

## Bid Opening Results For:

IFB NUMBER	20304
BID OPENING	05/02/2006
GROUP NUMBER	39000

### DESCRIPTION

Industrial and Commercial Supplies and Equipment  
(Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Nassau Country Value #12260-E  
3517 US Rte 20  
Nassau, New York 12123

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

Bidders shall offer a single (minimum) percentage discount by product category, listed on the following page, from  
their catalog which shall apply for each district or statewide. A discount may be offered for any of the districts (up to three);  
discount must be the same for all districts if bidding more than one district. Bidders offering Statewide bids shall offer the  
same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

\*The State reserves the right to award statewide bids on an individual district basis, if in the best interest of the State.

Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	✓	_____	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>N/A</u> %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	<u>N/A</u> %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up N/A %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate  
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder  
WESCO Distribution, Inc.

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<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	X
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	0 %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>0</u> %
\$1,001.00 - \$2,500.99	<u>0</u> %
\$2,501.00 - \$5,000.99	<u>0</u> %
\$5,001.00 and above	<u>0</u> %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate  
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT
NONE					

(continued)

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Bidder Hilti, Inc.
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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
✓	✓	✓	✓	✓
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
<u>N/A</u> %	<u>N/A</u> %	<u>N/A</u> %	<u>N/A</u> %	<u>N/A</u> %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>N/A</u> %
\$1,001.00 - \$2,500.99	<u>N/A</u> %
\$2,501.00 - \$5,000.99	<u>N/A</u> %
\$5,001.00 and above	<u>N/A</u> %

Discount in addition to the above discounts for ordering agency pick-up N/A %

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MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder Home Depot U.S.A. Inc. and The Home Depot Supply Inc.
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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
X	X	X	X	X
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
<u>N/A</u> %	<u>N/A</u> %	<u>N/A</u> %	<u>N/A</u> %	<u>N/A</u> %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>N/A</u> %
\$1,001.00 - \$2,500.99	<u>N/A</u> %
\$2,501.00 - \$5,000.99	<u>N/A</u> %
\$5,001.00 and above	<u>N/A</u> %

Discount in addition to the above discounts for ordering agency pick-up N/A %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT
N/A					

(continued)

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Bidder <b>FASTENAL</b>
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<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	<u>X</u>
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	<u>0</u> %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	_____ %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_ %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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**Colonial Hardware Corporation**

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	<u>✓</u>	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	<u>2</u> %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>N/A</u> %
\$1,001.00 - \$2,500.99	<u>1</u> %
\$2,501.00 - \$5,000.99	<u>2</u> %
\$5,001.00 and above	<u>3</u> %

Discount in addition to the above discounts for ordering agency pick-up 2 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder  
**Dennis Crissy**  
**J.A. Sexauer**  
103 Harvard Place  
Orchard Park, NY 14127

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<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	<u>X</u>
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	<u>1</u> %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>N/A</u>	%
\$1,001.00 - \$2,500.99	<u>1</u>	%
\$2,501.00 - \$5,000.99	<u>1</u>	%
\$5,001.00 and above	_____	%

Discount in addition to the above discounts for ordering agency pick-up 0 %

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(continued)

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Bidder  
**COOL Iron Store Co.**

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<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
<u>✓</u>	_____	_____	_____	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
<u>0</u> %	_____ %	_____ %	_____ %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____	%
\$1,001.00 - \$2,500.99	_____	%
\$2,501.00 - \$5,000.99	_____	%
\$5,001.00 and above	_____	%

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_ %

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MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder  
MID-ISLAND ELECTRICAL SALES CORP.  
59 MALL DRIVE  
COMMACK, NY 11725-9027

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

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<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____ ✓	_____ ✓	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ 0 %	_____ 0 %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ 0 %
\$1,001.00 - \$2,500.99	_____ 0 %
\$2,501.00 - \$5,000.99	_____ 0 %
\$5,001.00 and above	_____ 0 %

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_ 0 %

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(continued)

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Bidder  
MCQUADE & BANNIGAN, INC.

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

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_____	_____ x	_____	_____	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ 0 %	_____ %	_____ %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ 0 %
\$1,001.00 - \$2,500.99	_____ 0 %
\$2,501.00 - \$5,000.99	_____ 0 %
\$5,001.00 and above	_____ 0 %

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_ 0 %

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MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder  
Kleen All Plus

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

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<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
<u>✓</u>	<u>✓</u>	<u>✓</u>	<u>✓</u>	<u>✓</u>

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

<u>1.5</u> %				
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VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>1</u> %
\$1,001.00 - \$2,500.99	<u>1.25</u> %
\$2,501.00 - \$5,000.99	<u>1.5</u> %
\$5,001.00 and above	<u>2.5</u> %

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_ %

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MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Horizon Solutions Corp.  
4 Access Road, Albany, New York 12205

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

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<u>✓</u>	<u>✓</u>	<u>✓</u>	<u>✓</u>	<u>✓</u>

ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS

<u>0</u> %				
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VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>1.5</u> %
\$1,001.00 - \$2,500.99	<u>0</u> %
\$2,501.00 - \$5,000.99	<u>0</u> %
\$5,001.00 and above	<u>0</u> %

Discount in addition to the above discounts for ordering agency pick-up 1.5 %

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MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder  
GRAINGER INDUSTRIAL SUPPLY  
a division of W.W. GRAINGER, INC.

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<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	X
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	0 %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$1,001.00 - \$2,500.99	0 %
\$2,501.00 - \$5,000.99	0 %
\$5,001.00 and above	0 %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate sheet if necessary.

MANUFACTURER	MODELNO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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Bidder  
Applied Industrial  
Technologies

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Format

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_____	_____	_____	_____	X
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	0 %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	_____ %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up 0 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

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PREPARING YOUR BID. BE SURE YOU HAVE  
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Bidder  
Chromate Industrial Corp.

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

Bidders shall offer a single (minimum) percentage discount by product category, listed on the following page, from  
their catalog which shall apply for each district or statewide. A discount may be offered for any of the districts (up to three);  
discount must be the same for all districts if bidding more than one district. Bidders offering Statewide bids shall offer the  
same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

\*The State reserves the right to award statewide bids on an individual district basis, if in the best interest of the State.

Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	✓	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____%	_____%	_____%	0.00%	_____%

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	0.00%
\$1,001.00 - \$2,500.99	0.00%
\$2,501.00 - \$5,000.99	0.00%
\$5,001.00 and above	0.00%

Discount in addition to the above discounts for ordering agency pick-up 0.00%

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate  
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT
<b>See List of Excluded Items (Exhibit B)</b>					

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder  
Wats International Inc

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

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same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	✓	✓	✓	_____
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____%	_____%	_____%	_____%	_____%

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____%
\$1,001.00 - \$2,500.99	_____%
\$2,501.00 - \$5,000.99	_____%
\$5,001.00 and above	_____%

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_%

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate  
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

Bidder HILLYARD INC.

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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same discount for the entire State. A separate discount may be offered for procurement via electronic access ordering.

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	_____ ✓
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	_____ %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_ %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate  
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder JOHNSTONE SUPPLY  
2600 6TH AVE  
TRDY, N.Y. 12180

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	_____ X
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	_____ %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_ %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate  
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
MSC INDUSTRIAL DIRECT

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	_____	_____	<u>X</u>
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	_____ %	_____ %	_____ %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	_____ %
\$1,001.00 - \$2,500.99	_____ %
\$2,501.00 - \$5,000.99	_____ %
\$5,001.00 and above	_____ %

Discount in addition to the above discounts for ordering agency pick-up \_\_\_\_\_ %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate  
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT
SEE					
ATTACHED					
MFG					
EXCLUDED					
LIST					
ATTACHMENT A					

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
F & F Industrial Equipment Corp.

