

Q#	Document Name	Document Section	Bidder Question	OGS Response
1	Bid Solicitation Memo	General	It is not uncommon for a dealership to have multiple OEMs as part of their business. Does the dealer need to submit a separate Backdrop Contract for each OEM? i.e., Honda, Volvo	A Bidder would only need to submit a separate bid(s) for a backdrop contract if the multiple OEMs were offered under different Federal Employer Identification Numbers (FEINs). Multiple LLCs and FEINs must bid separately under each discrete LLC and FEIN number.
2	Bid Solicitation Memo	4. <i>Key Events /Dates</i>	Historically NYS Office of General Services bids were due mid-week. This allows travel time and/or the overnight shipping of bid documents. The current NYSPRO bid opening is on a Monday. Can this date be changed to a midweek opening?	OGS declines to amend the Bid Opening date.
3	Bid Solicitation Memo	5. <i>Contract Scope</i>	I represent the OEM. On behalf of our franchised dealer body who may respond to the bid solicitation, please assist in aiding me to understand: 1) what type of ICE internal combustion engine light duty vehicles the bid seeks response for? For example, cars, vans, SUV's, trucks etc. What Alternative Fuel Vehicles or advanced technology vehicles will be considered - hybrid, plug-in hybrid, battery electric, hydrogen fuel cell, CNG etc.?  Will dealers be able to submit pricing for vehicles that run on CNG? Hybrids? Plug-in Electric?	Multiple award Centralized Contracts where the Office of General Services defines the specifications for a Product or general scope of work to meet the needs of Authorized Users. Bids may be submitted either at a date and time certain or may be accepted on a periodic recruitment basis, as set forth in the Bid Specifications. Selection of a Contractor(s) from among Back-Drop contract holders for an actual Product, project or particular scope of work may subsequently be made on a single or sole source basis, or on the basis of a Mini-Bid among qualified Back-Drop contract holders, or such other method as set forth in the Bid Document. NYSPRO encourages each Bidder to provide pricing on their entire product line to include CNG, hybrids, ZEVs, and plug-in electric vehicles and the minimum discount for each Vehicle
4	Bid Solicitation Memo	5. <i>Contract Scope</i>	Does being named a contractor on this contract, 22878, give the contractor the ability to sell directly off the contract or does it only allow the contractor to bid on the Mini-Bids?	No. Being named a Contractor on award 22878 does not give the contractor the ability to sell directly off the Contract. Contract Template Section II.12 <i>Procurement Method</i> , Paragraph C <i>Auto Marketplace</i> has been amended to add the following sentence: "The Contractor shall only provide a Vehicle under this Contract when it has been awarded under the Mini-Bid process."
5	Bid Solicitation Memo	23. <i>Non-State Agencies Participation In Centralized Contracts</i>	Will all authorized users be allowed to purchase from an award stemming from any/all mini-bid(s)? In the past the New York State Police have restricted the use of their bids/contracts to themselves and/or the NYS Thruway Authority only	No. All Authorized Users will not be allowed to purchase from an award stemming from any/all mini-bid(s) Contract Template Section II.12 <i>Procurement Method</i> , Paragraph C <i>Auto Marketplace</i> has been amended to add the following sentence: "A Mini-Bid awarded by an Authorized User to a Contractor may not be utilized by another Authorized User for procurement of a Vehicle.

Q#	IFB Document	Section	Bidder Question	OGS Response
			(i.e. no other users allowed to purchase from their items).	
6	Contract Template	General	State sales reporting: is there a requirement to submit regular reports of sales with this contract as in past contracts?	Yes. See Contract Template Section II.17 <i>Report of Contract Usage</i> and Appendix C: <i>Light Duty Vehicles Documents</i> , Number 2: <i>Report of Contract Usage</i> , for details regarding the Contract sales reporting requirements.
7	Contract Template	I.2 Definitions	OGS must define standard colors. Metallic and tint coat paints are standard OEM colors but are only available for an additional cost	“Manufacturer Standard colors” entered next to “Interior/Exterior Color(s)” on the posted mini-bids is intended to mean colors that are available at no additional cost. When responding to a Mini-Bid, the Contractor should identify what colors are available at no additional charge to the Authorized User.
