

## Bid Opening Results For:

IFB NUMBER 22257

BID OPENING 3/29/2011

GROUP NUMBER 38224

PURCHASING OFFICER Dan DeBerardinis

TELEPHONE (518) 474-5535

### DESCRIPTION

Materials and Equipment For Educational Technology and  
Occupational Therapy Training  
(Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
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**Bidder**  
Medical Education  
Technologies, Inc.

<p><b>Name of Pricelist/Catalog Offered:</b> _____</p> <p><b>Date of Pricelist/Catalog:</b> _____</p> <p><b>Discount (%) from Pricelist/Catalog:</b> _____</p> <p><b>Inclusions (list products/pages included in offer):</b> _____ _____ _____</p> <p><b>Exclusions (list products/pages excluded from offer):</b> _____ _____ _____</p> <p><b>Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.</b></p> <p style="text-align: right;"><input checked="" type="checkbox"/> YES    <input type="checkbox"/> NO</p> <p><b>In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.</b></p> <p style="text-align: right;"><input checked="" type="checkbox"/> YES    <input type="checkbox"/> NO</p> <p><b>Guaranteed Delivery:</b> _____</p> <p><b>NOTE:</b> Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.</p>	<p>FSCJ 201029/2011</p> <hr/> <p>March 15, 2011</p> <hr/> <p>Prices are GSA Price plus a percentage increase.</p> <p>Price list attached</p> <hr/> <hr/> <hr/> <hr/>
<p>90 Days A/R/O</p>	

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Bidder  
Medical Education  
Technologies, Inc.

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ 5 %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

3 or more of same item  
receives 5% Discount from  
total line item price

- Does bidder offer Electronic Access Ordering (EDI)?

Electronic Access Ordering Discount:

\_\_\_ YES \_\_\_ NO  
\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein  
should be the exact legal business name of their company and  
should match the name associated with the bidder's Federal  
Identification Number (FEIN). This information should be  
consistent throughout the bid. Has the bidder listed their exact  
legal business name where requested and is this information  
consistent throughout all of the bid documents?

YES \_\_\_ NO

Number of Years in Business:

16 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation  
Insurance and Disability Benefits with bid as required?

\_\_\_ YES \_\_\_ NO

Has bidder submitted with their bid the Manufacturer's  
Certificate, if applicable? (SEE QUALIFICATION OF  
BIDDER clause)

\_\_\_ YES  NO  
not applicable

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Bidder  
Medical Education  
Technologies, Inc.

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ 5 %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

3 or more of the same item on a  
single order will receive a  
quantity discount of 5% to that line item

- Does bidder offer Electronic Access Ordering (EDI)?

Electronic Access Ordering Discount:

\_\_\_ YES  NO  
\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein  
should be the exact legal business name of their company and  
should match the name associated with the bidder's Federal  
Identification Number (FEIN). This information should be  
consistent throughout the bid. Has the bidder listed their exact  
legal business name where requested and is this information  
consistent throughout all of the bid documents?

YES \_\_\_ NO

Number of Years in Business:

16 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation  
Insurance and Disability Benefits with bid as required?

YES \_\_\_ NO

Has bidder submitted with their bid the Manufacturer's  
Certificate, if applicable? (SEE QUALIFICATION OF  
BIDDER clause)

\_\_\_ YES  NO  
not applicable

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Bidder  
**ADINSTRUMENTS, INC**

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INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
**ADINSTRUMENTS, INC**

Name of Pricelist/Catalog Offered:

**ADINSTRUMENTS\_NYOLS\_PRICING**

Date of Pricelist/Catalog:

**3-1-2011**

Discount (%) from Pricelist/Catalog:

**5%**

Inclusions (list products/pages included in offer):

**ALL ITEMS ON LIST**

Exclusions (list products/pages excluded from offer):

**NONE**

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

**30** Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

**13** YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

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Bidder  
A+ Technology & Security  
Solutions, Inc.

Name of Pricelist/Catalog Offered: MSRP Pricelist  
Date of Pricelist/Catalog: 08/09/2010  
Discount (%) from Pricelist/Catalog: 7%  
Inclusions (list products/pages included in offer): ALL  
Exclusions (list products/pages excluded from offer): NONE

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 60 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

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Bidder  
A+ TECHNOLOGY & SECURITY  
SOLUTIONS, INC.

Name of Pricelist/Catalog Offered: ETR MediaMaster  
Date of Pricelist/Catalog: 2nd Quarter 2008  
Discount (%) from Pricelist/Catalog: 7.5%  
Inclusions (list products/pages included in offer): All  
Exclusions (list products/pages excluded from offer): None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 60 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

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Bidder  
Armfield Inc.

Name of Pricelist/Catalog Offered:

P43 Armfield P/L, Armfield Catal.

Date of Pricelist/Catalog:

1/11/11

Discount (%) from Pricelist/Catalog:

5.25

Inclusions (list products/pages included in offer):

1 - 20

Exclusions (list products/pages excluded from offer):

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

150 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

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Bidder  
Armfield Inc.

