

Bid Opening Results For:

IFB NUMBER	<u>20551</u>
BID OPENING	<u>09/12/2006</u>
GROUP NUMBER	<u>20915</u>

DESCRIPTION

Furniture, All Types
(Except Hospital Room and Patient Handling)
(Statewide)

**PROCUREMENT SERVICES GROUP
BID LIST SUMMARY**

List of Bidders For Group: 20915 - FURNITURE, ALL TYPES (except Hospital Room and Patient Handling) (Statewide)

Bid Number: IFB 20551

Team #: 4

Bids Were Opened: September 12, 2006 Time: 11:00:00 AM

Bid Room Facilitator: Dana Makarwich

Visitors:

BIDDERS

A/S Custom Furniture Co	677 Dunksferry Rd	Bensalem PA 19020 rsmithsr@ascustomfurniture.com
Accent Commercial Furniture	3 Interstate Ave	Albany NY 12205 arnie@accentny.com
Adams Mulford Inc	2880 Ridgewood Pk Dr	Winston Salem NC 27107 mmulford@adamsmulford.com
Adden Furniture Inc	26 Jackson St	Lowell MA 01852 alapp@addenfurniture.com
ADI Art Design Int Inc	3450 -- 1st St	St Hubert, QC Canada J3Y 8Y5 acharbonneau@adi-artdesign.com
AFC Industries Inc	13-16 --133 Place	College Point NY 11356 volson@afcindustries.com
Agati Inc	1219 W Lake St	Chicago IL 60607 info@agati.com
AIS Inc	4 Bonazzoli Ave	Hudson MA 01749 mdugally@ais-inc.com
All A Board Inc	395 Dabbs House Rd	Richmond VA 23223 allaboardinc@aol.com
Allseating Group of Companies	175 Britennia Rd E Unit 4	Mississauga, Ont Canada L4Z 4B8 scott@allseating.com
Allsteel Inc	2210 Second Ave	Muscatine IA 52761 proposals@allsteeloffice.com
Arnold Desks Inc	1409 Chestnut Ave	Hillside NJ 07205 mat@thearnoldgroup.com
Arnold Furniture Mfrs Inc	400 Coit St	Irvington NJ 07111-4607 mark@arnoldfurniture.com
Arnold Reception Desk Inc	120 Coit St	Irvington NJ 07111 william@ardesk.com
Artco-Bell Corp	1302 Industrial Blvd	Temple TX 76504 chawkins@artcobell.com

BIDDERS (cont'd)

Arto Pex Plus Inc	800 Vadnais	Granby, Quebec Canada J2J 1A7 d.levesque@artopex.com
ASRS of America Inc	225 W 34th St - Ste 1602	New York NY 10122 ajsementa@mtsi-ny.com
ASSA Group Inc d/b/a National Worksurface	2851 Charlevoix Dr - Ste 304	Grand Rapids MI 49546 dpowell@nationalworksurface.com
Atlantic Data Furniture Prods Inc d/b/a Design Options	5202 Eagle Trail Dr	Tampa FL 33634 jslowik@designoptions.com
August Inc	354 Congress Park Dr	Centerville OH 45459 solutions@augustinc.com
B Nevins Ltd LP	14006 Newberg Rd	Cat Spring TX 78933 michael@nevinsltd.com
Berco Inc	1120 Montrose Ave	St Louis MO 63104
BioFit Engineered Products	15500 BioFit Way	Bowling Green OH 43402 ed.metzger@biofit.com
Blanton & Moore LLC	694 N Main St	Troutman NC 28166 bm@blantonandmoore.com
Blockhouse Co Inc	3285 Farmtrail Rd	York PA 17406-5602 dmihalak@blockhouse.com
Borroughs Corp	3002 N Burdick St	Kalamazoo MI 49004 jcascio@borroughs.com
Brandrud	1502 -- 20th St NW	Auburn WA 98001 rgervasi@brandrud.com
Bretford	11000 Seymour Ave	Franklin Park IL 60131 Dlooney@bretford.com
Brodart Co	280 North Rd Clinton Co Industrial Pk	McElhattan PA 17748 chrisfrantz@brodart.com
Butler Woodcrafters Inc	569-B Southlake Blvd	Richmond VA 23236 sales@butlerwoodcrafters.com
Capitol Seating Co	2802 Capitol Way	Belton TX 76513 todd@usacapitol.com
Carolina Business Furniture LLC	535 Archdale Blvd	Archdale NC 27263 dwilliams@carolinafurniturebusiness.com
Case Systems Inc	2700 James Savage Rd	Midland MI 48642 curt.blackhurst@casesystems.com
CDF School Furniture Div of Worcester Mfg Inc	35 New St	Worcester MA 01605 cflanagan@cdfschoolfurn.com

