

Bid Opening Results For:

IFB NUMBER	21002
BID OPENING	8/23/2007
GROUP NUMBER	34104
PURCHASING OFFICER	Mary Schneider
TELEPHONE	(518) 474-0912

DESCRIPTION

Drug and Alcohol Screening Products
(Urine Based)
(Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
American Screening Corporation

LOT I - DRUG & ALCOHOL SCREENING PRODUCTS
(Urine Based)
WITHOUT INSTRUMENTATION OR LABORATORY
(CONFIRMATION OR PROFICIENCY) RESULT REPORTING.

Item #	Product Category	Applicable Page # #s in Catalog	Minimum Discount(s) Offered
1.	DRUG & ALCOHOL SCREENING PRODUCTS (To include screening for therapeutic and drugs of abuse)	<u>1</u>	<u>10</u> %

Manufacturer's Name of Product Line Offered: Wondfo USA

Name and Date of Price List(s): See Attached

Address of Plant where items were manufactured: 6658 Youree Drive Ste 180
Shreveport, LA 71105 PMB 404

Standard Warranty: 30 Days

Guaranteed Delivery: 7 Calendar Days A/R/O

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder
Dade Behring Inc

LOT I - DRUG & ALCOHOL SCREENING PRODUCTS
(Urine Based)
WITHOUT INSTRUMENTATION OR LABORATORY
(CONFIRMATION OR PROFICIENCY) RESULT REPORTING.

Item #	Product Category	Applicable Page # #s in Catalog	Minimum Discount(s) Offered
1.	DRUG & ALCOHOL SCREENING PRODUCTS (To include screening for therapeutic and drugs of abuse)		<u>4 - 50</u> %

*See included literature and visit our website (online catalog) at: www.dadebehring.com

Manufacturer's Name of Product Line Offered: Dade Behring, Syva Emit® Drugs of Abuse and Therapeutic D Screening tests

Name and Date of Price List(s): Dade Behring 2007 Syva List Price

Address of Plant where items were manufactured: Dade Behring Inc
500 GBC drive MS 530

Building 100

Newark, DE 19702

Standard Warranty: Claims for performance are listed in the package insert and the expiration date is printed on each item. We perform stability testing on our products to ensure that they will meet our claims for performance until the expiration date printed on the label when used and stored as directed. Days

Guaranteed Delivery: 5 Calendar Days A/R/O

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Bidder
American Bio Medica Corporation

LOT I -DRUG & ALCOHOL SCREENING PRODUCTS
(Urine Based)

WITHOUT INSTRUMENTATION OR LABORATORY
(CONFIRMATION OR PROFICIENCY) RESULT REPORTING.

Item # Product Category

1. DRUG & ALCOHOL SCREENING PRODUCTS
(To include screening for therapeutic and drugs of abuse)

Applicable Page Minimum Discount(s)
#s in Catalog Offered

_____ %

Rapid Drug Screen®, Rapid One®,
RDS® InCup®, Rapid TOX™,
OralStat®, Breath Scan®

Manufacturer's Name of Product Line Offered:

American Bio Medica Corporation Product
Price List, August 2007

Name and Date of Price List(s):

Address of Plant where items were manufactured:

122 Smith Road
Kinderhook, NY 12106

Standard Warranty: 365 Days

Guaranteed Delivery: 5-10 Calendar Days A/R/O

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Bidder
Applicant Insight Ltd, Inc

LOT I -DRUG & ALCOHOL SCREENING PRODUCTS
(Urine Based)

WITHOUT INSTRUMENTATION OR LABORATORY
(CONFIRMATION OR PROFICIENCY) RESULT REPORTING.

Item # Product Category

1. DRUG & ALCOHOL SCREENING PRODUCTS
(To include screening for therapeutic and drugs of abuse)

Applicable Page Minimum Discount(s)
#s in Catalog Offered

111 .5 %

Manufacturer's Name of Product Line Offered:

QED, Alcoscreen, Intercept, Incup

Name and Date of Price List(s):

Applicant Insight Pricing - 8/23/07

Address of Plant where items were manufactured:

Standard Warranty: 0 Days

Guaranteed Delivery: 30 Calendar Days A/R/O

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Bidder
Laboratory Disposable Products

LOT 1 - DRUG & ALCOHOL SCREENING PRODUCTS
(Urine Based)
WITHOUT INSTRUMENTATION OR LABORATORY
(CONFIRMATION OR PROFICIENCY) RESULT REPORTING.