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

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YES  NO

Number of Years in Business:

\_\_\_\_\_ YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

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Bidder  Allegheny Educational Systems, Inc.
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Name of Pricelist/Catalog Offered: Amatrol  
 Date of Pricelist/Catalog: 2/8/11  
 Discount (%) from Pricelist/Catalog: 2%  
 Inclusions (list products/pages included in offer): All  
 Exclusions (list products/pages excluded from offer): None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 90-120 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

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Bidder  Allegheny Educational Systems, Inc.
---

Name of Pricelist/Catalog Offered: Epilog  
 Date of Pricelist/Catalog: 2/3/10  
 Discount (%) from Pricelist/Catalog: 2%  
 Inclusions (list products/pages included in offer): All  
 Exclusions (list products/pages excluded from offer): None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 30-45 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

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Bidder  Allegheny Educational Systems, Inc.
---

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Bidder  Allegheny Educational Systems, Inc.
---

Name of Pricelist/Catalog Offered:

Stratasys

Date of Pricelist/Catalog:

3/1/11

Discount (%) from Pricelist/Catalog:

2%

Inclusions (list products/pages included in offer):

All

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

30-45 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

Name of Pricelist/Catalog Offered:

Techno IseI

Date of Pricelist/Catalog:

1/1/11

Discount (%) from Pricelist/Catalog:

2%

Inclusions (list products/pages included in offer):

All

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

30-60 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

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<b>Bidder</b>  Allegheny Educational Systems, Inc.
--

**VOLUME PRICING**

**VOLUME PRICING-PRICE BREAKS**  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ none offered \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %

**VOLUME PRICING-PRICE BREAKS for**  
aggregate contract purchases in  
dollars statewide:

\$ none offered \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %

**OTHER VOLUME PRICE BREAKS AND/  
 OR DISCOUNTS - Bidder to explain:**

\$ none offered \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %

Please Explain:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

- Does bidder offer Electronic Access Ordering (EDI)?

\_\_\_\_\_ YES     NO  
 \_\_\_\_\_ %

Electronic Access Ordering Discount:

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YES    \_\_\_\_\_ NO

Number of Years in Business:

32 \_\_\_\_\_ YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES    \_\_\_\_\_ NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES    \_\_\_\_\_ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
*Blue Raven Technology*

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Bidder  
*Blue Raven Technology*

Name of Pricelist/Catalog Offered:

*2011 Q2*

Date of Pricelist/Catalog:

*4/1/11*

Discount (%) from Pricelist/Catalog:

*10%*

Inclusions (list products/pages included in offer):

*All computer parts*

Exclusions (list products/pages excluded from offer):

*Depot Repairs*

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

*2* Days A/R/O

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**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

*0* %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

*26* YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

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⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
**CES INDUSTRIES, INC.**

Name of Pricelist/Catalog Offered:

**CES & ED LAB TRAINING SYSTEMS  
1030A, B, C, D JANUARY 1, 2011**

Date of Pricelist/Catalog:

Discount (%) from Pricelist/Catalog:

**NONE**

Inclusions (list products/pages included in offer):

**ALL PAGES**

Exclusions (list products/pages excluded from offer):

**NONE**

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

**30-60** Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**CES INDUSTRIES, INC.**

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

**NONE**

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

**40** YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

**N/A** YES **N/A** NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
Learnscaapes, Inc.  
DBA Creative Learning Systems

Name of Pricelist/Catalog Offered:

SmartLab Catalog

Date of Pricelist/Catalog:

March 22, 2011

Discount (%) from Pricelist/Catalog:

2%

Inclusions (list products/pages included in offer):

All products/pages

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

65 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
Learnscaapes, Inc.  
DBA Creative Learning Systems

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

None  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

None  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

None  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

9 YEAR(S) Learnscaapes, Inc.  
15 years Creative Learning Systems

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

\_\_\_\_\_ YES \_\_\_\_\_ NO N/A

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**EK Ekcessories, Inc.**

Name of Pricelist/Catalog Offered:

GSA Catalogue & Price

Date of Pricelist/Catalog:

01/01/11 & 04/01/2010

Discount (%) from Pricelist/Catalog:

0%

Inclusions (list products/pages included in offer):

All Products

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

30 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**EK Ekcessories, Inc.**

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

Any large quantities or custom products receive other pricing

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

0 %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

25 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Feedback Incorporated

Name of Pricelist/Catalog Offered:

Feedback Incorporated

Date of Pricelist/Catalog:

3/1/2011

Discount (%) from Pricelist/Catalog:

3.00%

Inclusions (list products/pages included in offer):

All

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

70 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Feedback Incorporated

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

0  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

0  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

1% additional discount on quantity 2-9 of the set  
2% additional discount on quantity of 10 or more of the set  
item

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

44 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
FESTO CORPORATION

Name of Pricelist/Catalog Offered:

DIDACTIC

Date of Pricelist/Catalog:

2011

Discount (%) from Pricelist/Catalog:

15%

Inclusions (list products/pages included in offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions (list products/pages excluded from offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

\_\_\_\_\_ Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

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Bidder FESTO CORPORATION

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

45 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
=> => => => => =>

Bidder  
**HALE INSTRUCTIONAL  
LTD.**

Name of Pricelist/Catalog Offered:

**2011 DISTRIBUTOR NET  
PRICE LIST**

Date of Pricelist/Catalog:

**JAN 2011**

Discount (%) from Pricelist/Catalog:

**10% HARDWARE  
25% SOFTWARE**

Inclusions (list products/pages included in offer):

**ALL**

Exclusions (list products/pages excluded from offer):

**NONE**

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

**30** Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**HALE INSTRUCTIONAL  
LTD.**

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

**24** YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

**NOT APPLICABLE / BIDDER IS MANUFACTURER**  
 YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder Hampden Engineering Corporation
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Name of Pricelist/Catalog Offered: 2011 Catalog

Date of Pricelist/Catalog: 3-4-2011

Discount (%) from Pricelist/Catalog: 5%

Inclusions (list products/pages included in offer): All

Exclusions (list products/pages excluded from offer): None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 90 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder Hampden Engineering Corporation
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**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

Electronic Access Ordering Discount:

YES  NO  
N/A %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

Number of Years in Business:

YES  NO  
56 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO



PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**J & H BERGE, INC**

Name of Pricelist/Catalog Offered: LABMART CATALOG

Date of Pricelist/Catalog: 1/1/2011

Discount (%) from Pricelist/Catalog: 23.2

Inclusions (list products/pages included in offer): ALL

Exclusions (list products/pages excluded from offer): NONE

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 10 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**J & H BERGE, INC**

Name of Pricelist/Catalog Offered: UNITED SCIENTIFIC SUPPLIES CATALOG

Date of Pricelist/Catalog: 1/1/2011

Discount (%) from Pricelist/Catalog: 31%

Inclusions (list products/pages included in offer): ALL

Exclusions (list products/pages excluded from offer): NONE

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 15 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
 J & H BERKE, INC

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VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
 for authorized user's aggregate purchase  
 in dollars. Please specify the amount  
 that applies:

\$	0	\$	0	%
\$	0	\$	0	%
\$	0	\$	0	%

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$	0	\$	0	%
\$	0	\$	0	%
\$	0	\$	0	%

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$	0	\$	0	%
\$	0	\$	0	%
\$	0	\$	0	%

Please Explain:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

- Does bidder offer Electronic Access Ordering (EDI)?

\_\_\_\_ YES  NO  
 \_\_\_\_\_ %

Electronic Access Ordering Discount:

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

\_\_\_\_ YES \_\_\_\_ NO

Number of Years in Business:

162 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES \_\_\_\_ NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES \_\_\_\_ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
L.J. Technical Systems  
Inc.

Name of Pricelist/Catalog Offered: LJ Technical NYS 2011 Pricelist

Date of Pricelist/Catalog: 3/23/2011

Discount (%) from Pricelist/Catalog: 3%

Inclusions (list products/pages included in offer):  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions (list products/pages excluded from offer):  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 45 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
LJ Technical Systems, Inc.

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

\_\_\_\_\_  
\_\_\_\_\_

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

24 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Learning.com

Name of Pricelist/Catalog Offered:

Learning.com

Date of Pricelist/Catalog:

March 2011

Discount (%) from Pricelist/Catalog:

5%

Inclusions (list products/pages included in offer):

All

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

5 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Learning.com

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ / \_\_\_\_\_ %  
\$ / \_\_\_\_\_ %  
\$ / \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ / \_\_\_\_\_ %  
\$ / \_\_\_\_\_ %  
\$ / \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ 5 % 2 years Purchase  
\$ \_\_\_\_\_ 10 % 3 years Purchase  
\$ \_\_\_\_\_ %

Please Explain:

Multi year Purchase

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

12 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Energy Concepts, Inc.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Energy Concepts, Inc.

Name of Pricelist/Catalog Offered: Energy Concepts, Inc. Catalog Discount Bid

Date of Pricelist/Catalog: 3/2011 - 3/2012

Discount (%) from Pricelist/Catalog: 3%

Inclusions (list products/pages included in offer): ALL

Exclusions (list products/pages excluded from offer): None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 45 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

56 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

N/A YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

N/A YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Logical Choice Technologies, Inc.

Name of Pricelist/Catalog Offered: \_\_\_\_\_

Date of Pricelist/Catalog: \_\_\_\_\_

Discount (%) from Pricelist/Catalog: \_\_\_\_\_

Inclusions (list products/pages included in offer):  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions (list products/pages excluded from offer):  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 30 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Logical Choice Technologies, Inc.

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ N/A N/A %  
\$ N/A N/A %  
\$ N/A N/A %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ N/A N/A %  
\$ N/A N/A %  
\$ N/A N/A %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ N/A N/A %  
\$ N/A N/A %  
\$ N/A N/A %

Please Explain:  
\_\_\_\_\_  
\_\_\_\_\_

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

N/A %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

16 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
REPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
**Educational  
Technologies Group**

Name of Pricelist/Catalog Offered:

**MARCRRAFT**

Date of Pricelist/Catalog:

**9-01-2010**

Discount (%) from Pricelist/Catalog:

**2%**

Inclusions (list products/pages included in offer):

**Computer, Networking  
Green Technology, RESI  
CONVERGENCE, MOBILE ELECTRONICS  
13 PAGES**

Exclusions (list products/pages excluded from offer):

~~\_\_\_\_\_~~  
~~\_\_\_\_\_~~  
~~\_\_\_\_\_~~

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

\_\_\_\_\_ Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
REPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
**Educational  
Technologies Group**

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ 0 %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ 0 %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ 0 %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

**6** YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Name of Pricelist/Catalog Offered:

2010 Midwest Technology Products

Date of Pricelist/Catalog:

2010

Discount (%) from Pricelist/Catalog:

10 %

Inclusions (list products/pages included in offer):

All pages

Exclusions (list products/pages excluded from offer):

none

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

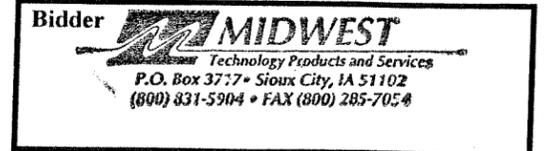
Guaranteed Delivery:

10-14 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ N/A \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

101 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX  
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**Bidder**  
Paxton/Patterson LLC  
7523 S. Sayre Avenue  
Chicago, IL 60638

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX  
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**Bidder**  
Paxton/Patterson LLC  
7523 S. Sayre Avenue  
Chicago, IL 60638

**Name of Pricelist/Catalog Offered:** Paxton/Patterson Catalog  
**Date of Pricelist/Catalog:** 2011  
**Discount (%) from Pricelist/Catalog:** 4%  
**Inclusions (list products/pages included in offer):** All pages, except as noted as an exclusion, are included  
**Exclusions (list products/pages excluded from offer):** Exclusions are detailed below

**Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.**  
 YES  NO

**In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.**  
 YES  NO

**Guaranteed Delivery:**  
Detailed to 10-30 days (supplies)  
the right Days A/R/O 10-45 days (equipment)  
30-90 days (furniture)

**NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.**

**EXCLUSIONS:**  
pages 4-71 in 2011 Catalog which consist of the following: CareerPlus and CP2 modules, Paxton Action Lab modules, Growing Up Ready modules, Health Science Career modules, ADMIN and Building Skills.

