

Bid Opening Results For:

IFB NUMBER	20767
BID OPENING	7/10/2007
GROUP NUMBER	38700
PURCHASING OFFICER	Jason Wilkie
TELEPHONE	(518) 474-4723

DESCRIPTION

Scientific Equipment
(Molecular & Cell Biology, Mass Spectroscopy,
Chromatography, Human Identification & Forensics;
Instruments/Accessories, Consumables, Extended
Equipment Maintenance Warranties)
(Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
 => => => => =>

Bidder
 CAROLINA BIOLOGICAL SUPPLY CO.
 BURLINGTON, NC 27215

Bidder
 LABORATORY PRODUCTS
 SALES, Inc

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
 Accessories, Consumables and Extended Equipment
 Maintenance Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	8 %
Consumables:	8 %
Extended Equipment Maintenance Warranties:	N/A %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	call for quote
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	
Number and/or date of Price List:	see attached letter for full details
Pages Applicable:	
Number and/or date(s) of Catalog(s):	
Pages Applicable:	
Address of Plant where items were manufactured:	varies
Standard Warranty:	supplied by Carolina from Whitsett, NC Manufacturer's warranty honored with normal use.
Guaranteed Delivery:	7-45 Days A/R/O

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	12 %
Consumables:	13 %
Extended Equipment Maintenance Warranties:	0 %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	
Number and/or date of Price List:	7/2007
Pages Applicable:	ALL
Number and/or date(s) of Catalog(s):	2007 CATALOG LABORATORY PRODUCTS Sr
Pages Applicable:	ALL
Address of Plant where items were manufactured:	VARIOUS PLANTS USA / EUROPE
Standard Warranty:	365 Days
Guaranteed Delivery:	14 Days A/R/O

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 PREPARING YOUR BID. BE SURE YOU HAVE
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Bidder
 PerkinElmer LAS, Inc.

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
 Accessories, Consumables and Extended Equipment
 Maintenance Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	5 %
Consumables:	5 %
Extended Equipment Maintenance Warranties:	5 %
<u>Volume Discounts</u>	
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	Additional Discount(s) Offered
_____	_____ %
_____	_____ %
_____	_____ %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	Additional Discount(s) Offered
_____	_____ %
_____	_____ %
_____	_____ %
<u>Educational Discounts</u>	
Option III (Additional pages may be added as needed):	Additional Discount(s) Offered
_____	_____ %
_____	_____ %
_____	_____ %
Number and/or date of Price List:	SEE COVER LETTER FOR ADDITIONAL PRICING 06.07
Pages Applicable:	All
Number and/or date(s) of Catalog(s):	Being mailed under separate cover.
Pages Applicable:	_____
Address of Plant where items were manufactured:	SEE COVER LETTER FOR MANUFACTURING AND/OR LOCATIONS.
Standard Warranty:	VARIES _____ Days
Guaranteed Delivery:	90 days _____ Days A/R/O

(continued)

Bidder
 Becton, Dickinson and Co/
 BD Biosciences

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	10 % **
Consumables:	35% IS Reagents
Extended Equipment Maintenance Warranties:	10 % PMG Reagents
<u>Volume Discounts</u>	
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	Various % ****
_____	_____ %
_____	_____ %
_____	_____ %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	Additional Discount(s) Offered
_____	_____ %
_____	_____ %
_____	_____ %
<u>Educational Discounts</u>	
Option III (Additional pages may be added as needed):	Additional Discount(s) Offered
_____	_____ %
_____	_____ %
_____	_____ %
Number and/or date of Price List:	_____
Pages Applicable:	To be negotiated
Number and/or date(s) of Catalog(s):	_____
Pages Applicable:	_____
Address of Plant where items were manufactured:	2006 BD Biosciences Clinical and Research Product Catalog
Standard Warranty:	All
Guaranteed Delivery:	BDB-Immunocytometry Sys BDB-Pharmingen 2350 Aruma Dr. 10975 Torreyana Rd San Jose, CA 95131 San Diego, CA 92121 See attached Days Inst: w/in 120 Days A/R/O Consumables: w/in 5 days A/R/O

Bidder
 CES Industries, Inc.

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	0 %
Consumables:	0 %
Extended Equipment Maintenance Warranties:	0 %
<u>Volume Discounts</u>	
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	Additional Discount(s) Offered
_____	_____ %
_____	_____ %
_____	_____ %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	Additional Discount(s) Offered
_____	_____ %
_____	_____ %
_____	_____ %
<u>Educational Discounts</u>	
Option III (Additional pages may be added as needed):	Additional Discount(s) Offered
_____	_____ %
_____	_____ %
_____	_____ %
Number and/or date of Price List:	5-1-06
Pages Applicable:	ALL
Number and/or date(s) of Catalog(s):	2006
Pages Applicable:	ALL
Address of Plant where items were manufactured:	130 CENTRAL AVE. FARMINGDALE, NY 11735
Standard Warranty:	5 YRS Days
Guaranteed Delivery:	30-60 Days A/R/O

A

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
 Dinox Corporation

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

IC

Minimum Discount(s) Offered

5 %

5 %

0 %

Volume Discounts

Volume Basis (Price Breaks)

Additional Discount(s) Offered

0 %

0 %

0 %

Option I
 (single purchase, delivered to one location in dollars), (additional pages may be added as needed):

Option II
 (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):

Educational Discounts

Basis to Apply Discount

Additional Discount(s) Offered

0 %

0 %

0 %

Option III
 (Additional pages may be added as needed):

Number and/or date of Price List:

June 2007

Pages Applicable:

Instruments = 12-66 consumables = 72-109

Number and/or date(s) of Catalog(s):

See reference library

Pages Applicable:

Address of Plant where items were manufactured:

Sunnyvale, CA

Standard Warranty:

365 on hardware
 90 on consumables Days

Guaranteed Delivery:

90 Days A/R/O

(continued)

B

Bidder
 Dinox Corporation

Std HPLC

Minimum Discount(s) Offered

20 %

20 %

0 %

Volume Basis (Price Breaks)