Item #	Product Category	Applicable Page # #s in Catalog	Minimum Discount(s) Offered
1.	DRUG & ALCOHOL SCREENING PRODUCTS (To include screening for therapeutic and drugs of abuse)	<u>1</u>	<u>34</u> %
Manufacturer's Name of Product Line Offered:		<u>Laboratory Disposable Products</u>	
Name and Date of Price List(s):		<u>NYS Pricing for Drug Testing Kits, 2007</u>	
Address of Plant where items were manufactured:		<u>960-C Belmont Ave</u> <u>North Haledon, NJ 07508</u>	
Standard Warranty:		<u>30</u> Days	
Guaranteed Delivery:		<u>3-5</u> Calendar Days A/R/O	

(continued)

Bidder
MEDTOX Laboratories

Applicable Page # #s in Catalog	Minimum Discount(s) Offered
<u>See Attached</u>	<u>0</u> %
: <u>Sure-Screen, Verdict, Profile</u> <u>E2 Screen</u>	
: <u>GSA - 12-11-06, mmCAP- 1-17-07</u> <u>Commercial - 7-15-07</u>	
: <u>1238 Anthony Road</u> <u>Burlington, NC 27215</u>	
y:	<u>30</u> Days From Receipt
y:	<u>5-7</u> Calendar Days A/R/O

(continued)

Bidder
XPERT medical, Inc.

Applicable Page # #s in Catalog	Minimum Discount(s) Offered
<u>Center</u>	<u>37</u> %
: <u>multi Dip & Quick screen</u>	
: <u>01/07 Commercial</u>	
: <u>2774 0 Looker Ave. W</u> <u>Carlsbad, CA 92010</u>	
: <u>120</u> Days	
: <u>10</u> Calendar Days A/R/O	

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Bidder
Varian Inc.

LOT 1 - DRUG & ALCOHOL SCREENING PRODUCTS
(Urine Based)
WITHOUT INSTRUMENTATION OR LABORATORY
(CONFIRMATION OR PROFICIENCY) RESULT REPORTING.

Item # Product Category

1. DRUG & ALCOHOL SCREENING PRODUCTS
(To include screening for therapeutic and drugs of abuse)

Manufacturer's Name of Product Line Offered:

Name and Date of Price List(s):

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

Applicable Page
#s in Catalog

All Product Brochure 46 %

OnTrak and OnSite

2007 DAT Price List... 1/2007

25200 Commercentre Dr.

Lake Forest, CA 92630

30 Days

5 to 7 Calendar Days A/R/O

Bidder
Microgenics Corporation

Applicable Page
#s in Catalog

3 - 18

Minimum Discount(s)
Offered

22 %

DRI® and CEDIA®

V797p-5752X, 10/1/04 - 9/30/09

46360 Fremont Blvd

Fremont, CA 94538

**60 Days

2 Calendar Days A/R/O

**Our products are warranted up to the date
of expiration or for 60 days, which ever comes
first.

Bidder
PHAMATECH, INC.

Applicable Page
#s in Catalog

2

Minimum Discount(s)
Offered

16 %

e)

ed: PHAMATECH, INC.

(s): STATE OF NEW YORK PRICE LIST / 8/17/200

ed: 10151 BARNES CANYON RD.

SAN DIEGO, CA 92121

ity: 30 Days

ery: 5 Calendar Days A/R/O

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Bidder
Wlster - Greene ARC/
Pilot Industries

LOT I - DRUG & ALCOHOL SCREENING PRODUCTS
(Urine Based)
WITHOUT INSTRUMENTATION OR LABORATORY
(CONFIRMATION OR PROFICIENCY) RESULT REPORTING.

Item #	Product Category	Applicable Page # #s in Catalog	Minimum Discount(s) Offered
1.	DRUG & ALCOHOL SCREENING PRODUCTS (To include screening for therapeutic and drugs of abuse)	_____	_____ %

Manufacturer's Name of Product Line Offered: _____

Name and Date of Price List(s): _____

Address of Plant where items were manufactured: Hangzhou, Zhejiang China 310018

Standard Warranty: _____ Days

Guaranteed Delivery: _____ Calendar Days A/R/O

(continued)

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Bidder
Redwood Toxicology Laboratory, Inc.

LOT I - DRUG & ALCOHOL SCREENING PRODUCTS
(Urine Based)
WITHOUT INSTRUMENTATION OR LABORATORY
(CONFIRMATION OR PROFICIENCY) RESULT REPORTING.

Item #	Product Category	Applicable Page # #s in Catalog	Minimum Discount(s) Offered
1.	DRUG & ALCOHOL SCREENING PRODUCTS (To include screening for therapeutic and drugs of abuse)	* _____	33 %

Manufacturer's Name of Product Line Offered: RediTest®

Name and Date of Price List(s): Standard List Price, February 1, 2007

Address of Plant where items were manufactured: ABON Biopharm
#198 12 Street East
Hangzhou Economic & Technology Development Area
Hangzhou, 310018 P.R. China

Standard Warranty: 180 Days

Guaranteed Delivery: 7 Calendar Days A/R/O

* Please refer to Pricing Matrices and / or the comprehensive Product List provided in the Attachment Section.

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