**THE FOLLOWING EXCLUSIONS APPLY ONLY TO NON FULL-TIME EDUCATIONAL INSTITUTIONS:**  
Due to our educational distributor status, all Delta, Jet, Lincoln, Miller Electric, Performax, Powermatic, General Machinery and SolidWorks product prices contained in the catalog are priced for sale to educational institutions only.

**VOLUME PRICING**  
**VOLUME PRICING-PRICE BREAKS** for authorized user's aggregate purchase in dollars. Please specify the amount that applies:  
\$ n/a %  
\$ %  
\$ %

**VOLUME PRICING-PRICE BREAKS** for aggregate contract purchases in dollars statewide:  
\$ n/a %  
\$ %  
\$ %

**OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:**  
\$ 2,500.00 3 % (7% total)  
\$ %  
\$ %

**Does bidder offer Electronic Access Ordering (EDI)?**  
Electronic Access Ordering Discount: n/a %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?  
 YES  NO

**Number of Years in Business:**  
49 YEAR(S)  
\*\*6 years as an LLC

**Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?**  
 YES  NO

**Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)**  
n/a YES  NO

Please Explain: Purchase Orders received that meet or exceed \$2,500 will receive an additional 3% discount (added to our 4% discount offer for a total of a 7% discount  
 YES  NO

\*\*please refer to th attached letter. We waiting for the CE-2 exemption form.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**Promethean Inc.**

Name of Pricelist/Catalog Offered:

**Promethean US Pricelist**

Date of Pricelist/Catalog:

**April 1, 2011**

Discount (%) from Pricelist/Catalog:

**30%**

Inclusions (list products/pages included in offer):

**All**

Exclusions (list products/pages excluded from offer):

**None**

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO  
*See ANNUAL REPORT ON CD*

Guaranteed Delivery:

**21** Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**Promethean Inc.**

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ NA \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ NA \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ NA \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

*Volume discounts will be available via our listed resellers*

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO  
*NA - see reseller %*

Electronic Access Ordering Discount:

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

**14** YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

\_\_\_\_\_ YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
**Retrotec Inc**

Name of Pricelist/Catalog Offered

**New York State Price List**

Date of Pricelist/Catalog

**March 2011**

Discount (%) from Pricelist/Catalog

**35% - 100%**

Inclusions (list products/pages included in offer)

**All Pages**

Exclusions (list products/pages excluded from offer):

**None**

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

**14** Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photo copied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**Retrotec Inc**

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

**20** YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO **N/A**

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO **N/A**

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder BRODHEAD GARRETT  
SCHOOL SPECIALTY CAREER & TECHNICAL  
EDUCATION

Name of Pricelist/Catalog Offered:

2011 LIST PRICING BRODHEAD GARRETT/SCHOOL SPECIAL  
CAREER & TECHNICAL EDUC

Date of Pricelist/Catalog:

4/1/11

Discount (%) from Pricelist/Catalog:

10%

Inclusions (list products/pages included in offer):

5-546

Exclusions (list products/pages excluded from offer):

TROPICAL HARDWOOD JOUELS - pg. 158

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

10-45 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder BRODHEAD GARRETT  
SCHOOL SPECIALTY CAREER & TECHNICAL  
EDUCATION

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ 0 %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

10 (TEN) % - SAME AS  
DISCOUNT FROM  
CATALOG

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

100+ YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
**TECH-ED SYSTEMS, INC**

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
**TECH-ED SYSTEMS, INC**

Name of Pricelist/Catalog Offered:

Lab Volt USA Price List March 21, 2011  
*NY State Contract Discount*

Date of Pricelist/Catalog:

03/21/2011

Discount (%) from Pricelist/Catalog:

3.00%

Inclusions (list products/pages included in offer):

All

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO *Attached to Bid*

Guaranteed Delivery:

30-180 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

Name of Pricelist/Catalog Offered:

<sup>(TQ)</sup>  
Tequipment Complete USA Price List 2011  
*NY State Contract Disc*

Date of Pricelist/Catalog:

03/22/2011

Discount (%) from Pricelist/Catalog:

3.00%

Inclusions (list products/pages included in offer):

All

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO *Attached to Bid*

Guaranteed Delivery:

40-210 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
 PREPARING YOUR BID. BE SURE YOU HAVE  
 INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
 TECH-ED SYSTEMS, INC.

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

**VOLUME PRICING**

**VOLUME PRICING-PRICE BREAKS**  
 for authorized user's aggregate purchase  
 in dollars. Please specify the amount  
 that applies:

\$ N/A \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %

**VOLUME PRICING-PRICE BREAKS for**  
 aggregate contract purchases in  
 dollars statewide:

\$ N/A \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %

**OTHER VOLUME PRICE BREAKS AND/  
 OR DISCOUNTS - Bidder to explain:**

\$ N/A \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %  
 \$ \_\_\_\_\_ %

Please Explain:

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

- Does bidder offer Electronic Access Ordering (EDI)?