Additional Discount(s) Offered

0 %

0 %

0 %

Basis to Apply Discount

Additional Discount(s) Offered

0 %

0 %

0 %

June 2007

Instruments = 10-18 + 36-67
 consumables = 83-86

See reference library

Sunnyvale, CA

365 on hardware

90 on consumables Days

90 Days A/R/O

C

Bidder
 Dinox Corporation

Nano/Col HPLC

Minimum Discount(s) Offered

15 %

15 %

0 %

Volume Basis (Price Breaks)

Additional Discount(s) Offered

0 %

0 %

0 %

Basis to Apply Discount

Additional Discount(s) Offered

0 %

0 %

0 %

June 2007

Instruments = 19-34
 consumables = 87-100

See reference library

Sunnyvale, CA

365 on hardware

90 on consumables Days

90 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
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Bidder J&H Berger, Inc

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
 Accessories, Consumables and Extended Equipment
 Maintenance Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>19.0</u> %
Consumables:	<u>19.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>2007/08</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>NJ Warehouse</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

(continued)

Bidder J&H Berger, Inc
Labmart

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>19.0</u> %
Consumables:	<u>19.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>Ver. C 2007</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>NJ Warehouse</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

1)

Bidder J&H Berger, Inc
(Labnet International)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>10.1</u> %
Consumables:	<u>10.1</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>2004/05</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>Edison, NJ</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

d)

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Bidder J&H Berger, Inc
(Whatman)

Bidder J&H Berger, Inc
(Kimble)

LOT I - MOLECULAR & CELL BIOLOGY (Instruments/
 Accessories, Consumables and Extended Equipment
 Maintenance Warranties)

Product Category	Minimum Discount(s) Offered	Additional Discount(s) Offered	Volume Basis (Price Breaks)	Additional Discount(s) Offered	Basis to Apply Discount	Additional Discount(s) Offered
Instruments/Accessories:	<u>13.1</u> %		<u>N/A</u>			
Consumables:	<u>13.1</u> %		<u>N/A</u>			
Extended Equipment Maintenance Warranties:	<u>N/A</u> %		<u>N/A</u>			
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):			<u>N/A</u>			
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):			<u>N/A</u>			
Option III (Additional pages may be added as needed):			<u>N/A</u>			
Number and/or date of Price List:			<u>2007</u>			<u>2007</u>
Pages Applicable:			<u>All</u>			<u>All</u>
Number and/or date(s) of Catalog(s):			<u>2007</u>			<u>K1-60a</u>
Pages Applicable:			<u>All</u>			<u>All</u>
Address of Plant where items were manufactured:			<u>Clifton, NJ</u>			<u>Vineland, NJ</u>
Standard Warranty:			<u>N/A</u> Days			<u>360</u> Days
Guaranteed Delivery:			<u>10-14</u> Days A/R/O			<u>10-14</u> Days A/R/O

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Bidder
 Shimadzu Scientific

Bidder
 MOLECULAR MACHINES &
 INDUSTRIES INC.

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category	Minimum Discount(s) Offered	Minimum Discount(s) Offered
Instruments/Accessories: GCMS	15%	10%
Consumables: LCMS	5%	5%
Extended Equipment Maintenance Warranties:	5%	5%
Volume Discounts	Additional Discount(s) Offered	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	_____%	_____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	_____%	_____%
Option III (Additional pages may be added as needed):	_____%	_____%
Educational Discounts	Additional Discount(s) Offered	Additional Discount(s) Offered
Equipment	15%	_____%
Accessories	15%	_____%
Consumables	5%	_____%
Number and/or date of Price List:	July 2007	
Pages Applicable:	see attachments	
Number and/or date(s) of Catalog(s):		
Pages Applicable:		
Address of Plant where items were manufactured:	1900 SE 4th Avenue	
(LCMS) INISHINOKYO-HUWABARASHI	CANBY, OR 97013 (GCMS)	
Kyoto 604, JAPAN		
Standard Warranty:	1 year	
Guaranteed Delivery:	45-60	

Volume Basis (Price Breaks)	Additional Discount(s) Offered
_____	_____%
_____	_____%
_____	_____%
_____	_____%
_____	_____%
_____	_____%
Basis to Apply Discount	Additional Discount(s) Offered
_____	_____%
_____	_____%
_____	_____%
_____	_____%
_____	_____%
_____	_____%

365 Days up to 730 days
 depends on configuration
 5 year

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Bidder
VARIAN, INC.
 2700 MITCHELL DR.
 WALNUT CREEK, CA 94598

Bidder
 PerkinElmer LAS, Inc.

Bidder
 CAROLINA BIOLOGICAL SUPPLY CO.
 BURLINGTON, NC 27215

LOT II - MASS SPECTROSCOPY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

N/A

Volume Discounts
Option I
 (single purchase, delivered to one location in dollars), (additional pages may be added as needed):
Option II
 (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):

N/A

Educational Discounts
Option III
 (Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

Minimum Discount(s) Offered
 10 %
 10 %
 N/A %

Volume Basis (Price Breaks)
 Additional Discount(s) Offered
 _____ %
 _____ %
 _____ %

_____ %
 _____ %
 _____ %

Basis to Apply Discount
 Additional Discount(s) Offered
 _____ %
 _____ %
 _____ %

6-25-07
 All
 N/A

VARIAN, INC.
 MELBOURNE, AUSTRALIA

365 Days
 60 Days A/R/O

Minimum Discount(s) Offered
 5 %
 5 %
 5 %

Volume Basis (Price Breaks)
 Additional Discount(s) Offered
 _____ %
 _____ %
 _____ %

_____ %
 _____ %
 _____ %

Basis to Apply Discount
 Additional Discount(s) Offered
 _____ %
 _____ %
 _____ %

SEE COVER LETTER FOR ADDITIONAL PRICING.
 06.07

All

Being mailed under separate cover.

All

SEE COVER LETTER FOR MANUFACTURING LOCATIONS.