8	Contract Template	II.12 <i>Procurement Method</i> , Paragraph C	Does NYSPRO realize that this new “mini-bid” process will lower the OEM bid assistance and thereby raise the price of the vehicles?  Bid assistance is based on total volume: More vehicles = more bid assistance= low price; Less vehicles = less bid assistance= high price	OGS has determined that the Mini-Bid process to be used in the resultant Contract is in the best interests of the State. All purchases from the contracts and subsequent mini-bids from this award should all be counted towards the state volume and therefore discounts should reflect this fact. Bid assistance from Manufacturers should address not only the items in the mini-bid, but the cumulative numbers acquired from all authorized users. It is expected that manufacturers will work with the authorized dealer network to provide ample bid assistance so the state is treated as a single customer.
9	Contract Template	II.12 <i>Procurement Method</i> , Paragraph C	With the new mini bid process authorized users must write their own specifications for vehicle purchases. Over time, more and more of these specifications will be bid out at the local level and thereby reduce the volume of vehicles purchased by the state. Does NYSPRO realize this will reduce the bid assistance available from the OEM?	All purchases from the contracts and subsequent mini-bids from this award should all be counted towards the state volume and therefore discounts should reflect this fact. Bid assistance from Manufacturers should address not only the items in the mini-bid, but the cumulative numbers acquired from all authorized users. It is expected that manufacturers will work with the authorized dealer network to provide ample bid assistance so the state is treated as a single customer.
10	Contract Template	II.12 <i>Procurement Method</i> , Paragraph C	How do authorized users gather their data to submit a request via NYSPRO? We are already being contacted by various agencies to provide information to them specifically for use in creating a mini-bid.	Specifications for Mini-Bids are the responsibility of the Authorized User. OGS is reviewing the methods available to assist Authorized Users with writing specifications, and anticipates posting that information at the Auto Marketplace website. The specifications shall be determined by the Authorized Users in accordance with appropriate practices.

Q#	IFB Document	Section	Bidder Question	OGS Response
11	Contract Template	II.12 <i>Procurement Method</i> , Paragraph C2	Might NYSPRO post all Mini-Bid information at the same time of day so we don't lose a day?	OGS will not post all Mini-Bids in the Auto Marketplace at the same time each day. The bid submittal deadline for each Mini-Bid shall be posted on the OGS website. When a mini-bid is posted, the day of posting will not be used in calculating the response timeframe.
12	Contract Template	II.12 <i>Procurement Method</i> , Paragraph C3	A time frame for Agencies to issue a PO is required. For a factory order, the order must be entered before build out. For a stock vehicle, the Authorized User must commit to that vehicle.	<p>Contract Template Section II.12 <i>Procurement Method</i>, Paragraph C3, states that "In accordance with Appendix B, §25 <i>Timeframe for Offers</i>, any bid by Contractor in a response to a Mini-Bid that includes already built Vehicles from the Contractor's business location or other Delivery Origin, Contractor is required to retain the already built Vehicles until such later time as either notice of award of the Mini-Bid or the Bidder delivers to the Authorized User written notice of the withdrawal of its Bid".</p> <p>II.12 <i>Procurement Method</i> has been amended to add the following new Subparagraph 6 (this language has also been added as a note on question 5.0 of Attachment 5: <i>Mini-Bid Form B</i>): Upon award, the Authorized User shall issue notification of award or non-award to all Bidders. Upon notification of award for Vehicle(s) that will be built to specifications at the factory, a Mini-Bid awardee shall provide the Authorized User with either the Final Order Date for the Vehicle(s), or notification that the date is "TBD," (if the date has not yet been set by the OEM). Upon notification of award for already built Vehicle(s) from the Contractor's business location, a Mini-Bid awardee shall provide the Authorized User with notification of the anticipated calendar date that the written notice of the withdrawal of its bid will be delivered to the Authorized User. See Contract Section II.12, Paragraph C, Subsection 4 and II.12 Paragraph D, Subsection 16.</p>
13	Contract Template	II.12 <i>Procurement Method</i> , Paragraph C3	<p>Timeframe to complete mini-bids: it would be extremely helpful is the timeframe to complete and submit a mini-bid is changed to a minimum 5-7 business days so as to allow enough time to gather OEM and non-OEM pricing.</p> <p>With after-market options listed the 3-5 business day deadline would be hard pressed to meet such as with Mini Bid 14080002.</p>	The Authorized User can reserve the right to extend this period at their discretion. Additionally, Attachment 5: <i>Mini-Bid Form B</i> , has been amended to add Question 8.0, NO BID, so that a Contractor may submit a reason for not bidding on a Mini-Bid, and NYSPRO may gain an understanding for why a Contractor is not submitting bids for Mini-Bids under the Contract.