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Check the appropriate geographical area covered by the bid.

<u>District A</u>	<u>District B</u>	<u>District C</u>	<u>District D</u>	<u>Statewide</u>
_____	_____	<u>X</u>	_____	<u>X</u>
ADDITIONAL DISCOUNT FOR EDI TRANSACTIONS				
_____ %	_____ %	<u>0.00</u> %	_____ %	<u>0.00</u> %

VOLUME DISCOUNTS IN ADDITION TO THE ABOVE DISCOUNTS:

ORDERS OF:

\$501.00 - \$1,000.99	<u>0.00</u> %
\$1,001.00 - \$2,500.99	<u>0.00</u> %
\$2,501.00 - \$5,000.99	<u>0.00</u> %
\$5,001.00 and above	<u>0.00</u> %

Discount in addition to the above discounts for ordering agency pick-up 0.00 %

List below those products and model numbers which you want to specifically exclude from this offering: Include a separate  
sheet if necessary.

MANUFACTURER	MODEL NO.	PRODUCT	MANUFACTURER	MODEL NO.	PRODUCT

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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Bidder

Hilti, Inc.

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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option to offer additional discounts for specific manufacturers within each product category. Please use the following page to  
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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)
<u>25</u> %	_____ %	<u>25</u> %	_____ %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
<u>40</u> %	<u>40</u> %	_____ %	_____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
<u>25</u> %	_____ %	<u>40</u> %	<u>25</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
<u>25</u> %			

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

FASTENAL

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)
<u>25</u> %	<u>N/A</u> %	<u>N/A</u> %	<u>25</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
<u>20</u> %	<u>25</u> %	<u>N/A</u> %	<u>25</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
<u>25</u> %	<u>N/A</u> %	<u>20</u> %	<u>20</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
<u>FASTENERS</u>	<u>Footwear</u>	<u>Metals</u>	<u>Welding</u>
<u>40</u> %	<u>10%</u>	<u>25%</u>	<u>25%</u>

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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Bidder  
Graybar Electric Co.

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
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may be submitted in accordance with Price Policy as noted in the General Information Section of this Bid Document.

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)
<u>6</u> %	_____ %	_____ %	<u>15</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
<u>6</u> %	_____ %	<u>4</u> %	_____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
_____ %	_____ %	<u>3</u> %	<u>5.5</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
_____ %			

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Nassau County Value  
Bidder  
3517 US Rte 20  
Nassau, New York 12123

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)
<u>10</u> %	_____ %	_____ %	<u>5</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
<u>10</u> %	<u>10</u> %	_____ %	_____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
_____ %	_____ %	<u>10</u> %	<u>10</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
_____ %			

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PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
Home Depot U.S.A. Inc. and  
The Home Depot Supply Inc.

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Format

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) HD USA Inc - N/A HD Supply - See Note Below 0%
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) HD USA Inc - N/A HD Supply - See Note Below 0%
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) HD USA Inc - N/A HD Supply - See Note Below 0%	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) HD USA Inc - N/A HD Supply - See Note Below 0%

OTHER MISC.  
(Include a separate  
sheet if necessary)

N/A  
\_\_\_\_\_ %

**Note:** See US Communities Contract  
Price information Tab D for consistent  
discounts with the above categories for  
Home Depot Supply

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
WESCO Distribution, Inc

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 27.5 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) _____ %	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) _____ %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) 28 %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 22 %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 20 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) 10 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) _____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) _____ %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) _____ %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 15 %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 20 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) 20 _____ %			

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Dennis Crissy  
J.A. Sexauer  
103 Harvard Place  
Orchard Park, NY 11127

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<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>28</u> %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>10</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>10</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>10</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) <u>25</u> %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>30</u> %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>30</u> %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>30</u> %

OTHER MISC.  
(Include a separate  
sheet if necessary)

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Colonial Hardware Corporation

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>16.67</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) <u>24.17</u> %	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) <u>24.33</u> %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) <u>24.90</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>8.97</u> %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>5.56</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>N/A</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>16</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) <u>9.09</u> %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>2.86</u> %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>.13</u> %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>2.16</u> %

OTHER MISC.  
(Include a separate  
sheet if necessary)

Fastners, misc, screws  
2.83 %

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Bidder  
MID-ISLAND ELECTRICAL SALES CORP.  
59 MALL DRIVE  
COMMACK, NY 11725-9027

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<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) — %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) — %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>25</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) — %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) — %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) — %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>25</u> %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>25</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) — %			

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Bidder  
Cook Iron Store Co.,

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<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>10</u> %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>10</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) — %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>5</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) <u>5</u> %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>10</u> %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>10</u> %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>5</u> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) — %			

(continued)

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Bidder **HILLYARD INC.**

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<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)  <b>15</b> %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)  <b>15</b> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)  %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)  %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)  %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)  <b>15</b> %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)  <b>15</b> %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)  %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)  <b>15</b> %			

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Bidder

**Wats International Inc**

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<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)  <b>25</b> %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)  <b>25</b> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)  <b>25</b> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)  %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)  <b>25</b> %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)  <b>25</b> %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)  <b>25</b> %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)  <b>25</b> %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)  <b>25</b> %	<i>MRO catalog</i>	<i>Spartan Chemical 25% of list dated Jan 16, 2006</i>	<i>Met, Welen, Continental 25% off list prices Met dated 12/15/2005 Welen dated 10/17/2005 Continental dated 12/15/2006</i>

(continued)

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Bidder  
Chromate Industrial Corp.

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36 to 65%	_____ %	_____ %	_____ %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
45 to 57%	Supplied at no charge (storage bins, cabinets, etc.)	_____ %	_____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
_____ %	36 to 78%	45 to 56%	36 to 60%
<u>OTHER MISC.</u> (Include a separate sheet if necessary)	Miscellaneous Fasteners	14 to 63%	
	Miscellaneous Shop Supplies	26 to 68%	
	Miscellaneous Assortments	50 to 65%	
	Miscellaneous Welding Supplies	56 to 64%	
	Miscellaneous Medical Products	26 to 56%	

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Bidder  
Applied Industrial  
Technologies

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37.8 %	1.44 %	5.17 %	_____ %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
1.36 %	4.97 %	0.81 %	1.26 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
3.27 %	6.56 %	2.29 %	2.35 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
_____ %			

(continued)

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Bidder

MCQUADE & BANNIGAN, INC.

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_____ %	_____ %	_____ %	_____ %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
2 %	2 %	_____ %	_____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
_____ %	_____ %	2 %	2 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
_____ %			
	CONSTRUCTION EQUIPMENT - 2%		
	CONSTRUCTION PRODUCTS - 2%		
	CUTTING TOOLS - 2%		
	FASTENERS - 2%		

(continued)

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Bidder

Aleen All Plus

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)
_____ %	_____ %	_____ %	_____ %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)
100 %	_____ %	_____ %	_____ %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)
_____ %	_____ %	_____ %	_____ %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)			
_____ %			

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE

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Bidder  
GRAINGER INDUSTRIAL SUPPLY  
a division of W.W. GRAINGER, INC.

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

Bidders shall offer a single (minimum) percentage discount from their catalog or applicable price list which shall  
apply for each district or statewide on a minimum of.

The category discount is intended to provide a minimum discount for each product category bid. Bidders have the  
option to offer additional discounts for specific manufacturers within each product category. Please use the following page to  
provide this information. The discounts shall not be reduced for the duration of any resultant contract award. Price changes  
may be submitted in accordance with Price Policy as noted in the General Information Section of this Bid Document.