VARIOUS Days

90 Days A/R/O

Minimum Discount(s) Offered
 8 %
 8 %
 N/A %

Volume Basis (Price Breaks)
 Additional Discount(s) Offered
 call for quote _____ %
 _____ %
 _____ %

_____ %
 _____ %
 _____ %

Basis to Apply Discount
 Additional Discount(s) Offered
 _____ %
 _____ %
 _____ %

see attached letter for full detail

varies

supplied by Carolina from Whitsett

Days manufacturer's warra honored with normal

7-45 Days A/R/O

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Bidder
 VWR INTERNATIONAL, LLC

Bidder
 Dinox Corporation

Bidder INVITROGEN CORPORATION

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category	Beckman Spectrophotometers, Accessories, & Consumables	Minimum Discount(s) Offered
Instruments/Accessories:		12 %
Consumables:		12 %
Extended Equipment Maintenance Warranties:		N/A %
<u>Volume Discounts</u>	<u>Volume Basis (Price Breaks)</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	_____	N/A %
	_____	N/A %
	_____	N/A %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	_____	N/A %
	_____	N/A %
	_____	N/A %
<u>Educational Discounts</u>	<u>Basis to Apply Discount</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	_____	N/A %
	_____	N/A %
	_____	N/A %
Number and/or date of Price List:	June 25, 2007	
Pages Applicable:	See attached file	
Number and/or date(s) of Catalog(s):	Beckman/VWR 2007-2008 Life Science Catalog	
Pages Applicable:	26-33	
Address of Plant where items were manufactured:	DU800 series: California DU700 series: Germany	
Standard Warranty:	1 year, factory repaired parts & labor _____ Days	
Guaranteed Delivery:	3 to 10 Days A/R/O	

M/S + APS

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	5 %
Consumables:	5 %
Extended Equipment Maintenance Warranties:	0 %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
	0 %
	0 %
	0 %
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
	0 %
	0 %
	0 %
Number and/or date of Price List:	June 2007
Pages Applicable:	68-72
Number and/or date(s) of Catalog(s):	See reference library
Pages Applicable:	
Address of Plant where items were manufactured:	
Standard Warranty:	365 on hardware 90 on consumables Days
Guaranteed Delivery:	90 Days A/R/O

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	5 %
Consumables:	5 %
Extended Equipment Maintenance Warranties:	- %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
	- %
	- %
	- %
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
	- %
	- %
	- %
Number and/or date of Price List:	JULY 6, 2007
Pages Applicable:	
Number and/or date(s) of Catalog(s):	SEE LIST OF ITEMS (4 INVITROGEN CATALOGS)
Pages Applicable:	
Address of Plant where items were manufactured:	MARYLAND / CALIFORNIA / NEW YORK
Standard Warranty:	6 Days MONTHS
Guaranteed Delivery:	2-4 Days A/R/O

UV = Spectroscopy
 MSQ, MS/GC = Mass Spectrometry

See Lot II, Part I
 Pricing Lists

GROUP 38700 - SCIENTIFIC EQUIPMENT
 (Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
 (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

AA, ICP, ICP-MS = Spectroscopy and Elemental

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Bidder
 Thermo Electron
 North America, LLC

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	3 %
Consumables:	3 %
Extended Equipment Maintenance Warranties:	10 %

Volume Discounts	Volume Basis (Price Breaks)	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	N/A	%
	N/A	%
	N/A	%

Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	N/A	%
	N/A	%
	N/A	%

Educational Discounts	Basis to Apply Discount	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	N/A	%
	N/A	%
	N/A	%

Number and/or date of Price List: January 2007

Pages Applicable: All

Number and/or date(s) of Catalog(s): See Attached

Pages Applicable: All

Address of Plant where items were manufactured: See Attached Certificates

Standard Warranty: 365 Days

Guaranteed Delivery: 30-60 Days A/R/O

Rg	NY
City	(All)
PostalCode	(All)
Bill.doc.	(All)
Billing date	(All)
Profit ctr	(All)
Name 1	(All)

Sum of Net value	Total
Mass Spec	\$5,992,826
Service - Mass Spec	\$3,768,641
Molecular	\$1,637,823
Service - Molecular	\$1,264,868
Elemental	\$1,163,614
Service - Elemental	\$857,675
Service Other	\$250,832
Service - Surface Analysis	\$174,270
Call Center	\$34,894
Grand Total	\$15,145,444

LOT II - SPECTROSCOPY
 (see electronic data on CD for breakdown)

Thermo Electron

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Bidder J&H Berge, Inc.
Lalmar

Bidder J&H Berge, Inc.

Bidder J&H Berge, Inc.
(Ricca Chemical)

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>19.0</u> %
Consumables:	<u>19.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>Ver. C 2007</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>NI Warehouse</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>19.0</u> %
Consumables:	<u>19.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>2007/08</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>NI Warehouse</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>25.1</u> %
Consumables:	<u>25.1</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
<u>Volume Discounts</u>	<u>Additional Discount(s) Offered</u>
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
<u>Educational Discounts</u>	<u>Additional Discount(s) Offered</u>
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>2002/03</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>Pokemoke City, MD & Arlington TX</u>
Standard Warranty:	<u>N/A</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

(continued)

GROUP 38700 - SCIENTIFIC EQUIPMENT

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics) (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Y/2 CS

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=> => => => =>

Bidder

JEOL USA, INC. 11 DEARBORN ROAD PEABODY, MA 01960

LOT II - MASS SPECTROSCOPY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Table with columns: Product Category, JEOL Models, Minimum Discount(s) Offered, Volume Basis (Price Breaks), Additional Discount(s) Offered, Basis to Apply Discount. Includes options for single purchase, aggregate purchase, and educational discounts.

Number and/or date of Price List: 07/09/2007

Pages Applicable: All

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured: JEOL Ltd. 1-2 Musashino, 3-chome, Akishima Tokyo 196-8558, JAPAN

Standard Warranty: 365 Days

Guaranteed Delivery: 120-180 Days A/R/O

(continued)

Chromatography, Human Identification & Forensics) Equipment Maintenance Warranties)

A 2/2 CS

Bidder

JEOL USA, INC. 11 DEARBORN ROAD PEABODY, MA 01960

Table with columns: JEOL Model, Minimum Discount(s) Offered, Volume Basis (Price Breaks), Additional Discount(s) Offered, Basis to Apply Discount. Includes model JMS-T100DART.