\_\_\_\_ YES  NO

Electronic Access Ordering Discount:

N/A \_\_\_\_\_ %

Bidders are advised that their legal business name listed herein  
 should be the exact legal business name of their company and  
 should match the name associated with the bidder's Federal  
 Identification Number (FEIN). This information should be  
 consistent throughout the bid. Has the bidder listed their exact  
 legal business name where requested and is this information  
 consistent throughout all of the bid documents?

YES \_\_\_\_\_ NO

Number of Years in Business:

20 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation  
 Insurance and Disability Benefits with bid as required?

YES \_\_\_\_\_ NO

*(no employees in NY - exemption attached) pg 17*

Has bidder submitted with their bid the Manufacturer's  
 Certificate, if applicable? (SEE QUALIFICATION OF  
 BIDDER clause)

YES \_\_\_\_\_ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
A+ MOBILE SOLUTIONS, INC.

Name of Pricelist/Catalog Offered:

A+ Mobile Solutions NYS O&S Pricelist

Date of Pricelist/Catalog:

3-20-11

3-20-11

Discount (%) from Pricelist/Catalog:

Various

Inclusions (list products/pages included in offer):

Exclusions (list products/pages excluded from offer):

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

60 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
A+ MOBILE SOLUTIONS, INC.

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ NA \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ NA \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ NA \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

\_\_\_\_\_ YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
Troxell Communications, Inc.

Name of Pricelist/Catalog Offered:

BENQ AMERICA CORP

Date of Pricelist/Catalog:

MARCH 1, 2011

Discount (%) from Pricelist/Catalog:

0% TRAINING, 11% PRODUCT, 5% ACCESSORIES  
0% BUNDLES

Inclusions (list products/pages included in offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions (list products/pages excluded from offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

STOCK TO Days A/R/O  
30 DAYS ARO

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Troxell Communications, Inc.

Name of Pricelist/Catalog Offered:

HITACHI

Date of Pricelist/Catalog:

2/16/2011 PRICE UPDATE

Discount (%) from Pricelist/Catalog:

0% TRAINING, 15% PRODUCT, 5% ACCESSORIES  
0% BUNDLES

Inclusions (list products/pages included in offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions (list products/pages excluded from offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

STOCK TO Days A/R/O  
30 DAYS ARO

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
Troxell Communications, Inc.

Name of Pricelist/Catalog Offered:

QWIZDOM

Date of Pricelist/Catalog:

MARCH 2011

Discount (%) from Pricelist/Catalog:

0% TRAINING, 5% PRODUCT, 0% ACCESSORIES  
0% BUNDLES

Inclusions (list products/pages included in offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions (list products/pages excluded from offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

STOCK TO Days A/R/O  
30 DAYS ARO

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
Troxell Communications, Inc.

Name of Pricelist/Catalog Offered:

SOV/AV ROVER

Date of Pricelist/Catalog:

MARCH 2011

Discount (%) from Pricelist/Catalog:

0% TRAINING, 5% PRODUCT, 0% ACCESSORI  
0% BUNDLES

Inclusions (list products/pages included in offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions (list products/pages excluded from offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

STOCK TO Days A/R/O  
30 DAYS ARO

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder

Troxell Communications, Inc.

Name of Pricelist/Catalog Offered:

TROXELL COMMUNICATIONS, INC. ONLINE CA

Date of Pricelist/Catalog:

MARCH 2011

Discount (%) from Pricelist/Catalog:

0-50% WEBSITE CATALOG

Inclusions (list products/pages included in offer):

Exclusions (list products/pages excluded from offer):

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

STOCK TO Days A/R/O  
30 DAYS ARO

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**Presentation Products, Inc**  
  
 Presentation Products  
 632 W 28th St, 7th fl  
 New York, NY 10001  
 212.736.6350 / 1212.736.6353  
 presentationproducts.com

Name of Pricelist/Catalog Offered:

PPI Ed. Tech Services

Date of Pricelist/Catalog:

11/1/2011

Discount (%) from Pricelist/Catalog:

10%

Inclusions (list products/pages included in offer):

ALL Pages

Exclusions (list products/pages excluded from offer):

/

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

45 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
**Presentation Products**  
  
 632 W 28th St, 7th fl  
 New York, NY 10001  
 212.736.6350 / 1212.736.6353  
 presentationproducts.com

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

/

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

0 %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

16 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder VIDEO Hi-TECH CORP  
AK/A ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11735

Name of Pricelist/Catalog Offered:

SONY LIST PRICE LIST

Date of Pricelist/Catalog:

MAR 11, 2011

Discount (%) from Pricelist/Catalog:

20.1%

Inclusions (list products/pages included in offer):

1-83  
ACCESSORIES 15% OFF PRICE LIST

ACCESSORIES DENOTED BY  
\* IN COLUMN #

Exclusions (list products/pages excluded from offer):

NONE

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

10-15 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder VIDEO Hi-TECH CORP  
ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11735

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

N/A %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

26 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder VIDEO HI-TECH CORP  
A/K/A ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11733

Name of Pricelist/Catalog Offered:

EXTRON MSRP PRICE LIST (4)

Date of Pricelist/Catalog:

3/25/11A

Discount (%) from Pricelist/Catalog:

17% FROM PRICE LIST

Inclusions (list products/pages included in offer):

1-84

Exclusions (list products/pages excluded from offer):

NONE

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

10-15 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder VIDEO HI-TECH CORP  
A/K/A ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11733

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

N/A %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

26 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder VIDEO HI-TECH CORP  
ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11735

