

New York State - Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
BID SOLICITATION UPDATE

IFB NUMBER: 22734

DATE: March 31, 2014

GROUP: 38650 – Safety Equipment & Products
for Transportation & Public Works –
Comprehensive Crash Mitigation –
(Including: Attenuators, Barricades,
Bridge Rail, Crash Cushions & Guide Rail)
(Statewide)

**PLEASE ADDRESS INQUIRIES TO
DESIGNATED CONTACTS:**

Jim Malone
Contract Management Specialist I
James.Malone@ogs.ny.gov

BID OPENING: April 2, 2014

Carmen Story
Contract Management Specialist I
Carmen.Story@ogs.ny.gov

SUBJECT: Subsequent Changes in Contract Reporting Methods

Joe Hodder
Team Leader
Joseph.Hodder@ogs.ny.gov

TO PROSPECTIVE BIDDERS:

With respect to the reporting requirements set forth in the IFB, prospective bidders are hereby advised that the State reserves the right to implement and maintain specific on-line reporting modules and databases for reporting purposes, and to require Contractors to use such on-line functionality beginning with the earliest reporting period after notification of implementation. Should such functionality be implemented prior to the awarding of contracts, the requirement to report using such functionality will be reflected in the contract document. After award, notification will be made via a Purchasing Memorandum.

ALL other terms and conditions of the bid solicitation remain unchanged. All bids shall be considered on the basis of this amendment. If submitting a bid, this letter should be signed, attached to, and made a part of your bid.

* * * * *

ACKNOWLEDGEMENT OF RECEIPT of MEMORANDUM

BID OF (COMPANY): _____

ADDRESS: _____ CITY, STATE, ZIP: _____

SIGNATURE OF BIDDER: _____

PRINTED COPY OF SIGNATURE: _____ DATE: _____

New York State - Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
BID SOLICITATION UPDATE

IFB NUMBER: 22734

DATE: March 27, 2014

GROUP: 38650 – Safety Equipment & Products
for Transportation & Public Works –
Comprehensive Crash Mitigation –
(Including: Attenuators, Barricades,
Bridge Rail, Crash Cushions & Guide Rail)
(Statewide)

**PLEASE ADDRESS INQUIRIES TO
DESIGNATED CONTACTS:**

Jim Malone
Contract Management Specialist I
James.Malone@ogs.ny.gov

BID OPENING: April 2, 2014

Carmen Story
Contract Management Specialist I
Carmen.Story@ogs.ny.gov

SUBJECT: Reference Correction in Attachment 1

Joe Hodder
Team Leader
Joseph.Hodder@ogs.ny.gov

TO PROSPECTIVE BIDDERS:

A reference error was discovered in Attachment 1 – Tab 3 “Additional Discount Rates”.

The entry blocks on lines 43 through 47 are shown as “___% off when over \$___”

These blocks should contain: “___% off when over _____ Item Units”

Vendors offering additional volume discounts based “**Individually per Purchase by Item Quantity**” should indicate any unit quantity levels on lines 43 through 47 on the basis of the above description.

The additional option presented in the blue text box adjacent to the entry blocks states “Volume Discounts by Item Quantity may alternatively be shown in the **Net** Offered Price List (Tab 5).” This should read “Volume Discounts by Item Quantity may alternatively be shown in the **Final** Offered Price List (Tab 5).

ALL other terms and conditions of the bid solicitation remain unchanged. All bids shall be considered on the basis of this amendment. If submitting a bid, this letter should be signed, attached to, and made a part of your bid.

* * * * *

ACKNOWLEDGEMENT OF RECEIPT of MEMORANDUM

BID OF (COMPANY): _____

ADDRESS: _____ CITY, STATE, ZIP: _____

SIGNATURE OF BIDDER: _____

PRINTED COPY OF SIGNATURE: _____ DATE: _____

New York State - Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
BID SOLICITATION UPDATE

IFB NUMBER: 22734

DATE: March 25, 2014

GROUP: 38650 – Safety Equipment & Products
for Transportation & Public Works –
Comprehensive Crash Mitigation –
(Including: Attenuators, Barricades,
Bridge Rail, Crash Cushions & Guide Rail)
(Statewide)

**PLEASE ADDRESS INQUIRIES TO
DESIGNATED CONTACTS:**

Jim Malone
Contract Management Specialist I
James.Malone@ogs.ny.gov

BID OPENING: April 2, 2014

Carmen Story
Contract Management Specialist I
Carmen.Story@ogs.ny.gov

SUBJECT: Publication of Attachment 2 – Lot 4 Supplement

Joe Hodder
Team Leader
Joseph.Hodder@ogs.ny.gov

TO PROSPECTIVE BIDDERS:

A vendor has advised that they were experiencing formatting issues with Attachment 2 - Lot 4.

