	\$32.07	\$33.75	\$49.95
Business Analyst	Mid Level	\$33.39	\$35.14	\$52.01	\$36.36	\$38.27	\$56.65
Business Analyst	Senior	\$44.10	\$46.42	\$68.70	\$46.28	\$48.72	\$72.10
Business Analyst	Expert	\$46.28	\$48.72	\$72.10	\$47.60	\$50.11	\$74.16
Technical Writer	Junior	\$27.77	\$29.23	\$43.26	\$28.10	\$29.58	\$43.78
Technical Writer	Mid Level	\$29.09	\$30.62	\$45.32	\$29.65	\$31.21	\$46.19
Technical Writer	Senior	\$30.41	\$32.01	\$47.38	\$31.08	\$32.71	\$48.41
Technical Writer	Expert	\$33.05	\$34.79	\$51.49	\$34.38	\$36.19	\$53.57
Tester	Junior	\$29.65	\$31.21	\$46.19	\$29.76	\$31.32	\$46.36
Tester	Mid Level	\$31.02	\$32.65	\$48.32	\$31.94	\$33.62	\$49.76
Tester	Senior	\$32.85	\$34.58	\$51.17	\$33.76	\$35.54	\$52.59
Tester	Expert	\$34.67	\$36.49	\$54.01	\$35.58	\$37.45	\$55.43
Programmer	Junior	\$33.05	\$34.79	\$51.49	\$33.39	\$35.14	\$52.01
Programmer	Mid Level	\$44.96	\$47.33	\$70.05	\$47.60	\$50.11	\$74.16
Programmer	Senior	\$48.97	\$51.55	\$76.30	\$55.54	\$58.46	\$86.52
Programmer	Expert	\$52.37	\$55.13	\$81.59	\$59.50	\$62.63	\$92.70
Specialist	Junior	\$35.71	\$37.58	\$55.63	\$36.36	\$38.27	\$56.65
Specialist	Mid Level	\$47.90	\$50.42	\$74.62	\$58.40	\$61.47	\$90.98
Specialist	Senior	\$55.54	\$58.46	\$86.52	\$65.70	\$69.15	\$102.35
Specialist	Expert	\$56.86	\$59.85	\$88.58	\$82.12	\$86.44	\$127.93
Database Administrator	Junior	\$33.05	\$34.79	\$51.49	\$33.39	\$35.14	\$52.01
Database Administrator	Mid Level	\$37.03	\$38.98	\$57.68	\$49.59	\$52.20	\$77.26
Database Administrator	Senior	\$44.96	\$47.33	\$70.05	\$63.87	\$67.23	\$99.50
Database Administrator	Expert	\$46.28	\$48.72	\$72.10	\$78.47	\$82.60	\$122.24
System Administrator	Junior	\$31.73	\$33.40	\$49.44	\$32.07	\$33.75	\$49.95
System Administrator	Mid Level	\$37.03	\$38.98	\$57.68	\$45.62	\$48.02	\$71.07
System Administrator	Senior	\$45.62	\$48.02	\$71.07	\$63.87	\$67.23	\$99.50
System Administrator	Expert	\$52.89	\$55.67	\$82.39	\$78.47	\$82.60	\$122.24
Technical Architect	Junior	\$35.71	\$37.58	\$55.63	\$36.36	\$38.27	\$56.65
Technical Architect	Mid Level	\$37.03	\$38.98	\$57.68	\$38.35	\$40.37	\$59.74
Technical Architect	Senior	\$39.67	\$41.76	\$61.80	\$44.96	\$47.33	\$70.05
Technical Architect	Expert	\$43.63	\$45.93	\$67.97	\$47.60	\$50.11	\$74.16

