

**Agreement between the  
New York State Office of General Services and  
TemPositions, Inc. D/B/A CompuForce  
for Hourly Based IT Services (HBITS)**



**Contract Number: PH65787  
Appendix D: Pricing Schedules  
Effective for Task Orders posted on or after November 1, 2014**

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-----REGION 1-----

**Service Group 1. STANDARD TITLES**

Standard Title Markup 75.00%

\*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$24.86	\$26.17	\$45.80	\$29.07	\$30.60	\$53.55
Project Manager	Mid Level	\$31.67	\$33.34	\$58.35	\$34.04	\$35.83	\$62.71
Project Manager	Senior	\$41.51	\$43.69	\$76.46	\$44.67	\$47.02	\$82.28
Project Manager	Expert	\$49.77	\$52.39	\$91.68	\$56.47	\$59.44	\$104.02
Business Analyst	Junior	\$22.86	\$24.06	\$42.11	\$25.38	\$26.72	\$46.76
Business Analyst	Mid Level	\$29.08	\$30.61	\$53.57	\$32.32	\$34.02	\$59.54
Business Analyst	Senior	\$35.07	\$36.92	\$64.60	\$38.02	\$40.03	\$70.05
Business Analyst	Expert	\$40.74	\$42.89	\$75.06	\$43.02	\$45.29	\$79.26
Technical Writer	Junior	\$18.50	\$19.48	\$34.09	\$20.69	\$21.77	\$38.10
Technical Writer	Mid Level	\$24.75	\$26.05	\$45.59	\$27.82	\$29.28	\$51.25
Technical Writer	Senior	\$27.68	\$29.14	\$50.99	\$30.92	\$32.55	\$56.96
Technical Writer	Expert	\$31.12	\$32.75	\$57.32	\$34.67	\$36.49	\$63.86
Tester	Junior	\$20.25	\$21.32	\$37.31	\$21.63	\$22.77	\$39.85
Tester	Mid Level	\$22.53	\$23.71	\$41.49	\$25.23	\$26.55	\$46.47
Tester	Senior	\$30.39	\$31.99	\$55.99	\$32.94	\$34.67	\$60.67
Tester	Expert	\$34.61	\$36.43	\$63.75	\$37.56	\$39.54	\$69.20
Programmer	Junior	\$22.16	\$23.33	\$40.83	\$25.24	\$26.56	\$46.49
Programmer	Mid Level	\$30.39	\$31.99	\$55.99	\$33.83	\$35.61	\$62.31
Programmer	Senior	\$37.49	\$39.46	\$69.05	\$40.79	\$42.94	\$75.15
Programmer	Expert	\$42.07	\$44.28	\$77.49	\$46.38	\$48.82	\$85.44
Specialist	Junior	\$23.48	\$24.72	\$43.26	\$28.76	\$30.27	\$52.98
Specialist	Mid Level	\$32.15	\$33.85	\$59.23	\$35.87	\$37.76	\$66.08
Specialist	Senior	\$43.34	\$45.62	\$79.83	\$47.81	\$50.33	\$88.07
Specialist	Expert	\$52.51	\$55.27	\$96.72	\$57.59	\$60.63	\$106.10
Database Administrator	Junior	\$26.00	\$27.37	\$47.89	\$29.07	\$30.60	\$53.55
Database Administrator	Mid Level	\$31.06	\$32.69	\$57.21	\$32.94	\$34.67	\$60.67
Database Administrator	Senior	\$36.34	\$38.25	\$66.94	\$40.76	\$42.91	\$75.09
Database Administrator	Expert	\$41.49	\$43.67	\$76.43	\$46.35	\$48.79	\$85.38
System Administrator	Junior	\$24.95	\$26.27	\$45.96	\$27.96	\$29.43	\$51.50
System Administrator	Mid Level	\$30.98	\$32.61	\$57.07	\$34.67	\$36.49	\$63.86
System Administrator	Senior	\$35.36	\$37.22	\$65.14	\$38.74	\$40.78	\$71.36
System Administrator	Expert	\$40.64	\$42.78	\$74.86	\$44.68	\$47.03	\$82.30
Technical Architect	Junior	\$29.64	\$31.20	\$54.60	\$32.15	\$33.85	\$59.23
Technical Architect	Mid Level	\$35.45	\$37.32	\$65.30	\$40.21	\$42.32	\$74.06
Technical Architect	Senior	\$44.23	\$46.56	\$81.47	\$46.91	\$49.38	\$86.41
Technical Architect	Expert	\$51.53	\$54.24	\$94.92	\$55.77	\$58.71	\$102.74

**Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES**

Software/Hardware Specific Markup 75.00%

\*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
<b>Microsoft Specialty</b>			
Technician V	\$39.75	\$41.84	\$73.22
Principal Consultant	\$39.75	\$41.84	\$73.22
<b>IBM Specialty</b>			
Technical Specialist 3	\$28.51	\$30.01	\$52.52
Technical Specialist 4	\$32.15	\$33.85	\$59.23
Technical Specialist 5	\$35.78	\$37.67	\$65.92
Software Architect #1	\$40.53	\$42.66	\$74.66
Software Architect #2	\$44.42	\$46.76	\$81.83
<b>Unisys Specialty</b>			
Architectural Specialist I	\$40.21	\$42.32	\$74.06
Architectural Specialist II	\$36.16	\$38.06	\$66.60
Sr. Production Control Operator	\$29.07	\$30.60	\$53.55
Production Control Operator	\$27.26	\$28.70	\$50.22
Sr. Equipment Operator	\$21.67	\$22.81	\$39.93
Equipment Operator	\$21.63	\$22.77	\$39.85
Service Delivery Specialist I	\$23.38	\$24.61	\$43.06
Service Delivery Specialist II	\$24.75	\$26.05	\$45.59

**REGION 2**

**Service Group 1. STANDARD TITLES**

Standard Title Markup 75.00%

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$24.86	\$26.17	\$45.80	\$29.07	\$30.60	\$53.55
Project Manager	Mid Level	\$31.67	\$33.34	\$58.35	\$34.04	\$35.83	\$62.71
Project Manager	Senior	\$41.51	\$43.69	\$76.46	\$44.67	\$47.02	\$82.28
Project Manager	Expert	\$49.77	\$52.39	\$91.68	\$56.47	\$59.44	\$104.02
Business Analyst	Junior	\$22.86	\$24.06	\$42.11	\$25.38	\$26.72	\$46.76
Business Analyst	Mid Level	\$29.08	\$30.61	\$53.57	\$32.32	\$34.02	\$59.54
Business Analyst	Senior	\$35.07	\$36.92	\$64.60	\$38.02	\$40.03	\$70.05
Business Analyst	Expert	\$40.74	\$42.89	\$75.06	\$43.02	\$45.29	\$79.26
Technical Writer	Junior	\$18.50	\$19.48	\$34.09	\$20.69	\$21.77	\$38.10
Technical Writer	Mid Level	\$24.75	\$26.05	\$45.59	\$27.82	\$29.28	\$51.25
Technical Writer	Senior	\$27.68	\$29.14	\$50.99	\$30.92	\$32.55	\$56.96
Technical Writer	Expert	\$31.12	\$32.75	\$57.32	\$34.67	\$36.49	\$63.86
Tester	Junior	\$20.25	\$21.32	\$37.31	\$21.63	\$22.77	\$39.85
Tester	Mid Level	\$22.53	\$23.71	\$41.49	\$25.23	\$26.55	\$46.47
Tester	Senior	\$30.39	\$31.99	\$55.99	\$32.94	\$34.67	\$60.67
Tester	Expert	\$34.61	\$36.43	\$63.75	\$37.56	\$39.54	\$69.20
Programmer	Junior	\$22.16	\$23.33	\$40.83	\$25.24	\$26.56	\$46.49
Programmer	Mid Level	\$30.39	\$31.99	\$55.99	\$33.83	\$35.61	\$62.31
Programmer	Senior	\$37.49	\$39.46	\$69.05	\$40.79	\$42.94	\$75.15
Programmer	Expert	\$42.07	\$44.28	\$77.49	\$46.38	\$48.82	\$85.44
Specialist	Junior	\$24.04	\$25.31	\$44.29	\$28.76	\$30.27	\$52.98
Specialist	Mid Level	\$30.39	\$31.99	\$55.99	\$35.87	\$37.76	\$66.08
Specialist	Senior	\$37.49	\$39.46	\$69.05	\$44.95	\$47.32	\$82.81
Specialist	Expert	\$45.99	\$48.41	\$84.72	\$53.68	\$56.51	\$98.89
Database Administrator	Junior	\$26.00	\$27.37	\$47.89	\$29.07	\$30.60	\$53.55
Database Administrator	Mid Level	\$31.06	\$32.69	\$57.21	\$32.94	\$34.67	\$60.67
Database Administrator	Senior	\$36.34	\$38.25	\$66.94	\$40.76	\$42.91	\$75.09
Database Administrator	Expert	\$41.49	\$43.67	\$76.43	\$46.35	\$48.79	\$85.38
System Administrator	Junior	\$24.95	\$26.27	\$45.96	\$27.96	\$29.43	\$51.50
System Administrator	Mid Level	\$30.98	\$32.61	\$57.07	\$34.67	\$36.49	\$63.86
System Administrator	Senior	\$35.36	\$37.22	\$65.14	\$38.74	\$40.78	\$71.36
System Administrator	Expert	\$40.64	\$42.78	\$74.86	\$44.68	\$47.03	\$82.30
Technical Architect	Junior	\$29.64	\$31.20	\$54.60	\$32.15	\$33.85	\$59.23
Technical Architect	Mid Level	\$35.45	\$37.32	\$65.30	\$40.21	\$42.32	\$74.06
Technical Architect	Senior	\$44.23	\$46.56	\$81.47	\$46.91	\$49.38	\$86.41
Technical Architect	Expert	\$51.53	\$54.24	\$94.92	\$55.77	\$58.71	\$102.74

**Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES**

Software/Hardware Specific Markup 75.00%

\*Note: Please enter the markup as a percentage (i.e.: if the Markup is 20%, please enter 20 into the cell)

Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
<b>Microsoft Specialty</b>			
Technician V	\$39.75	\$41.84	\$73.22
Principal Consultant	\$39.75	\$41.84	\$73.22
<b>IBM Specialty</b>			
Technical Specialist 3	\$28.51	\$30.01	\$52.52
Technical Specialist 4	\$32.15	\$33.85	\$59.23
Technical Specialist 5	\$35.78	\$37.67	\$65.92
Software Architect #1	\$40.53	\$42.66	\$74.66
Software Architect #2	\$44.42	\$46.76	\$81.83
<b>Unisys Specialty</b>			
Architectural Specialist I	\$40.21	\$42.32	\$74.06
Architectural Specialist II	\$36.16	\$38.06	\$66.60
Sr. Production Control Operator	\$29.07	\$30.60	\$53.55
Production Control Operator	\$27.26	\$28.70	\$50.22
Sr. Equipment Operator	\$21.67	\$22.81	\$39.93
Equipment Operator	\$21.63	\$22.77	\$39.85
Service Delivery Specialist I	\$23.38	\$24.61	\$43.06
Service Delivery Specialist II	\$24.75	\$26.05	\$45.59