Q#	IFB Document	Section	Bidder Question	OGS Response
14	Contract Template	II.12 <i>Procurement Method, Paragraph C5</i>	NYS Office of General Services must clearly define the award criteria (price vs. location of contractor vs time to deliver)	Award to a mini-bid shall be made to the responsive and responsible Bidder(s) who meet the minimum requirements listed in the mini-bid with the lowest price.
15	Contract Template	II.12 <i>Procurement Method, Paragraph D</i>	NYS OGS needs to address the payment terms of their Mini Bids (Net, Net 10, Net 30, etc.).	Payment terms for the Contact are defined in Appendix B §51 <i>Prompt Payment</i> .
16	Contract Template	II.12 <i>Procurement Method, Paragraph D</i>	An interest charge must be defined for non-state Authorized Users for late payments.	Payment of interest in relation to state agency contract purchases is defined in Appendix B §51 <i>Prompt Payment</i> . Payment of interest for those not obligated to State Finance Law Article 11A are governed by the applicable local laws and regulations of the authorized non-state entity.
17	Contract Template	II.23 <i>Participation by Minority Group Members and Women with Respect to State Contracts: Requirements and Procedures</i>	If we ourselves are an MBE and/or WBE certified contractor, do we still need to conform to the 10% goal for subcontractors?	For purposes of this procurement, OGS established a goal of 10% for certified Minority-owned Business Enterprises (MBE) participation and 10% for certified Women-owned Business Enterprises (WBE) participation (collectively referred to as MWBE) for a total Contract MWBE goal of 20%. Depending on the certified designation of the Bidder, the Bidder could satisfy the MBE or the WBE portion of the goal, but not both. The Bidder must secure additional MWBEs to meet the remaining percentage goal for subcontracting and supplies acquired under this Contract.
18	Contract Template	III.1.2 <i>Standards, Codes, Rules, and Regulations</i>	The emissions for NYS are the NE emissions not the California emissions.	Please refer to NYCRR (NY Codes Rules and Regulations), Title 6 (Environmental Conservation) Part 218, Emissions Standards for Motor Vehicles and Motor Vehicle Engines.  Bidders are advised to verify with the OEM whether or not “NE” satisfies the CARB emissions requirements.
19	Contract Template	III.1.6 <i>Manuals</i>	Vehicles are delivered with an owner’s manual. Other manuals are available for an additional cost.	The requirement is that all Product is be furnished with standard manuals (e.g. maintenance, parts and operational manuals) as would normally accompany such Product(s). Manual(s) that do not normally

Q#	IFB Document	Section	Bidder Question	OGS Response
				accompany a Product may be provided for an additional cost, if requested by an Authorized User in a Mini-Bid.
20	Contract Template	III.1.8 <i>OEM Specifications</i>	A window sticker comes with each vehicle. Is this the document that you are referring to?	No. The window sticker is not the referenced document referred to. The window sticker lists only the standard equipment and Options selected for a specific Vehicle. As stated in Contract Template Section I.3 <i>Definitions</i> , "OEM Vehicle Specifications" shall refer to the document(s) issued by the Vehicle manufacturer which lists, among other things: (1) all standard equipment for the Vehicle; (2) all Options available for the Vehicle, including the code number for each Option; and (3) the MSRP for the Vehicle and available Options.
21	Contract Template	III.2.1 <i>NYS Vehicle Discount</i>	What is the purpose of the minimum bid specification in bid 22878?	The purpose of the minimum bid specification is to provide documentation in order for the State to assess whether the price offered for the resultant Contracts under solicitation 22878 is reasonable.
