

**Group 05600 -- Gasoline & E-85 (Statewide)**

**IFB 23020**

Instructions: List your questions about the Diesel Fuel IFB using the table below. All questions of a substantive nature that are submitted will be answered and posted on the OGS website for full transparency. Please be thorough and clear with your questions and list the IFB document and section number which your question refers to. If your question does not refer to a particular IFB section, then list it as "General Inquiry." All questions must be submitted to OGS.sm.PS\_CM\_FleetFuelRoads@ogs.ny.gov in accordance with the schedule in Section 2.2, *Key Events and Dates* in the IFB.

Company Name		Global Montello Group Corp.	
IFB Document Name	Document Section (Name or number)	Question	Responses
(Example) IFB Main Docur	1.5 Pre-Bid Conference	Is the Pre-bid conference mandatory?	
IFB Main Document	7.16 - Minimum Order Size	We appreciate your efforts to help us recover some of our costs associated with very small deliveries but the program outlined here is complicated and impossible to automate within a computer system. Our cost is tied to the gallons delivered, not the size of the tank. Most systems can deal with a single surcharge fee, not multiple different surcharge fees based off of tank size and amount delivered. Will you update the optional surcharge for under 500 gallon deliveries to one flat charge? Vendors may not want to do deliveries under 500 gallons if their systems cannot handle the optional surcharge fee schedule provided.	No, the State declines to offer only one flat rate as a remedy. Contractor deliveries under the minimums are still optional, at the Contractor's discretion, in accordance with Section 7.16

Attachment 8 - Bidder Inquiries

<b>Company Name</b>	Global Montello Group Corp.
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IFB Document Name	Document Section (Name or number)	Question	Responses
IFB Main Document	7.21 - Price	<p>Will you change this to price off of the day of delivery? The industry standard is to price on day of delivery for several reasons, first, the price on the day of the order does not reflect accurate market conditions on the day of delivery since the market is so volatile, the price and costs change every day for vendors. Secondly, vendors cannot hedge product in small volumes for deliveries in the future so there is increased risk on behalf of the vendor which will have a significant impact on the bid increment. Furthermore, this will cause extreme confusion on behalf of the authorized users under this contract. The majority of the time, the person ordering the fuel is not the person who processes the invoices. Additionally, the person processing invoices looks at the delivery ticket to verify the invoice information is accurate since invoices include delivery date and invoice date (not order date). Without using the delivery ticket to verify information it will be difficult to confirm the order date and pricing is accurate as there will not be hard evidence to prove the accuracy of the order date. Also, authorized users sometime order one week to 10 days before they want their delivery and the contract price has not been determined because the publication has not been published. Another issue is the volatility of the market and its impacts on the price if the order occurs in one pricing week and the delivery occurs in another.</p>	The State declines the requested modification
IFB Main Document	7.13 - New York Statewide Financial System	Will State Agencies use SFS to order gasoline as no current State Agency orders in this manner?	SFS eProcurement is not intended to be used for gasoline orders.
IFB Main Document	7.19 - Delivery	What if a location requests Saturday deliveries and is their preference for fuel deliveries?	Weekend deliveries for Non-Emergencies are at the Contractor's discretion as per section 7.19

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IFB Document Name	Document Section (Name or number)	Question	Responses
IFB Main Document	7.22 - Price Revisions	Can you please confirm that the prices published for three conventional unleaded fuel types, RBOB, PreRBOB and Ethanol in NY Harbor Spot Barge Weekly Average will be truncated to 4 decimal places before the revision adjustment calculation is computed?	Yes, confirmed in accordance with Section 7.22
IFB Main Document	8.5 - Automatic Replenishment	Section states the contractor controls the frequency, delivery date and quantities of the deliveries being made. This is not an accurate statement as many locations request us to come 2 or 3 days a week, and only during their business hours which vary by type of entity. Many of these are 2,000 or larger tanks that take under 500 gallons deliveries because the location does not want to call in orders and also does not want to run out. If we are not allowed to charged a fee for under 500 gallons deliveries for automatic deliveries, we are requesting that we have the option to a. not deliver to locations with large tanks that frequently take under 500 gallons on automatic basis or b. be able to dictate to the customer their schedule	Contract users that stipulate how often or how much a Contractor will deliver is not considered an automatic replenishment customer