Number and/or date of Price List: 07/09/2007

Pages Applicable: All

Address of Plant where items were manufactured: JEOL Ltd. 1-2 Musashino, 3-chome, Akishima Tokyo 196-8558, JAPAN

Standard Warranty: 365 Days

Guaranteed Delivery: 120-180 Days A/R/O

d)

PAGE 14 Chromatography, Human Identification & Forensics) Equipment Maintenance Warranties)

Bidder

CES Industries, Inc.

Table with columns: Volume Basis (Price Breaks), Additional Discount(s) Offered, Basis to Apply Discount, Minimum Discount(s) Offered.

Number and/or date of Price List: 5-1-06

Pages Applicable: All

Number and/or date(s) of Catalog(s): 2006

Pages Applicable: All

Address of Plant where items were manufactured: 130 CENTRAL AVE FARMINGDALE, NY 11735

Standard Warranty: 5 YRS Days

Guaranteed Delivery: 30-60 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
 SmarterBuilding
 Inc.

LOT II - MASS SPECTROSCOPY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	5 %
Consumables:	0 %
Extended Equipment Maintenance Warranties:	10 %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	3 %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	7 %
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	10 %
Number and/or date of Price List:	21010P
Pages Applicable:	22
Number and/or date(s) of Catalog(s):	21010F
Pages Applicable:	1
Address of Plant where items were manufactured:	1627 Leah Way Paso Robles, Ca. 93446
Standard Warranty:	365 Days
Guaranteed Delivery:	5-7 wrk days Days A/R/O

(continued)

Bidder
 Waters Corporation

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	13.75 %
Consumables:	13.75 %
Extended Equipment Maintenance Warranties:	25.0 %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	N/A
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	N/A
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	N/A
Number and/or date of Price List:	06/07
Pages Applicable:	all
Number and/or date(s) of Catalog(s):	06/07
Pages Applicable:	all
Address of Plant where items were manufactured:	see attached page 18A
Standard Warranty:	90+396 Days see attached warranty doc.
Guaranteed Delivery:	530 Days A/R/O

d)

Bidder
 CRAIC Technologies Inc.
 948 N. Amelia Ave.
 San Dimas, CA 91773

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	0 %
Consumables:	0 %
Extended Equipment Maintenance Warranties:	0 %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	0 %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	0 %
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	0 %
Number and/or date of Price List:	0
Pages Applicable:	0
Number and/or date(s) of Catalog(s):	0
Pages Applicable:	0
Address of Plant where items were manufactured:	948 N. Amelia Ave. San Dimas, CA 91773
Standard Warranty:	365 Days
Guaranteed Delivery:	90 (for non-custom orders) Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
 Shimadzu Scientific

Bidder
 MOLECULAR MECHANICS
 INDUSTRIES INC

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

ELC
 HPLC
 DP
 Data Station
 Accuspot

Minimum
 Discount(s)
 Offered

Minimum
 Discount(s)
 Offered

15% ELSDB 8%
 5% HPLC
 5% Columns 5%

10%
 5%
 5%

Volume Discounts

Volume Basis
 (Price Breaks)

Additional
 Discount(s)
 Offered

Volume Basis
 (Price Breaks)

Additional
 Discount(s)
 Offered

Option I

(single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):

Option II

(for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):

ELSD: Sedore
 PO Box 27
 Cedex, France

Educational Discounts

Option III

(Additional pages may be added as needed):

HPLC COLUMNS:

ES Industries
 701 South Route 73
 West Berlin, NJ
 08091

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Shimadzu
 Accuspot: 1 Nishinokyo-Hiwatabaracho
 Kyoto 604, Japan

Standard Warranty:

Guaranteed Delivery:

Basis to Apply
 Discount

Additional
 Discount(s)
 Offered

Instruments 15%
 Accessories 15%
 ELSD 8%
 HPLC Columns 5%
 Consumables 5%

July 2007
 See Attachments

Shimadzu
 1900 SE 4th Avenue
 Coral Gables, FL 33133

1 Year Days

45-60 Days A/R/O

Basis to Apply
 Discount

Additional
 Discount(s)
 Offered

%
 %
 %

%
 %
 %

%
 %
 %

%
 %
 %

365 Days plus more for laser
 depend Days A/R/O up to 264
 on configuration 730 days
 - 5 weeks

GROUP 38700 - SCIENTIFIC EQUIPMENT PAGE 15
 (Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
 (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

PAGE 15
 atography, Human Identification & Forensics)
 ipment Maintenance Warranties)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
 => => => => =>

Bidder Applied Corporation,
through its
Applied Biosystems Group

Bidder
 GOW-MAC Instrument Company

LOT III - CHROMATOGRAPHY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Merged into Mass Spectroscopy on preceding page

<u>Product Category</u>	Minimum Discount(s) Offered
Instruments/Accessories:	<u>5</u> %
Consumables:	<u>N/A</u> %
Extended Equipment Maintenance Warranties:	<u>13</u> %

<u>Volume Discounts</u>	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>*</u> _____ %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>*</u> _____ %

<u>Educational Discounts</u>	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	<u>*</u> _____ %

Number and/or date of Price List: Fiscal Year 2007

Pages Applicable: _____

Number and/or date(s) of Catalog(s): _____

Pages Applicable: _____

Address of Plant where items were manufactured: Various, see attached list of AB Manufacturing Locations

Standard Warranty: Varies by Product Days

Guaranteed Delivery: Varies by Product Days A/R/O

(continued)

GOW-MAC Series 400, 580, 590 Gas Chromatography Data Software DACS ChromPerfect Minimum Discount(s) Offered
 Stripchart Recorder 70-150A _____ %

_____ %
 _____ %
 _____ %

Volume Basis (Price Breaks) Additional Discount(s) Offered

_____ %
 _____ %
 _____ %
 _____ %
 _____ %

Basis to Apply Discount Additional Discount(s) Offered

_____ %
 _____ %
 _____ %

277 Brodhead Rd. Bethlehem, PA

(1) year _____ Days

_____ Days A/R/O*
 *400 GC - 2-4 Weeks ARO
 580 GC - 4-6 Weeks ARO
 590 GC - 8-10 Weeks ARO
 Software - Stock -2 Weeks ARO

GROUP 38700 - SCIENTIFIC EQUIPMENT
 (Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics)
 (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
JEOL USA, INC.
 11 DEARBORN ROAD
 PEABODY, MA 01960