To assist all potential bidders with any similar issues, we are publishing to the web a supplement for LOT 4 for use.

If you are bidding on Lot 4 and opt to use the supplement, indicate your participation on the Bid Reference Tab in the main Attachment 2 Workbook. Then, on the Lot 4 tab of the workbook enter “See Supplement” for the item description of the Core Item #1. You should then proceed to complete the supplement as if it was contained in the workbook.

The supplement should be saved independently of the full attachment. Do not attempt to copy or place the supplement into the main workbook. The supplement should be submitted in accordance with the instructions found in the bid.

ALL other terms and conditions of the bid solicitation remain unchanged. All bids shall be considered on the basis of this amendment. If submitting a bid, this letter should be signed, attached to, and made a part of your bid.

* * * * *

ACKNOWLEDGEMENT OF RECEIPT of MEMORANDUM

BID OF (COMPANY): _____

ADDRESS: _____ CITY, STATE, ZIP: _____

SIGNATURE OF BIDDER: _____

PRINTED COPY OF SIGNATURE: _____ DATE: _____

New York State - Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
BID SOLICITATION UPDATE

IFB NUMBER: 22734

DATE: March 17, 2014

GROUP: 38650 – Safety Equipment & Products
for Transportation & Public Works –
Comprehensive Crash Mitigation –
(Including: Attenuators, Barricades,
Bridge Rail, Crash Cushions & Guide Rail)
(Statewide)

**PLEASE ADDRESS INQUIRIES TO
DESIGNATED CONTACTS:**

Jim Malone
Contract Management Specialist I
James.Malone@ogs.ny.gov

BID OPENING: April 2, 2014

Carmen Story
Contract Management Specialist I
Carmen.Story@ogs.ny.gov

SUBJECT: CHANGE IN BID OPENING DATE

Joe Hodder
Team Leader
Joseph.Hodder@ogs.ny.gov

TO PROSPECTIVE BIDDERS:

Due to unknown technical difficulties experienced on March 13th, Attachment 2 of IFB 22734 was unable to be downloaded as an open file for use by the vendors from the Bid web as was scheduled by the Key Events clause contained in Section I.9 of the bid. So as to give vendors the appropriate lead time, the State hereby extends the opening of this bid to Wednesday, April 2nd, 2014 at 11:00 A.M. (EST).

ALL other terms and conditions of the bid solicitation remain unchanged. All bids shall be considered on the basis of this amendment. If submitting a bid, this letter should be signed, attached to, and made a part of your bid.

* * * * *

ACKNOWLEDGEMENT OF RECEIPT of MEMORANDUM

BID OF (COMPANY): _____

ADDRESS: _____ CITY, STATE, ZIP: _____

SIGNATURE OF BIDDER: _____

PRINTED COPY OF SIGNATURE: _____ DATE: _____

New York State - Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM
BID SOLICITATION UPDATE

IFB NUMBER: 22734

DATE: March 13, 2014

GROUP: 38650 – Safety Equipment & Products
for Transportation & Public Works –
Comprehensive Crash Mitigation –
(Including: Attenuators, Barricades,
Bridge Rail, Crash Cushions & Guide Rail)
(Statewide)

**PLEASE ADDRESS INQUIRIES TO
DESIGNATED CONTACTS:**

Jim Malone
Contract Management Specialist I
James.Malone@ogs.ny.gov

Carmen Story
Contract Management Specialist I
Carmen.Story@ogs.ny.gov

BID OPENING: March 27, 2014

Joe Hodder
Team Leader
Joseph.Hodder@ogs.ny.gov

SUBJECT: Response to Inquiries
Release of Revised & Unlocked Attachment 2
Publication of Revised Attachment 3
Advisory of Interested MWBE Partners

TO PROSPECTIVE BIDDERS:

This Solicitation Update announces the posting of the Response to Inquiries Document to the Bid Notification Website at <http://ogs.ny.gov/purchase/biddocument/22734BID.ASP>. All bidders should review the responses prior to completing your bids.

