

## Appendix D #5 Contractor Pricing

I. Contractor Pricing:

**IIT. Inc.**

LOT 1 REGION 2 Secondary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Bookkeeping, Accounting, and Auditing Clerks	\$13.92	28.00%	\$17.82	1.40%	\$21.17	19.00%
Computer Operators	\$15.17	28.00%	\$19.42	1.40%	\$23.07	19.00%
Computer Support Specialists	\$18.38	29.00%	\$23.71	1.40%	\$27.96	19.00%
Data Entry and Word Processing	\$9.98	28.00%	\$12.77	1.40%	\$15.18	19.00%
Executive Secretaries and Administrative Assistants	\$16.80	28.00%	\$21.50	1.40%	\$25.55	19.00%
Legal Secretaries	\$13.39	30.00%	\$17.41	1.40%	\$20.37	19.00%
Switchboard Operators, Including Answering Service	\$9.45	29.00%	\$12.20	1.40%	\$14.38	19.00%

LOT 1 REGION 7 Primary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Computer Support Specialists	\$16.80	29.00%	\$21.67	1.40%	\$25.55	19.00%
Executive Secretaries and Administrative Assistants	\$16.27	29.00%	\$20.99	1.40%	\$24.75	19.00%
Freight, Stock, and Material Movers, Hand	\$12.08	34.00%	\$16.19	1.40%	\$18.37	19.00%
Personnel Recruiter	\$16.27	29.00%	\$20.99	1.40%	\$24.75	19.00%
Receptionists/Secretaries, Except Legal, Medical, and Executive	\$11.03	29.00%	\$14.23	1.40%	\$16.78	19.00%

II. Contractor Additional Discounts:

<b>VOLUME DISCOUNT - HOURLY POSITIONS</b>	
<b>TOTAL SPEND RANGE</b>	<b>% DISCOUNT FROM TOTAL BILLED</b>
0 - \$5.0 Million	0.00%
> \$5.0 - \$7.5 Million	0.50%
> \$7.5 - \$10.0 Million	0.75%
> \$10.0 Million	1.00%

<b>PROMPT PAYMENT DISCOUNT</b>	
<b>DAYS FROM DELIVERY OR RECEIPT OF VOUCHER</b>	<b>% DISCOUNT FROM TOTAL INVOICE</b>
15	0.03%
30	0.00%

<b>TENURE DISCOUNT - HOURLY POSITIONS</b>	
<b>MINIMUM TENURE (IN MONTHS)</b>	<b>% DISCOUNT FROM MARKUP</b>
6	0.00%
9	0.10%
12	0.50%
24	1.00%

III. Background Check Fees:

<b>STANDARD INITIAL CHECKS</b>	
<b>TYPE OF BACKGROUND CHECK</b>	<b>FEE PER BACKGROUND CHECK</b>
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 12.00
STATE & COUNTY CRIMINAL HISTORY	\$ 90.00
SEXUAL OFFENDER REGISTRY QUERY	\$ 6.00
EMPLOYMENT VERIFICATION	\$ 33.00
EDUCATIONAL BACKGROUND VERIFICATION	\$ 18.00
SOCIAL SECURITY NUMBER VERIFICATION	\$ 6.00
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ 18.00
<b>TOTAL</b>	<b>\$ 183.00</b>