Name of Pricelist/Catalog Offered:

SMART TECHNOLOGIES MSRP Price List

Date of Pricelist/Catalog:

3-15-2011

Discount (%) from Pricelist/Catalog:

30% FROM PRICE LIST (30%)  
PAGE 1-21

Inclusions (list products/pages included in offer):

ALL PRODUCTS EXCEPT THOSE NOTED BY A \* WHICH INDICATES THAT THE PRODUCT IS AN ACCESSORY

Accessories 10% from Pricelist

Exclusions (list products/pages excluded from offer):

NONE

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

20-30 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder VIDEO HI-TECH CORP  
A/K/A ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11735

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

N/A %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

26 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder VIDEO HI-TECH CORP  
A/K/A ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11735

Name of Pricelist/Catalog Offered:

PANASONIC PROJECTORS MSRP PRICE LIST

Date of Pricelist/Catalog:

MAR. 21, 2011

Discount (%) from Pricelist/Catalog:

51.1%

Inclusions (list products/pages included in offer):

1-3  
ACCESSORIES 15% FROM MSRP → ACCESSORIES DENOTED BY  
PRICE LIST \*IN COLUMN #1

Exclusions (list products/pages excluded from offer):

NONE

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

10-15 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder VIDEO HI-TECH CORP  
A/K/A ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11735

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~  
~~\$ \_\_\_\_\_ %~~

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

N/A %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

26 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder VIDEO HI-TECH CORP  
AKA ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11735

Name of Pricelist/Catalog Offered:

EPSON AMERICA MSRP PRICE LIST

Date of Pricelist/Catalog:

JANUARY 1, 2011

Discount (%) from Pricelist/Catalog:

56% FROM PRICE LIST

Inclusions (list products/pages included in offer):

PAGE 1 COMPLETE  
PAGE 2 UPTO AND INCLUDING PRODUCT CODE  
V12H004R03

ACCESSORIES 15% FROM PRICE LIST

Exclusions (list products/pages excluded from offer):

PAGE 2 STARTING AT PRODUCT CODE ELPK  
TO PAGE 8 ALL INCLUSIVE  
NONE

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

10-15 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder VIDEO HI-TECH CORP  
AKA ADWAR VIDEO  
125 Gazza Blvd.  
Farmingdale, New York 11735

**VOLUME PRICING**

**VOLUME PRICING-PRICE BREAKS** for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

**VOLUME PRICING-PRICE BREAKS** for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

**OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS** - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

N/A %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

26 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**WELLER & ASSOCIATES,  
LLC**

Name of Pricelist/Catalog Offered:

DIGITAL QUEST GIS CURRICULUM

Date of Pricelist/Catalog:

2011

Discount (%) from Pricelist/Catalog:

N/A

Inclusions (list products/pages included in offer):

NEW YORK STATE CONTRACT  
PRICE LIST FOR DIGITAL QUEST  
PRODUCTS ENCLOSED & ON CDROM'S

Exclusions (list products/pages excluded from offer):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

60 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**WELLER & ASSOCIATES,  
LLC**

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

9 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Pitsco Education Curriculum

Name of Pricelist/Catalog Offered: Pitsco Education Curriculum

Date of Pricelist/Catalog: Current 2011

Discount (%) from Pricelist/Catalog: 2% for orders over \$25,000

Inclusions (list products/pages included in offer):

Exclusions (list products/pages excluded from offer):

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 21 days Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Pitsco Education Curriculum

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

40 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

\_\_\_\_\_ YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

\_\_\_\_\_ YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
Pitsco Education  
PO Box 1708  
Pittsburg, KS 66762

Name of Pricelist/Catalog Offered: Pitsco Education Catalog Division  
Date of Pricelist/Catalog: Big Book of 2011  
Discount (%) from Pricelist/Catalog: 2% on orders \$100.00 and greater  
3% on orders \$2500.00 and greater  
Inclusions (list products/pages included in offer): All products found in the Pitsco Education Big Book  
Exclusions (list products/pages excluded from offer): Note the deviations page

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery: 15 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
Pitsco Education  
PO Box 1708  
Pittsburg, KS 66762

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ 2500.00 3 %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

40 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES N/A  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**RAY SUPPLY**

Name of Pricelist/Catalog Offered:

RAY SUPPLY AUDIO VIDEO TEACHING SYSTEMS

Date of Pricelist/Catalog:

JANUARY 2011

Discount (%) from Pricelist/Catalog:

DIRECT VIEW -15%

Inclusions (list products/pages included in offer):

DIRECT VIEW  
PORTABLE SYSTEMS

Exclusions (list products/pages excluded from offer):

ALL OTHER SYSTEMS  
-23%

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

20 WORKING Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
**RAY SUPPLY**

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ 0	0	%
\$		%
\$		%

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$		%
\$		%
\$		%

OTHER VOLUME PRICE BREAKS AND/ OR DISCOUNTS - Bidder to explain:

\$		%
\$		%
\$		%

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

Number of Years in Business:

YES  NO

70 + YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
=>=>=>=>=>=>=>

Bidder  
PC UNIVERSITY DISTRIBUTORS

Name of Pricelist/Catalog Offered:

MIMIO/DYMO

Date of Pricelist/Catalog:

11/11

Discount (%) from Pricelist/Catalog:

- 10

Inclusions (list products/pages included in offer):

ALL PRODUCTS ON LIST INCLUDED

Exclusions (list products/pages excluded from offer):