We have also posted an updated working, unlocked revision of Attachment 2 to the site. This Attachment is now ready for use. Note that through the inquiry process, manufacturers supplied updates to some product references and descriptions within Lots 2, 4, and 11 which have been integrated into the revision. Bidders should note Section III.4 of the bid containing special instructions regarding the use of excel in Attachment 2 and remember to save this file as an .xls file at all times. Additionally, should the workbook ask if the user wishes to "Update Links" - DO NOT use this feature.

A formatting error was noted in Attachment 3 - Tab 1, which prevented a proper entry on Line 40, along with an incorrect section reference on Tab3, Question 16. These have been corrected in the revised Attachment 3. All bids should use this revision.

Finally, the following is the listing of the additional MWBE Participant partners who responded to the solicitation as interested in partnering with contractors to assist in meeting the procurements M/WBE Goal requirements:

Snappy Solutions, Inc. – 106 Sycamore Drive – East Hampton, NY 11937 – www.snappysolutions.com – NYS WBE – Contact: Maureen Fairlie at (877) 289-8340 or to Maureen@snappysolutions.com

Supreme Safety, Inc. – 34 Commerce Drive – Warminster, .PA 18974 – www.supremesafetyinc.com – NYS WBE – Contact: Amy Fiscus at (215) 259-1400 or to amy@supremesafetyinc.com

Globe Electric Supply Co. Inc.- 10902 Roark Road – Houston, TX 77099 – www.globeelectric.com – NYS WBE – Contact: Matt Anderson at (281) 933-1001 or to sales2@globeelectric.com

ALL other terms and conditions of the bid solicitation remain unchanged. All bids shall be considered on the basis of this amendment. If submitting a bid, this letter should be signed, attached to, and made a part of your bid.

* * * * *

ACKNOWLEDGEMENT OF RECEIPT of MEMORANDUM

BID OF (COMPANY): _____

ADDRESS: _____ CITY, STATE, ZIP: _____

SIGNATURE OF BIDDER: _____

PRINTED COPY OF SIGNATURE: _____ DATE: _____

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New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

BID SOLICITATION UPDATE

IFB NUMBER: 22734

DATE: February 19, 2014

GROUP: 38650 – Safety Equipment & Products
for Transportation & Public Works –
Comprehensive Crash Mitigation –
(Including: Attenuators, Barricades,
Bridge Rail, Crash Cushions & Guide Rail)
(Statewide)

**PLEASE ADDRESS INQUIRIES TO
DESIGNATED CONTACTS:**

Jim Malone
Contract Management Specialist I
James.Malone@ogs.ny.gov

BID OPENING: March 27, 2014

Carmen Story
Contract Management Specialist I
Carmen.Story@ogs.ny.gov

SUBJECT: Addition of Lot
Extension of Registration Deadlines

Joe Hodder
Team Leader
Joseph.Hodder@ogs.ny.gov

TO PROSPECTIVE BIDDERS:

Upon review it was determined that a lot dedicated to Trailer Mounted Attenuators manufactured by the Gregory Highway Products division of Gregory Industries was inadvertently omitted. **Attachment 2 – “Bid Pricing – Core List & Catalog Discount”** has been revised to include this product line under the newly inserted Lot 18.

Interested parties should note that the newly revised & published attachment remains a read only file at this time.

So as to give bidders a better idea of the automatic calculations and inter links which are in use throughout Attachment 2, Lot 18 is being presented as a process sample. The worksheet has been “completed” using the 2012 MSRP for the core list and \$1, \$2 & \$3 shipping prices along with a discount rate of 20% core and 30% Catalog. This example will be deleted in the final working release of the workbook on March 13th, 2014. It is recommended that all potential bidders review this sheet.

Additionally due to the increased lead time ahead of the Pre-Bid Conference, the deadline for registration for the Pre-Bid Conference along with the deadline for notice of M/WBE Interest have been extended until 4:00 P. M. February 26, 2014.

All other terms and conditions of the bid solicitation remain unchanged. All bids shall be considered on the basis of this amendment. If submitting a bid, this letter should be signed, attached to, and made a part of your bid.