LOT III - CHROMATOGRAPHY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

JEOL Models
 JMS-T100-GC,
 JMS-GCMATEII
 Minimum Discount(s) Offered
 10 %
 0 %
 0 %

Volume Discounts
Option I
 (single purchase, delivered to one location in dollars), (additional pages may be added as needed):
Option II
 (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):

Volume Basis (Price Breaks)
 Additional Discount(s) Offered
 0 %
 0 %
 0 %
 0 %
 0 %
 0 %

Educational Discounts
Option III
 (Additional pages may be added as needed):

Basis to Apply Discount
 Additional Discount(s) Offered
 0 %
 0 %
 0 %

Number and/or date of Price List:
 Pages Applicable:
 Number and/or date(s) of Catalog(s):
 Pages Applicable:
 Address of Plant where items were manufactured:
 Standard Warranty:
 Guaranteed Delivery:

07/09/2007
 All
 JEOL Ltd. 1-2 Musashino, 3-chome,
 Akishima Tokyo 196-8558, JAPAN
 365 Days
 120-180 Days A/R/O

(continued)

atography, Human Identification & Forensics)
 ipment Maintenance Warranties)

Bidder
 Smiths Detection, Inc.

Minimum Discount(s) Offered
 GSA %
 5 %
 0 %
 Additional Discount(s) Offered
 0 %
 0 %
 0 %
 Volume Basis (Price Breaks)
 Basis to Apply Discount
 Additional Discount(s) Offered
 0 %
 0 %
 0 %

7/10/07
 1
 39
 Toronto, Canada
 365 Days
 60 Days A/R/O

atography, Human Identification & Forensics)
 ipment Maintenance Warranties)

Bidder
 Hach Co - Lachat Inst

Minimum Discount(s) Offered
 5 %
 5 %
 Additional Discount(s) Offered
 - %
 - %
 - %
 Volume Basis (Price Breaks)
 Basis to Apply Discount
 Additional Discount(s) Offered
 - %
 - %
 - %

6-16-07
 1
 Loveland, CO
 365 Days
 30-45 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
CES Industries, Inc.

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category

Instruments/Accessories:

Consumables:

Extended Equipment Maintenance Warranties:

Volume Discounts

Option I
 (single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):

Option II
 (for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):

Educational Discounts

Option III
 (Additional pages may be added as needed):

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

	Minimum Discount(s) Offered
Instruments/Accessories:	0 %
Consumables:	0 %
Extended Equipment Maintenance Warranties:	0 %
<u>Volume Discounts</u>	
Option I	0 %
Option II	0 %
<u>Educational Discounts</u>	
Option III	0 %
Number and/or date of Price List:	5-1-06
Pages Applicable:	All
Number and/or date(s) of Catalog(s):	2006
Pages Applicable:	All
Address of Plant where items were manufactured:	130 CENTRAL AVE. FARMINGDALE, NY 11735
Standard Warranty:	5 YRS Days
Guaranteed Delivery:	30-60 Days A/R/O

(continued)

Bidder
 PerkinElmer LAS, Inc.

	Minimum Discount(s) Offered
Instruments/Accessories:	5 %
Consumables:	5 %
Extended Equipment Maintenance Warranties:	5 %
<u>Volume Discounts</u>	
Option I	%
Option II	%
<u>Educational Discounts</u>	
Option III	%
Number and/or date of Price List:	SEE COVER LETTER FRO ADDITIONAL PRICING. 06.07
Pages Applicable:	A11
Number and/or date(s) of Catalog(s):	BEING MAILED UNDER SEPERATE COVER.
Pages Applicable:	A11
Address of Plant where items were manufactured:	SEE COVER LETTER FOR MANUFACTURING LOCATIONS
Standard Warranty:	VARIES Days
Guaranteed Delivery:	90 Days A/R/O

Bidder
VARIAN, INC.
 2700 MITCHELL DR.
 WALNUT CREEK, CA 94598

	Minimum Discount(s) Offered
Instruments/Accessories:	10 %
Consumables:	10 %
Extended Equipment Maintenance Warranties:	N/A %
<u>Volume Discounts</u>	
Option I	%
Option II	%
<u>Educational Discounts</u>	
Option III	%
Number and/or date of Price List:	6-25-07
Pages Applicable:	A11
Number and/or date(s) of Catalog(s):	
Pages Applicable:	
Address of Plant where items were manufactured:	VARIAN, INC. 2700 MITCHELL DR. WALNUT CREEK, CA 94598
Standard Warranty:	365 Days
Guaranteed Delivery:	60 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
 Dimex Corporation

Bidder
 Dimex Corporation

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category ASE

Instruments/Accessories: _____

Consumables: _____

Extended Equipment Maintenance Warranties: _____

Volume Discounts

Option I
 (single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):

Option II
 (for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):

Educational Discounts

Option III
 (Additional pages may be added as needed):

Number and/or date of Price List: _____

Pages Applicable: _____

Number and/or date(s) of Catalog(s): _____

Pages Applicable: _____

Address of Plant where items were manufactured: _____

Standard Warranty: _____

Guaranteed Delivery: _____

Minimum Discount(s) Offered

5 %

5 %

0 %

Volume Basis (Price Breaks)

_____ 0 %

_____ 0 %

_____ 0 %

Additional Discount(s) Offered

_____ 0 %

_____ 0 %

_____ 0 %

Basis to Apply Discount

_____ 0 %

_____ 0 %

_____ 0 %

June 2007

115-124

See reference library

Sunnyvale, CA

365 on hardware
 90 on consumables Days

90 Days A/R/O

Minimum Discount(s) Offered

5 %

5 %

0 %

Volume Basis (Price Breaks)

_____ 0 %

_____ 0 %

_____ 0 %

Additional Discount(s) Offered

_____ 0 %

_____ 0 %

_____ 0 %

Basis to Apply Discount

_____ 0 %

_____ 0 %

_____ 0 %

June 2007

Instruments 12-66 consumables 72-105

See reference library

Sunnyvale, CA

365 on hardware
 90 on cons Days

70 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
 Dionex Corporation

Bidder
 Dionex Corporation

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

Std HPLC
 Minimum Discount(s) Offered
 20 %
 20 %
 0 %

Nano/Cap HPLC
 Minimum Discount(s) Offered
 15 %
 15 %
 0 %

Volume Discounts
Option I
 (single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):
Option II
 (for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):
 Educational Discounts
Option III
 (Additional pages may be added as needed):