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 48%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$62.38	\$65.66	\$97.18
Principal Consultant	\$66.05	\$69.53	\$102.90
IBM Specialty			
Technical Specialist 3	\$51.37	\$54.08	\$80.03
Technical Specialist 4	\$58.71	\$61.80	\$91.46
Technical Specialist 5	\$66.05	\$69.53	\$102.90
Software Architect #1	\$47.70	\$50.21	\$74.31
Software Architect #2	\$58.71	\$61.80	\$91.46
Unisys Specialty			
Architectural Specialist I	\$55.04	\$57.94	\$85.75
Architectural Specialist II	\$55.04	\$57.94	\$85.75
Sr. Production Control Operator	\$55.04	\$57.94	\$85.75
Production Control Operator	\$44.03	\$46.35	\$68.60
Sr. Equipment Operator	\$47.70	\$50.21	\$74.31
Equipment Operator	\$36.69	\$38.63	\$57.17
Service Delivery Specialist I	\$44.03	\$46.35	\$68.60
Service Delivery Specialist II	\$55.04	\$57.94	\$85.75

-----REGION 2-----

Service Group 1. STANDARD TITLES

Standard Title Markup 48%

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$33.27	\$35.02	\$51.83	\$34.38	\$36.19	\$53.57
Project Manager	Mid Level	\$34.38	\$36.19	\$53.57	\$35.71	\$37.58	\$55.63
Project Manager	Senior	\$45.62	\$48.02	\$71.07	\$46.28	\$48.72	\$72.10
Project Manager	Expert	\$49.90	\$52.53	\$77.74	\$50.88	\$53.56	\$79.27
Business Analyst	Junior	\$31.73	\$33.40	\$49.44	\$32.07	\$33.75	\$49.95
Business Analyst	Mid Level	\$35.71	\$37.58	\$55.63	\$36.36	\$38.27	\$56.65
Business Analyst	Senior	\$44.96	\$47.33	\$70.05	\$46.28	\$48.72	\$72.10
Business Analyst	Expert	\$46.28	\$48.72	\$72.10	\$47.60	\$50.11	\$74.16
Technical Writer	Junior	\$27.77	\$29.23	\$43.26	\$28.10	\$29.58	\$43.78
Technical Writer	Mid Level	\$29.36	\$30.90	\$45.73	\$29.65	\$31.21	\$46.19
Technical Writer	Senior	\$30.41	\$32.01	\$47.38	\$31.08	\$32.71	\$48.41
Technical Writer	Expert	\$33.05	\$34.79	\$51.49	\$34.38	\$36.19	\$53.57
Tester	Junior	\$29.65	\$31.21	\$46.19	\$29.76	\$31.32	\$46.36
Tester	Mid Level	\$31.02	\$32.65	\$48.32	\$31.94	\$33.62	\$49.76
Tester	Senior	\$32.85	\$34.58	\$51.17	\$33.76	\$35.54	\$52.59
Tester	Expert	\$34.67	\$36.49	\$54.01	\$35.58	\$37.45	\$55.43
Programmer	Junior	\$33.05	\$34.79	\$51.49	\$33.39	\$35.14	\$52.01
Programmer	Mid Level	\$44.96	\$47.33	\$70.05	\$47.60	\$50.11	\$74.16
Programmer	Senior	\$51.57	\$54.28	\$80.34	\$55.54	\$58.46	\$86.52
Programmer	Expert	\$54.75	\$57.63	\$85.29	\$59.50	\$62.63	\$92.70
Specialist	Junior	\$35.71	\$37.58	\$55.63	\$36.36	\$38.27	\$56.65
Specialist	Mid Level	\$51.57	\$54.28	\$80.34	\$58.40	\$61.47	\$90.98
Specialist	Senior	\$55.54	\$58.46	\$86.52	\$65.70	\$69.15	\$102.35
Specialist	Expert	\$56.86	\$59.85	\$88.58	\$82.12	\$86.44	\$127.93
Database Administrator	Junior	\$33.05	\$34.79	\$51.49	\$33.39	\$35.14	\$52.01
Database Administrator	Mid Level	\$37.03	\$38.98	\$57.68	\$49.59	\$52.20	\$77.26
Database Administrator	Senior	\$44.96	\$47.33	\$70.05	\$63.87	\$67.23	\$99.50
Database Administrator	Expert	\$46.28	\$48.72	\$72.10	\$78.47	\$82.60	\$122.24
System Administrator	Junior	\$31.73	\$33.40	\$49.44	\$32.07	\$33.75	\$49.95
System Administrator	Mid Level	\$37.03	\$38.98	\$57.68	\$45.62	\$48.02	\$71.07
System Administrator	Senior	\$45.62	\$48.02	\$71.07	\$63.87	\$67.23	\$99.50
System Administrator	Expert	\$52.89	\$55.67	\$82.39	\$78.47	\$82.60	\$122.24
Technical Architect	Junior	\$35.71	\$37.58	\$55.63	\$36.36	\$38.27	\$56.65
Technical Architect	Mid Level	\$37.03	\$38.98	\$57.68	\$38.35	\$40.37	\$59.74
Technical Architect	Senior	\$39.67	\$41.76	\$61.80	\$45.01	\$47.38	\$70.12
Technical Architect	Expert	\$44.03	\$46.35	\$68.60	\$47.60	\$50.11	\$74.16

