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## OGS WINS AWARD FROM NATIONAL TRADE ASSOCIATION FOR INNOVATIVE IT SERVICE CONTRACT

RoAnn Destito, Commissioner, New York State Office of General Services, today announced that OGS was awarded a bronze George Cronin Award for Procurement Excellence for its Hourly Based IT Services (HBITS) Contract by the National Association of State Procurement Officials, Inc. (NASPO). The award was received this week at the association's annual conference in Denver by representatives of New York State Procurement (NYS Pro), an enterprise within OGS.

"It's an honor to be recognized for all the hard work my team has put into developing and implementing this innovative state procurement program," Commissioner Destito said. "This award is evidence of the effort OGS has made toward Governor Cuomo's goal of reducing government costs by modernizing our operations with the latest in purchasing practices. It also demonstrates our continued commitment to minority and women-owned businesses."

Through HBITS, OGS has created an original way to address the need for hourly based information technology services by putting a pool of qualified IT vendors on state contract. State and local governments, as well as all other authorized users of state contracts, such as schools and non-profit organizations, have the opportunity to hire temporary help through these contracts to provide IT assistance.

New York State executive agencies spent approximately \$140 million on hourly IT services during the 2010-2011 state fiscal year and were paying vastly

different hourly rates for similar services. OGS is estimating these agencies will save approximately \$37 million under the HBITS contract.

Under Governor Cuomo's Procurement Transformation initiative, OGS awarded 25 contracts for HBITS to create a pool of qualified IT consultants for use by state agencies and other authorized users. Seventeen of the 25 contracts (68%) were awarded to certified minority and women-owned business enterprise (MWBE) firms.

The George Cronin Award for Procurement Excellence is recognized as a premier achievement for innovative public procurement and pays homage to a founder and the first president of NASPO, George J. Cronin. Since 1985, the Cronin Awards have recognized ground-breaking state procurement programs and promoted the sharing of ideas between states.

NASPO is a non-profit association dedicated to strengthening the procurement community through education, research and communication. It is made up of the directors of the central purchasing offices in each of the 50 states, the District of Columbia, and the territories of the United States. NASPO is an organization through which the member purchasing officials provide leadership in professional public procurement, improve the quality of procurement, exchange information, and cooperate to attain greater efficiency, economy, and customer satisfaction.

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