22	Contract Template	III.2.1 <i>NYS Vehicle Discount</i>	Does the Vehicle Discount of the Mini Bid need to match the Vehicle Discount on Bid 22878?	No. The NYS Vehicle Discount identified by a Contractor for a Mini-Bid does not need to match the NYS Vehicle Discount entered by a Bidder in Attachment 2: <i>Bid Documents (Electronic)</i> , Section C: <i>Vehicle Discounts</i> , and included in the resultant Contract. A Contractor may increase the minimum NYS Vehicle Discount for Mini-Bids conducted under the Contract. However, a bid that includes a percentage discount that is less than the minimum NYS Vehicle Discount entered by a Bidder in Attachment 2: <i>Bid Documents (Electronic)</i> , Section C: <i>Vehicle Discounts</i> , and included in the resultant Contract, <b>shall be rejected</b> .
23	Contract Template	III.2.1 <i>NYS Vehicle Discount</i>	The Vehicle Discount needs to be on the vehicle before the OEM destination fee. The OEM destination fee is model dependent and has no discount.	OGS declines to amend the definition of "Vehicle MSRP" to exclude "other applicable OEM fees (e.g. destination fees)." Bidders, and resultant Contractors, should factor in the costs of applicable OEM fees when determining the NYS Vehicle Discount that is entered by a Bidder in Attachment 2: <i>Bid Documents (Electronic)</i> , Section C: <i>Vehicle Discounts</i> , and that is entered on Form B: <i>Bidder Response</i> for a Mini-Bid.
24	Contract Template	III.2.3 <i>Option Price</i>	If an option is not an OEM specification there can be no documentation on that option and none can be provided.	"Options," as defined in Section I.2 <i>Definitions</i> , shall refer to an accessory, equipment, or feature that are available from the OEM and that can be added to, or deleted from, a Vehicle. The OEM must provide documentation of Option pricing, either via the OEM Specifications, or on

Q#	IFB Document	Section	Bidder Question	OGS Response
				another OEM document, at the request of an Authorized User. If the accessory, equipment, or feature is provided by the Contractor or a third party other than the OEM, documentation is to be provided in accordance with Contract Template Section III.2.4 <i>NYS Aftermarket Components Price</i> .
25	Contract Template	III.3.2 <i>Condition Delivery</i>	The number of miles for the installation of after-market equipment must be incorporated into the required miles calculation.	The second paragraph of III.3.2 <i>Condition Delivery</i> , has been amended to add “the Aftermarket Component Provider (if applicable),” to the anticipated odometer mileage.
26	Contract Template	III.3.4 <i>Shipping Dates, Paragraph B</i>	To provide a shipping date 5 business days from the receipt of an order is impossible. It may be several weeks before the TPW (target production week) is known by the OEM.	III.3.4 <i>Shipping Dates</i> , Paragraph B, has been amended to add the following sentence: “If the anticipated shipping date cannot be provided by the Contractor at the time of the acknowledgement of order, then the Contractor shall provide the Authorized User with a reasonable explanation for not providing a date, and will provide the anticipated shipping date at the time it becomes known to the Contractor.”
27	Contract Template	III.3.4 <i>Shipping Dates and Delivery Time, Paragraph C</i>	Furnish shipping date 14 days prior to whom? Shipping to the dealer or the Authorized User?	III.3.4 <i>Shipping Dates</i> , Paragraph C, has been amended to read, “Unless otherwise agreed-upon by the Authorized User, the Contactor shall furnish the Authorized User with written acknowledgement of the shipping date to the Authorized User at least fourteen (14) calendar days prior to shipment.”