\*The State reserves the right to award statewide bids on an individual district basis, if in the best interest of the State.

<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)  10.0 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)  10.0 %	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)  10.0 %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)  10.0 %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)  10.0 %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)  10.0 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)  10.0 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)  10.0 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)  10.0 %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)  10.0 %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)  10.0 %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)  10.0 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)  Fasteners  10.0 %	<u>OTHER MISC.</u> (Include a separate sheet if necessary)  Test Instruments  10.0 %		

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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**HORIZON**

Horizon Solutions Corp.  
4 Access Road, Albany, New York 12205

NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM  
CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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may be submitted in accordance with Price Policy as noted in the General Information Section of this Bid Document.

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.)  15 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.)  15 %	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.)  %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.)  %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.)  15 %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.)  10 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.)  %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.)  15 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories)  10 %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.)  %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.)  10 %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.)  15 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary)  _____  %			

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder JOHNSTONE SUPPLY  
2600 6TH AVE  
TROY, N.Y. 12180

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 55 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) %	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) 55 %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) 55 %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 55 %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 55 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) 55 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) 55 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 55% %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 55 %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 55 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) %			

55% DISCOUNT FROM  
JOHNSTONE LIST CATALOG 197

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
F & F Industrial Equipment Corp.

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CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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option to offer additional discounts for specific manufacturers within each product category. Please use the following page to  
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may be submitted in accordance with Price Policy as noted in the General Information Section of this Bid Document.

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) 7 %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) 5 %	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) 10 %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) 8 %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) 8 %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) 5 %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) 23 %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) 8 %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) 3 %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) 7 %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) 3 %
<u>OTHER MISC.</u> (Include a separate sheet if necessary) Welding -- 10% Gauges -- 30% Fasteners -- 10% Adhesives -- 17% %			

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
MSC INDUSTRIAL DIRECT

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NOTE: BIDDERS ARE ADVISED THAT AGENCIES ARE EXPECTED TO PURCHASE REQUIREMENTS FROM CONTRACTORS OFFERING THE BEST PRICING TO MEET THEIR AGENCY PROGRAM NEEDS.

Format

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<u>ELECTRICAL</u> (Breakers, Panels, Outlets, Wire, Switches, etc.) <u>12.5</u> %	<u>FLUID POWER EQUIP.</u> (Hydraulics, Spray Equip., etc.) <u>12.5</u> %	<u>HVAC SUPPLIES &amp; EQUIP.</u> (Room AC units, Refrigerants, Filters, Ventilation, etc.) <u>12.5</u> %	<u>LIGHTING</u> (Lamps, Ballasts, Fixtures etc.) <u>12.5</u> %
<u>MAINTENANCE/ CLEANING SUPPLIES</u> (Paints, Cleaning Chemicals, Scrubbing Equip., Lubrication etc.) <u>15</u> %	<u>MATERIAL HANDLING &amp; STORAGE</u> (Hand Trucks, Cabinets, Shelving etc.) <u>7.5</u> %	<u>MOTORS/POWER TRANSMISSION</u> (Belts, Pulleys, AC/DC Motors etc.) <u>15</u> %	<u>PNEUMATICS</u> (Compressors, Cylinders, Climate Controls, Valves etc.) <u>15</u> %
<u>PRODUCTIONS TOOLING</u> (Band Saws, Lathes, Drill Presses, Shop Accessories) _____ %	<u>PUMPS &amp; PLUMBING</u> (Pumps, Plumbing Tools, Fittings etc.) <u>12.5</u> %	<u>SAFETY &amp; SECURITY SUPPLIES/EQUIP.</u> (Safety Glasses, Gloves, Clothing etc.) <u>17.5</u> %	<u>TOOLS HAND/POWER &amp; ACCESSORIES</u> (Hammers, Hand Saws, Chain Saws, Drills etc.) <u>15</u> % HAND TOOLS <u>5</u> % POWER TOOLS
<u>OTHER MISC.</u> (Include a separate sheet if necessary) <u>SEE ATTACHMENT B</u> _____ %			

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
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Bidder  
Graybar Electric Co.

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

<b>Electrical</b>	<b>Lighting</b>	<b>Motors/Power Transmission</b>
8 % Disc. off <u>Bussmann</u>	15 % Disc. off <u>Perfectline</u>	4 % Disc. off <u>Square D</u>
10 % Disc. off <u>Burndy</u>	45 % Disc. off <u>Advance</u>	% Disc. off _____
8 % Disc. off <u>Hubbell</u>	% Disc. off _____	% Disc. off _____
10 % Disc. off <u>Hoffman</u>	% Disc. off _____	% Disc. off _____
12 % Disc. off <u>Leviton</u>	% Disc. off _____	% Disc. off _____
Additional on Att #1		
<b>Fluid Power Equipment</b>	<b>Maintenance/Cleaning</b>	<b>Pneumatics</b>
% Disc. off _____	6 % Disc. off <u>3M</u>	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>HVAC</b>	<b>Material Handling</b>	<b>Production Tools</b>
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>Pumps &amp; Plumbing</b>	<b>Safety &amp; Security</b>	<b>Tools (hand &amp; Power)</b>
% Disc. off _____	10.5 % Disc. off <u>Intermatic</u>	7 % Disc. off <u>Fluke</u>
% Disc. off _____	3 % Disc. off <u>Panduit</u>	10 % Disc. off <u>Greenlee</u>
% Disc. off _____	5 % Disc. off <u>Thomas&amp;Betts</u>	14 % Disc. off <u>Klein</u>
% Disc. off _____	7 % Disc. off <u>Crouse Hinds</u>	5.5 % Disc. off <u>Ideal</u>
% Disc. off _____	% Disc. off _____	% Disc. off _____

Add additional Categories Here (as needed)

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
Hilti, Inc.

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

<b>Electrical</b>	<b>Lighting</b>	<b>Motors/Power Transmission</b>
40 % Disc. off <u>Tools</u>	% Disc. off _____	% Disc. off _____
60 % Disc. off <u>mechanical anchors</u>	% Disc. off _____	% Disc. off _____
40 % Disc. off <u>accessories</u>	% Disc. off _____	% Disc. off _____
40 % Disc. off <u>HSL &amp; HDA anchors</u>	% Disc. off _____	% Disc. off _____
30 % Disc. off <u>measuring</u>	% Disc. off _____	% Disc. off _____
<b>Fluid Power Equipment</b>	<b>Maintenance/Cleaning</b>	<b>Pneumatics</b>
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>HVAC</b>	<b>Material Handling</b>	<b>Production Tools</b>
60 % Disc. off <u>mechanical anchors</u>	% Disc. off _____	% Disc. off _____
40 % Disc. off <u>HSL &amp; HDA anchors</u>	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>Pumps &amp; Plumbing</b>	<b>Safety &amp; Security</b>	<b>Tools (hand &amp; Power)</b>
% Disc. off _____	% Disc. off _____	40 % Disc. off <u>Tools</u>
% Disc. off _____	% Disc. off _____	40 % Disc. off <u>accessories</u>
% Disc. off _____	% Disc. off _____	30 % Disc. off <u>measuring</u>
% Disc. off _____	% Disc. off _____	25 % Disc. off <u>Ferrosan</u>
% Disc. off _____	% Disc. off _____	% Disc. off _____

Add additional Categories Here (as needed)

(continued)

GROUP 39000 - INDUSTRIAL AND COMMERCIAL SUPPLIES AND EQUIPMENT (Statewide)

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Horizon Solutions Corp. 4 Access Road, Albany, New York 12205

Horizon Solutions Group 39000 Industrial and Commercial Supplies and Equipment Discounts 5/2/06 Opening

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

Table with categories: Electrical, Lighting, Motors/Power Transmission, Fluid Power Equipment, Maintenance/Cleaning, Pneumatics, HVAC, Material Handling, Production Tools, Pumps & Plumbing, Safety & Security, Tools (hand & Power). Includes handwritten discount percentages and manufacturer names like 'Mfg Price List', 'Cooper', 'Allen Tools', etc.