-----REGION 3-----

**Service Group 1. STANDARD TITLES**

Standard Title Markup 75.00%

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Job Title	Skill Demand Level	Normal			High		
		5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
Project Manager	Junior	\$27.88	\$29.34	\$51.35	\$30.81	\$32.43	\$56.76
Project Manager	Mid Level	\$37.05	\$39.00	\$68.24	\$39.67	\$41.76	\$73.07
Project Manager	Senior	\$45.57	\$47.97	\$83.94	\$51.30	\$54.00	\$94.51
Project Manager	Expert	\$55.08	\$57.98	\$101.46	\$61.93	\$65.19	\$114.08
Business Analyst	Junior	\$27.40	\$28.84	\$50.47	\$32.97	\$34.70	\$60.73
Business Analyst	Mid Level	\$33.69	\$35.46	\$62.06	\$36.76	\$38.70	\$67.72
Business Analyst	Senior	\$40.25	\$42.36	\$74.14	\$41.52	\$43.70	\$76.48
Business Analyst	Expert	\$44.87	\$47.24	\$82.66	\$46.47	\$48.91	\$85.60
Technical Writer	Junior	\$23.77	\$25.02	\$43.78	\$23.62	\$24.86	\$43.51
Technical Writer	Mid Level	\$28.66	\$30.17	\$52.80	\$33.13	\$34.88	\$61.03
Technical Writer	Senior	\$33.83	\$35.61	\$62.31	\$38.86	\$40.90	\$71.58
Technical Writer	Expert	\$41.94	\$44.15	\$77.26	\$45.27	\$47.65	\$83.38
Tester	Junior	\$23.06	\$24.28	\$42.48	\$26.14	\$27.51	\$48.14
Tester	Mid Level	\$26.14	\$27.51	\$48.14	\$30.89	\$32.52	\$56.90
Tester	Senior	\$32.99	\$34.72	\$60.76	\$36.99	\$38.93	\$68.13
Tester	Expert	\$38.86	\$40.90	\$71.58	\$42.08	\$44.29	\$77.51
Programmer	Junior	\$25.02	\$26.34	\$46.09	\$28.66	\$30.17	\$52.80
Programmer	Mid Level	\$32.01	\$33.69	\$58.96	\$37.41	\$39.38	\$68.91
Programmer	Senior	\$41.88	\$44.08	\$77.15	\$45.15	\$47.52	\$83.17
Programmer	Expert	\$46.91	\$49.38	\$86.41	\$51.41	\$54.12	\$94.70
Specialist	Junior	\$27.68	\$29.14	\$50.99	\$31.84	\$33.52	\$58.65
Specialist	Mid Level	\$32.57	\$34.29	\$60.01	\$39.05	\$41.11	\$71.94
Specialist	Senior	\$41.43	\$43.61	\$76.32	\$47.66	\$50.17	\$87.80
Specialist	Expert	\$46.91	\$49.38	\$86.41	\$56.06	\$59.01	\$103.27
Database Administrator	Junior	\$27.40	\$28.84	\$50.47	\$34.81	\$36.64	\$64.11
Database Administrator	Mid Level	\$33.96	\$35.75	\$62.56	\$38.91	\$40.96	\$71.69
Database Administrator	Senior	\$40.26	\$42.37	\$74.15	\$42.97	\$45.23	\$79.15
Database Administrator	Expert	\$46.91	\$49.38	\$86.41	\$50.60	\$53.26	\$93.21
System Administrator	Junior	\$31.15	\$32.78	\$57.37	\$28.51	\$30.01	\$52.52
System Administrator	Mid Level	\$38.86	\$40.90	\$71.58	\$35.78	\$37.67	\$65.92
System Administrator	Senior	\$41.94	\$44.15	\$77.26	\$43.70	\$46.00	\$80.50
System Administrator	Expert	\$45.00	\$47.37	\$82.90	\$48.23	\$50.77	\$88.85
Technical Architect	Junior	\$32.57	\$34.29	\$60.01	\$37.44	\$39.41	\$68.96
Technical Architect	Mid Level	\$39.41	\$41.49	\$72.60	\$43.75	\$46.05	\$80.59
Technical Architect	Senior	\$46.97	\$49.44	\$86.52	\$51.58	\$54.29	\$95.01
Technical Architect	Expert	\$58.68	\$61.77	\$108.10	\$59.55	\$62.69	\$109.70

**Service Group 2. SOFTWARE/HARDWARE SPECIFIC TITLES**

Software/Hardware Specific Markup 75.00%

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Job Title	5% Slight Deviation: Hourly Wage Rate	Hourly Wage Rate	Hourly Bill Rate
<b>Microsoft Specialty</b>			
Technician V	\$50.66	\$53.32	\$93.32
Principal Consultant	\$48.53	\$51.09	\$89.40
<b>IBM Specialty</b>			
Technical Specialist 3	\$36.60	\$38.52	\$67.41
Technical Specialist 4	\$38.94	\$40.99	\$71.74
Technical Specialist 5	\$41.99	\$44.20	\$77.35
Software Architect #1	\$43.67	\$45.97	\$80.45
Software Architect #2	\$50.32	\$52.97	\$92.70
<b>Unisys Specialty</b>			
Architectural Specialist I	\$48.08	\$50.61	\$88.57
Architectural Specialist II	\$46.27	\$48.71	\$85.24
Sr. Production Control Operator	\$27.96	\$29.43	\$51.50
Production Control Operator	\$23.62	\$24.86	\$43.51
Sr. Equipment Operator	\$21.86	\$23.01	\$40.27
Equipment Operator	\$20.97	\$22.07	\$38.63
Service Delivery Specialist I	\$27.27	\$28.71	\$50.24
Service Delivery Specialist II	\$26.98	\$28.40	\$49.69