BIDDERS (cont'd)

Charles Beseler Co	1560 NW Blvd	Vineland NJ 08360 sales@librarybureausteel.com
Childcraft Education Corp	1156 Four Star Dr	Mount Joy PA 17552 cecbid@childcrafteducation.com
Clafin Contract Furnishings	451 Warwick Industrial	Warwick RI 02886 sales@clafin-cf.com
Clarín, A Div of Greenwich Industries LP	927 N Shore Dr	Lake Bluff IL 60044 mreuss@clarinseating.com
ComforTek Seating	1220 -- 36th St	Lethbridge, AB Canada T1H 5H8 brent@comfortekseating.com
Commercial Furniture Group	10650 Gateway Blvd	St Louis MO 63132 mmilliken@commercialfurnituregroup.com
Community-JSI Divs of Jasper Seating Co Inc	225 Clay St PO Box 231	Jasper IN 47546 blish@jasperseating.com
Computer Comforts Inc	906 Gemini	Houston TX 77058 chris@computercomforts.com
Concord Products Co Inc	251 Benigno Blvd	Bellmawr NJ 08031 sales@concordproducts.com
Corilam Fabricating Co Inc	201 Macy Grove Rd	Kernersville NC 27284 mwest@corilam.com
Cramer Inc	1222 Quebec St	N Kansas City MO 64116 brian@cramerinc.com
Crawford Furniture Mfg Corp	1021 Allen St Ext	Jamestown NY 14701 pantall@crawfordfurniture.com
Creative Library Concepts Inc	525 Boulevard	Kenilworth NJ 07033 david.kingsburg@verizon.net
Cumberland Furniture	321 Terminal St SW	Grand Rapids MI 49548 bgreeley@cumberlandfurniture.com
D3 Inc d/b/a 9 to 5 Seating	2029 E Cashdan St	Rancho Dominguez CA 90220 ryan.jarus@9to5seating.com
Dar-Ran Furniture Industries	2402 Shore St	High Point NC 27263 jhollingsworth@darran.com
Dauphin	300 Myrtle Ave	Boonton NJ 07005 schin@dauphin.com
David Edward Co	1407 Parker Rd	Baltimore MD 21227 kpitts@davidedward.com
Davis Furniture Ind Inc	2401 S College Dr	High Point NC 27260 sorouseh@davisfurniture.com

BIDDERS (cont'd)

Dehler Mfg Inc	5801 W Dicksens	Chicago IL 60639 krisb@dehlermfg.com
Diversified Woodcrafts Inc	300 S Krueger St	Suring WI 54174 jryno@diversifiedwoodcrafts.com
Econologic Inc	921 Sherwood Dr	Lake Bluff IL 60044 ken@ecoinc.com
Edgemold Products Div	54 Capitol	Oconomowoc WI 53066 lonie@edgemold.com
Eminenie Group Inc d/b/a Colecraft Comm Furnishings	2155 Allen St Ext	Falconer NY 14733 dmessinger@colecraftcf.com
Endura LLC	W227 N752 Westmound Unit 1-4	Waukesha WI 53186 jsvento@conceptseating.com
ERG International	361 Bernoulli Cir	Oxnard CA 93030 diane.zemliak@erginternational.com
Ergo Industrial Seating Systems Inc	5616 McAdam Rd	Mississauga, Ont Canada L4Z 1P1 terryc@ergocentric.com
ErgoGenesis LLC	One Body Bilt Pl	Navasota TX 77868 mmuth@ergogenesis.com
Fleetwood Group Inc	11832 James St	Holland MI 49424 krisr@fleetwoodgroup.com
Flex-Y-Plan Industries Inc	6960 W Ridge Rd	Fairview PA 16415 donw@fyp.com
Gaylord Bros Inc	Box 4901	Syracuse NY 13221 bids@gaylord.com
Global Industries Inc/ Evolve Furn Group	17 W Stow Rd	Marlton NJ 08053 abreslow@globalindustries.com
Grafco Inc	PO Box 71	Catasauqua PA 18032 info@grafco.com
Grand Rapids Chair Co	625 Chestnut St	Grand Rapids MI 49503 pete@grandrapidschair.com
Great Lakes Specialty Prods	206 Enterprise Rd	Delafield WI 53018 nmertins@glqcp.com
Group Four Furniture Inc	33 Shepherd Rd	Oakville, Ont Canada L6K 2G6 g4furn@aol.com
Groupe Lacasse LLC	99 St Pierre	St Pie, QC Canada J0H 1W0 ymaurice.driver@groupe-lacasse.com
Hale Mfg Co	120 Benson Pl	Frankfort NY 13340 jim@halebookcases.com