Table with columns: Manufacturer, Brand, Discount, Price List. Lists manufacturers like Danaher, Cooper Hand Tools, Protective Industrial Products, Sorbent Products Corp and brands like Allen, Armstrong, Jacobs, etc.



Horizon Solutions Corp. 4 Access Road, Albany, New York 12205

Add additional Categories Here (as needed)

SEE ATTACHED SUMMARY

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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INSERTED YOUR COMPANY'S NAME IN THE BOX

Colonial Hardware Corporation

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<b>Electrical</b> 27.8 % Disc. off <b>FLUKE</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Lighting</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Motors/Power Transmission</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
<b>Fluid Power Equipment</b> 24.17 % Disc. off <b>ENERPAC</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Maintenance/Cleaning</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Pneumatics</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
<b>HVAC</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Material Handling</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Production Tools</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
<b>Pumps &amp; Plumbing</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Safety &amp; Security</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Tools (hand &amp; Power)</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____

Add additional Categories Here (as needed)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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Bidder  
*Kleen All Plus*

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<b>Electrical</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>	<b>Lighting</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>	<b>Motors/Power Transmission</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>
<b>Fluid Power Equipment</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>	<b>Maintenance/Cleaning</b> 1 % Disc. off <i>All products</i> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Pneumatics</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>
<b>HVAC</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>	<b>Material Handling</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>	<b>Production Tools</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>
<b>Pumps &amp; Plumbing</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>	<b>Safety &amp; Security</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>	<b>Tools (hand &amp; Power)</b> <del>____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____</del>

Add additional Categories Here (as needed)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder **JOHNSTONE SUPPLY**  
2600 6TH AVE  
TRDY, N.Y. 12180

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Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

<b>Electrical</b>	<b>Lighting</b>	<b>Motors/Power Transmission</b>
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>Fluid Power Equipment</b>	<b>Maintenance/Cleaning</b>	<b>Pneumatics</b>
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>HVAC</b>	<b>Material Handling</b>	<b>Production Tools</b>
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>Pumps &amp; Plumbing</b>	<b>Safety &amp; Security</b>	<b>Tools (hand &amp; Power)</b>
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____

Add additional Categories Here (as needed)

ADDITIONAL DISCOUNTS FOR CATEGORIES TO BE  
DETERMINED ON A PER ORDER BASIS.

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder **HILLYARD INC**

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Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

<b>Electrical</b>	<b>Lighting</b>	<b>Motors/Power Transmission</b>
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>Fluid Power Equipment</b>	<b>Maintenance/Cleaning</b>	<b>Pneumatics</b>
% Disc. off _____	20 % Disc. off <b>RUBBERMAID</b>	% Disc. off _____
% Disc. off _____	20 % Disc. off <b>HILLYARD INDUSTRIES</b>	% Disc. off _____
% Disc. off _____	20 % Disc. off <b>ANDERSEN</b>	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>HVAC</b>	<b>Material Handling</b>	<b>Production Tools</b>
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
<b>Pumps &amp; Plumbing</b>	<b>Safety &amp; Security</b>	<b>Tools (hand &amp; Power)</b>
20 % Disc. off <b>HILLYARD INDUSTRIES</b>	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____

Add additional Categories Here (as needed)

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PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
F & F Industrial Equipment Corp.

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

<b>Electrical</b>	<b>Lighting</b>	<b>Motors/Power Transmission</b>
37 % Disc. off Lenco	32 % Disc. off Donegan Optical	23 % Disc. off Yamaha
36 % Disc. off Ray-O-Vac	30 % Disc. off Streamlight	% Disc. off _____
35 % Disc. off Duracell	30 % Disc. off Bright Star	% Disc. off _____
32 % Disc. off Ideal	30 % Disc. off Mag Inst.	% Disc. off _____
25 % Disc. off 3M Electrical	30 % Disc. off Sylvania	% Disc. off _____

<b>Fluid Power Equipment</b>	<b>Maintenance/Cleaning</b>	<b>Pneumatics</b>
40 % Disc. off Ashcroft	42 % Disc. off Anderson Brush	42 % Disc. off Dixon Valve
30 % Disc. off Alemite	40 % Disc. off Weiler Brush	39 % Disc. off Chicago Pneumatic
30 % Disc. off Hudson Sprayer	38 % Disc. off Magnolia Brush	30 % Disc. off Coilhose Pneumatic
25 % Disc. off Dutton Lanson	35 % Disc. off Rubberset	25 % Disc. off Stanley Bostitch
25 % Disc. off Eagle Mfg.	35 % Disc. off Superlube	25 % Disc. off Atlas Copco

<b>HVAC</b>	<b>Material Handling</b>	<b>Production Tools</b>
32 % Disc. off Cooper Weller	40 % Disc. off Linkbelt Rexnord	% Disc. off _____
30 % Disc. off Cerro	32 % Disc. off Acco Chain	% Disc. off _____
30 % Disc. off Wrap On	30 % Disc. off Rubbermaid	% Disc. off _____
25 % Disc. off Conbraco	30 % Disc. off Casters	% Disc. off _____
23 % Disc. off Babbitts	30 % Disc. off Waterloo Ind.	% Disc. off _____

<b>Pumps &amp; Plumbing</b>	<b>Safety &amp; Security</b>	<b>Tools (hand &amp; Power)</b>
25 % Disc. off Western Ent.	35 % Disc. off Lewis	45 % Disc. off Proto
25 % Disc. off Rule Group	35 % Disc. off Harley Davidson	45 % Disc. off Stanley
22 % Disc. off Simer Pump	32 % Disc. off Sqwincher	42 % Disc. off Danaher
15 % Disc. off Tuthill Fill Rite	32 % Disc. off Custom Leather	42 % Disc. off Blackhawk
12 % Disc. off Ridgid	32 % Disc. off Donegan Optical	40 % Disc. off Irwin

Add additional Categories Here (as needed)

<b>Adhesives</b>	<b>Fasteners</b>	<b>Welding</b>	<b>Gauges</b>
32% Disc. off US Tape	37% Disc. off Holokrome	32% Disc. off GC Fuller	30% Disc. off US Gauges
25% Disc. off Intertape	35% Disc. off Prec. Brand	32% Disc. off JB Weld	
22% Disc. off Plymoth Rubber	30% Disc. off Eklind	32% Disc. off Gentec	
21% Disc. off Shurtape	30% Disc. off Marson Creative	32% Disc. off Victor	
20% Disc. off Plastomer Tech.	Fastener	30% Disc. off Anchor	
	29% Disc. off Band-It		

(continued)

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PREPARING YOUR BID. BE SURE YOU HAVE  
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Bidder  
Wats International Inc.

Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

<b>Electrical</b>	<b>Lighting</b>	<b>Motors/Power Transmission</b>
25 % Disc. off List	25 % Disc. off List	25 % Disc. off List
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____

<b>Fluid Power Equipment</b>	<b>Maintenance/Cleaning</b>	<b>Pneumatics</b>
25 % Disc. off List	25 % Disc. off List	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____

<b>HVAC</b>	<b>Material Handling</b>	<b>Production Tools</b>
25 % Disc. off List	25 % Disc. off List	25 % Disc. off List
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____

<b>Pumps &amp; Plumbing</b>	<b>Safety &amp; Security</b>	<b>Tools (hand &amp; Power)</b>
25 % Disc. off List	25 % Disc. off List	25 % Disc. off List
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____
% Disc. off _____	% Disc. off _____	% Disc. off _____

Add additional Categories Here (as needed)

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PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
MSC INDUSTRIAL DIRECT

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Purchases in the categories listed below will carry a minimum discount as noted on the Product Categories Pricing Page. Selected manufacturer's and/or manufacturer's product lines will be available for purchase at deeper discounts. The list below highlights which manufacturer's products will have a deeper discount. Please reference discount off distributor catalog price or published manufacturer's list price. Deeper discounts offered must be uniform for complete manufacturer's product line and shall be a total discount including the minimum discount.

<b>Electrical</b> 25 % Disc. off <u>FERRAZ</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Lighting</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Motors/Power Transmission</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
<b>Fluid Power Equipment</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Maintenance/Cleaning</b> 15 % Disc. off <u>RUBBERMAN</u> 20 % Disc. off <u>SIMPLE GREEN</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Pneumatics</b> 20 % Disc. off <u>FLORIDA</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
<b>HVAC</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Material Handling</b> 15 % Disc. off <u>RUBBERMAN</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Production Tools</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____
<b>Pumps &amp; Plumbing</b> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Safety &amp; Security</b> 20 % Disc. off <u>TENNESSE</u> ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____ ____ % Disc. off _____	<b>Tools (hand &amp; Power)</b> 35 % Disc. off <u>ARMSTRONG</u> 35 % Disc. off <u>ALLEN</u> 55 % Disc. off <u>STANLEY PROTO</u> 50 % Disc. off <u>STANLEY</u> ____ % Disc. off _____

ALL DISCOUNTS ARE OFF CATALOG PRICE WITH THE EXCEPTIONS  
OF STANLEY PROTO AND STANLEY; THESE ARE OFF MFG. LIST PRICE

Add additional Categories Here (as needed)

SEE ATTACHMENT C

(continued)

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INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder
Chromate Industrial Corp.

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): Not applicable
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 41 years
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): Not applicable
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	(888) BUY-BOLT	( )

\*Chemtrec 24-Hr. Emergency Service Number: 800-424-9300

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	(888) BUY-BOLT	( )
FAX:	( )	( )	( )	(877) 233-3377	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract? Not Applicable  YES  NO
- Additional optional services available at no charge: See below for complete answer
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? N/A  YES  NO

9-Additional Services Available at No Charge: Each location participating in this bid solicitation will have a trained and experienced Chromate service representative who will provide inventory management, fastener/product safety/usage seminars, and product training. All equipment (storage bins and cabinets) will be provided at no charge.

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Bidder  GRAYBAR ELECTRIC CO.
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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): See EDI Literature Att #3
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 130+
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 12+
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	(800 Graybar

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800 766-3707	(800 950-8333	800 444-4761	(800 289-2988	800 444-4761
FAX:	(716 565-5999	(315 437-4985	518 434-6739	(718 361-2162	518 434-6739

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract? N/A YES  NO
- Additional optional services available at no charge: Please see below-Note #9
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

- Inventory Management
- Cost Reduction Programs
- Energy Audits
- Safety Meeting/Seminars
- Technical/Engineering Services
- Lighting Audits

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Nassau Country Value #12260-E Bidder 3517 US Rte 20 Nassau, New York 12123
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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): \_\_\_\_\_
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 21 years
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): \_\_\_\_\_
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: \_\_\_\_\_
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

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PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

Home Depot U.S.A. Inc. and  
The Home Depot Supply Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): N/A
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 25 years
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 9 years
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( x ) 1-800-553-3199

- 24-48 hour shipment will be provided as stated in "DELIVERY". X - As clarified YES        NO
- Guaranteed Delivery for custom orders ten days X - As clarified YES        NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( x ) See Note
FAX:	( )	( )	( )	( )	( x ) See Note

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?        YES N/A        NO
- Additional optional services available at no charge: \_\_\_\_\_
- Has the required catalogs in effect at the time of the bid opening date been provided? X - As clarified YES        NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?        YES N/A        NO

Note: See clarifications document for all toll free numbers under Page 7 Section 14 - Emergency Service Number

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PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

Wesco Distribution, Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): TRUSTED LINK ENTERPRISE CTL
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 84
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): OVER 10 YEARS
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( 800 ) 438-9372

- 24-48 hour shipment will be provided as stated in "DELIVERY". X YES        NO
- Guaranteed Delivery for custom orders ten days        YES X NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( 800 ) 438-9372
FAX:	( )	( )	( )	( )	( 800 ) 638-5925

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?        YES        NO
- Additional optional services available at no charge: ENERGY AUDITS AT SELECTED LOCATIONS
- Has the required catalogs in effect at the time of the bid opening date been provided? ENVELOPE 2 X YES        NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? TAB 3 X YES        NO

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PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder

FASTENAL

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): GENTRAN for Windows
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 39 years
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 12 years
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY". STANDARD STORE ITEMS  YES  NO
- Guaranteed Delivery for custom orders ten days IAW MFG lead times  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: After hours opening in the event of disaster or emergency
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? ATTACHMENT #1  YES  NO

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PREPARING YOUR BID. BE SURE YOU HAVE  
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Bidder

Hilti, Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): Gentran
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 51 years
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 51 years
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	(800) 879-4444

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	(800) 879-8000
FAX:	( )	( )	( )	( )	(800) 879-7000

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge:
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

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Bidder  
Dennis Crissy  
J.A. Sexauer  
103 Harvard Place  
Orchard Park, NY 14127

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): RS6000 / PROPRIETARY
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 70+
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 5+
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B.	Dist. C.	Dist. D.	Statewide
Telephone:	(800) 431-1872	( )	( )	( )	(800) 431-1872

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A.	Dist. B.	Dist. C.	Dist. D.	Statewide
Telephone:	( )	( )	( )	( )	(800) 431-1872
FAX:	( )	( )	( )	( )	(888) 499-0441

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract? N/A  YES  NO
- Additional optional services available at no charge: N/A
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

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Colonial Hardware Corporation

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): DESKTOP EDI / SPEEDY TRAN
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 75 YEARS
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 10 YEARS
- If offering a toll free product emergency service list number below: 800-237-7756

	Dist. A.	Dist. B.	Dist. C.	Dist. D.	Statewide
Telephone:	( )	( )	( )	(X)	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A.	Dist. B.	Dist. C.	Dist. D.	Statewide
Telephone:	( )	( )	( )	(X) 800 237 7756	( )
FAX:	( )	( )	( )	(X) 800 891 6467	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: N/A
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

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PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
MID-ISLAND ELECTRICAL SALES CORP.  
59 MALL DRIVE  
COMMACK, NY 11725-9027

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): Intuit Eclipse
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 55 years.
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 15 years
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	(877) 324-4242
FAX:	( )	( )	( )	( )	(877) 324-2636

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: Automation engineering support.  
End user training.
- Has the required catalogs in effect at the time of the bid opening date been provided? See attached  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO  
Available on our website.

(continued)

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INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
Cook Iron Store Co.

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): N/A
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 49 years
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): N/A
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 724-1540	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 724-1540	( )	( )	( )	( )
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: Chain Sling Surveys  
Safety Training
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

(continued)

GROUP 39000 - INDUSTRIAL AND COMMERCIAL SUPPLIES AND EQUIPMENT (Statewide)

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Bidder

Gleen All Plus

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): \_\_\_\_\_
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): Two years Six months
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): \_\_\_\_\_
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 537-9545	( ) same	( ) same	( ) same	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: specialized web & email accounts
- Has the required catalogs in effect at the time of the bid opening date been provided? online info on products  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? \_\_\_\_\_ YES \_\_\_\_\_ NO

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Bidder

Wats International Inc

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): N/A
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 25 years
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): N/A
- If offering a toll free product emergency service list number below: N/A

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 933-9287	(800) 933-9287	(800) 933-9287	(800) 933-9287	(800) 933-9287
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: \_\_\_\_\_
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? \_\_\_\_\_ YES  NO

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Bidder

MCQUADE & BANNIGAN, INC.