Has bidder submitted three electronic copies of their pricelist  
on CD or hard copies of catalog in accordance with  
PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10?  
Failure to submit copies of the pricelist or catalog at the time  
of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause  
on Page 9, have you included with your bid the required  
proof of sales demonstrating a minimum of \$150,000.00 in sales  
of products for each pricelist or catalog bid (consistent with the  
types of products listed in the SCOPE clause of this Invitation  
for Bids) to national public entities for the 12 month period  
preceding the bid opening date? Failure to submit proof of  
sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

7-10 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products  
consistent with the Scope of the bid; however, only one bid  
per pricelist/catalog is allowed on this submittal page. If  
bidding multiple pricelists/catalogs, this page may be photo-  
copied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

=>=>=>=>=>=>=>=>

Bidder  
PC UNIVERSITY DISTRIBUTORS,  
FPC

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein  
should be the exact legal business name of their company and  
should match the name associated with the bidder's Federal  
Identification Number (FEIN). This information should be  
consistent throughout the bid. Has the bidder listed their exact  
legal business name where requested and is this information  
consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

15 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation  
Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's  
Certificate, if applicable? (SEE QUALIFICATION OF  
BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Henry Schein, Inc

Name of Pricelist/Catalog Offered:

Date of Pricelist/Catalog:

Discount (%) from Pricelist/Catalog:

Inclusions (list products/pages included in offer):

Exclusions (list products/pages excluded from offer):

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

Guaranteed Delivery:

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

Specialty Medical Catalog 2011-20  
DUE out IN April 2011  
See next page  
FOR discounts & exclusions  
↓

YES  NO   
Current Catalog available  
at Henryschein.com

SEE next 2 pages  
YES  NO

7-5 Days A/R/O on stock items.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Henry Schein, Inc

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

Electronic Access Ordering Discount:

YES  NO  - Must notify to use sev.

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

Number of Years in Business:

YES  NO

77+ YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
Eschenbach Optik of America,  
Inc.

Name of Pricelist/Catalog Offered:

Volume 35-Vision Technology Products

Date of Pricelist/Catalog:

Jan 4, 2011

Discount (%) from Pricelist/Catalog:

50 %

Inclusions (list products/pages included in offer):

whole catalog  
except pages 44-48

Exclusions (list products/pages excluded from offer):

ash products - pages  
44-48

Has bidder submitted three electronic copies of their pricelist  
on CD or hard copies of catalog in accordance with  
PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10?  
Failure to submit copies of the pricelist or catalog at the time  
of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause  
on Page 9, have you included with your bid the required  
proof of sales demonstrating a minimum of \$150,000.00 in sales  
of products for each pricelist or catalog bid (consistent with the  
types of products listed in the SCOPE clause of this Invitation  
for Bids) to national public entities for the 12 month period  
preceding the bid opening date? Failure to submit proof of  
sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

7 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products  
consistent with the Scope of the bid; however, only one bid  
per pricelist/catalog is allowed on this submittal page. If  
bidding multiple pricelists/catalogs, this page may be photo-  
copied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX  
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Bidder  
Eschenbach Optik of America,  
Inc.

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ 0 \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ 0 \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

see price list for ASH  
products only  
volume pricing

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

n/a %

Bidders are advised that their legal business name listed herein  
should be the exact legal business name of their company and  
should match the name associated with the bidder's Federal  
Identification Number (FEIN). This information should be  
consistent throughout the bid. Has the bidder listed their exact  
legal business name where requested and is this information  
consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

28 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation  
Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's  
Certificate, if applicable? (SEE QUALIFICATION OF  
BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
*NUMONICS CORPORATION*

Name of Pricelist/Catalog Offered:

*NUMONICS CORP. NYS DGS IFBA#22257 Price List*

Date of Pricelist/Catalog:

*EFFECTIVE 8.1.2011*

Discount (%) from Pricelist/Catalog:

*MULTIPLE*

Inclusions (list products/pages included in offer):

*ALL*

Exclusions (list products/pages excluded from offer):

*NONE*

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

*30* Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
*NUMONICS CORPORATION*

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

*NONE*

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

*42* YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

*EXEMPTION CERTIFICATE #2011-014248*

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
KONICA MINOLTA SEWING  
AMERICAS, INC.

Name of Pricelist/Catalog Offered: \_\_\_\_\_

Date of Pricelist/Catalog: \_\_\_\_\_

Discount (%) from Pricelist/Catalog: \_\_\_\_\_

Inclusions (list products/pages included in offer):  
\_\_\_\_\_  
\_\_\_\_\_

Exclusions (list products/pages excluded from offer):  
\_\_\_\_\_  
\_\_\_\_\_

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

\_\_\_\_\_ YES \_\_\_\_\_ NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

\_\_\_\_\_ YES \_\_\_\_\_ NO

Guaranteed Delivery: \_\_\_\_\_ Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
KONICA MINOLTA SEWING

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:  
\_\_\_\_\_  
\_\_\_\_\_

- Does bidder offer Electronic Access Ordering (EDI)?