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 48%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$63.60	\$66.95	\$99.09
Principal Consultant	\$67.52	\$71.07	\$105.18
IBM Specialty			
Technical Specialist 3	\$51.37	\$54.08	\$80.03
Technical Specialist 4	\$58.71	\$61.80	\$91.46
Technical Specialist 5	\$66.05	\$69.53	\$102.90
Software Architect #1	\$47.95	\$50.47	\$74.70
Software Architect #2	\$58.71	\$61.80	\$91.46
Unisys Specialty			
Architectural Specialist I	\$55.77	\$58.71	\$86.89
Architectural Specialist II	\$66.54	\$70.04	\$103.66
Sr. Production Control Operator	\$55.77	\$58.71	\$86.89
Production Control Operator	\$44.03	\$46.35	\$68.60
Sr. Equipment Operator	\$47.70	\$50.21	\$74.31
Equipment Operator	\$36.69	\$38.63	\$57.17
Service Delivery Specialist I	\$44.03	\$46.35	\$68.60
Service Delivery Specialist II	\$55.04	\$57.94	\$85.75

REGION 3

Service Group 1. STANDARD TITLES

Standard Title Markup 48%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$33.42	\$35.17	\$52.06	\$34.74	\$36.57	\$54.12
Project Manager	Mid Level	\$35.23	\$37.08	\$54.88	\$35.71	\$37.58	\$55.63
Project Manager	Senior	\$45.99	\$48.41	\$71.65	\$46.97	\$49.44	\$73.17
Project Manager	Expert	\$50.88	\$53.56	\$79.27	\$51.86	\$54.59	\$80.79
Business Analyst	Junior	\$32.78	\$34.51	\$51.07	\$33.27	\$35.02	\$51.83
Business Analyst	Mid Level	\$36.20	\$38.11	\$56.40	\$37.18	\$39.14	\$57.93
Business Analyst	Senior	\$45.01	\$47.38	\$70.12	\$46.97	\$49.44	\$73.17
Business Analyst	Expert	\$46.97	\$49.44	\$73.17	\$48.93	\$51.50	\$76.22
Technical Writer	Junior	\$28.38	\$29.87	\$44.21	\$28.87	\$30.39	\$44.97
Technical Writer	Mid Level	\$29.36	\$30.90	\$45.73	\$30.33	\$31.93	\$47.26
Technical Writer	Senior	\$31.31	\$32.96	\$48.78	\$31.80	\$33.48	\$49.54
Technical Writer	Expert	\$33.05	\$34.79	\$51.49	\$34.38	\$36.19	\$53.57
Tester	Junior	\$29.65	\$31.21	\$46.19	\$29.84	\$31.42	\$46.49
Tester	Mid Level	\$31.31	\$32.96	\$48.78	\$32.29	\$33.99	\$50.31
Tester	Senior	\$33.27	\$35.02	\$51.83	\$39.14	\$41.20	\$60.98
Tester	Expert	\$35.23	\$37.08	\$54.88	\$48.93	\$51.50	\$76.22
Programmer	Junior	\$33.27	\$35.02	\$51.83	\$34.25	\$36.05	\$53.35
Programmer	Mid Level	\$46.97	\$49.44	\$73.17	\$47.95	\$50.47	\$74.70