Volume Basis (Price Breaks)
 Additional Discount(s) Offered
 0 %
 0 %
 0 %
 0 %
 0 %
 Basis to Apply Discount
 Additional Discount(s) Offered
 0 %
 0 %
 0 %

Volume Basis (Price Breaks)
 Additional Discount(s) Offered
 0 %
 0 %
 0 %
 0 %
 0 %
 Basis to Apply Discount
 Additional Discount(s) Offered
 0 %
 0 %
 0 %

Number and/or date of Price List:
 Pages Applicable:
 Number and/or date(s) of Catalog(s):
 Pages Applicable:
 Address of Plant where items were manufactured:
 Standard Warranty:
 Guaranteed Delivery:

June 2007
 Instruments = 10-18 + 36-87
 Consumables = 83-86
 See reference library
 Sunnyvale, CA
 365 on hardware
 90 on cons. Days
 90 Days A/R/O

June 2007
 Instruments = 19-34 Cons = 87-100
 See reference library
 Sunnyvale, CA
 365 on hardware
 90 on cons. Days
 90 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder J&H Berge, Inc

LOT III - CHROMATOGRAPHY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>19.0</u> %
Consumables:	<u>19.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> %
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	<u>N/A</u> %
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>2007/08</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>NJS Warehouse</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

(continued)

Bidder J&H Berge, Inc
Labmart

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>19.0</u> %
Consumables:	<u>19.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> %
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	<u>N/A</u> %
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>Ver C. 2007</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>NJS Warehouse</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

Bidder J&H Berge, Inc
(Kimble)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>25.1</u> %
Consumables:	<u>25.1</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> %
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> %
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	<u>N/A</u> %
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>K1-60a</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>Vineland, NJ</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder J&H Berge, Inc
(Kontes)

Bidder J&H Berge, Inc
(Whatman)

Bidder J&H Berge, Inc
(Wheaton Sci)

LOT III - CHROMATOGRAPHY (Instruments/Accessories,
 Consumables and Extended Equipment Maintenance
 Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

Minimum
 Discount(s)
 Offered
10.1 %
10.1 %
N/A %

Minimum
 Discount(s)
 Offered
13.1 %
13.1 %
N/A %

Minimum
 Discount(s)
 Offered
17.7 %
17.7 %
N/A %

Volume Discounts

Option I
 (single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):

Volume Basis
 (Price Breaks)
N/A _____ %
 _____ %
 _____ %

Volume Basis
 (Price Breaks)
N/A _____ %
 _____ %
 _____ %

Volume Basis
 (Price Breaks)
N/A _____ %
 _____ %
 _____ %

Option II
 (for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):

Volume Basis
 (Price Breaks)
N/A _____ %
 _____ %
 _____ %

Volume Basis
 (Price Breaks)
N/A _____ %
 _____ %
 _____ %

Volume Basis
 (Price Breaks)
N/A _____ %
 _____ %
 _____ %

Educational Discounts

Option III
 (Additional pages may be added as needed):

Basis to Apply
 Discount
N/A _____ %
 _____ %
 _____ %

Basis to Apply
 Discount
N/A _____ %
 _____ %
 _____ %

Basis to Apply
 Discount
N/A _____ %
 _____ %
 _____ %

Number and/or date of Price List:

2007

2007

2007

Pages Applicable:

All

All

All

Number and/or date(s) of Catalog(s):

KO-60a

2007

2004

Pages Applicable:

All

All

All

Address of Plant where items were manufactured:

Vineland, NJ

Clinton, NJ

Millville, NJ

Standard Warranty:

360 Days

N/A Days

360 Days

Guaranteed Delivery:

10-14 Days A/R/O

10-14 Days A/R/O

10-14 Days A/R/O

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX
 → → → → →

Bidder
GE-HEALTHCARE
BIOSCIENCES CORP.

LOT III - CHROMATOGRAPHY (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>2</u> %
Consumables:	<u>2</u> %
Extended Equipment Maintenance Warranties:	<u>0</u> %

Volume Discounts	Volume Basis (Price Breaks)	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>Multi purchases</u>	<u>will receive special pricing</u>
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	_____	_____ %
	_____	_____ %
	_____	_____ %

Educational Discounts	Basis to Apply Discount	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	<u>N/A</u>	_____ %
	_____	_____ %
	_____	_____ %

Number and/or date of Price List: 8/1/07

Pages Applicable: 94-122

Number and/or date(s) of Catalog(s): 2007 BIO-DIRECTORY

Pages Applicable: _____

Address of Plant where items were manufactured: _____

Standard Warranty: 365 Days - **NEW EQUIPMENT ONLY**

Guaranteed Delivery: _____ Days A/R/O

(continued)

Bidder
 VWR INTERNATIONAL, LLC

Agilent Consumables and Columns	Minimum Discount(s) Offered
	<u>N/A</u> %
	<u>12</u> %
	<u>N/A</u> %

Volume Basis (Price Breaks)	Additional Discount(s) Offered
_____	<u>N/A</u> %

Basis to Apply Discount	Additional Discount(s) Offered
_____	<u>N/A</u> %
_____	<u>N/A</u> %
_____	<u>N/A</u> %

June 25, 2007

See attached file

Agilent/ 2007-2008

Various

See attached list of Agilent production sites.

Consumables - N/A
 Columns - 90 days (product defect only)
 3 to 10 Days A/R/O

Bidder
Waters Corporation

Agilent Consumables and Columns	Minimum Discount(s) Offered
	<u>9.5</u> %
	<u>9.5</u> %
	<u>25.0</u> %

Volume Basis (Price Breaks)	Additional Discount(s) Offered
<u>N/A</u>	_____ %
_____	_____ %
<u>N/A</u>	_____ %
_____	_____ %

Basis to Apply Discount	Additional Discount(s) Offered
<u>N/A</u>	_____ %
_____	_____ %
_____	_____ %

06/07

all

06/07

all

See attached page 15A

90+396 Days see attached warranty doc
 30 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
 => => => => =>

Bidder
 MOLECULAR DYNAMICS &
 INDUSTRIES INC.