BIDDERS (cont'd)

Hamilton Sorter	3158 Production Dr	Fairfield OH 45014 bquick@hamiltonsorter.com
Hancock & Moore Inc d/b/a Cabot Wrenn	PO Box 1767	Hickory NC 28603 judy@cabotwrenn.com
Hand Storage Systems Inc	121 Industry Dr	Pittsburgh PA 15275 alaird@hand.us.com
Harden Furniture Inc	8550 Mill Pond Way Inc	McConnellsville NY 13401 cwoodard@harden.com
Harts Upholstered Products Co Ltd	30 Konrad Crescent	Markham, Ont Canada L3R 8T4 harts.dan@rogers.com
Haskell Office LLC	298 Levering Mill	Bala Cynwyd PA 19004 brobins@haskelloffice.com
Haworth Inc	One Haworth Ctr	Holland MI 49423 scott.maccaull@haworth.com
Heidt Products Inc	290 Marsland Dr	Waterloo, Ont Canada N2J 3Z1 heidt@heidtproducts.com
Heritage Furniture LLC	5353 Ridge Rd W	Spencerport NY 14559 pattymontarella@yahoo.com
Herman Miller Inc	855 E Main Ave	Zeeland MI 49464 dave_gillman@hermanmiller.com
Hertz Furniture	95 McKee Dr	Mahwah NJ 07430
Hickory Business Furn Inc	900 -- 12th St Dr NW	Hickory NC 28601
High Point Furniture Industries Inc	1104 Bedford St	High Point NC 27263 spencero@hpfi
High Smith Inc	W5527 St Rd 106	Fort Atkinson WI 53538
Holsag Canada	164 Needham St	Lindsay, Ont Canada K9U 5R7 steve@holsag.com
Humanscale Corp	220 Circle Dr N	Piscataway NJ 08854 tdonnelly@humanscale.com
Hunt Country Furniture	19 Dog Tail Corners Rd	Wingdale NY 12594 comsales@huntcountryfurniture.com
Indiana Furniture Ind Inc	1224 Mill St	Jasper IN 47547-0270 danielle.crowder@indianafurniture.com
Indx Designs Inc	1801 N Andrews Ave	Pompano Beach FL 33069

BIDDERS (cont'd)

Inline Systems Div of Next Wood Inc	361 Applewood Cres	Concord, Ont Canada L4K 4J3 dlogan@inlinesys.com
Inscape/Office Specialty	221 Lister Ave	Falconer NY 14733 dwright@inscapesolutions.com
Integra Inc	807 Wisconsin St	Walworth WI 53184 tputnam@integraseating.com
Intellaspaces by Weber Knapp	441 Chandler St	Jamestown NY 14701 aturner@intellaspaces.com
Interior Concepts	18525 Trimble Ct	Spring Lake MI 49456 dkendrick@interiorconcepts.com
Interior Resources Inc	79 E Main St	E Islip NY 11730 larryc@interiorresourcesusa.com
Interior Systems Inc	241 N Broadway - Ste 600	Milwaukee WI 53201 gandino@isi-america.com
Inwood Office Environments	1108 E 15th St	Jasper IN 47546 glen@inwood.net
Irwin Seating Co	3251 Fruit Ridge NW	Grand Rapids WI 49544 hannapelf@irwinseating.com
ISE Inc	950 Warden Ave	Toronto, Ont Canada M1L 4E3 charlene0826@hotmail.com
Jack Cartwright Inc	2014 Chestnut St	High Point NC 27262 van@jackcartwright.com
Jami Inc	7300 W 110th St - Ste 210	Overland Park KS 66210 cwaite@jamiinc.com
Jasper Chair Co Inc	534 E 8th St	Jasper IN 47547 jeffbejasperchair.com
Jasper Desk Co	415 E 6th St	Jasper IN 47546 jdesk@jaspsrdesk.com
JFD Sales Consulting Services Corp	10-34 -- 44th Dr	Long Island City NY 11101
Jim Quinn & Associates	PO Box 641 1057 Leesome Ln	Altamont NY 12009 info@jimquinn.com
Jofco Inc	402 E 13th St	Jasper IN 47546 tonya.hief@jofco.com
John Savoy & Son Inc	PO Box 248 300 Howard St	Montoursville PA 17754 sales@savoyfurniture.com
Jonti-Craft Inc	171 Hwy 68	Wabasso MN 56293 tfranta@jonti-craft.com

