

Markup Tables...

For estimates which are part of a bid package or contract, use the markup or appropriate Field Order Allowance percentage based on the estimated construction cost for the entire bid package.

TYPICAL BID PACKAGES

Construction -	Construction, Sitework, Environmental Engineering, Food Service Equipment, Asbestos, and Elevators
HVAC -	HVAC, Temperature Controls, and HVAC Sitework
Plumbing -	Plumbing and Fire Protection Systems
Electric -	Electric, Fire Alarms, Generators, and Electric Sitework

SUGGESTED PERCENTAGES FOR OVERHEAD AND PROFIT

ESTIMATE SUBTOTAL	HOME OFFICE OVERHEAD	PROFIT
Under \$500,000	6.0%	10.0%
\$500,001 to \$5,000,000	4.5%	8.5%
over \$5,000,000	3.0%	7.5%

SUGGESTED PERCENTAGES FOR DESIGN DEVELOPMENT CONTINGENCIES

ESTIMATE SUBTOTAL	REHAB CONSTRUCTION				NEW CONSTRUCTION			
	PROGRAM	SCHEMATIC	100%	FINAL	PROGRAM	SCHEMATIC	100%	FINAL
\$0 to \$100,000	30.0%	15.0%	12.0%	0.0%	25.0%	12.0%	10.0%	0.0%
\$100,001 to \$250,000	25.0%	15.0%	10.0%	0.0%	20.0%	12.0%	8.5%	0.0%
\$250,000 to \$500,000	20.0%	12.0%	8.5%	0.0%	20.0%	10.0%	7.5%	0.0%
\$500,001 to \$1,000,000	20.0%	12.0%	7.5%	0.0%	20.0%	10.0%	6.5%	0.0%
over \$1,000,000	15.0%	10.0%	5.5%	0.0%	15.0%	8.0%	5.0%	0.0%

DESIGNATED FIELD ORDER CONTINGENCY ALLOWANCE

ESTIMATED LABOR & MATERIAL COST	REHAB CONSTRUCTION	NEW CONSTRUCTION
	PERCENTAGE	PERCENTAGE
\$1 to \$250,000	12%	8%
\$250,001 to \$2,000,000	8%	6%
over \$2,000,001	6%	5%