28	Contract Template	III.3.4 <i>Shipping Dates and Delivery Time, Paragraph C</i>	Why does the NYS Office of General Services want to delay the shipment of vehicles by an additional 14 days and pay an additional 14 days of floor plan interest?	It is not the intention of OGS to delay shipment of vehicles. An Authorized User may agree to a shorter timeframe for notification (e.g., when the Vehicle to be provided is already at the Contractor’s business location). Floor plan interest is a cost the dealer will incur, it is not something that should be automatically anticipated that the Authorized User will pay. It is incumbent upon the dealer to calculate their expenses when preparing their quotes in response to a mini-bid. III.3.4 <i>Shipping Dates</i> , Paragraph C, has been amended to read, “Unless otherwise agreed-upon by the Authorized User, the Contactor shall furnish the Authorized User with written acknowledgement of the shipping date to the Authorized User at least fourteen (14) calendar days prior to shipment.”

Q#	IFB Document	Section	Bidder Question	OGS Response
29	Contract Template	III.3.5 <i>Default on Delivery</i>	Contractor must receive PO prior to build out date. Orders at or just before the build out may be rejected by the OEM and won't be built.	"Final Order Due Date" as defined in Section I.2 <i>Definitions</i> , shall mean the last calendar date that an Authorized User may issue a Purchase Order to the Contractor for a vehicle, in order to have the vehicle built before Model Year Build-Out Date. It is understood that the published Final Order Due Date is subject to change at any time, and that a Purchase Order may be rejected if it is received by the Contractor on or after the actual Final Order Due Date for the Vehicle.
30	Contract Template	III.3.6 <i>Liquidated damages</i>	Contractor cannot be held responsible for liquidated damages in the event of delay or default by the OEM or delays as a result of shipping.	Section III.3.6 has been amended to read: In the event of a delay that is within control of the Contractor, the Authorized User shall be entitled to and shall assess against the Contractor as liquidated damages and not by way of penalty, a sum calculated as follows: Seventy dollars (\$70) per seven (7) calendar day period, per Vehicle, to compensate for delay, and other loses, detriments and inconveniences attendant upon such delay from the end of the grace period commencing from the time delivery was due as specified on the Purchase Order. A grace period of seven (7) calendar days commencing on and including the Purchase Order date for delivery shall be extended to the Contractor prior to the assessment of such liquidated damages. Notice is hereby given to the Contractor that, despite the extensions of the grace period herein specified, time shall be of the essence in regard to delivery of the Vehicle. Liquidated damages, if assessed, shall be deducted from the Purchase Order price for each Vehicle delivered against such Purchase Order.
31	Contract Template	III.4 <i>Service, Post Delivery Servicing</i>	A Contractor cannot assure that the Authorized User will have a servicing dealer available	III.4 <i>Service, Post Delivery Servicing</i> , has been amended to strike the sentence "The Contractor will ensure that the manufacturer whose Vehicles are provided under the Contract have a servicing Dealer or service location within New York State, for warranty service/repair/recall."
32	Contract Template	III.4 <i>Service, Post Delivery Servicing</i>	After market warranty is provided by the installer of the aftermarket equipment and the manufacturer of that said equipment.	III.4 <i>Service, Post Delivery Servicing</i> , has been amended to add the following sentence: "In the event that a warranty service/repair/recall is for an Aftermarket Component, the Contractor shall be the primary point of contact, and will assist the Authorized User with the warranty service/repair/recall."

Q#	IFB Document	Section	Bidder Question	OGS Response
33	Contract Template	III.6 <i>Service/ Technical Bulletins and Recalls</i>	The notification of bulletins and recalls would be the OEM's responsibility to the Authorized User.	OGS declines to amend the Contract requirement. The Contractor must immediately notify NYSPRO of any service/technical bulletins and recall notices pertaining to Vehicles sold under the Contract.
34	Contract Template	Appendix C-5 <i>Auto Marketplace Forms (Form A: Vehicle Request)</i>	When a pilot inspection is requested, the exact specifications of that inspection must be defined	Specifications for Mini-Bids, including the requirement of a pilot inspection, are the responsibility of the Authorized User. Questions about Mini-Bid specifications should be directed to the Mini-Bid contact person identified on Form A: <i>Vehicle Request</i> .
35	Contract Template	Appendix C-5 <i>Auto Marketplace Forms (Form A: Vehicle Request)</i>	When after-market components are requested the exact specifications for those components must be listed.	Specifications for Mini-Bids, including after-market components are the responsibility of the Authorized User. Questions about Mini-Bid specifications should be directed to the Mini-Bid contact person identified on Form A: <i>Vehicle Request</i> .