BIDDERS (cont'd)

JSJ Seating Co Texas LP	1 Industrial Pk	Belton TX 76513
Kaplan Early Learning Co	1310 Lewisville-Clemmons Rd	Lewisville NC 27023 broberts@kaplanco.com
Karp Associates Inc	54-54 -- 43rd St	Maspeth NY 11378 lmass@karpinc.com
Kimball Int Mktg Inc d/b/a Kimball Office, d/b/a National Off Furn Co	1600 Royal St	Jasper IN 47549 gsa@kimball.com
Kimberly Scott Inc	904 Broadway	Albany NY 12207 tcuttles@kimberlyscott.com
KLN Steel Products Co	2 Winnco Dr	San Antonio TX 78218 jeff.mitchell@kln.com
Knape & Vogt	2700 Oak Industrial Dr	Grand Rapids MI 49505 jack.master@kv.com
Knoll Inc	1235 Water St	E Greenville PA 18041 jfinken@knoll.com
Krueger International Inc (KI)	1330 Bellevue St PO Box 8100	Green Bay WI 54308-8100
Krug Inc	421 Manitou Dr	Kitchener, Ont N2C 1L5 plovell@krug.ca
Lab Crafters Inc	2085 Fifth Ave	Ronkonkoma NY 11779 bdelucajr@lab-crafters.com
Lakeshore Learning Materials	2695 E Dominguez St	Carson CA 90895 biddept@lakeshorelearning.com
Lakewood Mfg Co Inc	1241 New Windsor Rd	Westminster MD 21158 lakmfg@aol.com
Landscape Forms Inc	431 Lawndale Ave	Kalamazoo MI 49001 elizabethk@landscapeforms.com
Legacy Furniture Group Inc	1828 Brian Drive NE	Conover NC 28613 todd@legacyfurniture.us
Leland Mfg LLC La-Z-Boy Contract Furn	1300 N Broad St	Leland MS 38756 flasher@paraconfurn.com
Lesro Industries Inc	55 Peter Rd	Blomfield CT 06002 jerry@lesro.com
Library Interiors Inc	2130 Hwy 35 - Ste 126A	Sea Girt NJ 08750
Loewenstein Inc	1801 N Andrews Ave	Pompano Beach FL 33069 ncook@brownjordan.com

BIDDERS (cont'd)