LOT IV - HUMAN IDENTIFICATION AND FORENSICS
 (Instruments/Accessories, Consumables and Extended
 Equipment Maintenance Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

Minimum
 Discount(s)
 Offered

10 %
 5 %
 5 %

Volume Discounts

Volume Basis
 (Price Breaks)

Additional
 Discount(s)
 Offered

Option I
 (single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):

_____%
 _____%
 _____%

Option II
 (for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):

_____%
 _____%
 _____%

Educational Discounts

Option III
 (Additional pages may be added as needed):

Additional
 Discount(s)
 Offered

Basis to Apply
 Discount

_____%
 _____%
 _____%

Number and/or date of Price List:

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Standard Warranty:

Guaranteed Delivery:

(continued)

365 Days up to 730 days
 depends on days A/R/O for laser
 configuration
 5 weeks

Bidder
 SARTORIUS

Minimum
 Discount(s)
 Offered

20-50 %
 28-38 %
 N/A %

Volume Basis
 (Price Breaks)

0 %
 0 %
 0 %

0 %
 0 %
 0 %

Additional
 Discount(s)
 Offered

0 %
 0 %
 0 %

2007

1-15, 24-27

S--0300-204031

14-24, 90-94, 150-159

Göttingen, Germany

90 Days

15-30 Days A/R/O

Bidder
 CES Industries, Inc.

Minimum
 Discount(s)
 Offered

0 %
 0 %
 0 %

Volume Basis
 (Price Breaks)

0 %
 0 %
 0 %

0 %
 0 %
 0 %

Additional
 Discount(s)
 Offered

0 %
 0 %
 0 %

5-1-06

ALL

2006

ALL

130 CENTRAL AVE

FARMINGDALE, NY 11735

5-1RS Days

30-60 Days A/R/O

GROUP 38700 - SCIENTIFIC EQUIPMENT

(Molecular & Cell Biology, Mass Spectroscopy and Chromatography, Human Identification & Forensics) (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

=>=>=>=>=>=>=>

Bidder Appera Corporation, through its Applied Biosystems Group

LOT IV - HUMAN IDENTIFICATION AND FORENSICS (Instruments/Accessories, Consumables and Extended Equipment Maintenance Warranties)

Merged with "Molecular & Cell Biology" referenced on Page 13

Product Category
Instruments/Accessories:
Consumables:
Extended Equipment Maintenance Warranties:

Minimum Discount(s) Offered
3 %
2 %
13 %

Volume Discounts
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):

Volume Basis (Price Breaks)
*
*
Additional Discount(s) Offered
_____%
_____%
_____%

Educational Discounts
Option III (Additional pages may be added as needed):

Basis to Apply Discount
*
*
Additional Discount(s) Offered
_____%
_____%
_____%

Number and/or date of Price List:

Fiscal Year 2007

Pages Applicable:

Number and/or date(s) of Catalog(s):

Pages Applicable:

Address of Plant where items were manufactured:

Various, see attached list of Manufacturing Locations

Standard Warranty:

Varies by Product Days

Guaranteed Delivery:

Varies by Product Days A/R/O

(continued)

* additional discounts may be made available, at AB's discretion, on a case-by-case basis

matography, Human Identification & Forensics) (Equipment Maintenance Warranties)

Bidder

Smiths Detection, Inc.

Minimum Discount(s) Offered

5 %
5 %
0 %

Volume Basis (Price Breaks)

Additional Discount(s) Offered

0 %
0 %
0 %

Basis to Apply Discount

Additional Discount(s) Offered

0 %
0 %
0 %

7/10/07

1

43

43, 45, 47

Danbury, CT

365 Days Hazmat ID

60-90 Days A/R/O

4 years for others in category

matography, Human Identification & Forensics) (Equipment Maintenance Warranties)

Bidder

CAROLINA BIOLOGICAL SUPPLY CO. BURLINGTON, NC 27215

Minimum Discount(s) Offered

8 %
8 %
N/A %

Volume Basis (Price Breaks)

Additional Discount(s) Offered

Call for quote %
_____%
_____%

Basis to Apply Discount

Additional Discount(s) Offered

_____%
_____%
_____%

see attached letter for full detail

varies

supplied by Carolina from Whitsett Manufacturer's warra Days honored with normal

7-45 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
 DiMEX Corporation

Bidder
 DiMEX Corporation

LOT IV - HUMAN IDENTIFICATION AND FORENSICS
 (Instruments/Accessories, Consumables and Extended
 Equipment Maintenance Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

ASE

Minimum
 Discount(s)
 Offered
 5 %
 5 %
 0 %

Volume Discounts
 Option I
 (single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):
 Option II
 (for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):

Volume Basis
 (Price Breaks)
 Additional
 Discount(s)
 Offered
 0 %
 0 %
 0 %
 0 %
 0 %

Educational Discounts
 Option III
 (Additional pages may be added as needed):

Basis to Apply
 Discount
 Additional
 Discount(s)
 Offered
 0 %
 0 %
 0 %

Number and/or date of Price List:
 Pages Applicable:
 Number and/or date(s) of Catalog(s):
 Pages Applicable:
 Address of Plant where items were manufactured:

June 2007
 115-124
 See reference library
 Sunnyvale, CA

Standard Warranty:
 Guaranteed Delivery:

365 on hardware
 90 on cons Days
 90 Days A/R/O

Minimum
 Discount(s)
 Offered
 5 %
 5 %
 0 %

Volume Basis
 (Price Breaks)
 Additional
 Discount(s)
 Offered
 0 %
 0 %
 0 %
 0 %
 0 %

Basis to Apply
 Discount
 Additional
 Discount(s)
 Offered
 0 %
 0 %
 0 %

June 2007
 Instrument = 12-66 consumables =
 72-109
 See reference library
 Sunnyvale, CA

365 on hardware
 90 on cons Days
 90 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
 Dionex Corporation

Bidder
 Dionex Corporation

LOT IV - HUMAN IDENTIFICATION AND FORENSICS
 (Instruments/Accessories, Consumables and Extended
 Equipment Maintenance Warranties)