36	Contract Template	Appendix C-5 <i>Auto Marketplace Forms (Form A: Vehicle Request)</i>	When a standard color is listed, does that include the additional charge standard OEM colors such as tint coat and metallic paints?	No. "Manufacturer Standard colors" entered next to "Interior/Exterior Color(s)" on the posted mini-bids is intended to mean colors that are available at no additional cost. When responding to a Mini-Bid, the Contractor should identify what colors are available at no additional charge to the Authorized User.
37	Attachment 2: <i>Bid Documents (Electronic)</i>	Section B: <i>General Questions</i>	Question 14.1 asks where the product is manufactured and if not in NYS then where.... Honda's are built all over the country and sometimes outside of the country. What type of response am I responsible for? I can't know where the vehicle is built until I order it depending on the exact model.	If it is not possible to determine where outside of New York State that a product is manufactured, please indicate in your response. Please see Attachment # 2, General Questions, 14.1-14.4 for assistance.
38	Attachment 2: <i>Bid Documents (Electronic)</i>	Section C: <i>Vehicle Discounts</i>	How are we to identify the vehicles? How do we show whole product line?	Examples of how the minimum NYS Vehicle Discount may be allocated for the manufacturer product line are as follows: <ol style="list-style-type: none"> <li>1. Single discount for entire manufacturer Product Line;</li> <li>2. Discount by Light Duty Vehicle category (e.g. pickup trucks, sedans, mini-vans); or</li> <li>3. Discount by Vehicle Model (e.g. F-150, Impala, Grand Caravan).</li> </ol>

Q#	IFB Document	Section	Bidder Question	OGS Response
				If allocating a single discount for the entire manufacturer Product Line, enter “entire manufacturer Product Line” in the “Light Duty Vehicle Category or Model” column.
39	Attachment 2: <i>Bid Documents (Electronic)</i>	Section C: <i>Vehicle Discounts</i>	Ford offers a full classification of vehicles from cars through Class 7 trucks (chassis) you are asking for a discount across the full vehicle lines. Do you want us to submit for the larger units as well or just up through class 2-3 pickups?	The Contract is for Classes 1 & 2 only. See Light Duty Vehicles definition.
40	Attachment 2: <i>Bid Documents (Electronic)</i>	Section C: <i>Vehicle Discounts</i>	May the discount be in dollars instead of a percentage? Any possibility of changing to a dollar amount?	OGS declines to amend the definition of NYS Vehicle Discount. The minimum NYS Discount(s) entered by the Bidder in Attachment 2: <i>Bid Documents (Electronic)</i> , Section C: <i>Vehicle Discounts</i> , and on Attachment 5: <i>Mini-Bid Form B</i> , must be in the form of a percentage discount.
41	Attachment 2: <i>Bid Documents (Electronic)</i>	Section C: <i>Vehicle Discounts</i>	What happens if a body model is discontinued can other models be added at a later date? If so, what is the process for them to be added? If you are an approved vendor can you submit the new paperwork and pricing for the new model at any time?	The minimum discounts entered by the Bidder in Attachment 2: <i>Bid Documents (Electronic)</i> , Section C: <i>Vehicle Discounts</i> , will be set forth in the resultant Contract. If a Bidder has identified minimum NYS Vehicle Discounts by model, the minimum NYS Vehicle discount may be amended at any time during the life of the Contract to either remove a model that later becomes discontinued, or add additional models, by submission of Appendix C: <i>Light Duty Vehicle Discounts</i> , Number 4: <i>Contract Modification Procedures</i> to NYSPRO. A Contractor may only bid on vehicles offered in the contract. NYSPRO encourages potential vendors to offer their entire Product Line(s).
42	Attachment 2: <i>Bid Documents (Electronic)</i>	Section C: <i>Vehicle Discounts</i>	Minimum vehicle discount: if a discount offered on a mini-bid is greater than stated minimum discount, will this change or affect the minimum discount level?	No. The minimum discounts entered by the Bidder in Attachment 2: <i>Bid Documents (Electronic)</i> , Section C: <i>Vehicle Discounts</i> , will be set forth in the resultant Contract. NYSPRO will consider changes to minimum discounts upon submission of Appendix C: <i>Light Duty Vehicle Discounts</i> , Number 4: <i>Contract Modification Procedures</i> to NYSPRO. A contractor may offer a greater discount in response to a mini-bid without it resulting in a change to the contract discount.