Logi Flex	1235 Chemin St-Roch N	Sherbrooke, Que J1N 0H2 andre.boutin@mobilierlogiflex.com
Magnuson Group Inc	1400 International Pkwy	Woodridge IL 60517 peter@magnusongroup.com
Maispace Inc	330 Waterloo Valley Rd	Mt Olive NJ 07828 pbrandt@maispace.com
Mastercraft Specialties	800 Maple St	Red Lion PA 17356 dnorris@mastercraftspecialties.com
Maxon Furniture Inc	660 SW 39th St - Ste 150	Renton WA 98057 woodwardj@maxonmail.com
Mayline Co LLC	619 N Commerce St	Sheboygan WI 53081 evolcheff@mayline.com
Merit Seating Inc	7177 Airport Rd	Temple TX 76502 offchair@aol.com
Midwest Folding Products	1414 S Western Ave	Chicago IL 60608-1893 pdriscoll@sagusi.com
Mitchell Furniture Systems Inc	1700 W St Paul Ave	Milwaukee WI 53233
Mity-Lite Inc	1301 W 400 N	Orem UT 84057 jeffs@mitylite.com
MJ Industries Inc	4 Carleton Dr	Georgetown MA 01833 jblanchet@bmeengineering.com
ModuForm Inc	172 Industrial Rd	Fitchburg MA 01420 dbailey@moduform.com
Montel Aetnastak Inc	1170 Highway A1A	Satellite Beach FL 32937 jpdoucet@montel.com
National Public Seating	149 Entin Rd	Clifton NJ 07014
National School Lines Inc	1680 Barnard	Omro WI 54963 kenk@nsl-inc.com
Nemschoff Chairs Inc	909 N 8th St	Sheboygan WI 53081 nanmat@nemschoff.com
Neocase (Modern Industrial Design Ltd)	PO Box 5658	Winston Salem NC 27113 jeff@neocase.net
Neutral Posture Inc	3904 N Texas Ave	Bryan TX 77803
New England Woodcraft Inc	481 North St PO Box 165	Forest Dale VT 05745 posborne@newoodcraft.com

BIDDERS (cont'd)

Nickerson Corp	11 Moffitt Blvd	Bay Shore NY 11706 nys@nickersoncorp.com
Nightingale Corp	2301 Dixie Rd	Mississauga, Ont Canada L4Y 1Z9 gadam@nightingalechairs.com
Norix Group Inc	1000 Atlantic Dr	W Chicago IL 60185 furniture@norix.com
Northeast Interior Systems Inc	7701 Maltlage Dr	Liverpool NY 13090 jshultz@neis.cc
Nova Solutions Inc	421 W Industrial Ave	Effingham IL 62401 kashton@novasolutionsinc.com
Nucraft Furniture	5151 W River	Comstock Park MI 49321
Oakwood Library	1203 Ind Blvd	Cameron TX 76520 dgaskins@oakwoodlibrary.com
OFS Sales Corp/First Office	1204 E 6th St	Huntingburg IN 47542 mvoska@ofs.com
Palmer Hamilton LLC	143 S Jackson St	Elkhorn WI 53121 jgardner@palmerhamilton.com
Palmieri Furniture	1230 Reid St	Richmond Hill, Ont Canada L4B 1C4 fpalmieri@palmierifurniture.com
Paoli Inc	201 E Martin	Orleans IN 47452
Paragon Furniture LP	2224 E Randol Mill Rd	Arlington TX 76011 mark@paragoninc.com
Patrician Furniture Inc	1107 W Market Ctr Dr	High Point NC 27260 john@patrician.com
Peter Pepper Products Inc	17929 S Susana Rd	Compton CA 90221 mpepper@peterpepper.com
Richards-Wilcox Inc	600 S Lake St	Aurora IL 60506-5565 preeks@richardswilcox.com
Riverbend Furniture Co Ctr for Human Development	50 Warehouse St	Springfield MA 01118
RJT Educational Training Systems	29 Central Ave	Hauppauge NY 11788 rtarpin@rjtedu.com
Rosemount Office Systems LLC	21785 Hamburg Ave	Lakeville MN 55044-9035 bmumm@rosemount-office.com
Royal Seating Ltd	1110 Industrial Blvd	Cameron TX 76520 rcreel@royalseating.com

BIDDERS (cont'd)

RT London	1642 Broadway Ave NW	Grand Rapids MI 49504 steve@rtlondon.com
Sargent-Welch	911 Commerce Ct	Bufalo Grove IL 60089 kay_kufeldt@vwr.com
Sauder Mfg Co	930 W Barre Rd	Archbold OH 43502 pbotrager@saudermfg.com
Scholar Craft Products	PO Box 170748	Birmingham AL 35217 sales@scholarcraft.com
Schwab Corp	110 Professional Ct	Lafayette IN 47905 rlashbrook@schwabcorp.com
Seatability	422 N 1280 W	Provo UT 84601 sales@seatability.com
Seating Inc	60 State St	Nunda NY 14517 dhart@seatinginc.com
Sedia Systems	1820 W Hubbard	Chicago IL 60622
Shain Shop-Bilt Inc	509 Hemlock St	Philipsburg PA 16866 jay@shain.com
Sico Inc	7525 Cahill Rd	Minneapolis MN 55439 pgustafson@sicoinc.com
Signore Inc	55-57 Jefferson St	Ellicottville NY 14731 tcoffin@signore.com
Silver Street Inc	892 Industrial Park Dr	Shelby MI 49455-0159 sales@ssmediatechnologies.com
SIS-USA Inc	55 Wentworth Ave	Londenderry NH 03053
Sitonit Seating	6415 Katella Ave - Ste 200	Cypress CA 90630 kborgman@sitonit.net
Smith System Mfg Co	1714 E 14th St	Plano TX 75074 lorries@smithsystem.com
Softcare Innovations	675 Davenport Rd	Waterloo, Ont Canada N2V 2E2
Source International	545 Harthford Tpke	Shrewsbury MA 01545
Southern Metal Industries	8767 Alabama Hwy	Ringgold GA 30736
Spec Furniture	165 City View Dr	Toronto, Ont Canada M9W 5B1 specit@specfurniture.com