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): N/A
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 98
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): \_\_\_\_\_
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	(800) 873-0137	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: \_\_\_\_\_
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided? N/A YES N/A NO

(continued)

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**HORIZON**

Horizon Solutions Corp.  
4 Access Road, Albany, New York 12205

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): Will Advise - (Web ordering MAY NOT require software)
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 150
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 16
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 724-4750	(800) 724-4753	(800) 724-4754	( )	(800) 724-4754
FAX:	(855) 222-6087	(855) 463-9014	(518) 452-6911	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: \_\_\_\_\_
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

(continued)

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Bidder  
*Applied Industrial  
Technologies*

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): N/A.
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 82
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 12
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	<u>866.351.3464 / 866.850.1866</u>
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: Technical Support.
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

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Bidder  
GRAINGER INDUSTRIAL SUPPLY  
a division of W.W. GRAINGER, INC.

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI\* (See Performance Requirements"): \*Electronic Access Ordering Electronic Ordering is Web Based (www.grainger.com).
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): Founded in 1927, Grainger has 79 years experience in the MRO Industry.
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): The web based ordering system has been in place over 10 years.
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	(800)CALL-WWG

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	(800)CALL-WWG
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: See attached
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

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Bidder JOHNSTONE SUPPLY  
2600 6TH AVE  
TROY, N.Y. 12180

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): TO BE CONFIGURED
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 60 YEARS
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 5 YEARS
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	<u>(800) 765-5535</u>	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO  
*(SEE BELOW)*
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	<u>(800) 765-5535</u>	( )	( )
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: WILLING TO DISCUSS ANY NECESSARY SERVICES TO ENHANCE THE ORDER THROUGH DELV. SYSTEM.
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO  
*(SEE PAGE #23)*

\* QUES. 6, DEPENDS ON PRODUCT AND MANUFACTURER.  
SOME ORDERS COULD COME IN NEXT DAY OTHERS  
COULD BE LONGER.

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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Bidder HILLYARD INC

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): SAP
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): PARENT Co. 99 YEARS / 15 YEARS (NYS)
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 7
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	<u>(800) 695-5336</u>	<u>(800) 695-5336</u>	<u>(800) 695-5336</u>	( ) <u>SEE ATTACHED</u>	( )
FAX:	<u>(866) 381-5286</u>	<u>(866) 381-5286</u>	<u>(866) 381-5286</u>	( ) <u>"</u>	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge:
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

(continued)

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Bidder

MSC INDUSTRIAL DIRECT

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements"): GENTRAN SYSTEM
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 65
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 9
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	( )	( )	( )	( )	( )
FAX:	( )	( )	( )	( )	( )

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: LIVE TIME INVENTORY  
VENDOR MANAGED INVENTORY  
E-MAIL ORDER ACKNOWLEDGEMENT  
FULLY INTEGRATED WEB SITE
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

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Bidder

F & F Industrial Equipment Corp.

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID:

- Computer software system used if offering EDI (See Performance Requirements)": IBM - GSX
- Number of years of experience in the provision of industrial and commercial supplies and equipment (minimum of two years prior to bid opening date required): 24 Years
- Number of years/months of experience utilizing EDI (minimum of six months prior to bid opening date): 18 Years
- If offering a toll free product emergency service list number below:

	Dist. A.	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 724-2727	(800) 724-2727	(800) 724-2727	(800) 724-2727	(800) 724-2727

- 24-48 hour shipment will be provided as stated in "DELIVERY".  YES  NO
- Guaranteed Delivery for custom orders ten days  YES  NO
- Toll-free numbers available per district or statewide:

	Dist. A	Dist. B	Dist. C	Dist. D	Statewide
Telephone:	(800) 724-2727	(800) 724-2727	(800) 724-2727	(800) 724-2727	(800) 724-2727
FAX:	(845) 692-4141	(845) 692-4141	(845) 692-4141	(845) 692-4141	(845) 692-4141

- If toll-free numbers are not currently available, is bidder willing to accept collect calls or to establish toll-free numbers, if awarded a contract?  YES  NO
- Additional optional services available at no charge: MSDS Sheets, Parts Sheets, Catalogs,  
Product Demos, and Safety Seminars.
- Has the required catalogs in effect at the time of the bid opening date been provided?  YES  NO
- If offering EDI, have the required software and training guides/manuals (instruction sheets) been provided?  YES  NO

\* Can provide if necessary

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Nassau Country Value #12260-E  
3517 US Rte 20  
Nassau, New York 12123

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 1,000,000.00 dollar value  
40,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? May
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

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INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
WESCO Distribution, Inc

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? TAB 4  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? TAB 5  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 29,208,000 dollar value  
64,487 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal. NONE

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
-----------	---------------------	------------	----------------	--------------------------

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? TAB 6  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? TAB 7  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? NOVEMBER
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

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Bidder  
Hilti, Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 8,000,000 dollar value  
4,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.
- | Commodity | Commodity Group No. | Contractor | Contract No. P | Contract Expiration Date |
|-----------|---------------------|------------|----------------|--------------------------|
| none      |                     |            |                |                          |
17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO *see attached*
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO *see attached*
19. After the first year of the contract, what month will your company to use for price updates? January
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

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Bidder  
Home Depot U.S.A. Inc. and  
The Home Depot Supply Inc.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  N/A  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ Over \$10,000,000 dollar value  
15,000 to 80,000 number of items  
depending on store and catalog locations
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
Industrial and Commercial Supplies and Equipment	39000	Home Depot/ Home Depot Supply	PC57451	10/31/06

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  N/A  NO
19. After the first year of the contract, what month will your company to use for price updates? February - commencing in 2007 See Clarifications
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  X - As clarified YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Colonial Hardware Corporation

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 130,000 dollar value  
1000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
17.	Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?	<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	
18.	Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?	<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	
19.	After the first year of the contract, what month will your company to use for price updates?	<u>MAY</u>		
20.	Is discount offered off List Prices or Catalog?	<input checked="" type="checkbox"/> LIST <input type="checkbox"/> CATALOG		
21.	Bidder will maintain an Internet Website as outlined on page 15?	<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
**FASTENAL**

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? Attachment #2  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 320 M dollar value  
100 K number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
17.	Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?	<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	
18.	Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?	<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	
19.	After the first year of the contract, what month will your company to use for price updates?	<u>JANUARY</u>		
20.	Is discount offered off List Prices or Catalog?	<input checked="" type="checkbox"/> LIST <input type="checkbox"/> CATALOG		
21.	Bidder will maintain an Internet Website as outlined on page 15?	<u>www.fastenal.com</u> <input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO	

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
Dennis Crissy  
J.A. Sexauer  
103 Harvard Place  
Orchard Park, NY 14127

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 50,000 dollar value  
5,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
N/A				

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? January
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
Cook Iron Store Co.

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 1,000,000 dollar value  
13,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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- 17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
- 18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? June
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
MID-ISLAND ELECTRICAL SALES CORP.  
59 MALL DRIVE  
COMMACK, NY 11725-9027

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 2,800,000 dollar value  
7200 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? May
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
Graybar Electric co.

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 11,600,000 dollar value  
35,190 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? 11/1/07
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
MCQUADE & BANNIGAN, INC.

