

## Appendix D #5 Contractor Pricing

I. Contractor Pricing:

**Ethan Allen Personnel Group, Inc.**

LOT 1 REGION 5 Tertiary

JOB TITLE	PAY RATE	MARKUP %	BILL RATE	OVERTIME MARKUP %	OVERTIME BILL RATE	PAYROLL ONLY MARKUP %
Bookkeeping, Accounting, and Auditing Clerks	\$14.39	46.91%	\$21.15	46.91%	\$31.72	38.91%
Computer Operators	\$16.45	46.91%	\$24.17	46.91%	\$36.25	38.91%
Computer Support Specialists	\$20.56	46.91%	\$30.21	46.91%	\$45.31	38.91%
Data Entry and Word Processing	\$11.05	36.91%	\$15.13	36.91%	\$22.69	38.91%
Dispatchers - Police, Fire, and Ambulance	\$20.56	46.91%	\$30.21	46.91%	\$45.31	38.91%
Executive Secretaries and Administrative Assistants	\$14.39	44.99%	\$20.87	44.99%	\$31.31	38.91%
Executive Secretaries and Administrative Assistants Bi-Lingual Spanish/English	\$22.62	46.91%	\$33.23	46.91%	\$49.85	38.91%
File Clerks	\$10.28	46.91%	\$15.10	46.91%	\$22.66	38.91%
Food Preparation Workers	\$10.28	47.91%	\$15.21	47.91%	\$22.81	38.91%
Freight, Stock, and Material Movers, Hand	\$10.28	38.00%	\$14.19	38.00%	\$21.28	38.91%
Legal Secretaries	\$14.39	46.91%	\$21.15	46.91%	\$31.72	38.91%
Mail Clerks, Except Mail Machine Operators and Postal Service	\$10.28	46.91%	\$15.10	46.91%	\$22.66	38.91%
Medical Secretaries	\$12.34	47.91%	\$18.25	47.91%	\$27.37	38.91%
Personnel Recruiter	\$17.48	46.91%	\$25.68	46.91%	\$38.52	38.91%
Public Relations Manager/Public Information Officer	\$30.84	46.91%	\$45.31	46.91%	\$67.97	38.91%
Receptionists/Secretaries, Except Legal, Medical, and Executive	\$11.31	43.99%	\$16.28	44.99%	\$24.60	38.91%
Stock Clerks, Stockroom, Warehouse, or Storage Yard	\$11.31	46.91%	\$16.62	46.91%	\$24.92	38.91%
Switchboard Operators, Including Answering Service	\$11.05	46.91%	\$16.23	46.91%	\$24.35	38.91%

II. Contractor Additional Discounts:

VOLUME DISCOUNT - HOURLY POSITIONS	
TOTAL SPEND RANGE	% DISCOUNT FROM TOTAL BILLED
0 - \$5.0 Million	0.00%
> \$5.0 - \$7.5 Million	1.00%
> \$7.5 - \$10.0 Million	1.00%
> \$10.0 Million	2.00%

III. Background Check Fees:

<b>STANDARD INITIAL CHECKS</b>	
<b>TYPE OF BACKGROUND CHECK</b>	<b>FEE PER BACKGROUND CHECK</b>
NATIONAL CRIMINAL BACKGROUND CHECK	\$ 7.75
STATE & COUNTY CRIMINAL HISTORY	\$ 35.00
SEXUAL OFFENDER REGISTRY QUERY	\$ 13.00
EMPLOYMENT VERIFICATION	\$ -
EDUCATIONAL BACKGROUND VERIFICATION	\$ 13.00
SOCIAL SECURITY NUMBER VERIFICATION	\$ 1.50
DEPARTMENT OF MOTOR VEHICLES CHECK	\$ 10.20
<b>TOTAL</b>	<b>\$ 80.45</b>