* * * * *

ACKNOWLEDGEMENT OF RECEIPT of MEMORANDUM

BID OF (COMPANY): _____

ADDRESS: _____ CITY, STATE, ZIP: _____

SIGNATURE OF BIDDER: _____

PRINTED COPY OF SIGNATURE: _____ DATE: _____

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New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

BID SOLICITATION UPDATE

IFB NUMBER: 22734

DATE: February 14, 2014

GROUP: 38650 – Safety Equipment & Products
for Transportation & Public Works –
Comprehensive Crash Mitigation –
(Including: Attenuators, Barricades,
Bridge Rail, Crash Cushions & Guide Rail)
(Statewide)

**PLEASE ADDRESS INQUIRIES TO
DESIGNATED CONTACTS:**

Jim Malone
Contract Management Specialist I
James.Malone@ogs.ny.gov

BID OPENING: March 27, 2014

Carmen Story
Contract Management Specialist I
Carmen.Story@ogs.ny.gov

SUBJECT: Updating of Clauses

Joe Hodder
Team Leader
Joseph.Hodder@ogs.ny.gov

TO PROSPECTIVE BIDDERS:

The following update has been made to Section III.8 – DISPUTE RESOLUTION POLICY whereby the first sentence of the clause shall now read:

“It is the policy of the OGS NYSPRO to provide vendors with an opportunity to administratively resolve disputes, complaints or inquiries related to NYSPRO bid solicitations, contract awards **and contract administration.**”

The following update has been made to Section VI.10 - M/WBE PARTICIPATION AND GOALS whereby the first paragraph of the chapter titled “Business Participation Opportunities for M/WBEs” shall now read:

“For purposes of this procurement, OGS hereby establishes a goal of 0% for Minority-owned Business Enterprises (MBE) participation and 10% for Women-owned Business Enterprises (WBE) participation (collectively referred to as MWBE) for a total contract MWBE goal of 10%. **The total contract goal can be obtained by utilizing any combination of MBE and /or WBE participation for subcontracting and supplies acquired under this contract.**”

All other terms and conditions of the bid solicitation remain unchanged. All bids shall be considered on the basis of this amendment. If submitting a bid, this letter should be signed, attached to, and made a part of your bid.

* * * * *

ACKNOWLEDGEMENT OF RECEIPT of MEMORANDUM

BID OF (COMPANY): _____

ADDRESS: _____ CITY, STATE, ZIP: _____

SIGNATURE OF BIDDER: _____

PRINTED COPY OF SIGNATURE: _____ DATE: _____

New York State - Office of General Services
New York State Procurement
Corning Tower Building
Empire State Plaza
Albany, New York 12242
<http://www.ogs.ny.gov>

PURCHASING MEMORANDUM

BID SOLICITATION UPDATE

IFB NUMBER: 22734

DATE: February 13, 2014

GROUP: 38650 – Safety Equipment & Products
for Transportation & Public Works –
Comprehensive Crash Mitigation –
(including: Attenuators, Barricades,
Bridge Rail, Crash Cushions & Guide Rail)
(Statewide)

**PLEASE ADDRESS INQUIRIES TO
DESIGNATED CONTACTS:**

Jim Malone
Contract Management Specialist I
James.Malone@ogs.ny.gov

BID OPENING: March 27, 2014

Carmen Story
Contract Management Specialist I
Carmen.Story@ogs.ny.gov

SUBJECT: Changes in Key Events Timeline
–including the Bid Opening Date & Pre-Bid
Conference

Joe Hodder
Team Leader
Joseph.Hodder@ogs.ny.gov

TO PROSPECTIVE BIDDERS:

In recognition of the ATSSA National Convention beginning on February 21st, 2014, NYS Procurement has re-scheduled the Pre-Bid Conference for this procurement to avoid negatively impacting the availability of potential bidders to attend the Pre-Bid Conference. The Pre-Bid Conference will now be held on Monday, March 3rd, 2014, and all key events related to the procurement including the Bid Opening Date have been changed.

We have noted that the deadline for M/WBE Interest and the Pre-Bid Conference Registration fell on a day when our offices will be closed. With the rescheduling of the conference, these deadlines have also been extended.

We are issuing, along with this Bid Solicitation Update, a revised Invitation for Bids and a revised Attachment 6 – Pre-Bid Activities, containing all of the updates. Updates in the IFB have been indicated by yellow highlights, and by the use of red ink on the Attachment. The revised editions should be used going forward.

The IFB revision also contains an additional clarification in Section 1.8 regarding Attachment 2, the correction of an incorrect bid publication date, and the deletion of a typographical error in the table of contents.

All other terms and conditions of the bid solicitation remain unchanged. All bids shall be considered on the basis of this amendment. If submitting a bid, this letter should be signed, attached to, and made a part of your bid.

* * * * *

ACKNOWLEDGEMENT OF RECEIPT of MEMORANDUM

BID OF (COMPANY): _____

ADDRESS: _____ **CITY, STATE, ZIP:** _____

SIGNATURE OF BIDDER: _____

PRINTED COPY OF SIGNATURE: _____ **DATE:** _____