⇒ ⇒ ⇒ ⇒ ⇒ ⇒

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? N/A YES \_\_\_\_\_ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? X YES \_\_\_\_\_ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? X YES \_\_\_\_\_ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service? \$ 3.5 M dollar value  
15,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? X YES \_\_\_\_\_ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? X YES \_\_\_\_\_ NO
19. After the first year of the contract, what month will your company to use for price updates? APRIL
20. Is discount offered off List Prices or Catalog? \_\_\_\_\_ LIST  
X CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? X YES \_\_\_\_\_ NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
*Applied Industrial Technologies*

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required? \_\_\_\_\_ YES \_\_\_\_\_ NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")? X YES \_\_\_\_\_ NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid? X YES \_\_\_\_\_ NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service? \$ 20M dollar value  
30,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided? X YES \_\_\_\_\_ NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided? X YES \_\_\_\_\_ NO
19. After the first year of the contract, what month will your company to use for price updates? FEBRUARY
20. Is discount offered off List Prices or Catalog? \_\_\_\_\_ LIST  
X CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15? X YES \_\_\_\_\_ NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
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**HORIZON**

Horizon Solutions Corp.  
4 Access Road, Albany, New York 12205

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 19,500,000 dollar value  
50,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
N/A				

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? JANUARY
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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Bidder  
GRAINGER INDUSTRIAL SUPPLY  
a division of W.W. GRAINGER, INC.

BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  \*See attached "Branch Locations"  
\$ \*21,000,000 dollar value  
\*390,000 number of items  
\*Estimated values at time of bid.
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No.	Contract Expiration Date
Lamps	05400 - Electric Lamps	G.E. Lighting	PC59731	October 14, 2007

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? February
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
*Kleen Ad Plus*

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ N/A dollar value  
number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
17.			<u>N/A</u>	<input type="checkbox"/> YES <input type="checkbox"/> NO
18.			<input checked="" type="checkbox"/> YES	<input type="checkbox"/> YES <input type="checkbox"/> NO
19.			<u>January</u>	<input type="checkbox"/> YES <input type="checkbox"/> NO
20.			<input checked="" type="checkbox"/> LIST	<input type="checkbox"/> LIST <input type="checkbox"/> CATALOG
21.			<input checked="" type="checkbox"/> YES	<input type="checkbox"/> YES <input type="checkbox"/> NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
*Wats International Inc.*

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 500,000 dollar value  
10,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal. N/A

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates?  
October OR I would like to use the month of award as our month for updates.
20. Is discount offered off List Prices or Catalog?  
 LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

*The way the bid is structured our pricing from our supplier will be out dated by 12-24 months the manufacturers price increase and the increase in fuel cost will impact us financially. Please allow for some adjustments. Jim*

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INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder **JOHNSTONE SUPPLY**  
2600 6TH AVE  
TRDY, N.Y. 12180

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

- \* 12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 855,000 dollar value  
26,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates?  
NOVEMBER
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

\* QUES. 11 & 12, WE CURRENTLY ARE ABLE TO CONFIGURE AN E.D.I PROGRAM TO MEET NYS 39000 NEEDS.

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder **F & F Industrial Equipment Corp.**

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 450,000 dollar value  
60,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. PC57448	Contract Expiration Date
Industrial and Commerical Supplies and Equipment	39000	F&F Industrial Equipment Corp.		10/31/2006

17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO  
\* Can provide information on any agencies we currently do business with.
19. After the first year of the contract, what month will your company to use for price updates?  
January
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
Chromate Industrial Corp.

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO N/A
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ Varies dollar value  
35,000 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? January
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
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INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder HULLYARD INC

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?  
\$ 500,000 dollar value  
2,300 number of items
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

Commodity	Commodity Group No.	Contractor	Contract No. P	Contract Expiration Date
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO
19. After the first year of the contract, what month will your company to use for price updates? NOVEMBER
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

(continued)

PLEASE USE BLACK INK OR TYPEWRITER WHEN  
PREPARING YOUR BID. BE SURE YOU HAVE  
INSERTED YOUR COMPANY'S NAME IN THE BOX

Bidder  
MSC INDUSTRIAL DIRECT

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BIDDER SHALL ANSWER EACH OF THE FOLLOWING QUESTIONS AS PART OF ITS BID: (Cont'd)

12. If offering EDI, is bidder prepared to demonstrate its system as required?  YES  NO
13. Are you prepared to submit the required financial statements or other financial information deemed appropriate, within five business days, if requested (see "Financial Stability")?  YES  NO
14. Did you provide the address of warehouse(s) that maintain "over the counter" service for the district or statewide bid?  YES  NO **SEE ATTACHMENT D**
15. What is the dollar value and number of items in inventory which is maintained at warehouse for over-the-counter service?   
\$ 300,000 dollar value **\$250 million TOTAL IN ALL WAREHOUSES**  
30,000 number of items **500,000 SKUs TOTAL IN ALL WAREHOUSE**
16. List below those New York State OGS contracts which have been included as part of your product line submittal.

<u>Commodity</u>	<u>Commodity Group No.</u>	<u>Contractor</u>	<u>Contract No.</u> P	<u>Contract Expiration Date</u>
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17. Has the required sales history in excess of \$150,000.00 annually for the last two years been provided?  YES  NO **SEE ATTACHMENT E**
18. Has the required documentation of the ten State Agencies and/or Political Sub-Divisions or other Authorized by law to utilize State Contracts as current customers been provided?  YES  NO **SEE ATTACHMENT F**
19. After the first year of the contract, what month will your company to use for price updates? **NOVEMBER**
20. Is discount offered off List Prices or Catalog?  LIST  CATALOG
21. Bidder will maintain an Internet Website as outlined on page 15?  YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
*Hleen All Plus*

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
*Wats International Inc*

NOTES TO BIDDERS: FAILURE TO ANSWER THE QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID AND MAY RESULT IN REJECTION OF YOUR BID.

• Are prices quoted the same as or lower than those quoted other corporations, institutions and government agencies (including GSA/VA contracts) on similar products, quantities, terms and conditions? See "Best Pricing Offer" in Appendix B, OGS General Specifications. If "NO", please explain on a separate sheet.

YES  NO

• Do you have a contract with the General Services Administration (GSA) or Veterans Affairs (VA) for products offered? (Check all that apply.)

GSA  VA  NO

If yes, will you offer New York State pricing equal to or better than your GSA or VA pricing?

GSA  VA  NO

If yes, a copy of the GSA or VA schedule is required. Have you included a copy?

GSA  VA  NO

• Is this product available only on a "direct from the manufacturer basis" or can pricing be obtained from dealers or distributors? Check one:

Manufacturer  Other

If you are a manufacturer and have checked "Other", please attach listing of authorized dealers and distributors.

YES  NO

• Do you have your catalog available on the Internet?

YES  NO

If yes, do you have the ability to make NYS pricing available along with your catalog on line?

YES  NO

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

• If awarded a contract, will bidder accept the New York State Procurement Card for orders not to exceed \$10,000.00?

YES  NO

• If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount:

\$ *no limit*

Additional discount for purchases made with the NYS Procurement Card:

*2* %

• Are any products offered manufactured from recycled materials?

YES  NO

NOTES TO BIDDERS: FAILURE TO ANSWER THE QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID AND MAY RESULT IN REJECTION OF YOUR BID.

• Are prices quoted the same as or lower than those quoted other corporations, institutions and government agencies (including GSA/VA contracts) on similar products, quantities, terms and conditions? See "Best Pricing Offer" in Appendix B, OGS General Specifications. If "NO", please explain on a separate sheet.