Programmer	Senior	\$53.82	\$56.65	\$83.84	\$63.60	\$66.95	\$99.09
Programmer	Expert	\$56.75	\$59.74	\$88.42	\$73.39	\$77.25	\$114.33
Specialist	Junior	\$36.20	\$38.11	\$56.40	\$37.18	\$39.14	\$57.93
Specialist	Mid Level	\$51.86	\$54.59	\$80.79	\$58.71	\$61.80	\$91.46
Specialist	Senior	\$55.77	\$58.71	\$86.89	\$66.54	\$70.04	\$103.66
Specialist	Expert	\$57.73	\$60.77	\$89.94	\$83.17	\$87.55	\$129.57
Database Administrator	Junior	\$33.27	\$35.02	\$51.83	\$33.76	\$35.54	\$52.59
Database Administrator	Mid Level	\$37.18	\$39.14	\$57.93	\$49.59	\$52.20	\$77.26
Database Administrator	Senior	\$48.93	\$51.50	\$76.22	\$63.87	\$67.23	\$99.50
Database Administrator	Expert	\$52.84	\$55.62	\$82.32	\$78.47	\$82.60	\$122.24
System Administrator	Junior	\$32.29	\$33.99	\$50.31	\$32.78	\$34.51	\$51.07
System Administrator	Mid Level	\$37.18	\$39.14	\$57.93	\$45.99	\$48.41	\$71.65
System Administrator	Senior	\$48.93	\$51.50	\$76.22	\$63.87	\$67.23	\$99.50
System Administrator	Expert	\$54.80	\$57.68	\$85.37	\$78.47	\$82.60	\$122.24
Technical Architect	Junior	\$36.20	\$38.11	\$56.40	\$37.18	\$39.14	\$57.93
Technical Architect	Mid Level	\$37.18	\$39.14	\$57.93	\$38.16	\$40.17	\$59.45
Technical Architect	Senior	\$40.12	\$42.23	\$62.50	\$45.01	\$47.38	\$70.12
Technical Architect	Expert	\$44.03	\$46.35	\$68.60	\$46.97	\$49.44	\$73.17

Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES

Software/Hardware Specific Markup 48%

*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Microsoft Specialty			
Technician V	\$63.60	\$66.95	\$99.09
Principal Consultant	\$68.50	\$72.10	\$106.71
IBM Specialty			
Technical Specialist 3	\$53.82	\$56.65	\$83.84
Technical Specialist 4	\$60.67	\$63.86	\$94.51
Technical Specialist 5	\$66.54	\$70.04	\$103.66
Software Architect #1	\$49.90	\$52.53	\$77.74
Software Architect #2	\$60.67	\$63.86	\$94.51
Unisys Specialty			
Architectural Specialist I	\$57.73	\$60.77	\$89.94
Architectural Specialist II	\$68.50	\$72.10	\$106.71
Sr. Production Control Operator	\$57.73	\$60.77	\$89.94
Production Control Operator	\$45.01	\$47.38	\$70.12
Sr. Equipment Operator	\$48.93	\$51.50	\$76.22
Equipment Operator	\$39.14	\$41.20	\$60.98
Service Delivery Specialist I	\$45.01	\$47.38	\$70.12
Service Delivery Specialist II	\$56.75	\$59.74	\$88.42