BIDDERS (cont'd)

Spectrum Industries Inc	1600 Johnson St	Chippewa Falls WI 54729-0400 quotes@spectrumfurniture.com
St Timothy Chair Co Div of Classic Leather Inc	307 Simpson St	Conover NC 28613 sttimothyinfo@sttimothychair.com
Steelcase Inc	901 -- 44th St	Grand Rapids MI 49508 jwagner@steelcase.com
Stelter Partners LLC	549 Ionia Ave SW	Grand Rapids MI 49503 jmeier@steltpartners.com
Stylex	Tungsten Rd	Delanco NJ 08075 gdennis@stylexseating.com
Surface Technologies Inc	7106 E Truman	Kansas City MO 64126 dawn@surfacetech.com
Surface Works	7821 S 10th St	Oak Creek WI 53154 mike.kluck@surfaceworks.us.com
T M Garasic Associates Inc	PO Box 202 3917 Ash Dr	Allison Park PA 15101 tmgarasic@comcast.net
Tayco International Ltd	104H Millennium Hgts	Warrens, St Thomas Barbados tim@taycointernational.com
Teknion LLC	12000 Horizon Way	Mt Laurel NJ 08054 jkraus@tekus.com
Tesco Industries LP	1035 E Hacienda	Bellville TX 77418 norman@tesco-ind.com
The Buckstaff Co	1127 S Main St	Oshkosh WI 54902 fgraskamp@buckstaff.com
The Gunlocke Co LLC	One Gunlocke Dr	Wayland NY 14572 whartond@gunlocke.com
The HON Co	200 Oak St	Muscatine IA 52761 hongsateam@honcompany.com
The JG Group Inc	32 Clinton St	Saratoga Springs NY 12866
Thompson Contract Inc	41A Keyland Ct	Bohemia NY 11716
Three H Furniture Systems Ltd	Radley Hill Rd	New Liskeard, Ont Canada P0J 1P0 r.dittmann@three-h.com
Transwall Office Systems	1220 Wilson Dr	West Chester PA 19380 jaikens@transwall.com
Trendway Corp	PO Box 9016	Holland MI 49422

BIDDERS (cont'd)

Tuff-Edge Inc	108 Carnforth Rd	Toronto, Ont Canada M4A 2L4 info@tuff-edge.com
United Supply Corp	250 -- 44th St	Brooklyn NY 11232 info@unitedsupplycorp.com
University Loft Co	433 E Washington St	Indianapolis IN 46204 contractbid@uloft.com
Versteel/Ditto Sales Inc	2332 Cathy Ln	Jasper IN 47546 tboehm@versteel.com
Virco Mfg Corp	Hwy 65 S	Conway AR 72032 samtyler@virco.com
VS America Inc	1940 Abbott St - Ste 501	Charlotte NC 28203 info@vs-furniture.com
Wenger Corp	555 Park Dr	Owatonna MN 55060 lee.karnatz@wengercorp.com
Westin-Nielsen/NWA Inc	4301 White Bear Pkwy	St Paul MN 55110 johnh@westinnielsen.com
Wisconsin Bench	507 E Grant St	Thorp WI 54771
Working Walls Inc	100 Hayes Dr - Ste B	Cleveland OH 44131 info@workingwalls.com
WorkRite Ergonomics Inc	1450 Technology Ln	Petaluma CA 94954-6915 jfelt@workriteergo.com

Number of Bids Received: 216