\_\_\_\_\_ YES \_\_\_\_\_ NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

\_\_\_\_\_ YES \_\_\_\_\_ NO

Number of Years in Business:

\_\_\_\_\_ YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

\_\_\_\_\_ YES \_\_\_\_\_ NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

\_\_\_\_\_ YES \_\_\_\_\_ NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Howard Industries Inc. dba  
Howard Technology Solutions

Name of Pricelist/Catalog Offered:

Mimio Aug 2010

Date of Pricelist/Catalog:

August 19, 2010

Discount (%) from Pricelist/Catalog:

5% w/ Free shipping

Inclusions (list products/pages included in offer):

all products on  
price list included

Exclusions (list products/pages excluded from offer):

n/a

Has bidder submitted three electronic copies of their pricelist  
on CD or hard copies of catalog in accordance with  
PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10?  
Failure to submit copies of the pricelist or catalog at the time  
of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause  
on Page 9, have you included with your bid the required  
proof of sales demonstrating a minimum of \$150,000.00 in sales  
of products for each pricelist or catalog bid (consistent with the  
types of products listed in the SCOPE clause of this Invitation  
for Bids) to national public entities for the 12 month period  
preceding the bid opening date? Failure to submit proof of  
sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

7 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products  
consistent with the Scope of the bid; however, only one bid  
per pricelist/catalog is allowed on this submittal page. If  
bidding multiple pricelists/catalogs, this page may be photo-  
copied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Howard Industries Inc. dba  
Howard Technology Solutions

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ 75,000<sup>00</sup> 1 %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

Individual POs exceeding  
\$75,000 will receive additional 1%.  
All other volume discounts handled  
case by case.

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

n/a %

Bidders are advised that their legal business name listed herein  
should be the exact legal business name of their company and  
should match the name associated with the bidder's Federal  
Identification Number (FEIN). This information should be  
consistent throughout the bid. Has the bidder listed their exact  
legal business name where requested and is this information  
consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

43 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation  
Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's  
Certificate, if applicable? (SEE QUALIFICATION OF  
BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
megatech Corporation  
525 Woburn St. - Ste 3  
Tewksbury, MA 01876

Name of Pricelist/Catalog Offered:

Automotive and Diesel  
Training Programs

Date of Pricelist/Catalog:

January 2011

Discount (%) from Pricelist/Catalog:

10%

Inclusions (list products/pages included in offer):

All pages

Exclusions (list products/pages excluded from offer):

None

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

60-120 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
megatech Corporation  
525 Woburn St Ste 3  
Tewksbury, MA 01876

VOLUME PRICING

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

40 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

**Bidder**  Presentation Products  
632 W 28th St, 7th fl  
New York, NY 10001  
212.736.6350 / 212.736.6353  
presentationproducts.com  
*Presentation Products Inc*

Name of Pricelist/Catalog Offered:

Date of Pricelist/Catalog:

Discount (%) from Pricelist/Catalog:

Inclusions (list products/pages included in offer):

Exclusions (list products/pages excluded from offer):

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

Guaranteed Delivery:

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

3/11/11  
Smart Education Training  
10%  
ALL  
/

YES  NO

YES  NO

30 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

**Bidder**  Presentation Products  
632 W 28th St, 7th fl  
New York, NY 10001  
212.736.6350 / 212.736.6353  
presentationproducts.com

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS for authorized user's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %  
\$ \_\_\_\_\_ %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

0 %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

16 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
**Presentation Products, Inc**  
Presentation Products  
632 W 28th St, 7th fl  
New York, NY 10001  
212.736.6350 / 1212.736.6353  
presentationproducts.com

Name of Pricelist/Catalog Offered:

323 Link Podcasting/Lecture Capture  
Streaming Capture System Part 1

Date of Pricelist/Catalog:

3/1/2011

Discount (%) from Pricelist/Catalog:

50%

Inclusions (list products/pages included in offer):

Turnkey Bundles  
Parts  
- All Pages

Exclusions (list products/pages excluded from offer):

/

Has bidder submitted three electronic copies of their pricelist on CD or hard copies of catalog in accordance with PRICELISTS/CATALOGS/DISCOUNT Clause on Page 10? Failure to submit copies of the pricelist or catalog at the time of the bid opening may result in rejection of bid.

YES  NO

In accordance with the QUALIFICATION OF BIDDER Clause on Page 9, have you included with your bid the required proof of sales demonstrating a minimum of \$150,000.00 in sales of products for each pricelist or catalog bid (consistent with the types of products listed in the SCOPE clause of this Invitation for Bids) to national public entities for the 12 month period preceding the bid opening date? Failure to submit proof of sales at the time of the bid opening may result in rejection of bid.

YES  NO

Guaranteed Delivery:

30 Days A/R/O

NOTE: Bidder may submit up to five (5) bids for products consistent with the Scope of the bid; however, only one bid per pricelist/catalog is allowed on this submittal page. If bidding multiple pricelists/catalogs, this page may be photocopied for that purpose and submitted accordingly.

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder **P** Presentation Products  
632 W 28th St, 7th fl  
New York, NY 10001  
212.736.6350 / 1212.736.6353  
presentationproducts.com

**VOLUME PRICING**

VOLUME PRICING-PRICE BREAKS  
for authorized user's aggregate purchase  
in dollars. Please specify the amount  
that applies:

\$ / %  
\$ / %  
\$ / %

VOLUME PRICING-PRICE BREAKS for  
aggregate contract purchases in  
dollars statewide:

\$ / %  
\$ / %  
\$ / %

OTHER VOLUME PRICE BREAKS AND/  
OR DISCOUNTS - Bidder to explain:

\$ / %  
\$ / %  
\$ / %

Please Explain:

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

Electronic Access Ordering Discount:

\_\_\_\_\_ %

Bidders are advised that their legal business name listed herein should be the exact legal business name of their company and should match the name associated with the bidder's Federal Identification Number (FEIN). This information should be consistent throughout the bid. Has the bidder listed their exact legal business name where requested and is this information consistent throughout all of the bid documents?

YES  NO

Number of Years in Business:

16 YEAR(S)

Has bidder supplied proof of NYS Workers Compensation Insurance and Disability Benefits with bid as required?

YES  NO

Has bidder submitted with their bid the Manufacturer's Certificate, if applicable? (SEE QUALIFICATION OF BIDDER clause)

YES  NO