YES  NO

• Do you have a contract with the General Services Administration (GSA) or Veterans Affairs (VA) for products offered? (Check all that apply.)

GSA  VA  NO

If yes, will you offer New York State pricing equal to or better than your GSA or VA pricing?

GSA  VA  NO

If yes, a copy of the GSA or VA schedule is required. Have you included a copy?

GSA  VA  NO

• Is this product available only on a "direct from the manufacturer basis" or can pricing be obtained from dealers or distributors? Check one:

Manufacturer  Other

If you are a manufacturer and have checked "Other", please attach listing of authorized dealers and distributors.

YES  NO

• Do you have your catalog available on the Internet?

YES  NO

If yes, do you have the ability to make NYS pricing available along with your catalog on line?

YES  NO

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

• If awarded a contract, will bidder accept the New York State Procurement Card for orders not to exceed \$10,000.00?

YES  NO

• If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount:

\$ \_\_\_\_\_

Additional discount for purchases made with the NYS Procurement Card:

*1* %

• Are any products offered manufactured from recycled materials?

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
F & F Industrial Equipment Corp.

NOTES TO BIDDERS: FAILURE TO ANSWER THE QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID AND MAY RESULT IN REJECTION OF YOUR BID.

- Are prices quoted the same as or lower than those quoted other corporations, institutions and government agencies (including GSA/VA contracts) on similar products, quantities, terms and conditions? See "Best Pricing Offer" in Appendix B, OGS General Specifications.  
If "NO", please explain on a separate sheet.

YES  NO

- Do you have a contract with the General Services Administration (GSA) or Veterans Affairs (VA) for products offered? (Check all that apply.)

GSA  VA  NO

If yes, will you offer New York State pricing equal to or better than your GSA or VA pricing?

GSA  VA  NO

If yes, a copy of the GSA or VA schedule is required. Have you included a copy?

GSA  VA  NO

- Is this product available only on a "direct from the manufacturer basis" or can pricing be obtained from dealers or distributors? Check one:

Manufacturer  Other

If you are a manufacturer and have checked "Other", please attach listing of authorized dealers and distributors.

YES  NO

- Do you have your catalog available on the Internet?

YES  NO

If yes, do you have the ability to make NYS pricing available along with your catalog on line?

YES  NO

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

- If awarded a contract, will bidder accept the New York State Procurement Card for orders not to exceed \$10,000.00?

YES  NO

- If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount:

\$ No Minimum

Additional discount for purchases made with the NYS Procurement Card:

0.00 %

- Are any products offered manufactured from recycled materials?

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder JOHNSTONE SUPPLY  
2600 6TH AVE  
TROY, N.Y. 12180

NOTES TO BIDDERS: FAILURE TO ANSWER THE QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID AND MAY RESULT IN REJECTION OF YOUR BID.

- Are prices quoted the same as or lower than those quoted other corporations, institutions and government agencies (including GSA/VA contracts) on similar products, quantities, terms and conditions? See "Best Pricing Offer" in Appendix B, OGS General Specifications.  
If "NO", please explain on a separate sheet.

YES  NO

- Do you have a contract with the General Services Administration (GSA) or Veterans Affairs (VA) for products offered? (Check all that apply.)

GSA  VA  NO

If yes, will you offer New York State pricing equal to or better than your GSA or VA pricing?

GSA  VA  NO

If yes, a copy of the GSA or VA schedule is required. Have you included a copy?

GSA  VA  NO

- Is this product available only on a "direct from the manufacturer basis" or can pricing be obtained from dealers or distributors? Check one:

Manufacturer  Other

If you are a manufacturer and have checked "Other", please attach listing of authorized dealers and distributors.

YES  NO

- Do you have your catalog available on the Internet?

YES  NO

If yes, do you have the ability to make NYS pricing available along with your catalog on line?

YES  NO

- Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

- If awarded a contract, will bidder accept the New York State Procurement Card for orders not to exceed \$10,000.00?

YES  NO

- If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount:

\$

Additional discount for purchases made with the NYS Procurement Card:

2 %

- Are any products offered manufactured from recycled materials?

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE BOX

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Bidder  
*WESCO Distribution, Inc*

NOTES TO BIDDERS: FAILURE TO ANSWER THE QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID AND MAY RESULT IN REJECTION OF YOUR BID.

• Are prices quoted the same as or lower than those quoted other corporations, institutions and government agencies (including GSA/VA contracts) on similar products, quantities, terms and conditions? See "Best Pricing Offer" in Appendix B, OGS General Specifications.  
If "NO", please explain on a separate sheet.

YES  NO

• Do you have a contract with the General Services Administration (GSA) or Veterans Affairs (VA) for products offered? (Check all that apply.)

GSA  VA  NO

If yes, will you offer New York State pricing equal to or better than your GSA or VA pricing?

GSA  VA  NO

If yes, a copy of the GSA or VA schedule is required. Have you included a copy?

GSA  VA  NO

• Is this product available only on a "direct from the manufacturer basis" or can pricing be obtained from dealers or distributors? Check one:

Manufacturer  Other *DISTRIBUTOR*

If you are a manufacturer and have checked "Other", please attach listing of authorized dealers and distributors.

YES  NO

• Do you have your catalog available on the Internet?

YES  NO

If yes, do you have the ability to make NYS pricing available along with your catalog on line?

YES  NO

• Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

• If awarded a contract, will bidder accept the New York State Procurement Card for orders not to exceed \$10,000.00?

YES  NO

• If bidder limits the maximum acceptable card amount to less than \$10,000, please indicate the maximum amount:

\$ \_\_\_\_\_

Additional discount for purchases made with the NYS Procurement Card:

0 %

• Are any products offered manufactured from recycled materials?

YES  NO

PLEASE USE BLACK INK OR TYPEWRITER WHEN PREPARING YOUR BID. BE SURE YOU HAVE INSERTED YOUR COMPANY'S NAME IN THE

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Bidder  
GRAINGER INDUSTRIAL SUPPLY  
a division of W.W. GRAINGER, INC.

NOTES TO BIDDERS: FAILURE TO ANSWER THE QUESTIONS WILL DELAY THE EVALUATION OF YOUR BID AND MAY RESULT IN REJECTION OF YOUR BID.

Are prices quoted the same as or lower than those quoted other corporations, institutions and government agencies (including GSA/VA contracts) on similar products, quantities, terms and conditions? See "Best Pricing Offer" in Appendix B, OGS General Specifications.  
If "NO", please explain on a separate sheet.

YES  NO

Do you have a contract with the General Services Administration (GSA) or Veterans Affairs (VA) for products offered? (Check all that apply.)

GSA  VA  NO

If yes, will you offer New York State pricing equal to or better than your GSA or VA pricing?

GSA  VA  NO

If yes, a copy of the GSA or VA schedule is required. Have you included a copy?

GSA  VA  NO

\*see letter of clarification

Is this product available only on a "direct from the manufacturer basis" or can pricing be obtained from dealers or distributors? Check one:

Manufacturer  Other

If you are a manufacturer and have checked "Other", please attach listing of authorized dealers and distributors.

YES  NO

Do you have your catalog available on the Internet?

YES  NO

If yes, do you have the ability to make NYS pricing available along with your catalog on line?

YES  NO

Does bidder offer Electronic Access Ordering (EDI)?

YES  NO

If awarded a contract, will bidder accept the New York State Procurement Card for orders not to exceed \$ 10,000.00?

YES  NO

If bidder limits the maximum acceptable card amount to less than \$ 10,000, please indicate the maximum amount:

§ No Limit

Additional discount for purchases made with the NYS Procurement Card:

0 %

Are any products offered manufactured from recycled materials?

YES  NO