43	Attachment 4: <i>Mini-Bid Vehicle Requests</i>	General	If there are different delivery locations for a specific Model vehicle do we submit a separate Mini Bid for each location?	No. A separate mini-bid for each vehicle must be submitted in accordance with Mini-Bid Form A.

Q#	IFB Document	Section	Bidder Question	OGS Response
44	Attachment 4: <i>Mini-Bid Vehicle Requests</i>	General	All fleet vehicles receive the same preference at the factory to be built. When contractors use different estimated delivery dates in the mini-bid process, which dealer gets preference in the mini bid process? Dealer A- 90 days ARO Dealer B-60-90 days ARO.	Award shall be made to the responsive and responsible Bidder(s) who meet the minimum requirements listed for the Mini-Bid. Please see Contract Template, II.C.5. Acceptance of vehicles will be at the discretion of the Authorized User.
45	Attachment 4: <i>Mini-Bid Vehicle Requests</i>	General	Warranty and service programs are an important value in the cost of a new vehicle. Why is there no provision by NYSPro to request this information on the vehicle in the “aftermarket” equipment that is installed? Powertrain: 5 year/100,000 vs. 5 year/60,000 mile. Aftermarket: 3 year/36,000 mile vs.? Service Program: 2 year/24,000 mile vs.?	Specifications for Mini-Bids will be responsibility of the Authorized User. If desired, an Authorized User may specify a minimum or extended warranty and service program for a Mini-Bid.
46	Attachment 4: <i>Mini-Bid Vehicle Requests</i>	Mini-bid #14080002	Mini-bid #14080002: GM has not released final specifications and pricing for the 2015 Silverado 1500 Crew Cab SSV 4x4. Is it possible to delay the opening of this item until such time as GM is able to provide authorized dealers/contractors the required information?	OGS declines to delay the bid opening date for Mini-Bid #14080002.
47	Attachment 4: <i>Mini-Bid Vehicle Requests</i>	Mini-bid #14080003	SpecSheet is labeled NYSP Taurus SEL FWD, but model designated is P2D, which is actually a Ford Taurus SE. Accompanying specs call for an SE model. Which do they want?	The Model requested is: Taurus SE FWD, P2D.
48	Attachment 5: <i>Mini-Bid Form B</i>	General	What is the email address to submit a Mini-Bid response?	Form B(s), Bidder Response, should be submitted via email to OGS at SST_auto@ogs.ny.gov, with the Mini-Bid Number and Bidder name referenced in the email subject line (e.g., Mini-Bid #14080001 Smith Company).
49	Attachment 5: <i>Mini-Bid Form B</i>	General	Paper or electronic responses are acceptable for Mini-Bid responses for now, and after the Contract is established only electronic will be accepted?	For the Mini-Bids currently posted, (see Attachment 4: <i>Mini-Bid Vehicle Requests</i> ), <b>electronic</b> is the only form that will be accepted. <b>Paper</b> submittals shall be rejected. All mini-bid responses must be submitted electronically. Attachment # 5, Form B must be used. Paper mini-bid responses will be rejected. For the purposes of the backdrop contract, documents will be submitted as directed in Attachment #1 (paper) and Attachment #2 (electronic).

Q#	IFB Document	Section	Bidder Question	OGS Response
50	Attachment 5: <i>Mini-Bid Form B</i>	General	After the “mini-bid” results are sent to the Authorized User, will those results be made available?	Mini-bids are available via FOIL. NYSPRO is exploring electronic bid response options.
51	Attachment 5: <i>Mini-Bid Form B</i>	General	If only one manufacturer (i.e. only one Toyota dealer) participates in a “mini-bid”, can an award still be made?	Award shall be made to the responsive and responsible Bidder(s) who meet the minimum requirements listed below. Award will at the discretion of the Authorized User.