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:

Volume Discounts
Option I
 (single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):
Option II
 (for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):
Educational Discounts
Option III
 (Additional pages may be added as needed):

Number and/or date of Price List:
 Pages Applicable:
 Number and/or date(s) of Catalog(s):
 Pages Applicable:
 Address of Plant where items were manufactured:
 Standard Warranty:
 Guaranteed Delivery:

Std HPLC
 Minimum Discount(s) Offered: 20 %
 Consumables: 20 %
 Extended Equipment Maintenance Warranties: 8 %
 Volume Basis (Price Breaks):
 Additional Discount(s) Offered: 8 %, 8 %, 8 %
 Basis to Apply Discount: 8 %, 8 %, 8 %
 June 2007
 Instruments = 10-18 + 36-67
 Consumables = 83-86
 See reference library
 Sunnyvale, CA
 365 on hardware
 90 on cons Days
 90 Days A/R/O

Nano/cap HPLC
 Minimum Discount(s) Offered: 15 %
 Consumables: 15 %
 Extended Equipment Maintenance Warranties: 8 %
 Volume Basis (Price Breaks):
 Additional Discount(s) Offered: 8 %, 8 %, 8 %
 Basis to Apply Discount: 8 %, 8 %, 8 %
 June 2007
 Instruments = 19-34
 Consumables = 87-100
 See reference library
 Sunnyvale, CA
 365 on hardware
 90 on cons Days
 90 Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX
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Bidder
INVITROGEN CORPORATION

Bidder
SmarterBuilding Inc.

Bidder
PerkinElmer LAS, Inc.

LOT IV - HUMAN IDENTIFICATION AND FORENSICS
 (Instruments/Accessories, Consumables and Extended
 Equipment Maintenance Warranties)

** SAME AS PAGE 13
 SPECIAL PRICES
 CAN BE OFFERED
 FOR SPECIFIC ORDERS
 BASED ON VOLUME
 COMMITMENT &
 INDIVIDUAL SITUATIONS
 WE ARE FLEXIBLE
 TO NEGOTIATE*

Product Category
 Instruments/Accessories:
 Consumables:
 Extended Equipment Maintenance Warranties:
Volume Discounts
 Option I
 (single purchase, delivered to one location
 in dollars), (additional pages may be added
 as needed):
 Option II
 (for agency aggregate purchase in dollars
 per year), (additional pages may be added
 as needed):
Educational Discounts
 Option III
 (Additional pages may be added as needed):
 Number and/or date of Price List:
 Pages Applicable:
 Number and/or date(s) of Catalog(s):
 Pages Applicable:
 Address of Plant where items were manufactured:
 Standard Warranty:
 Guaranteed Delivery:

	Minimum Discount(s) Offered
Instruments/Accessories:	5 %
Consumables:	5 %
Extended Equipment Maintenance Warranties:	- %
<u>Volume Discounts</u>	Additional Discount(s) Offered
N/A	- %
	- %
	- %
N/A	- %
	- %
	- %
Basis to Apply Discount	Additional Discount(s) Offered
N/A	%
	%
	%
Number and/or date of Price List:	JULY 6, 2007
Pages Applicable:	-
Number and/or date(s) of Catalog(s):	SEE LIST OF ITEMS (4 INVITROGEN CATALOGS)
Pages Applicable:	-
Address of Plant where items were manufactured:	MARYLAND / NEW YORK / CALIFORNIA
Standard Warranty:	6 Days MONTHS
Guaranteed Delivery:	2-4 Days A/R/O

	Minimum Discount(s) Offered
	5 %
	0 %
	10 %
<u>Volume Basis (Price Breaks)</u>	Additional Discount(s) Offered
500	2 %
	%
	%
200,000	5 %
	%
	%
Basis to Apply Discount	Additional Discount(s) Offered
teacher	10 %
	%
	%
21010P	
1	
21010F	
22	
1627 Leah Way	
Paso Robles, California 93446	
365 Days	
5-7wrkday Days A/R/O	

	Minimum Discount(s) Offered
	5 %
	5 %
	5 %
<u>Volume Basis (Price Breaks)</u>	Additional Discount(s) Offered
	%
	%
	%
	%
	%
	%
Basis to Apply Discount	Additional Discount(s) Offered
	%
	%
	%
SEE COVER LETTER FOR ADDITIONAL PRICING	
06.07	
A11	
BEING MAILED UNDER SEPARATE COVER.	
A11	
SEE COVER LETTER FOR MANUFACTURING LOCATION	
VARIABLES	Days
90	Days A/R/O

PLEASE USE BLACK INK OR TYPEWRITER WHEN
 PREPARING YOUR BID. BE SURE YOU HAVE
 INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder J&H Berge, Inc

Bidder J&H Berge, Inc
Labmart

Bidder J&H Berge, Inc
(Nasco)

LOT IV - HUMAN IDENTIFICATION AND FORENSICS
 (Instruments/Accessories, Consumables and Extended
 Equipment Maintenance Warranties)

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>19.0</u> %
Consumables:	<u>19.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>2007/08</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>NJ Warehouse</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>19.0</u> %
Consumables:	<u>19.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>Ver C-2007</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>NJ Warehouse</u>
Standard Warranty:	<u>360</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

Product Category	Minimum Discount(s) Offered
Instruments/Accessories:	<u>8.0</u> %
Consumables:	<u>8.0</u> %
Extended Equipment Maintenance Warranties:	<u>N/A</u> %
Volume Discounts	Additional Discount(s) Offered
Option I (single purchase, delivered to one location in dollars), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Option II (for agency aggregate purchase in dollars per year), (additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Educational Discounts	Additional Discount(s) Offered
Option III (Additional pages may be added as needed):	<u>N/A</u> % _____% _____%
Number and/or date of Price List:	<u>2007</u>
Pages Applicable:	<u>All</u>
Number and/or date(s) of Catalog(s):	<u>2006-07</u>
Pages Applicable:	<u>All</u>
Address of Plant where items were manufactured:	<u>Fort Atkinson, WI</u>
Standard Warranty:	<u>N/A</u> Days
Guaranteed Delivery:	<u>10-14</u> Days A/R/O

(continued)